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### Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

# NOTICE AND AGENDA WITH EXPLANATION AND RATIONALE

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. Notice of the 2025 Annual General Meeting of Stockholders

#### TO OUR STOCKHOLDERS:

Please be informed that the **Annual General Meeting of the Stockholders** of **ALLIANCE SELECT FOODS INTERNATIONAL, INC.**, a corporation organized and existing under the laws of the Philippines with address at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, will be held on **17 June 2025** at **2:00 p.m.** (the "**Annual General Meeting**" or the "**Meeting**"). The meeting will be presided at the Company's address via Zoom Teleconferencing only:

- 1. Call to order;
- 2. Proof of the required notice of the meeting;
- 3. Certification of quorum;
- 4. Approval of the Minutes of the 2024 Annual General Meeting of Stockholders held on 19 June 2024;
- 5. Presentation of the Annual Report and the Audited Financial Statements for the Year Ended 31 December 2024 and Action Thereon;
- 6. Ratification and approval of the acts of the Board of Directors and Executive Officers for the corporate year 2024-2025;
- 7. Appointment of Independent External Auditors;
- 8. Election of Directors, including Independent Directors;
- 9. Other Matters;
- 10. Adjournment

For purposes of the Meeting, only stockholders of record at the close of business on 29 April 2025 are entitled to notice of, and to vote at, this year's Meeting. The Definitive Information Statement and Management Report, and the Minutes of the Annual General Stockholders' Meeting of the Company held on 19 June 2024 may be accessed at the Company's website: <a href="http://corporate.allianceselectfoods.com/">http://corporate.allianceselectfoods.com/</a>.

**Shareholders may only participate via remote communication.** To register, certificated stockholders who will attend the Meeting should send a scanned copy of one (1) valid government identification card (ID) to <a href="mailto:ASM@allianceselectfoods.com">ASM@allianceselectfoods.com</a> (the "Dedicated Email Address"). Indirect shareholders should send scanned copies of their broker's certification and one (1) valid ID to the same Dedicated Email Address. Deadline for registration is on 10 June 2025 at 5:00 p.m. Once the Company successfully verifies the stockholder's status, the Company will reply to each stockholder with an online ballot for voting purposes.

**Proxies.** A proxy form that is compliant with the requirements of the Securities and Exchange Commission is attached to the Definitive Information Statement. Should you be unable to attend the meeting, you can nevertheless be represented and vote at the Meeting by submitting a proxy by email to the same Dedicated Email Address, or by sending a physical copy to the Office of the Corporate Secretary at the Company's principal address at 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila. The deadline for submission of proxies is on 5 June 2025.

**Open Forum.** Stockholders should send their questions via email to the Dedicated Email Address on or before 13 June 2025 at 5:00 p.m. Officers of the Company will endeavor to answer all questions during the Meeting.

BARBARA ANNE C. MIGALLOS

Corporate Secretary

The Rationale and Explanation for each Agenda item requiring shareholders' approval is attached to this Notice.

The Definitive Information Statement, Management Report, SEC Forms 17-A and 17-Q, accompany this Notice.

#### **EXPLANATION AND RATIONALE**

For each item on the Agenda of the 2025 Annual General Meeting of Stockholders of Alliance Select Foods International, Inc. requiring the vote of stockholders

#### **AGENDA**

#### 1. Call to Order

The Chairman will formally open the 2025 Annual General Meeting of Shareholders. The Directors and Officers of the Company will be introduced.

#### 2. Proof of required notice of the meeting

The Corporate Secretary will certify that copies of this Notice and the Information Statement with its accompanying documents have been duly provided in accordance with SEC Rules, within the required periods, to stockholders of record as of 29 April 2025.

#### 3. Certification of quorum

The Corporate Secretary will attest whether a quorum is present for the meeting.

### 4. Reading and approval of the Minutes of the 2024 Annual General Meeting of Stockholders held on 19 June 2024

Shareholders may examine the Minutes of the 19 June 2024 annual general meeting of stockholders, in accordance with Sec. 73 of the Revised Corporation Code. The Minutes are attached to the Definitive Information Statement and are also available on the Company's website.

#### Resolution to be adopted:

Shareholders will vote for the adoption of a resolution approving the Minutes of the 19 June 2024 annual general meeting of stockholders.

### 5. Presentation of the Annual Report and the Audited Financial statements for the Year Ended 2024 and Action Thereon

The annual report and the financial statements of the Company, audited by the Company's external auditors, Reyes Tacandong & Co., will be presented. The report will include the Audited Financial Statements, a copy of which accompanies this Notice and the Definitive Information Statement. Copies of the Definitive Information Statement and the Audited Financial Statements for 2024 are likewise made available on the Company's website (http://corporate.allianceselectfoods.com/).

**OPEN FORUM**. After the report, inquiries submitted by stockholders on or before 13 June 2025 at 5:00 p.m. via email as stated in the Notice will be answered by the appropriate officer. Due to time considerations, questions not addressed at the meeting will be responded to via email.

#### Resolution to be adopted:

Shareholders will vote for the adoption of a resolution approving the annual report and the audited financial statements for the year 2024.

## 6. Ratification and approval of the acts of the Board of Directors and Executive Officers for the corporate year 2024-2025

Actions by the Board and by the officers are contained in the Information Statement or are referred to in the Management Report.

#### Resolution to be adopted:

The ratification and approval of the acts of the Board of Directors and Officers.

#### 7. Appointment of independent auditors

The Audit and Risk Committee screened the nominees for independent external auditor and endorsed the appointment of Reyes Tacandong and Company as the Company's independent external auditors for the year 2025.

#### Resolution to be adopted:

Shareholders will vote on a resolution for the appointment of Reyes Tacandong and Company as independent external auditor of the Company for 2025.

#### 8. Election of directors, including independent directors

The Final List of Candidates for election as directors, as prepared by the Corporate Governance Committee in accordance with the Company's By-Laws, the Revised Manual on Corporate Governance, the Securities Regulation Code and its Implementing Rules and Regulations and SEC guidelines for the election of independent directors is contained in the Information Statement. The Final List will be presented to the shareholders, and the election of directors will be held.

The Voting Procedure is stated in the Information Statement.

#### 9. Other matters

Matters that are relevant to and appropriate for the annual general shareholders' meeting may be taken up. No resolution, other than the resolutions explained in the Notice and the Definitive Information Statement, will be submitted for voting by the shareholders.

#### 10. Adjournment



**Alliance Select Foods International, Inc.** 

### DEFINITIVE INFORMATION STATEMENT for Annual General Meeting of Shareholders for 2025

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

[ ] Preliminary Information Statement

- [X] Definitive Information Statement
- 2. Name of Registrant as specified in its charter

ALLIANCE SELECT FOODS INTERNATIONAL, INC. (formerly Alliance Tuna International, Inc.)

- 3. Province, country or other jurisdiction of incorporation or organization **Metro Manila, Philippines**
- 4. SEC Identification Number <u>CS200319138</u>
- 5. BIR Tax Identification Code 227-409-243-000
- 6. Address of principal office

Postal Code

Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila

1605

- 7. Registrant's telephone number, including area code (632) 8637 8800
- 8. Date, time and place of the meeting of security holders

Date : 17 June 2025 Time : 2:00 p.m.

Place : Suite 3104 A West Tower, Philippine Stock Exchange Centre,

Exchange Road, Ortigas Center, Pasig City, Metro Manila

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: on or before 25 May 2025 (at least 15 business days / 21 calendar days before the meeting).
- 10. <u>In case of Proxy Solicitations:</u>

Name of Person Filing the Statement/Solicitor: Alliance Select Foods International, Inc.

Address : Suite 3104 A West Tower, Philippine Stock

**Exchange Centre, Exchange Road Ortigas Center,** 

Pasig City,

Metro Manila 1605

Telephone No. : +632 8637 8800

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

**Number of Shares of** 

 Common Stock Issued:
 2,500,000,000 (as of 31 March 2025)

 Amount of Debt Outstanding:
 US\$45,878,510.00 (as of 31 March 2025)

12. Are any or all of registrant's securities listed in a Stock Exchange?

Yes \_x\_ No \_\_\_

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

Philippine Stock Exchange, Inc. - Common Shares

#### PART I.

#### INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. GENERAL INFORMATION

#### Item 1. Date, time and place of meeting of security holders.

The Annual General Meeting of the Stockholders of Alliance Select Foods International, Inc. (the "Company"), a corporation organized and existing under the laws of the Philippines with address at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, will be held on 17 June 2025 at 2:00 p.m. (the "Annual General Meeting" or the "Meeting"). The meeting will be presided at the Company's address via Zoom Teleconferencing only.

The Agenda of the Meeting, as indicated in the accompanying Notice of Annual General Meeting, is as follows:

- 1. Call to order:
- 2. Proof of the required notice of the meeting;
- 3. Certification of quorum;
- 4. Approval of the Minutes of the 2024 Annual General Meeting of Stockholders held on 19 June 2024;
- 5. Presentation of the Annual Report and the Audited Financial Statements for the Year Ended 31 December 2024 and Action Thereon;
- 6. Ratification and approval of the acts of the Board of Directors and Executive Officers for the corporate year 2024-2025;
- 7. Appointment of Independent External Auditors;
- 8. Election of Directors, including Independent Directors;
- 9. Other Matters;
- 10. Adjournment

For purposes of the Meeting, only stockholders of record at the close of business on 29 April 2025 are entitled to notice of, and to vote at, this year's Meeting. The Definitive Information Statement and Management Report, and the Minutes of the Annual General Stockholders' Meeting of the Company held on 19 June 2024 may be accessed at the Company's website: <a href="http://corporate.allianceselectfoods.com/">http://corporate.allianceselectfoods.com/</a>.

**Shareholders may only participate via remote communication**. To register, certificated stockholders who will attend the Meeting should send a scanned copy of one (1) valid government identification card (ID) to <u>ASM@allianceselectfoods.com</u> (the "Dedicated Email Address"). Indirect shareholders should send scanned copies of their broker's certification and one (1) valid ID to the same Dedicated Email Address. Deadline for registration is on 10 June 2025 at 5:00 p.m.

Once the Company successfully verifies the stockholder's status, the Company will reply to each stockholder with an online ballot for voting purposes, and a link through which the Meeting may be accessed. Questions relating to the Meeting materials may also be sent to the said Dedicated Email Address on or before 13 June 2025 at 5:00 p.m. Due to time

considerations, questions that will not be addressed at the Meeting will be responded to via email.

Clarificatory questions regarding attendance via remote communication may be sent via email to ASM@allianceselectfoods.com.

Stockholders may also be represented and vote at the meeting by submitting a proxy by email to the same Dedicated Email Address, or by sending a physical copy to the Office of the Corporate Secretary at the Company's principal address at 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila. The deadline for submission of proxies is on 5 June 2025.

Proxies will be validated and tabulated by a special committee composed of the Company's stock transfer agent, Stock Transfer Service Inc. with address at 34th Floor, Rufino Plaza, Ayala Avenue, Makati City ("STSI"), the Corporate Secretary, and the Compliance Officer, and will be voted as indicated by the shareholder in the proxy and applicable rules. The tabulation of votes shall be done by the special committee and may be further reviewed by the Company's independent external auditor, Reyes Tacandong & Co. (RT), if necessary.

Voting procedures are contained in Item 19 of this Information Statement and will be stated at the start of the Meeting. Cumulative voting is allowed; please refer to Item 4, and Item 19 for an explanation of cumulative voting.

Copies of pertinent corporate documents are available on the Company's website. Upon written request of a shareholder, the Company shall furnish such shareholder with a copy of the said SEC Forms 17-A and 17-Q, as filed with the SEC, free of charge. The contact details for obtaining such copies are on Page 33 of this Information Statement.

Further information regarding specific agenda items, where appropriate, are contained in various sections of this Information Statement. This Information Statement constitutes notice of the resolutions to be adopted at the Meeting.

This Information Statement and Proxy Form will be made available to security holders on or before 20 May 2025.

#### Item 2. Dissenters' Right of Appraisal

There are no corporate matters or action to be taken during the Meeting on 17 June 2025 meeting that will entitle a stockholder to a Right of Appraisal as provided in Title X of the Revised Corporation Code of the Philippines (Batas Pambansa [National Law] No. 68).

For the information of stockholders, any stockholder of the Company shall have a right to dissent and demand payment of the fair value of his shares in the following instances, as provided in Section 80 of the Revised Corporation Code of the Philippines:

1. In case of an amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding

- shares of any class, or of extending or shortening the term of corporate existence:
- In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in this Code;
- 3. In case of merger or consolidation; and
- 4. In case of investment of corporate funds for any purpose other than the primary purpose of the corporation.
- 5. Section 11 of the Revised Corporation Code automatically grants perpetual existence to Corporation existing at the time of its effectivity unless stockholders representing a majority of its outstanding capital stock elect to retain the specific corporate term under its Articles of Incorporation. However, any change in the corporate term under Section 11 is without prejudice to the appraisal right of dissenting stockholders.

The Revised Corporation Code of the Philippines (Section 81) provides that the appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the corporation within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares: provided, that failure to make the demand within such period shall be deemed a waiver of the appraisal right. A stockholder must have voted against the proposed corporate action in order to avail himself of the appraisal right. If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder, upon surrender of his certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two thus chosen. The findings of the majority of appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made; provided, that no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment; and provided, further, that upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the corporation.

#### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director, nominee for election as director, associate of the nominee, or executive officer of the Company at any time since the beginning of the last fiscal year, has any substantial interest, direct or indirect, by security holdings or otherwise, in any of the matters to be acted upon in the Meeting, other than election to office.

At the time of the filing of this Information Statement, the Company has not been informed by any incumbent director in writing of an intention to oppose any action to be taken at the Meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### Item 4. Voting Securities and Principal Holders Thereof

As of 31 March 2024, there are **2,500,000,000** outstanding and issued common shares of the Company, exclusive of **287,537** treasury shares. The Company does not have any class of shares other than common shares.

As of March 31, 2025, 19.26% or 481,407,323 common shares are foreign-owned while 80.74% or 2,018,305,140 common shares are owned by Filipinos.

All stockholders of record as of **29 April 2025** ("Record Date") are entitled to notice and to vote at the Meeting.

A stockholder entitled to vote at the Meeting shall have the right to vote online or by proxy.

Cumulative voting may be adopted in the election of directors as allowed by the Revised Corporation Code of the Philippines. On this basis, each registered stockholder as of Record Date may vote the number of shares registered in his name for each of the directors to be elected; or he may multiply the number of shares registered in his name by the number of directors to be elected, and cast the total of such votes for one (1) director. A stockholder may also distribute his votes among some or all of the directors to be elected.

#### Security Ownership of Certain Record and Beneficial Owners

To the best of the knowledge of the Company, the following stockholders own more than five percent (5%) of the Company's outstanding capital stock as of 31 March 2025:

Title of Class	Name, Address of Record Owner, and Relationship With Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	% of Class
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	Total			2,439,937,915	97.61%
Common	PCD Nominee Corporation (Foreign) 37 <sup>th</sup> Fl., Tower One, Enterprise Center, Paseo de Roxas corner Ayala Avenue, Makati City	PCD Nominee Corporation (Foreign)	Foreign	439,721,879	17.54%
Common	PCD Nominee Corporation (Filipino) 37 <sup>th</sup> Fl., Tower One, Enterprise Center, Paseo de Roxas corner Ayala Avenue, Makati City	PCD Nominee Corporation (Filipino)	Filipino	617,450,172	24.58%
Common	Strongoak, Inc. 3rd Floor HRC Center 104 Rada Street Legaspi Village Makati City 1229	Strongoak, Inc.	Filipino	1,382,765,864	55.31%

- Mr. Lorenzo Sixto T. Lichauco, and Mr. Gabriel A. Dee currently represent Strongoak in the Board of Directors of the Company.
- PCD Nominee Corporation ("PCD Nominee") is a wholly owned subsidiary of the Philippine Depository & Trust Corp., the depository infrastructure for equities and fixed income markets in the Philippines. PCD Nominee is a private company organized by the major institutions actively participating in the Philippine capital markets to implement an automated book-entry system of handling securities transaction in the Philippines. PCD Nominee is the registered owner of the shares in the books of the Company's transfer agent. The beneficial owners of such shares are PCD Nominee's participants who hold the shares on their own behalf or on behalf of their clients. The beneficial owners of such shares are PCD Nominee's participants who hold the shares on their own behalf or on behalf of their clients.
- <sup>3</sup> The proxies naming the natural persons authorized to vote the shares of the foregoing record owners for the Meeting have not yet been received by the Company. The deadline set by the Board of Directors for the submission of proxies is on 5 June 2025.

Except as stated above, the Company has no knowledge of any person or any group who, directly or indirectly, is the beneficial owner of more than 5% of the Company's outstanding shares or who has a voting power, voting trust or any similar agreement with respect to shares comprising more than 5% of the Company's outstanding common stock. Other than Strongoak, Inc., the Company is not informed of any other participants under the PCD

Nominee account who own more than 5% of the voting securities of the Company as of 31 March 2025.

#### Security ownership of Directors, Officers and Management

#### Security Ownership of Directors and Officers

To the best knowledge of the Company, the beneficial ownership of the Company's directors and officers as of 31 March 2025 is as follows:

#### **Directors:**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
Common	Lorenzo Sixto T. Lichauco	30,000	29,983,000 /through BDO Securities Corporation	Filipino	1.20%
Common	Gabriel A. Dee	1,000	0	Filipino	0.00%
Common	Jeoffrey P. Yulo	10,000	2,000,000/ through Asiasec Equities, Inc,	Filipino	0.10%
Common	Joseph Peter Y. Roxas	100,000	356,000/ through Eagle Equities, Inc. 841,000/through Glory Y. Roxas (member of immediate family) – through Eagle Equities, Inc	Filipino	0.10%
Common	Dobbin A. Tan	10,000	0	Filipino	0.00%
Common	Domingo C. Go	1,000	0	Filipino	0.00%
Common	Fernando L. Gaspar	10,000	0	Filipino	0.00%
	TOTAL	162,000	33,180,000		1.4%

#### **Key Officers:**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
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-	Josephine S. Ramos	0	0	Filipino	0.00%
-	Eldwin S. Umusig	0	0	Filipino	0.00%
-	Barbara Anne C. Migallos	0	0	Filipino	0.00%
-	Jackson Emil G. Lumaban	0	0	Filipino	0.00%
-	Maria Resa S. Celiz	0	0	Filipino	0.00%
	TOTAL	0	0		0.00%

#### **Voting Trust Holders/Changes in Control**

The Company has no knowledge of any voting trust holders of 5% or more of the Company's stock, or of any arrangements that may result in a change of control of the Company.

#### Item 5. Directors and Executive Officers

The names of the incumbent directors of the Company as at 31 March 2025, their respective ages, citizenship, period of service, directorships in other companies and positions held for the last five (5) years are as follows:

#### **DIRECTORS**

Director	Nationality	Position	Age	Year Position was Assumed
Lorenzo Sixto T. Lichauco	Filipino	Chairman of the Board	68	2022
Gabriel A. Dee	Filipino	Vice-Chairman	60	2018
Jeoffrey P. Yulo	Filipino	Director, President & CEO	54	2022
Joseph Peter Y. Roxas	Filipino	Director	63	2016
Domingo C. Go	Filipino	Independent Director	64	2020
Dobbin A. Tan	Filipino	Independent Director	61	2016
Fernando L. Gaspar	Filipino	Independent Director	73	2023

LORENZO SIXTO T. LICHAUCO - 68, Filipino citizen; Chairman of the Board

Mr. Lichauco has been Officer in Charge of Seawood Resources, Inc., an investment holding company, since September 2020. He headed the Philippine stockbroking operations of Peregrine Securities Philippines, Inc., Crosby Securities, CLSA Securities, HSBC Securities, and Maybank-ATR-Kim Eng Securities. He briefly headed the Asset Management Group at the GSIS, the state pension fund, and ran the equity portfolio investments for Security Bank Corporation.

Mr. Lichauco is Chairman of Mizu Resources and a director of Resins, Inc. He is also an independent director and Vice Chairman of SB Equities, Inc.

He obtained an MBA degree from George Washington University in Washington D.C. and a BA Economics degree from Westminster College, Pennsylvania.

#### GABRIEL A. DEE - 60, Filipino citizen; Vice-Chairman

Mr. Dee obtained his law degree from the University of the Philippines College of Law and his Master of Laws degree from the University of California Berkeley School of Law.

He is currently the Managing Partner of Picazo Buyco Tan Fider & Santos Law Offices. He is a Director and Corporate Secretary of various listed and unlisted corporations, including several financial institutions. He is also a resource person for various seminars on Initial Public Offering, Listings and Estate Planning.

Mr. Dee has been practicing law since 1989. He teaches Corporation and Securities Law at the UP College of Law and the Tanada-Diokno College of Law (DLSU).

#### JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management. He also has earned MBA units from the University of St La Salle-Bacolod.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

JOSEPH PETER Y. ROXAS - 63, Filipino citizen; Director

Mr. Roxas graduated from the Ateneo de Manila University in 1983 with a Bachelor's degree in Economics. He also has MBA units from the Ateneo de Manila University Graduate School.

Mr. Roxas has been a member of the Board of Directors of Alliance Select Foods International, Inc. since 2016. He is the President of Eagle Equities, Inc., a position he assumed since 1996. He is also presently a Director of Kimquan Trading Corporation, a privately held company. Mr. Roxas was also a member of the Board of Governors of the Philippine Stock Exchange. Mr. Roxas was with R. Coyuito Securities as Assistant Vice President for Research from 1993 to 1995, and Investment Officer from 1987 to 1992. Mr. Roxas is a certified acupuncturist.

#### DOBBIN A. TAN - 61, Filipino citizen; Independent Director

Mr. Tan graduated from the Ateneo de Manila University in 1985 with a Bachelor of Science degree in Management Engineering. He obtained his Master's degree in Business Administration from the University of Chicago, Booth School of Business in 2013. Mr. Tan also attended a Management Development Program of the Asian Institute of Management in 1990, and a Strategic Business Economics Program of the University of Asia and the Pacific in 2001.

Mr. Tan is presently the Chief Executive Officer of Red Rock IT Security. He is also School Treasurer of Xavier School, Inc. and an independent director of Philequity Funds.

He was Managing Director and Chief Operating Officer of Information Gateway from 2002 to 2012. Mr. Tan also served as Vice President for Marketing of Dutch Boy Philippines from 2000 to 2002, President of Informatics Computer College from 1997 to 2000, Assistant Vice President for Marketing of Basic Holdings from 1994 to 1997, Operations Manager of DC Restaurant Management Systems from 1990 to 1994, and Senior Financial Analyst/ Corporate Planning Manager for San Miguel Corporation from 1985 to 1990.

#### **DOMINGO C. GO** - 64, Filipino Citizen, Lead Independent Director

Mr. Go is an alumnus of the Ateneo de Manila University where he graduated with the degree of Bachelor of Science in Management (Honors Program), and undertook special studies as the recipient of a one-year exchange scholarship program at the International Christian University in Tokyo, Japan. He obtained his Master of Business Administration from the University of the Philippines-Diliman.

Mr. Go is an Independent Director and Chairman of the Audit Committee of Mitsubishi Motors Finance Philippines, Inc. He served as a Director of the Financial Executives Institute of the Philippines (FINEX) from 2020-2023, and was also a Director of the FINEX Academy from 2020-2021. He is currently the Chairman of the Partnerships Committee of FINEX and a Trustee of the FINEX Research & Development Foundation, Inc. He is presently a Trustee of the Philippine Federation of Japan Alumni, Inc. (since July 2015) and has served as its President from 2022-2024.

Previously, he served as the Head of the Equity Investments Department at the Metropolitan Bank & Trust Company (Metrobank), where he also previously held positions at its Merchant Banking Division and the Account Management Group. He concurrently held positions in various investee companies of the Metrobank Group, and was a Director of Northpine Land,

Inc. (where he was Vice Chairman and Chairman of the Excom), Toyota Manila Bay Corporation, Sumisho Motor Finance Corporation, SMBC Metro Investment Corporation, and Sagara Metro Plastics Industrial Corporation, among others.

Mr. Go is a Fellow of the Institute of Corporate Directors (ICD).

#### FERNANDO L. GASPAR - 73, Filipino citizen, Independent Director

Mr. Gaspar is concurrently the President and CEO of Falconer Aircraft Management, Inc. and Aviation Concepts Technical Services, Inc. He is the Chairman of the Board of the Ortoll Group of Companies, and a Board Advisor and Board Member of Radiowealth Finance Corporation.

From 2016 till 2020, Mr. Gaspar was President and CEO of Roxas and Company, Inc., a listed company engaged in real estate development, hospitality and coconut processing. From 2008 till 2016, he was Senior Vice President and Chief Administration Officer of International Container Terminal Services, Inc. (ICTSI), where he inspected container terminals worldwide and led expansion and operations improvement projects.

Before that, Mr. Gaspar worked for Alvarez & Marshall, a New York-based turnaround firm. He was the CEO of the Kuok Group of Companies (Philippines). Mr. Gaspar also worked with San Miguel Corporation, taking senior management positions in the Philippines, Hong Kong, China and Vietnam.

From 2020 to 2022, Mr. Gaspar organized and was the President and CEO of Kerry Group Philippines Foundation, Inc., a charitable institution of the Kuok Group.

Mr. Gaspar earned his Bachelor of Science degree in Chemical Engineering from De La Salle University in Manila, Philippines.

#### Process and Criteria for Selection of Nominees for Directors

The deadline for the submission of nominations to the Board of Directors is on 8 May 2025, and was duly announced and disclosed on 11 April 2025.

On 9 May 2025, the Corporate Governance Committee of the Company screened the nominees for election to the Board of Directors in accordance with the Company's Revised Manual on Corporate Governance. The Committee likewise assessed the candidates' background, educational qualifications, work experience, expertise and stature as would enable them to effectively participate in the deliberations of the Board.

In the case of the independent directors, the Committee reviewed their business relationships and activities to ensure that they have all the qualifications and none of the disqualifications for independent directors as set forth in the Company's Manual of Corporate Governance, the Securities Regulation Code ("SRC"), and the SRC Implementing Rules and Regulations.

The final list of nominees to the Board of Directors are as follows:

#### Regular Directors:

- 1. Lorenzo Sixto T. Lichauco
- 2. Gabriel A. Dee
- 3. Jeoffrey P. Yulo
- 4. Dobbin A. Tan

#### Independent Directors:

- 1. Domingo C. Go Independent Director
- 2. Fernando L. Gaspar Independent Director
- 3. Raymund A. Sanchez Independent Director

All of the foregoing nominees are incumbent directors, except for Mr. Raymund A. Sanchez, who was nominated by Mr. Lorenzo Sixto T. Lichauco. The academic background and work experience of Mr. Sanchez are as follows:

#### RAYMUND A. SANCHEZ - Filipino citizen

#### ACADEMIC BACKGROUND

Mr. Sanchez graduated from Silliman University with a Degree in Business Administration. He is an Executive Scholar in General Management from the Kellogg School of Management, Northwestern University in Evanston, Illinois and completed the Advanced Management Program of the MIT Sloan School of Management in Cambridge, Massachusetts.

#### **WORK EXPERIENCE**

Mr. Sanchez is a Keynote Speaker and Leadership Scholar. He is the Managing Director of Momenta Philippines, a multi-national Leadership Training and Performance Improvement firm headquartered in Singapore with offices across Asia and the US. He has over 30 years of corporate experience across different industries and functional areas. Starting his career at an entry level post, he rapidly rose to positions of growing leadership responsibility while working with mainstream FMCG, Pharma companies, and family-owned and operated businesses, among them: as Sales Director of Novartis Healthcare, Vice President of Getz Brothers, Country Manager at Reckitt Benckiser, Sales Director – Hershey's Asia South, President of the UN Media Group, President of The Generics Pharmacy, and President of the CMG Retail Group.

He was personally trained by John Mattone (Executive Coach to the late Steve Jobs) as a Master Certified Executive Coach. Raymund currently coaches senior level executives of both multi-national and local companies and is an advisor to company founders and CEOs. He is also a Certified Leadership Coach and Facilitator of the Extreme Leadership Institute in Kansas, Missouri.

As of the date of filing of this Information Statement, no director has resigned or declined to stand for re-election to the Board of Directors due to disagreement on any matter.

#### **Executive Officers**

The following persons are the executive officers of the Company as of 31 March 2025:

Officer	Nationality	Position	Age	Year Position was Assumed
Jeoffrey P. Yulo	Filipino	President & CEO	54	2022
Eldwin S. Umusig	Filipino	VP-Operations	51	2022
Barbara Anne C. Migallos	Filipino	Corporate Secretary	70	2015
Josephine S. Ramos	Filipino	Treasurer	51	2024
Jackson Emil G. Lumaban	Filipino	VP – Sales and Business Development	41	2023
Maria Resa S. Celiz	Filipino	Assistant Corporate Secretary and Chief Compliance Officer	59	2023

#### JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's degree in Marketing Management. He also has earned MBA units from the University of St La Salle-Bacolod.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

**ELDWIN S. UMUSIG** – 51, Filipino citizen; Vice President for Operations

Engr. Umusig graduated cum laude from the Ateneo de Davao University with a degree in Bachelor of Science in Chemical Engineering in 1994 and secured his Professional Chemical Engineering License the following year.

Engr. Umusig is a licensed Chemical Engineer with expertise in operating food processing facilities, with 30 years of supervisory and managerial experience in food manufacturing operations. He has extensive knowledge in logistics operations in the tuna industry covering forecasting, purchasing, inventory, production planning, warehouse management, export and import shipping and distribution, and in technical services covering legal and regulatory compliance and adherence to quality requirements. He held leadership roles both locally and internationally, such as in Mega Global Corporation and Starkist Co., USA.

#### BARBARA ANNE C. MIGALLOS – 70, Filipino citizen; Corporate Secretary.

Ms. Migallos graduated cum laude from the University of the Philippines with a Bachelor of Arts degree, and finished her Bachelor of Laws degree as cum laude (salutatorian) also at the University of the Philippines. She placed third in the 1979 Philippine Bar Examinations.

Ms. Migallos was elected as Corporate Secretary of the Company on July 6, 2015. She is Director and Corporate Secretary of Philex Mining Corporation and Philex Petroleum Corporation, and Corporate Secretary of Nickel Asia Corporation and Silangan Mindanao Mining Co., Inc. She is the Managing Partner of the Migallos & Luna Law Offices. Ms. Migallos is also a Director of Mabuhay Vinyl Corporation and Philippine Resins Industries, and Corporate Secretary of Eastern Telecommunications Philippines, Inc. She is a professional lecturer in Corporations Law, Securities Regulation, and Commercial Laws at the De La Salle University College of Law, where she is the Chairperson for Commercial Law. She was a Senior Partner of Roco Kapunan Migallos and Luna Law Offices from 1988 to 2006.

#### **JOSEPHINE S. RAMOS** – 51, Filipino citizen, Treasurer

Ms. Ramos is a dedicated Certified Public Accountant with over twenty years of experience. She was formerly the Finance and Procurement Director of SGS Philippines entities and SGS Guam. Prior to that, she was the Deputy Finance Director of Dole Philippines, Inc., the Financial Controller of Amcor Flexibles Philippines, Inc., the Financial Controller (Ad Interim) of Franke Japan, Inc. and the Deputy Finance Director of Franke Foodservice Systems Philippines,

Ms. Ramos was previously connected with James Hardie Philippines, Inc., Tann Philippines, Inc., TBG Development Philippines, Inc. and KPMG Manila.

She obtained her BS Accountancy degree from the University of the East, graduating with academic distinction.

## JACKSON EMIL G. LUMABAN – 41, Filipino citizen; Vice President for Sales and Business Development

Mr. Lumaban is a results-driven sales executive with over 18 years of experience in business and customer development, and sales management. Throughout his career, Mr. Lumaban has demonstrated a proven track record of driving revenue growth, building high performance sales teams, and cultivating strong relationships with clients and partners.

Mr. Lumaban began his career at Century Pacific Food, Inc., where he quickly rose through the ranks due to his exceptional sales and business development acumen and strategic vision. During his time at Century Pacific, Mr. Lumaban led numerous successful sales initiatives that significantly increased market presence and revenue for the company.

After his tenure at Century Pacific, Mr. Lumaban joined San Miguel Foods, Inc, a subsidiary of San Miguel Corporation. As Assistant Vice President for Export and International Sales, Mr. Lumaban was instrumental in developing and implementing sales strategies that expanded their food products' presence in various international markets.

He holds a Bachelor of Science degree in Business Economics from the University of the Philippines Diliman.

**MARIA RESA S. CELIZ** – 59, Filipino citizen, Assistant Corporate Secretary and Chief Compliance Officer

Ms. Celiz obtained her Juris Doctor degree from the Ateneo de Manila University, her MA in International Relations from Boston University and BA Political Science degree from the University of the Philippines in Diliman.

For 23 years, Ms. Celiz was a legal counsel of Goldilocks Bakeshop, Inc. and its related companies. From 2010 to 2012, Ms. Celiz was Legal Counsel and Chief of Staff of the Metropolitan Manila Development Authority. For 15 years, she was an associate lawyer of Pacis & Reyes, Attorneys. She is a professor at the Lyceum of the Philippines University College of Law.

#### **Independent Directors**

As provided in Article III, Section 1-A (b) of the Corporation's By-Laws, the procedure for the nomination of independent directors shall be as follows:

- 1. The Nomination Committee (the "Committee") shall have at least three (3) members, one of which is an independent director. It shall promulgate the guidelines or criteria to govern the conduct of the nomination. The same shall be properly disclosed in the company's information or proxy statement or such other reports required to be submitted to the Securities and Exchange Commission. (As amended on October 26, 2006)
- 2. Nomination of independent director/s shall be conducted by the Committee prior to a stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity by the would-be nominees. (As amended on October 26, 2006)

- 3. The Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent director/s. (As amended on October 26, 2006)
- 4. After the nomination, the Committee shall prepare a Final List of Candidates which shall contain all the information about all the nominees for independent directors, as required under Part IV (A) and (C) of Annex "C" of Securities Regulation Code (SC), Rule 12, which list shall be made available to SEC and to all stockholders through the filing and distribution of the Information Statement in accordance with SC Rule 20, or in such other reports the company is required to submit with SEC. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee. (As amended on October 26, 2006)
- 5. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as Independent Director/s. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nomination shall be entertained or allowed on the floor during the actual annual stockholders' meeting. (As amended on October 26, 2006)

Dobbin A. Tan, Domingo C. Go, and Fernando L. Gaspar, are the incumbent independent directors of the Company. They are neither officers nor employees of the Company or any of its affiliates, and do not have any relationship with the Company which would interfere with the exercise of their independent judgment in carrying out responsibilities of an independent director. The Corporate Governance Committee has determined that they possess all the qualifications and none of the disqualifications for holding the position of independent director. In approving the nominations for Independent Directors, the Corporate Governance Committee took into consideration the guidelines on the nominations of Independent Directors prescribed in SEC Memorandum Circular No. 16, Series of 2002.

#### **Directorship in Other Reporting Companies**

The following are directorships held by the Directors in other reporting companies during the last five years:

Name of Director	Name of Reporting Company	Position Held	Period of Service
Dobbin A. Tan	Red Rock IT Security, Inc.	President	November 2016 to Present
	Information Gateway Group (Rising Tide Mobile Entertainment, Inc., I- Gateway Mobile Philippines, Inc., and G-Gateway Mobile, Philippines, Inc.)	President	November 2016 to Present
	Xavier School, Inc.	School Treasurer	April 2014 to Present

Name of Director	Name of Reporting Company	Position Held	Period of Service	
	PhilEquity Fund, Inc.	Independent Director	March 2014 to Present	
	New Sunlife Ventures, Inc.	Chief Executive Officer	January 2013 to Present	
Domingo Cu	Philippine Federation of Japan Alumni, Inc.	Trustee	July 2015 to present	
Go	Philippine Federation of Japan Alumni, Inc.	President	July 2022 to present	
	Aviation Concepts Technical Services, Inc.	Director, President and Chairman	2019 to present	
	Falconer Aircraft Management, Inc.	Director, President and Chairman	2019 to present	
	IW Cargo Handlers, Inc.	Director	2019 to present	
	IWI Container Terminal Holdings, Inc.	Director	2019 to present	
Fernando L. Gaspar	Carosal Development Corporation	Chairman and Director	2018 to present	
	Zarcon Development Corporation	Chairman and Director	2018 to present	
	Ground Level Ortigas Realty, Inc.	Chairman and Director	2018 to present	
	OGC Management, Inc.	Chairman and Director	2018 to present	
	San Fermin de Pamplona, Inc.	Chairman and Director	2018 to present	

#### **Term of Office**

Pursuant to the Company By-Laws, the directors are elected at each annual stockholders' meeting by stockholders entitled to vote. Each director holds office until the next annual election and until his successor is duly elected unless he resigns, dies or is removed prior to such election.

In the Annual Meeting of the Stockholders, the stockholders will be electing the members of the Board of Directors for the year 2025 to 2026. Nomination shall be open for submission until 8 May 2025.

#### Significant Employees

No single person is expected to make a significant contribution to the business since the Company considers the collective efforts of all its employees as instrumental to the overall success of the Company's performance.

#### Family Relationships

There are no family relationships up to the fourth civil degree either by consanguinity or affinity among any of the directors, executive officers and persons nominated or chosen to become directors or executive officers.

#### Involvement in Certain Legal Proceedings

None of the directors, nominees for election as a director, executive officers or control persons of the Company have been involved in any legal proceeding, including without limitation being the subject of any:

- a. bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two (2) years prior to that time;
- conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities commodities or banking activities; and
- d. order or judgment of a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization finding him/her to have violated a securities or commodities law or regulation, for the past five (5) years up to date of this Definitive Information Statement, that is material to the evaluation of ability or integrity to hold the relevant positions in the Company.

The pending and material legal proceedings involving the Company, and the directors, executive officers or control persons of the Company in their respective capacities as such, are as follows:

1. Hedy S.C. Yap-Chua and Albert Hong Hin Kay v. George E. Sycip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, and Avelino M. Sebastian, Jr." Commercial Case No. 14-219, Regional Trial Court, Pasig City, Branch 161

On May 9, 2014, Petitioners Albert Hong Hin Kay ("Hong"), and Ms. Hedy S.C. Yap Chua ("Chua") filed a Petition for Declaration of Nullity of Board Resolutions and Inspection of Corporate Books and Records of even date ("Petition") with the Regional Trial Court of Pasig ("RTC"), praying, among others, for the annulment of the sale of 430,286,226 of the Company's shares to Strongoak, Inc., which was approved by the Board of Directors on May 5, 2014, and to allow the inspection of the Company's corporate books and records.

Since Alliance Select Foods International, Inc., (the "Company") was not impleaded in the said Petition, the Company sought to intervene in the RTC. The RTC denied the Company's Motion for Leave to Intervene and to Admit Attached Answer in Intervention with Counterclaims (With Opposition to the Application for a Writ of Preliminary Injunction) dated June 13, 2014 ("Motion for Intervention"). On appeal, the Court of Appeals ("CA") found for the Company's intervention. The CA Decision dated 14 March 2016 was thus appealed to the Supreme Court ("SC"), which is pending.

In view of the pending appeal with the SC, upon motion of the Parties, the RTC issued an Order dated February 12, 2018, suspending the proceedings.

On January 17, 2025, the Company entered into a Compromise Agreement with, among others, Hong and Chua. Pursuant thereto, Hong and Chua filed their Manifestation and Motion to Partially Dismiss dated January 17, 2025, seeking to dismiss the case to the extent that certain reliefs that affect the Company. For its part, the Company filed its Manifestation and Motion for Leave to Withdraw dated January 17, 2025, seeking to withdraw its Motion for Intervention.

Thereafter, Hong, Chua and the Company jointly moved for the dismissal of the pending appeal with the SC in their Joint Motion to Dismiss dated January 20, 2025, which remains pending.

Meanwhile, the proceedings as to the other parties (Hong, Chua, and the other respondents) are held in abeyance following their indication that they are willing to explore the possibility of entering into a separate settlement agreement among them.

2. Alliance Select Foods International, Inc., represented in this derivative suit by Harvest All Investment Limited, Victory Fund Limited, Bond East Private Limited, and Hedy S.C. Chua v. George E. SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo, Commercial Case No. 14-220, Regional Trial Court of Pasig City, Branch 159

On May 27, 2014, shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua filed a derivative suit on behalf of the Company against former Directors Messrs. George E. SyCip, Jonathan Dee, Alvin Y. Dee and Ibarra Malonzo, and certain senior executives of the Company at that time. The derivative suit prayed, among others, for the appointment of an interim management committee, and to compel an accounting and return of Company funds allegedly diverted to corporations controlled by the family of respondents Jonathan and Alvin Dee. On February 3, 2015, the respondents filed a motion praying to declare the application of an interim management committee moot and academic in view of the change in the composition of the Board of Directors and management. The Complainants filed a Motion to Inhibit on February 28, 2015, which was granted by the Pasig RTC Branch 159 on January 5, 2016. The case was eventually re-raffled to RTC Pasig, Branch 154 on February 1, 2016.

George SyCip filed a Petition for Certiorari before the CA, alleging that the inhibition was improper. The CA granted said petition. Upon appeal to the SC, the SC affirmed the ruling of the CA in its Resolution, dated September 19, 2018 (S.C. G.R. No. 239426), which ruling became final and executory.

The case was remanded back to the RTC Pasig, Branch 159 for trial, pursuant to the Order of the Supreme Court directing the trial court to proceed with the hearing of the case.

In January 2025, the Company entered into a Compromise Agreement with shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua. As part of the agreement, the Company and Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua agreed to continue this derivative suit but subject to the extinguishment/withdrawal of certain claims and dismissal as against some specific individuals. Pursuant thereto, the Company, through the Complainants Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua, filed a Manifestation and Motion for Partial Dismissal seeking the dismissal/withdrawal of the prayed relief for the immediate appointment of an interim management committee to take over and control the Company, among others, but maintaining the case against the original Respondents George SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo.

Respondents Jonathan Y. Dee, Alvin Y. Dee, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo filed an Omnibus Motion to be Furnished a Copy of the Settlement Agreement and for Time to File Comment/Opposition to the Complainants' Manifestation and Motion for Partial Dismissal. In response, Complainants filed their Opposition to the Omnibus Motion of the mentioned Respondents.

The Manifestation and Motion for Partial Dismissal, Omnibus Motion, and other preliminary motions remain pending with the RTC Pasig.

3. Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua v. Alliance Select Foods International, Inc., George E. SyCip, Jonathan Y. Dee, Raymond K.H, See, Marie Grace T. Vera-Cruz, Antonio C. Pacis, Erwin M. Elechicon and Barbara Anne C. Migallos, GR No. 270392 (CA-G.R. SP No. 165391), Supreme Court

On August 5, 2015, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Hong and Chua ("Harvest et al.") filed a Complaint with application for the issuance of Writ of Preliminary Mandatory Injunction and Temporary Restraining Order/Writ of Preliminary Injunction ("Complaint"), with the RTC Pasig, against the Company, its then-Directors Messrs. George E. SyCip, Jonathan Y. Dee, Marie Grace T. Vera-Cruz, Erwin M. Elechicon, Raymond K.H, See and Antonio C. Pacis, and Corporate Secretary Barbara Anne C. Migallos, praying, among others, that the Company be restrained from carrying out its planned Stock Rights Offering ("SRO"), and that the Company be compelled to hold its Annual Stockholders' Meeting prior to the SRO. The SRO would raise gross proceeds of P1,000,000,000.00 to be used for needed capital expenditures, repayment of loans, installation of a new management information system and working capital requirements of the Company.

On August 14, 2015, the RTC denied the prayer for a Temporary Restraining Order.

On August 24, 2015, the RTC also dismissed the Complaint for lack of jurisdiction over the subject matter, due to Harvest et al.'s failure to pay the correct filing fee, However, upon further appeal to the CA and later the SC, the SC remanded the case back to the RTC to assess the correct filing fees, and upon payment, to proceed with the regular proceedings of the case. The SC also denied motions for reconsideration of said Decision.

Upon remand to the RTC, since the SRO was completed on 28 October 2015, and the Annual Stockholders' Meetings for the years 2015-2017 were conducted, the Company prayed for the dismissal of the case on the ground of mootness. In an Omnibus Order dated February 20, 2020, the RTC dismissed the case due to forum shopping and also for being moot and academic.

On appeal by Harvest et al., the CA affirmed the dismissal of the case. Harvest et al. appealed further to the SC and its Petition for Review on Certiorari dated December 21, 2023 is pending.

Pursuant to the Compromise Agreement between Harvest, et al. and the Company, Harvest et al. filed their Manifestation and Motion dated January 17, 2025, which prayed for the dismissal of their Petition. On the same day, the Company filed its Manifestation, which interposed no objection to such dismissal. The Manifestation and Motion and Manifestation remain pending before the SC.

4. Hedy S.C. Yap-Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited vs. Alliance Select Foods International, Inc., CA-G.R. SP No. 176939 (SEC En Banc Case No. 07-22-501), Court of Appeals

Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited ("Chua, et al.") filed a Complaint dated November 2, 2020 ("Complaint") with the Markets and Securities Regulation Department of the Securities and Exchange Commission ("SEC-MSRD"), questioning the lack of mandatory tender offer for the Company's sale of 430,286,226 shares to Strongoak, Inc. through a private placement on May 5, 2014 ("2014 Private Placement"); and also when Strongoak, Inc. subscribed to additional shares in the Company during the SRO in 2015 ("2015 SRO").

The Company filed its Answer dated June 10, 2021 raising the defenses of prescription; non-applicability of Mandatory Tender Offer Rule as the questioned transactions are covered by express exemptions under the Securities Regulation Code; that Chua, et al. were given the privilege to subscribe to additional shares; and that the said complaint is a deliberate act of forum shopping by Chua, et al. due to the filing of previous cases against the Company in judicial courts praying for the invalidation of the same share purchases and subscriptions of Strongoak, Inc.

The SEC-MSRD dismissed the Complaint in a Decision dated May 19, 2022 finding forum shopping and prescription of action. Complainants filed an Appeal Memorandum dated June 3, 2022 to assail the Decision of the SEC-MSRD with the SEC En Banc.

On December 15, 2022, the SEC En Banc reversed the decision of the SEC-MSRD and declared as void subscriptions, the Company shares acquired by Strongoak, Inc. under the 2014 Private Placement and 2015 SRO. These shares were ordered to be cancelled from the Stock and Transfer Book of the Company whereupon the shares would be considered

unsubscribed and allocated for subscription by any person who intends to buy the same provided that he/she complies with all the legal requirements. Once the subscription is fully paid, the Company shall pay Strongoak the price it paid for the subscriptions that were nullified.

On January 20, 2023, the Company filed its Petition for Review with urgent application for a writ of preliminary injunction and/or temporary restraining order) ("CA Petition") with the CA.

On January 17, 2025, the Company entered into a Compromise Agreement with, among others, Chua, et al. In view of the Compromise Agreement, Chua, et al. filed an Omnibus Motion dated January 17, 2025 ("Omnibus Motion") with the SEC En Banc to withdraw their Complaint and recall the Writ of Execution, while the Company filed with the SEC En Banc its Manifestation, which interposed no objection to the Omnibus Motion. Thereafter, the Company and Chua, et al. jointly filed their Joint Manifestation with Motion to Suspend the Proceedings dated January 20, 2025 ("Motion to Suspend") with the CA.

Notwithstanding the Motion to Suspend, the CA rendered its Decision dated February 20, 2025 ("CA Decision") ruling in favor of the Company's CA Petition, finding, among others, that under the Amended Implementing Rules and Regulations of the Securities Regulation Code, the 2014 Private Placement and the 2015 SRO are exempt from the rule on mandatory tender offer. Furthermore, the issue of prescription was found to be rendered moot and academic, as there was no cause of action to speak of. As of date, no appeal has been taken against the CA Decision, despite the SEC En Banc and Chua, et al. receiving the CA Decision on March 3 and 4, 2025, respectively.

#### Certain Relationships and Related Transactions

The Company has had no transactions covered under Part IV (D)(1) of Annex "C" of SRC Rule 12 in the last two (2) years, or those involving the Company or any of its subsidiaries in which an incumbent director, executive officer or stockholder owning ten percent (10%) or more of the total outstanding shares of the Company and members of their immediate family had or is to have a direct or indirect material interest.

Note 13 of the Notes to the Consolidated Financial Statements as of 31 December 2024 on the Company's related party transactions are incorporated by reference. The Company's related party transactions, as reported therein, are under terms that are no less favorable than those arranged with third parties, and are conducted on an arm's length basis.

#### **Directors Disclosures on Self-Dealing and Related Party Transactions**

No transaction, without proper disclosure, was undertaken by the Corporation in which any director, executive officer, or any nominee for election as director was involved or had a direct or indirect material interest.

Directors, officers and employees of the Corporation are required to promptly disclose any business or family-related transactions with the Corporation to ensure that potential conflicts of interest are surfaced and brought to the attention of the management.

#### **Appraisals and Performance Report for the Board**

The Board has established committees to assist in exercising its authority in monitoring the performance of the Corporation in accordance with its Revised Corporate Governance Manual, Code of Business Conduct and related SEC Circulars. The Corporate Governance Committee of the Corporation oversees the performance evaluation of the Board and its committees and management. More detailed discussion on appraisals and performance report for the Board, as well as corporate governance compliance of the Company, are found in the Management Report.

#### Item 6. Compensation of Directors and Executive Officers

The following summarizes the executive compensation received by the CEO and the top four (4) most highly compensated officers of the Company for 2023, 2024, and the estimate for 2025:

	Year	Salaries Amounts in P'000	Bonuses/Other Income Amounts in P'000
CEO and the four most	2023	27,115	600
highly compensated officers named below	2024	29,810	2,512
	2025	30,156	2,685
Aggregate	2023	33,129	1,399
compensation paid to all officers and directors as	2024	29,810	3,512
a group unnamed	2025	37,783	3,685

The following are the Company's top five (5) compensated executive officers as of 31 March 2025 (in no particular order):

Jeoffrey P. Yulo	President and CEO
Eldwin S. Umusig	Vice President for Operations
Maria Resa S. Celiz	Assistant Corporate Secretary and Chief Compliance Officer
Jackson Emil G. Lumaban	Vice President for Sales and Business Development

Josephine S. Ramos Chief Financial Officer
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#### **Compensation of Directors**

On 21 January 2016, the Company's Board of Directors adopted a policy, effective immediately, setting directors' per diems at P10,000 per attendance at Board meetings, and P5,000 per attendance at Committee meetings.

Under the amended By-Laws, as compensation, the Board shall receive and allocate an amount of not more than ten percent (10%) of the net income before income tax of the corporation during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of the shareholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the shareholders.

At present, there are no arrangements for compensation for Directors. Directors, however, receive reasonable per diem allowances. Total per diem received by each director for 2024, is as follows:

Name	Total Compensation (per diem) for 2024 (PhP)
Lorenzo Sixto T. Lichauco	₱ 100,000
Chairman	·
Gabriel A. Dee	₱ 125,000
Vice Chairman	, in the second
Jeoffrey P. Yulo	₱ 125,000
Director, President, and CEO	, in the second
Domingo C. Go	₱ 250,000
Independent Director	, in the second
Joseph Peter Y. Roxas	₱175,000
Director	,
Dobbin A. Tan	₱ 262,500
Independent Director	,
Fernando L. Gaspar	₱ 237,500
Independent Director	,

#### **Employment Contracts, Termination of Employment, Change-in-control arrangements**

Other than the usual employment contracts, there are no other existing employment contracts with executive officers. Furthermore, there are no special retirement plans for executives.

There is also no arrangement for compensation to be received from the Company in the event of a change in control of the Company.

#### Item 7. Independent Public Accountants

# THE APPOINTMENT OF THE COMPANY'S INDEPENDENT AUDITORS FOR THE FISCAL YEAR 2025 WILL BE SUBMITTED TO THE SHAREHOLDERS FOR APPROVAL AND RATIFICATION AT THE MEETING.

The Audit Committee has recommended, and the Board of Directors has approved, the reappointment of the accounting firm of Reyes Tacandong & Co. (Reyes Tacandong) as the Company's independent auditors. Reyes Tacandong was first appointed as the Company's independent auditors in 2015. Mr. Cedric M. Caterio is the new partner-in-charge of Reyes Tacandong, following the expired term of Mr. Wilson Teo.

Representatives of Reyes Tacandong will be present at the Meeting, and will have an opportunity to make a statement, if they desire to do so; and to respond to appropriate questions from shareholders.

The Company has been advised that the Reyes Tacandong auditors assigned to render auditrelated services have no shareholdings in the Company, or a right, whether legally enforceable or not, to nominate persons or to subscribe to the securities of the Company, consistent with the professional standards on independence set by the Board of Accountancy and the Professional Regulation Commission.

#### **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for professional services rendered by the Company's independent auditors for each of the last three (3) fiscal years:

Audit and Audit-Related Fees	2024	2023	2022	
Regular Audit	<del>P</del> 1,550,000	<del>P</del> 1,500,000	<del>P</del> 1,500,000	
Other Fees	155,000	150,000	274,400	
Total Audit and Audit- Related Fees	₽1,705,000	₽1,650,000	₽1,774,400	

#### Tax Fees

There were no tax-related services rendered by the independent auditors other than the assistance rendered in the preparation of the income tax returns which formed part of the regular audit engagement.

#### <u>Changes in and Disagreements with Accountants on Accounting and Financial</u> Disclosures

As stated above, Reyes Tacandong was first appointed to be the Company's independent auditors for 2015. Reyes Tacandong succeeded Navarro Amper & Co. (Navarro Amper), who was the Company's independent auditors for 10 years prior to 2015. Other than that, there was no change in the Company's independent accountants during the three most recent calendar years or in any subsequent interim period.

There has been no disagreement with either Reyes Tacandong or Navarro Amper on accounting and financial disclosure.

#### Item 8. Compensation Plans

No action is to be taken by the shareholders at the Meeting with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### Item 9. Authorization or Issuance of Securities Other than for Exchange

No action is to be taken at the Meeting with respect to the authorization or issuance of securities other than for Exchange.

#### Item 10. Modification or Exchange of Securities

No action is to be taken at the Meeting with respect to the modification of any class of securities of the Company, or the issuance or authorization for issuance of one class of securities of the Company in exchange for outstanding securities of another class.

#### Item 11. Financial and Other Information

As stated above, no action is to be taken at the Meeting with respect to financial and other information.

#### Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

No action is to be taken at the Meeting with respect to any transaction involving the following:

- a) the merger or consolidation of the Company into or with any other person or of any other person into or with the Company;
- b) the acquisition by the Company or any of its security holders of securities of another person;
- c) the acquisition by the Company of any other going business or of the assets thereof:
- d) the sale or other transfer of all or any substantial part of the assets of the Company;
- e) the liquidation or dissolution of the registrant.

#### Item 13. Acquisition or Disposition of Property

No action is to be taken at the Meeting with respect to the acquisition or disposition of any property.

#### Item 14. Restatement of Accounts

No action is to be taken at the Meeting with respect to the restatement of any asset, capital, or surplus account of the Company.

#### **D. OTHER MATTERS**

#### Item 15. Action with Respect to Reports

#### 1. Minutes of the previous Annual Stockholders' Meeting

## ACTION IS TO BE TAKEN ON THE READING AND APPROVAL OF THE MINUTES OF THE 19 JUNE 2024 ANNUAL STOCKHOLDERS' MEETING.

The Minutes of the 2024 Annual Stockholders' Meeting held on 19 June 2023 are posted on the Company's website (www. http://allianceselectfoods.com/home/our-company/), and also available for inspection by stockholders at the principal office of the Company.

The following is a summary of the Minutes of the Previous Stockholders' Meeting held on 19 June 2024:

The matters taken up during the Annual Stockholders' Meeting held on 19 June 2024 are as follows: (i) reading and approval of the minutes of the Annual Stockholders' Meeting held on 15 June 2023; (ii) presentation and approval of the Management Report and Audited Financial Statements for the year ended 31 December 2023; (iii) ratification and approval of the acts of the Board of Directors and Executive Officers; (iv) appointment of independent external auditors; and (v) election of Directors, including Independent Directors.

The voting results at the 19 June 2024 Annual Stockholders' Meeting are as follows:

	IN FAVOR		AGAINST		ABSTAIN	
AGENDA ITEM	NO. OF SHARES	%	NO. OF SHARES	%	NO. OF SHARES	%
ITEM 1 – APPROVAL OF MINUTES OF THE 2023 ANNUAL GENERAL MEETING OF STOCKHOLDERS HELD ON JUNE 15, 2023	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
ITEM 2 – APPROVAL OF ANNUAL REPORTS AND AUDITED FINANCIAL STATEMENTS FOR 2023	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%
ITEM 3 – RATIFICATION AND APPROVAL OF THE ACTS OF THE BOARD OF DIRECTORS AND EXECUTIVE OFFICERS FOR THE CORPORATE YEAR 2023	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%

ITEM 4 – APPOINTMENT OF REYES TACANDONG & CO. AS INDEPENDENT AUDITORS	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%
ITEM 5 – ELECTION OF DIRECTORS						
LORENZO SIXTO T. LICHAUCO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
GABRIEL A. DEE	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
JEOFFREY P. YULO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
JOSEPH PETER Y. ROXAS	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
DOBBIN A. TAN	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
DOMINGO C. GO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
FERNANDO L. GASPAR	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%

The shareholders were given the opportunity to ask questions through email and these were addressed at the meeting. In the interest of time, questions that were not addressed at the 19 June 2024 Annual Stockholders' Meeting were responded to via email.

Details of the 19 June 2024 Annual Stockholders' Meeting, including all matters discussed and the resolutions reached, records of voting results for each agenda item, attendance of Directors who attended the meeting, are lengthily discussed in the Minutes of the 2024 Annual Stockholders' Meeting, attached herewith.

THE RESOLUTION TO BE ADOPTED WILL BE FOR THE APPROVAL OF THE MINUTES OF THE 2024ANNUAL STOCKHOLDERS' MEETING HELD ON 19 JUNE 2024.

#### 2. Management Report

#### ACTION IS TO BE TAKEN ON THE APPROVAL OF THE MANAGEMENT REPORT.

The Management Report attached to this Definitive Information Statement, the Company's 2024 Annual Report under SEC Form 17-A which includes the Audited Financial Statements for 2024, and first quarter report for 2025 under SEC Form 17-Q, will be submitted for approval by the stockholders. A copy of the Management Report is attached to this Information Statement. Upon written request of a shareholder, the Company shall furnish such shareholder with a copy of the said Annual Report as filed with the SEC, free of charge. The contact details for obtaining such copy are on Page 35 of this Information Statement.

THE RESOLUTION TO BE ADOPTED WILL BE THE APPROVAL OF THE MANAGEMENT REPORT AND THE AUDITED FINANCIAL STATEMENTS OF THE COMPANY FOR THE YEAR ENDED 31 DECEMBER 2024.

#### Item 16. Matters Not Required to be Submitted

There are no matters or actions to be taken up at the Meeting that will not require the vote of the stockholders as of the record date.

#### Item 17. Amendment of Charter, By-laws or Other Documents

No action is to be taken at the Meeting with respect to the Amendment of the Company's Charter, Bylaws or other Documents.

#### Item 18. Other Proposed Action

Action is to be taken on the ratification and approval of the acts of the Board of Directors and executive officers.

#### 1. Acts of the Board of Directors and Executive Officers

ALL ACTS, CONTRACTS, PROCEEDINGS, ELECTIONS AND APPOINTMENTS MADE OR TAKEN BY THE BOARD OF DIRECTORS AND/OR THE OFFICERS OF THE COMPANY DURING THE PAST CORPORATE YEAR WILL BE SUBMITTED FOR RATIFICATION AND APPROVAL OF SHAREHOLDERS.

These refer to the actions taken by the Board of Directors at its meetings held on the following dates:

Date	Type of Meeting
12 April 2024	Regular Meeting of the Board of Directors
14 May 2024	Regular Meeting of the Board of Directors
19 June 2024	Organizational Meeting
13 August 2024	Regular Meeting of the Board of Directors
14 November 2024	Regular Meeting of the Board of Directors
12 December 2024	Regular Meeting of the Board of Directors

Actions taken at the above meetings are as follows:

12 April 2024	- Approval of the Minutes of the December 7, 2023, Board
	Meeting; - Annual Performance Report as at December 31, 2023 with
	· ·
	Management Report including Q1 2024 Initial
	Performance Results;
	<ul> <li>Appointment of External Auditor for Fiscal Year 2024;</li> </ul>
	- Strongoak, Inc. Loan Renewal and Additional Line;
	- Revision of Related Party Transactions Committee
	Charter;
	<ul> <li>Annual Stockholders' meeting material dates.</li> </ul>

14 May 2024	<ul> <li>Approval of the Minutes of the April 12, 2024 Regular Board Meeting;</li> </ul>					
	- First Quarter 2024 Financial Performance and					
	Management Report;					
	- Enterprise Risk Management Manual					
	- Final List of Candidates for the Board of Directors for the					
	Year 2024 to 2025.					
19 June 2024	- Certification of Election of the Board of Directors for the					
	ensuing year;					
	<ul> <li>Organization of the Board of Directors and Officers of the</li> </ul>					
	Company's Subsidiaries.					
13 August 2024	- Approval of the Minutes of the May 14, 2024 Regular					
	Board Meeting and the June 19, 2024 Organizational					
	Board Meeting;					
	Appointment of Chief Financial Officer;					
	First Half 2024 Financial Performance and Management					
	•					
	Report;					
	- Revision of Internal Audit Charter;					
	- Change of Bank Signatories;					
	- Approval of the 2024 Self-Assessment Surveys for the					
	Board of Directors, Corporate Governance, and Audit					
	Committee.					
14 November 2024	- Approval of the Minutes of the August 13, 2024 Board					
	meeting;					
	- Third Quarter 2024 Financial and Management					
	Performance Report;					
12 December 2024	- Approval of Minutes of November 14, 2024 Board					
12 December 2024						
	Meeting;					
	<ul> <li>2025 Budget and Business Plan;</li> </ul>					

## Item 19. Voting Procedures

Stockholders of record as of 29 April 2025 may vote at the Meeting. Stockholders have the right to vote in person or by proxy.

Under the Company's policy for the effective participation by shareholders in shareholders' meetings of the Company and the exercise of shareholders' right to vote:

- 1. To vote, a stockholder must first register online. Certificated stockholders should send a scanned copy of one (1) valid government identification card (ID) to <a href="mailto:ASM@allianceselectfoods.com">ASM@allianceselectfoods.com</a>. Indirect shareholders should send scanned copies of their broker's certification and one (1) valid ID to <a href="mailto:ASM@allianceselectfoods.com">ASM@allianceselectfoods.com</a>. Deadline for registration is on 10 June 2025 at 5:00 p.m. Once the Company successfully verifies the stockholder's status, the Company will reply to each stockholder with an online ballot for voting purposes.
- 2. Only items reflected on the Agenda and the Information Statement will be voted upon. No resolution that is not in the Agenda will be voted on.
- 3. Votes may be casted online by sending the filled up online ballot form to ASM@allianceselectfoods.com.

- 4. If a shareholder is unable to attend the meeting, he/she may still be represented at the meeting by submitting proxies either online, or by sending a physical copy to the Office of the Corporate Secretary at the Company's principal address at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City 1605. Proxies must be submitted on or before 5 June 2025.
- 5. Cumulative voting may be adopted in the election of directors as allowed by the Revised Corporation Code of the Philippines. On this basis, each registered stockholder as of Record Date may vote the number of shares registered in his name for each of the seven (7) directors to be elected; or he may multiply the number of shares registered in his name by seven (7), the number of the Company's directors as provided in its Articles of Incorporation, and cast the total of such votes for one (1) director. A stockholder may also distribute his votes among some or all of the seven (7)) directors to be elected.
- 6. Validation of online ballots and proxies shall be undertaken by a special committee designated by the Board for the validation of proxies. For the 2025 Annual General Shareholders' Meeting, Reyes Tacandong & Company, the Company's independent external auditor shall work with the special committee, to review the tabulation of proxies, when necessary.
- 7. Voting results for each item on the agenda shall be announced during the meeting and shall be made publicly available immediately.

## Management's Report

The Management's Report on the Financial Conditions and Other Information of the Company as of 31 March 2025 for the 2025 Annual Stockholders' Meeting to be held on 17 June 2025 is in Part II hereof.

## **Financial Statements**

The Statement of Management's Responsibility and the Consolidated Audited Financial Statements of the Company as of 31 December 2024, are attached to this Information Statement.

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE REGISTRANT UNDERTAKES TO FURNISH SAID STOCKHOLDER A COPY OF SEC FORMS 17-A AND 17-Q FREE OF CHARGE, EXCEPT FOR EXHIBITS ATTACHED THERETO WHICH SHALL BE CHARGED AT COST. ANY WRITTEN REQUEST SHALL BE ADDRESSED AS FOLLOWS:

Alliance Select Foods International, Inc.
Attention: Atty. Maria Resa S. Celiz
Assistant Corporate Secretary

Unit 3104, West Tower, Tektite Towers, Exchange Road, Ortigas Center, Pasig City, Metro Manila, 1600 Philippines Landline: +632 8637 8800 Mobile: +632 917 620 5726

## PART II.

## (PLEASE SEE SEPARATE PROXY FORM)

## PART III.

#### SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati, Metro Manila on 23 May 2025.

By:

BARBARA ANNE C. MIGALLOS

Corporate Secretary

UPON THE WRITTEN REQUEST OF THE STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH SAID STOCKHOLDER A PRINTED COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17-A, AND 2025 FIRST QUARTER REPORT ON SEC FORM 17-Q, AS FILED WITH THE SEC FREE OF CHARGE. ANY WRITTEN REQUEST SHALL BE ADDRESSED TO:

## ATTY. MARIA RESA S. CELIZ

Assistant Corporate Secretary Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City 1605



## Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

**PROXY FORM** 

#### **PART II**

PLEASE FILL UP AND SIGN THIS PROXY AND RETURN IMMEDIATELY TO THE OFFICE OF THE CORPORATE SECRETARY VIA EMAIL (<u>ASM@allianceselectfoods.com</u>)
OR BY SENDING PHYSICAL COPIES TO THE OFFICE OF THE CORPORATE SECRETARY.

#### **PROXY FORM**

The undersigned stockholder of ALLIANCE SELECT FOODS INTERNATIONAL, INC. (the "Company") hereby appoints \_\_\_\_\_\_\_, or in his absence, the Chairman of the meeting, as attorney and proxy, with power of substitution, to represent and vote all shares registered in his/her name as proxy of the undersigned stockholder, at the 2025 Annual General Meeting of Stockholders of the Company to be held on 17 June 2025 at 2:00 p.m., via remote communication only, and to be presided at the Suite 3104 A West Tower, Philippine StockExchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, and at any of the adjournments thereof for the purpose of actingon the following matters:

	DATE	PRINTED NAME OF STOCKHOLDER			
		ouing.			
		6. At their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the meeting.			
	Yes No _ Abstain	☐ Withhold authority to vote for the nominees listed below:			
4.	Appointment of Reyes Tacandong & Co. as Independent Auditors	☐ Withhold authority for all nominees listed above			
	Yes No _ Abstain	<ol> <li>□ Domingo C. Go</li> <li>□ Fernando L. Gaspar</li> <li>□ Raymund A. Sanchez</li> </ol>			
3.	Ratification and approval of the acts of the Board of Directors and Executive Officers for the corporate year 2024	Independent Directors:			
	Yes No _Abstain	□ Gabriel A. Dee     □ Jeoffrey P. Yulo     □ Dobbin A. Tan			
2.	Approval of the Annual Report and Audited Financial Statements for 2024	Regular Directors: 1. □ Lorenzo Sixto T. Lichauco			
	Yes No _ Abstain	Vote for nominees listed below:			
1.	Approval of the Minutes of the 2024 Annual General Meeting of Stockholders held on 19 June 2024	Election of seven (7) Directors, including three (3) independent directors			

THIS PROXY SHOULD BE RECEIVED VIA EMAIL (<u>ASM@allianceselectfoods.com</u>) OR BY PHYSICAL COPY THROUGH THE OFFICE OF THE CORPORATE SECRETARY ON OR BEFORE 5 JUNE 2025, THE DEADLINE FOR SUBMISSION OF PROXIES.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED BY THE PROXY HEREIN DESIGNATED FOR THE APPROVAL OF THE MATTERS STATED ABOVE, AND FOR THE ELECTION OF NOMINEES FOR DIRECTORS AT HIS DISCRETION.

A PROXY SUBMITTED BY A CORPORATION SHOULD BE ACCOMPANIED BY A CORPORATE SECRETARY'S CERTIFICATE QUOTING THE BOARD RESOLUTION DESIGNATING A CORPORATE OFFICER TO EXECUTE THE PROXY. PROXIES EXECUTED BY BROKERS MUST BE ACCOMPANIED BY A CERTIFICATION UNDER OATH STATING THAT THE BROKER HAS OBTAINED THE WRITTEN CONSENT OF THE ACCOUNT HOLDER. FORMS OF THE CERTIFICATION MAY BE REQUESTED FROM THE OFFICE OF STOCK TRANFER SERVICES, INC. (TEL NO. 8403-2410)

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDERED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSES HIS INTENTION TO VOTE IN PERSON. THIS PROXY SHALL BE VALID FOR FIVE (5) YEARS FROM THE DATE HEREOF UNLESS OTHERWISE INDICATED IN THE BOX HEREIN PROVIDED.

NO DIRECTOR OR EXECUTIVE OFFICER, NOMINEE FOR ELECTION AS DIRECTOR, OR ASSOCIATE OF SUCH DIRECTOR, EXECUTIVE OFFICER OR NOMINEE, OF THE COMPANY, AT ANY TIME SINCE THE BEGINNING OF THE LAST FISCAL YEAR, HAS ANY SUBSTANTIAL INTEREST, DIRECT OR INDIRECT, BY SECURITY HOLDINGS OR OTHERWISE, IN ANY OF THE MATTERS TO BE ACTED UPON IN THE MEETING, OTHER THAN ELECTION TO OFFICE.



## Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

Minutes of the 2024 Annual Stockholders' Meeting and Tabulation of Results

# ALLIANCE SELECT FOODS INTERNATIONAL, INC. MINUTES OF THE 2024 ANNUAL GENERAL STOCKHOLDERS MEETING<sup>1</sup>

Held on Wednesday, 19 June 2024, at 2:00 PM via Zoom teleconference

## **Shareholders present:**

Registered online or represented by proxy: Shareholders holding 81.61% of the Company's outstanding capital stock. (Please see attached Annex "A" for the complete list of stockholders present or represented at the meeting.)

#### **Directors Present in Person:**

Mr. Lorenzo Sixto T. Lichauco, Chairman

Atty. Gabriel A. Dee, Vice Chairman

Mr. Jeoffrey P. Yulo, President and Chief Executive Officer

#### **Directors Present via Remote Communication:**

Mr. Joseph Peter Y. Roxas, Director

Mr. Dobbin A. Tan, Independent Director; Chairman of the Audit Committee

Mr. Domingo C. Go, Independent Director, Chairman of the Corporate Governance Committee

Mr. Fernando L. Gaspar, Independent Director, Chairman of the Risk Committee

## Officers Present in Person:

Atty. Barbara Anne C. Migallos – Corporate Secretary

Atty. Ma. Resa S. Celiz – Chief Compliance Officer and Assistant Corporate Secretary

Mr. Tyrone D. Villegas - Chief Financial Officer and Treasurer

## Officers Present via Remote Communication:

Mr. Eldwin S. Umusig - Vice President for Operations

Mr. Jackson Emil G. Lumaban - Vice President for Sales

#### I. CALL TO ORDER

Mr. Lorenzo Sixto T. Lichauco, the Chairman of the Board of Alliance Select Foods International, Inc. ("ASFII" or the "Company"), called the meeting to order at 2:00 p.m. The Chairman greeted the stockholders present and welcomed them to the 2024 Annual Stockholders' Meeting (the "Meeting") of the Company.

The Chairman also introduced the Directors and Senior Officers present at the meeting. The shareholders were informed of the presence in person of representatives of Reyes Tacandong & Company, the Company's independent external auditors, and the presence, via remote communication, of Stock Transfer Services, Inc. (STSI), the Company's stock transfer agent.

#### II. PROOF OF NOTICE OF MEETING

The Chairman asked the Corporate Secretary if notices of the meeting were properly sent.

<sup>&</sup>lt;sup>1</sup> For approval at the next annual general meeting of stockholders.

The Corporate Secretary certified that the Notice together with the Agenda of the Annual Stockholders' Meeting was posted on the Company's website and was published in print and online by the Manila Times and Daily Tribune for two (2) consecutive days, on May 25 and 26, 2024, and was also disclosed to the Securities and Exchange Commission and the Philippine Stock Exchange.

#### III. CERTIFICATE OF QUORUM AND EXPLANATION OF VOTING PROCEDURE

The Chairman asked the Corporate Secretary whether there was a quorum. The Corporate Secretary certified that there was a quorum for the purposes of the meeting considering that there were present via remote communication or represented by proxy, shareholders representing 81.61% of the Company's outstanding capital stock.

The Corporate Secretary explained that as indicated in the Notice of the Meeting, stockholders may participate and attend the meeting only by remote communication. A dedicated email address was disclosed consistent with SEC rules so that stockholders would be able to register or to submit proxies on the prescribed dates. Shareholders who did so are considered present at the Meeting.

## Voting Procedure and General Protocol

At the request of the Chairman, the Corporate Secretary explained the protocol and voting procedure for the meeting.

- 1. To approve an agenda item, the YES vote of at least a majority of those present is required. Only the items in the Agenda and the Definitive Information Statement will be voted upon. (Please see attached Annex "B" for the complete tabulation of voting results.)
- 2. Proxy forms were made available as part of the Definitive Information Statement and in the Company website. The proxy form contains each item on the Agenda that requires the stockholders' vote. There are spaces in the proxy for YES, NO or ABSTAIN, for each agenda item. The deadline for submission of proxies was on 5 June 2024.
- 3. Stockholders who registered attendance via email could cast their votes through online ballots provided after successful registration or by submitting a proxy on or before June 13, 2024.
- 4. The Company's stock transfer agent, Stock Transfer Services, Inc., was responsible for the tabulation of the votes. Said tabulation was further verified by the Office of the Corporate Secretary.
- 5. The results of the voting on each item will be announced when the particular item is taken up by the body. The tabulation of results will likewise be posted on the Company's website. The Court of Appeals case which was explained at the last Annual General Stockholders meeting is still pending, for the information of all.
- 6. Stockholders were requested to submit their questions on or before 5:00 p.m. on June 14, 2024, through the Dedicated Email Address provided to stockholders. Management will endeavor to answer all the questions. If, due to time constraints,

management is not able to answer all the questions, responses to remaining questions will be sent via email.

#### IV. APPROVAL OF THE MINUTES OF THE PREVIOUS STOCKHOLDERS MEETING

The Chairman announced that the first item on the agenda is the reading and approval of the Minutes of the Annual General Stockholders' Meeting held on June 15, 2023 ("2023 AGM"). The Minutes of the 2023 AGM were posted on the Company's website within five business days after that meeting. At the request of the Chairman, the Corporate Secretary presented the resolution for approval:

"RESOLVED, that the reading of the Minutes of the Annual Meeting of Stockholders held on June 15, 2023, be as it is hereby dispensed with, and that said Minutes are hereby approved."

The Corporate Secretary announced that based on the tabulation of votes, more than a majority of the shares present or represented at this meeting voted in favor of the proposed resolution. A slide was presented on the screen which showed that 1,708,725,570 shares, or 68% of the outstanding capital stock, voted in favor of the proposed resolution.

The Chairman declared the motion carried. The Minutes of the Annual Stockholders Meeting held on 15 June 2023 were approved.

#### V. ANNUAL REPORT AND AUDITED FINANCIAL STATEMENTS

The next item on the meeting's Agenda was the approval of the Annual Report and of the Company's Audited Financial Statements and the Notes thereto for the year ended 31 December 2023. Copies of the report and the audited financial statements were previously distributed to the stockholders in accordance with pertinent SEC rules.

The President and Chief Executive Officer, Mr. Jeoffrey P. Yulo, presented the highlights of the Annual Report.

First, on commercial initiatives, Mr. Yulo reported that the Group's net revenue increased by 63% as against the previous year, resulting to higher volume and recalibration of selling prices. There was also emphasis on customer excellence and business partnering with focus on financial analysis and faster turnaround time. The Company also increased the volume of all product formats, which in turn increased fishmeal and fish oil volume. Customer base for local markets was also expanded, such as Delimondo, Unilogix (Starbucks), Golden Donuts (Dunkin) and Joliant (7-11).

Moving on to operational excellence, the Company's production volume increased to 84 metric tons (MT)/day from 60 MT/day. Plant utilization likewise improved to 57% from 40% the previous year. Manufacturing overhead, or the cost to produce has also improved by 22% as against 2022. ASFII had also upgraded selected plant machineries to optimize efficiency. One of such improvements is the installation of air conditioning system in one area of the facility to improve the Company's operations for pouch and frozen loins area as part of the requirements of the business partners.

As to People, Governance, and Environment, the Company now has a more cohesive

team with high accountability on performance and results and ASFII continues to focus on talent development and front-line leaders. The Company has also received an award on Corporate Governance from the Institute of Corporate Directors. The Company also upgraded the Wastewater Treatment Facility in compliance with DENR-EMD standards due to increase in volume and also received the Sarangani Bay Protected Seascapes Baybay award from DENR.

#### Revenues

Amounts in \$'000s	2023	2022	%
Net Revenues	56,467	34,580	63%
Cost of Sales	(51,644)	(31,401)	64%
Gross Profit	4,823	3,179	52%
Other Expenses	(5,162)	(3,693)	(40%)
Loss Before Tax	(340)	(514)	34%
Income Tax	2,280	2,979	23%
Net Loss	(2,620)	(3,493)	25%

As against the previous year, the growth in net revenue amounted to almost \$22 million additional sales, mainly driven by increase in volume of canned and pouched products for export business. With higher volume and daily production, more fish meal and fish oil were produced which further improved the revenue. The improvement of selling prices of all product segments helped propel better revenue for the second half of 2023.

#### Gross Profit

Amounts in \$'000s	2023	2022	%
Gross Profit	4,823	3,179	52%
Gross Profit Rate	8.5%	9.2%	

The increase in the Group's gross profit (GP) by 52% is driven by ASFII Parent's GP of \$4.2 million which comprised 87% of the Group's GP in 2023. However, the Group's gross profit rate (GPR) decreased to 8.5% in 2023 from 9.2% in 2022 mainly due to the extraordinary spike of fish cost from Q1 to Q3 2023. The impact of the high fish cost was mitigated by better pricing of the fishes in Q4 2023. In addition, there was also lower manufacturing overhead resulting from higher plant utilization.

## Other Expenses

Amounts in \$'000s	2023	2022	%
Other Expenses	(5,162)	(3,693)	(40%)
Selling and Administrative	(4,473)	(3,372)	(33%)
Interest Expense	(1,044)	(451)	(131%)
Other Income (Charges) - net	355	131	171%

For the other expenses, the selling and administrative expenses increased, consistent with the higher sales volume and revenue. The Company's finance cost increased by 131% mainly due to high interest rates of 5.84% in 2023 from just 3.60% in 2022, which impacted the bottom line of the Company.

#### Income Tax

Amounts in \$'000s	2023	2022	%
Income Tax	2,280	2,979	23%
Current	79	23	243%
Deferred	2,201	2,956	26%

For Income Tax, the Deferred income tax expense in 2023 is the derecognition of deferred

tax assets pertaining to NOLCO from 2020 to 2022 amounting to \$2.2 million. The Company's Deferred income tax expense in 2022 is the derecognition of deferred tax assets pertaining to allowance for impairment losses from vessels, other receivables and inventory write-down amounting to \$3.4mn, \$1.5mn and \$0.3mn, respectively. This is offset by the recognition of deferred tax assets for NOLCO amounting to \$2.2mn.

## First Quarter (Q1) 2024 Financial Performance

ivii. Tulo ilicicalici bicacilica dil ilic & i 2027 i ilialiciali cilolillalica.	Mr. Yulo thereafter	oresented on the Q1 2024 Financial Perforr	nance.
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Amounts in \$'000s	Q1 2024 (Unaudited)	Q1 2023	% of Change
Net Revenues	21,283	13,718	55%
Cost of Sales	(19,542)	(12,871)	(52%)
Gross Profit	1,741	847	106%
Other Expenses	(1,652)	(1,082)	(53%)
Net Income/(Loss) Before Tax	89	(235)	138%
Income Tax	34	9	(271%)
Net Income/(Loss)	55	(244)	123%

Q1 showed tremendous opportunity through the 55% growth in revenue. The Company's GP ratio likewise improved to 8% from 6% in 2023 due to better product mix. The increase in freight rate due to the Red Sea issue was mitigated by the better fish prices and pricing model which brought a positive bottom line in Q1 2024. However, the Higher Finance Cost continued to impact the company due to increased loan balances and interest rates of 6.2% p.a. in Q1 2024 as compared with the 5.7% p.a. in Q1 2023.

Mr. Yulo noted that Q1 2024 surpassed last year's performance by \$299,000 in net income before tax. The Company's production capacity has also improved to 95MT/day compared to Q1 2023 wherein it was only at 78MT/day. Management is continuing to focus on building talent and capability to secure the future of the Company. ASFII is also maximizing Wastewater, Solar, and Corporate Governance in the Company. Q2 is also unfolding according to management's plan, with favorable fish prices, better product mix and team effort.

The Chairman thereafter requested the Corporate Secretary to inform the stockholders if there were any questions that were received and are to be answered at today's meeting. The Corporate Secretary informed the Chairman that there were no questions received from the stockholders. However, should the stockholders have any questions on today's presentation or other general queries, they may send their queries to the Dedicated Email Address provided in the Information Statement. The Company will respond via email.

At the request of the Chairman, the Corporate Secretary presented the resolution for approval and the votes received in favor of the approval of the Annual Report and the Audited Statements:

"RESOLVED, that the Annual Report, together with the Audited Financial Statements and the notes thereto of the Corporation for the year ended 31 December 2023, be as they are hereby approved."

The Corporate Secretary stated that based on the tabulation of votes, stockholders representing more than a majority of the outstanding capital stock voted in favor of the proposed resolution. A slide was presented on the screen which showed that a total of **1,708,725,570** shares, or more than a majority of the shares present or represented at this meeting, and constituting **68.36%** of the Company's total outstanding capital stock, voted in favor of the

resolution.

The Chairman declared the motion carried. The Annual Report, the Audited Financial Statements and the notes thereto for the year ended 31 December 2023, were hereby approved.

# VI. RATIFICATION AND APPROVAL OF THE ACTS OF THE BOARD OF DIRECTORS AND EXECUTIVE OFFICERS FOR THE CORPORATE YEAR 2023-2024

The next item on the agenda was the ratification and approval of the acts of the Board of Directors and Officers of the Company for the corporate year 2023-2024.

At the request of the Chairman, the Corporate Secretary presented the resolution for approval by the stockholders. Slides of the resolution and the voting results were shown on the screen.

"RESOLVED, that all acts, contracts, proceedings, elections and appointments made or taken by the Board of Directors, and/or executive officers and management of the Corporation during the past year and up to today's meeting, as set forth in the Minutes of the Meetings of the Board of Directors and the Committees, and/or all acts and proceedings performed or taken pursuant thereto, be as they are hereby, approved, ratified and confirmed."

At the Chairman's request, the Corporate Secretary informed the stockholders that based on the tabulation of votes, more than a majority of the shareholders present or represented at this meeting voted in favor of the proposed resolution. A slide was presented on the screen showing that stockholders representing a total of **1,708,725,570 shares**, or more than a majority of the shares present or represented at this meeting and constituting **68.36%** of the Company's total outstanding capital stock voted for the approval and ratification of the acts of the Board of Directors and Officers of the Company during the past year.

The Chairman declared the motion carried. The resolution to ratify and approve all of the acts of the Board of Directors and Officers of the Corporation during the past year was declared as carried and approved.

## VII. APPOINTMENT OF INDEPENDENT AUDITORS

The Chairman then mentioned that the next item on the Agenda is the appointment of the Company's independent external auditors. He stated that the Audit Committee and the Board recommended the appointment of Reyes Tacandong & Co. as the independent auditors of the Company for 2024, and the Board of Directors approved and accepted the recommendation. The Corporate Secretary presented the resolution for approval:

"RESOLVED, that accounting firm of Reyes Tacandong & Company, as recommended by the Audit Committee and the Board of Directors, be appointed as the external auditor of the Corporation for the year 2024 and until its successor is duly appointed."

At the Chairman's request, the Corporate Secretary informed the stockholders that based

on the tabulation of votes, stockholders representing more than a majority of the stockholders present or represented at this meeting voted in favor of the proposed resolution. The slide presented showed a total of **1,708,725,570 shares**, or more than a majority of the shares present or represented at this meeting, and constituting **68.36%** of the Company's total outstanding capital stock, voted in favor of the appointment of Reyes Tacandong & Company as the independent external auditors of the Company for 2024. T

The Chairman declared the motion carried. The appointment of Reyes Tacandong & Co. as independent external auditors of the Company for 2024 was approved.

#### **VIII. ELECTION OF DIRECTORS**

The Chairman then mentioned that the next item on the Agenda is the election of directors for the ensuing year. Seven (7) seats were to be filled, and three (3) directors to be elected are independent directors. The Corporate Secretary was then requested to present the names of the nominees.

The Corporate Secretary noted that there are seven (7) nominees for the seven (7) seats on the Board of Directors. Three (3) of the nominees are nominees for independent director. The Nominations Committee screened the nominees and prepared a Final List of Candidates, which was incorporated in the Information Statement for today's meeting. The following are the nominees:

## For Regular Director:

- 1. Mr. Lorenzo Sixto T. Lichauco;
- 2. Mr. Gabriel A. Dee;
- 3. Mr. Jeoffrey P. Yulo; and
- 4. Mr. Joseph Peter Y. Roxas

## For Independent Director:

- 1. Mr. Dobbin A. Tan;
- 2. Mr. Domingo C. Go; and
- 3. Mr. Fernando L. Gaspar

The Chairman thereafter requested the Corporate Secretary to advise the body of the results of the election. The Corporate Secretary reported that all seven (7) nominees for the seven (7) seats on the Board received sufficient votes to elect them as Directors of the Company. A tabulation of votes showing the exact number of votes received will be posted on the Company's website after the meeting.

A slide showing the breakdown of the votes received by each director was presented on the screen.

AGENDA ITEM: ELECTION OF DIRECTORS INCLUDING INDEPENDENT DIRECTORS	IN FAV	OR	AG	AINST	ABSTA	AIN
Lorenzo Sixto T. Lichauco	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%

Gabriel A. Dee	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
Jeoffrey P. Yulo	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
Joseph Peter Y. Roxas	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
Dobbin A. Tan	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
Domingo C. Go	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
Fernando L. Gaspar	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%

The Chairman then declared that the following have been elected as Directors of the Company:

- 1. Mr. Lorenzo Sixto T. Lichauco;
- 2. Mr. Gabriel A. Dee;
- 3. Mr. Jeoffrey P. Yulo;
- 4. Mr. Joseph Peter Y. Roxas;
- 5. Mr. Dobbin A. Tan, Independent Director;
- 6. Mr. Domingo C. Go, Independent Director; and
- 7. Mr. Fernando L. Gaspar, Independent Director.

The Chairman then congratulated and welcomed the incoming members of the Board of Directors.

#### IX. OTHER MATTERS

The Chairman asked if there were any other matters or business that the shareholders wished to raise. The Corporate Secretary said that none of the shareholders came forward with questions or concerns.

## X. ADJOURNMENT

There being no further business to discuss, the meeting was declared adjourned by the Chairman.

Prepared by:

BARBARA ANNE C. MIGALLOS

Corporate Secretary

ASFII Minutes ASM on 19 June 2024 rev/Pba5 dfp112

## **ANNEX "A"**

# ATTENDANCE AT THE ALLIANCE SELECT FOODS INTERNATIONAL, INC. 2024 ANNUAL GENERAL STOCKHOLDERS MEETING

Held on Wednesday, 19 June 2024, at 2:00 PM

- 1. Asiasec Equities, Inc.
- 2. BDO Securities Inc.
- 3. Maybank Securities Inc. Fao Czammaan
- 4. Sb Equities, Inc.
- 5. E. Chua Chiaco Securities Inc.
- 6. Strongoak, Inc.
- 7. Martin Antonio G. Zamora
- 8. Lorenzo Sixto T. Lichauco
- 9. Harvest All Investment Limited
- 10. Victory Fund Limited
- 11. Bondeast Private Limited
- 12. S. Chandra Das
- 13. Yap Siu Cheng
- 14. Goldstar Securities Inc.
- 15. Joseph Y. Roxas
- 16. Standard Securities Corporation
- 17. Sunsec Securities
- 18. Tower Securities
- 19. Gabriel A. Dee
- 20. Fernando L. Gaspar
- 21. Jeoffrey P. Yulo

## ANNEX "B"

## **TABULATION OF RESULTS**

	IN FAVO	R	AGAIN	AGAINST		AIN .
AGENDA ITEM	NO. OF SHARES	%	NO. OF SHARES	%	NO. OF SHARES	%
ITEM 1 – APPROVAL OF MINUTES OF THE 2022 ANNUAL GENERAL MEETING OF STOCKHOLDERS HELD ON JUNE 15, 2023	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
ITEM 2 – APPROVAL OF ANNUAL REPORTS AND AUDITED FINANCIAL STATEMENTS FOR 2023	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%
ITEM 3 – RATIFICATION AND APPROVAL OF THE ACTS OF THE BOARD OF DIRECTORS AND EXECUTIVE OFFICERS FOR THE CORPORATE YEAR 2023	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%
ITEM 4 – APPOINTMENT OF REYES TACANDONG & CO. AS INDEPENDENT AUDITORS	1,708,725,570	68.36%	331,364,351	13.26%	0	0.00%
ITEM 5 – ELECTION OF DIRECTOR	RS					
LORENZO SIXTO T. LICHAUCO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
GABRIEL A. DEE	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
JEOFFREY P. YULO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
JOSEPH PETER Y. ROXAS	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
DOBBIN A. TAN	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
DOMINGO C. GO	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%
FERNANDO L. GASPAR	1,708,725,570	68.36%	0	0.00%	331,364,351	13.26%



## Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

MANAGEMENT REPORT as of 31 March 2025

## ALLIANCE SELECT FOODS INTERNATIONAL, INC.

## MANAGEMENT REPORT

## I. Consolidated Audited Financial Statements

The consolidated financial statements of Alliance Select Foods International, Inc. (the "Company") and its subsidiaries for the period ended December 31, 2024 in compliance with SRC Rule 68, as amended, are attached to the Information Statement and are incorporated by reference. Copies of the said financial statements are also uploaded on the Company's website (http://allianceselectfoods.com/).

## II. Disagreements with Accountants on Accounting and Financial Disclosure

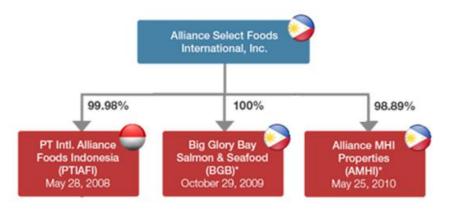
Reyes Tacandong & Co. was appointed as the external auditor of the Company for the year 2024. There were no disagreements with the Company's independent external auditors, Reyes Tacandong & Co., regarding the financial statements of the Company for the year 2024.

## III. The Company

Alliance Select Foods International, Inc. is a public corporation under Section 17.2 of the Securities Regulation Code (SRC) and was registered with the Philippine Securities and Exchange Commission (SEC) on September 1, 2003 as Alliance Tuna International, Inc. It started commercial operations in 2004 to engage in tuna processing, canning, and the export of canned tuna products in General Santos City, Mindanao, Philippines. On November 8, 2006, the Company's shares were listed on the Philippine Stock Exchange (PSE) through an initial public offering. In July 2010, the Company was renamed "Alliance Select Foods International, Inc."

The Parent Company's key business activity is the processing, canning, and export of canned tuna. It exports its products to Europe, North and South America, Asia, Africa, and the Middle East.

The following presents the conglomerate map of the Company's operating subsidiaries and affiliates, including its corresponding percentage of ownership as of March 31, 2025.



The following discussion provides a history and describes briefly the operating subsidiaries and affiliates of the Company:

In September 2005, the Company acquired a 40% stake in First Dominion Canning Philippines, Inc. (FDCP), a can manufacturing company. In November 2016, FDCP increased its outstanding shares from 12,500,000 to 20,000,000 common shares. The Company did not subscribe to the additional issuance, thus decreasing the Company's stake in FDCP to 25%.

In May 2008, PT International Alliance Foods Indonesia (PT IAFI) was established to acquire the assets of an Indonesian tuna cannery located in Bitung in the island of North Sulawesi. The Parent Company owns 99.98% of PT IAFI. A complete renovation of the factory and upgrade of capacity to 90 metric tons per day was undertaken. On October 18, 2019, PT IAFI changed its core business operations to export trading, and sold its fixed assets in North Sulawesi. PT IAFI is currently not in operation.

In May 2012, PT IAFI set up PT Van de Zee (PT VDZ), a fishing company in Indonesia with an initial stake of 80%. In 2014, a new law in Indonesia required that domestic ownership in local entities be increased to at least 51%. Due to subsequent changes in Indonesian fishing regulations restricting foreign commercial fishing, PT VDZ went through a liquidation process. On August 12, 2024, the voluntary dissolution of PT VDZ was completed, and its registration was removed from the Indonesian Corporate Register based on the certification issued by the Indonesian Ministry of Law and Human Rights of the Republic of Indonesia.

As part of the Parent Company's product diversification strategy, it invested in a New Zealand based processor of smoked salmon in January 2009. The initial

investment of a 39.00% stake in Prime Foods New Zealand (PFNZ) was later increased to 50% plus 1 share. PFNZ was engaged in the business of processing, manufacturing, and distributing smoked salmon and other seafood under the Prime Smoke and Studholme brand. On October 2015, the Parent Company divested its interest in PFNZ.

In October 2009, the Parent Company and PFNZ established a joint-venture company called Big Glory Bay Salmon and Seafoods Company, Inc. (BGB) that imports salmon from New Zealand, Chile and Norway, among others, and processes it in General Santos City, Mindanao, Philippines. The smoked salmon products from BGB are sold locally and abroad. In October 2015, the Parent Company accepted PFNZ's BGB shares as partial payment for PFNZ's payment obligations to the Parent Company. This resulted in BGB becoming a 100% subsidiary of the Company. BGB's registered address is at Soliven corner MRR Ave., Manggahan, Pasig City, 1611.

On June 18, 2010, Alliance MHI Properties, Inc. (AMHI), a property holding company, was established. The Parent Company owned a 40.00% stake in the affiliate, while Mingjing Holdings, Inc., a Filipino company, owned the remaining 60.00% stake. On November 11, 2015, the AMHI Board approved ASFII's application for subscription of preferred shares arising from the increase in authorized capital stock of AMHI. AMHI's application for increase in capital stock was approved by the Securities and Exchange Commission on December 23, 2015. ASFII now owns 98.89% of AMHI. AMHI's registered address is at Purok Saydala, Barangay Tambler, General Santos City.

The Parent Company acquired an 80% stake in Akaroa Salmon New Zealand Limited (Akaroa) in October 2012. With its principal office in 89 Treffers Road, Wigram, Christchurch, New Zealand, Akaroa is engaged in the business of sea cage salmon farming and is among the pioneers of farmed salmon industry in New Zealand. Akaroa smokes and processes fresh salmon, and has established itself as the premium quality brand in the country over the years. Akaroa has been the recipient of various awards and accolades from New Zealand's food industry. It operates two marine farms in the pristine cold waters of Akaroa Harbor in the country's South Island to rear the King salmon or Chinook salmon. Akaroa holds a 20% stake in Salmon Smolts NZ Ltd., a modern hatchery with high quality and a consistent supply of smolts (juvenile salmon). In November 2021, the Parent Company divested all of its equity investment in Akaroa.

In March 2018, the SEC approved the Amendment of Article Seventh of the Company's Articles of Incorporation to reduce the par value of common shares of the Company from One Peso (P1.00) per share to Fifty Centavos (P0.50) per share, and to decrease the authorized capital stock of the Company from Three Billion Pesos (P3,000,000,000.00) divided into Three Billion (3,000,000,000) common shares with par value of One Peso (P1.00) each to One Billion Five Hundred Million Pesos (P1,500,000,000.00) divided into Three Billion (3,000,000,000) common shares with par value of Fifty Centavos (P0.50) each.

## **PRODUCTS**

## Tuna

ASFII procures tuna from multiple sources and offers a diverse range of processed tuna products, including canned tuna, tuna in pouches, frozen tuna loins, and a premium line marketed under the Bay of Gold brand. The company serves institutional and retail sectors. Institutional cans and pouches are typically used in restaurants, hotels and commissaries. ASFII tollpacks for wholesalers, distributors and other food companies under their own brands.

## Salmon

ASFII subsidiary BGB specializes in processing various salmon species into smoked or premium cut products for both retail and institutional customers. These products are chilled or frozen and vacuum packed in different cuts and weights. They are sold in retail stores under the Prime New Zealand, Gold Standard and Superfish brands.

## **Fishmeal**

Fishmeal is a by-product of tuna and salmon processing operations. It is commonly used as an additive or primary ingredient in animal feeds. By manufacturing fishmeal, ASFII maximizes the use of fish processing waste, creating value and driving sustainability.

## Fish Oil

As part of the tuna recovery process, ASFII extracts precious fish oil from all parts of the pre-cooked tuna especially the head. Fish oil is highly packed with key nutrients needed for animal feed, but can be further refined for human consumption. ASFII currently produces approximately 24,500 kg of crude oil per month, supplying local agricultural businesses and food processors.

## **REVENUE BREAKDOWN**

The percentage contribution to the Group's revenues broken down into major product lines for each of the three (3) years in the periods ended December 31, 2024, 2023 and 2022 are as follows:

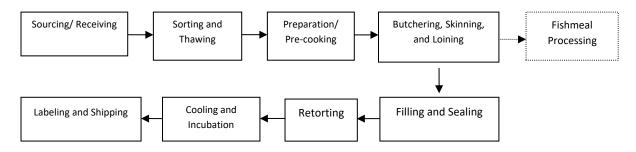
Product	December 31, 2024	December 31, 2023	December 31, 2022
Tuna	94%	94%	93%
Fishmeal	6%	6%	6%
Salmon	0%	0%	1%
Total*	100%	100%	100%

<sup>\*</sup>Numbers might not add up due to rounding

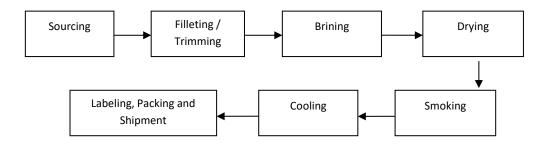
## PRODUCTION PROCESS

The following diagrams present the different processes that the Company employs in producing canned tuna and smoked salmon in its processing facilities:

## Canned Tuna



## Smoked Salmon



# IV. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>

The following is a discussion and analysis of the Company's financial condition and results of operations and certain trends, risks, and uncertainties that may affect the Company's business. The discussion and analysis of the Company's results of operations is presented in four (4) comparative sections:

- a) the three (3) months ended March 31, 2025 with comparative figures for the period ended March 31, 2024;
- b) the year ended December 31, 2024 with comparative figures as of December 31, 2023;
- c) the year ended December 31, 2023 with comparative figures as of December 31, 2022;
- d) the year ended December 31, 2022 with comparative figures as of December 31, 2021; and disclosure relating to liquidity and financial condition and the trends, risks, and uncertainties that have had or that are expected to affect revenues and income, completes the management's discussion and analysis.

Further, the following discussion should be read in conjunction with the accompanying consolidated financial statements of Alliance Select Foods International, Inc., and its Subsidiaries (the "Group") which comprise the consolidated statements of financial position as of December 31, 2024, 2023 and 2022 and the related consolidated statements of comprehensive income, changes in equity and cash flows for the years ended and unaudited financial statements of the Group for the period ended March 31, 2025. The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements.

The consolidated financial statements are presented in United States Dollar, the currency of the primary economic environment in which the Group operates.

## **Operating Performance**

## Three Months Ended March 31, 2025 versus March 31, 2024

The table below shows the comparisons of key operating results for the three-month period ended March 31, 2025 versus the same period in 2024.

Α ΤΙζΦ (000	For the Three Months			
Amount in US\$ '000	Ended March 31			
	2025	2024	% Change	
Revenue	\$19,613	\$21,283	-8%	
Gross profit	1,963	1,741	13%	
Gross Profit %	10%	8%	22%	
Selling & Administrative Expenses	1,173	1,167	7%	
Finance Cost	457	428	7%	
Income/(Loss) Before Tax	281	89	217%	
Income Tax Expense	71	34	111%	
Income/(Loss) for the Period	210	55	283%	
Attributable to:				
Equity holders of the parent	\$210	\$55		
Non-controlling interest	(0)	(0)		
	\$210	\$55		

<sup>\*</sup> Numbers may not add up due to rounding

The Group's consolidated net revenues for the first quarter of 2025 is 8%lower than the revenues in the same reporting period last year due to decrease in volume for loins and local categories.

The Group's gross profit rate (GPR) for the first quarter of 2025 increased to 10% from 8% GPR of the same period last year due to better product mix and continuing improvement in plant utilization.

General and administrative expenses increased by 1% only while finance cost is higher by 7% due to additional loan availments for working capital requirements.

Income improved due to the better gross profit margin.

## December 31, 2024 versus December 31, 2023

	Years Ended December 31		
Amount in US\$ '000	2024	2023	% Change
Revenue	\$72,466	\$56,467	28%
Gross profit	8,042	4,823	67%
Gross Profit %	11%	9%	
Selling & Administrative Expenses	6,208	4,473	39%
Finance Cost	1,639	1,044	57%
Profit (loss) for the year	(3,017)	(2,620)	-15%
Non-controlling interest	(16)	(0)	0%
Profit (Loss) attributable to equity holders of the parent	(3,001)	(2,620)	-15%
Net Profit (Loss) %	(4%)	(5%)	
EBITDA	284	1,649	
EBITDA margin	0%	3%	
Return on equity (ROE)	(22%)	(17%)	
Earnings per share	(0.0012)	(0.0010)	
Book value per share	0.0054	0.0065	

<sup>\*</sup>Numbers may not add up due to rounding

The Group's consolidated revenues of \$72.5 million in 2024 were 28% higher than the revenues of \$56.5 million in 2023. During the year, tuna-related products contributed the majority of total revenues, while the salmon business contributed less than 1%. The increase in revenues was primarily due to the ASFII parent increase in volume of its canned and loins products for export, and better fish prices.

The Group's gross profit rate in 2024 is 11.1% coming from 8.5% in 2023. Gross Profit improved due to higher sales volume, better fish cost, improved plant utilization, and installation of new equipment that enhanced output and efficiency.

The Group incurred net loss before tax of \$2.5 million in 2024 as compared to last year's loss of \$339.5 thousand, mainly due to the completed liquidation of Indonesia

affiliate PT Van De Zee which resulted in a \$2.4 million loss equivalent to the Parent Company's non-controlling interest, provisions for impairment of excess input VAT amounting to \$633 thousand, inventory write-down of \$102.2 thousand and other current assets amounting to \$39.1 thousand.

Without these one-offs, the Group had an income of \$727.9 thousand driven by the following:

- Higher revenue and gross margin
- General and administrative rate vs revenue remains lower compared to last year due to continued cost control and management

## December 31, 2023 versus December 31, 2022

	Years Ended December 31		
Amount in US\$ '000	2023	2022	% Change
Revenue	\$56,467	\$34,580	63%
Gross profit	4,823	3,179	52%
Gross Profit %	9%	9%	
Selling & Administrative Expenses	4,473	3,372	33%
Finance Cost	1,044	451	132%
Loss for the year	(2,620)	(3,493)	-34%
Non-controlling interest	(0)	(1)	0%
Loss attributable to equity holders of the parent	(2,620)	(3,942)	-33%
Net Loss %	(5%)	(11%)	
EBITDA	1,649	804	
EBITDA margin	3%	2%	
Return on equity (ROE)	(17%)	(19%)	
Earnings per share	(0.0010)	(0.0014)	
Book value per share	0.0065	0.0077	

<sup>\*</sup>Numbers may not add up due to rounding

The Group's consolidated revenues of \$56.5 million in 2023 were 63% higher than the revenues of \$34.6 million in 2022. During the year, tuna-related products contributed about 99.95% of total revenues, while the remaining 0.05% were contributed by salmon-related products. The increase in revenues was primarily due to the ASFII parent increase in volume of its canned and pouch products for export and fishmeal and oil.

The Group's gross profit remained at 9% in 2023, the same rate as in 2022. Despite the higher cost of direct materials in Q1 to Q3 of 2023 the impact was mitigated by favorable fish cost in Q4 and lower Manufacturing Overhead resulted from higher plant utilization.

The Group incurred net loss before tax of \$0.34 million in 2023 and \$0.51 million better by 34% from last year due mainly to:

- Higher revenue and gross margin
- General and Administrative rate vs revenue remains lower compared to last year due to continues cost control and management.
- Better operating income was diluted by higher interest rates.

## December 31, 2022 versus December 31, 2021

	Years Ende	ed December 31	
Amount in US\$ '000	2022	2021	% Change
Revenue	\$34,580	\$40,778	(15%)
Gross profit	3,179	4,915	(35%)
Gross Profit %	9%	12%	
Selling & Administrative Expenses	3,372	5,547	(39%)
Finance Cost	451	841	(46%)
Loss for the year	(3,943)	(1,058)	273%
Non-controlling interest	(1)	214	(100%)
Loss attributable to equity holders of the parent	(3,942)	(1,271)	210%
Net Loss %	(11%)	(3%)	

EBITDA	804	1,568	
EBITDA margin	2%	4%	
Return on equity (ROE)	(18%)	(6%)	
Earnings per share	(0.0014)	(0.0005)	
Book value per share	0.0077	0.0089	

<sup>\*</sup>Numbers might not add up due to rounding

The Group's consolidated revenues of \$34.6 million in 2022 were 15% lower than the revenues of \$40.8 million in 2021. During the year, tuna-related products contributed about 99% of total revenues, while the remaining 1% was contributed by salmon-related products. The decrease in revenues was due to the deconsolidation of Akaroa in November 2021 with revenue as at November 30, 2021 of \$7.89 million. Without the effect of Akaroa, 2022 revenue grew by \$1.7 million or 5.2% from 2021.

The Group's gross profit decreased to 9% in 2022 from 12% in 2021 including Akaroa's gross profit of 28%, excluding Akaroa gross profit in 2021 is 8%. The better gross profit in 2022 resulted from better production recovery and efficiency due to higher plant utilization.

The Group incurred net loss before tax of \$0.51 million in 2022 and \$0.59 million, including Akaroa's net income of \$1.4 million. Without Akaroa, 2022 performance is better by 74% from last year mainly due to:

- Consistent implementation of cost control measures which brought down selling and administrative expenses.
- Reduction in interest expense due to faster rate of loan repayment versus availment.

The Group incurred net loss after tax of \$3.94 million in 2022, higher than net loss of \$1.06 million in 2021, due to the derecognition of deferred tax assets pertaining to allowance for impairment losses from receivables and idle assets.

## Financial Condition, Liquidity, and Capital Resources

## March 31, 2025 compared to December 31, 2024

The Group's decrease in cash by 21% is due to optimization of cashflow.

The increase in other current assets pertains to additional purchases for raw materials.

Trade and other payables increased by 22% due to an increase in purchases of frozen fish.

	2024	
\$1,722	\$801	115%
18,865	11,808	60%
18,530	17,642	5%
5,599	5,366	4%
\$44,642	\$35,617	25%
14,197	14,203	0%
\$59,670	\$50,558	18%
\$17,180	\$14,046	22%
25,212	20,257	24%
42,443	34,323	24%
45,879	36,948	24%
13,792	13,611	1%
\$59,670	\$50,558	18%
	18,530 5,599 \$44,642 14,197 \$59,670 \$17,180 25,212 42,443 45,879 13,792	18,865       11,808         18,530       17,642         5,599       5,366         \$44,642       \$35,617         14,197       14,203         \$59,670       \$50,558         \$17,180       \$14,046         25,212       20,257         42,443       34,323         45,879       36,948         13,792       13,611

Liquidity and Solvency	March 31, 2025	December 31, 2024
Current ratio	1.05	1.04
Debt to equity ratio	3.33	2.71

Profitability	For the Three Months Ended March 31		
	2025	2024	
Revenue growth rate	-8%	55%	
Net profit margin	1%	0%	
Return on average stockholders' equity	1%	0%	

## The following defines each ratio:

- Liquidity ratio (expressed in proportion) = current assets / current liabilities
- Debt to equity ratio (expressed in proportion) = total liabilities / total stockholders' equity
- Revenue growth rate (expressed in percentage) = (current year's revenue previous year's revenue) / previous year's revenue
- Net profit margin (expressed in percentage) = net income attributable to equity holders of parent / net revenues
- Return on average stockholders' equity (expressed in percentage) = net income attributable to equity holders of the Parent / average stockholders' equity attributable to the Parent

## December 31, 2024 compared to December 31, 2023

Balance Sheet Highlights	Years Ende December		
Amount in US\$'000	2024	2023	% Change
Cash & cash equivalent	\$801	\$1,511	(47%)
Receivables	11,808	13,138	(10%)
Inventories	17,642	15,153	16%
Other current assets	5,366	3,121	72%
Total Current Assets	\$35,617	\$32,923	8%
Property & Equipment	14,203	14,238	0%
Total Assets	\$50,558	\$48,320	5%
Trade and Other Payables	\$14,046	\$8,533	65%
Bank Loans	20,257	22,928	(12%)
Total Current Liabilities	34,323	33,403	3%
Total Liabilities	36,948	34,194	8%
Total Stockholders' Equity	13,611	14,126	(4%)
Total Liabilities & SE	\$50,558	\$48,320	5%

	December 31, 2024	December 31, 2023
Current Ratio	1.04	.99
Debt-to-equity Ratio	2.71	2.42

## December 31, 2023 compared to December 31, 2022

Palamas Chast II; ablights	Years Ended
<b>Balance Sheet Highlights</b>	December 31

Amount in US\$'000	2023	2022	% Change
Cash & cash equivalent	\$1,511	\$3,050	(50%)
Receivables	13,138	6,450	104%
Inventories	15,153	5,545	173%
Other current assets	3,121	3,358	(7%)
Total Current Assets	\$32,923	\$18,403	79%
Property & Equipment	14,238	14,689	(3%)
Total Assets	\$48,320	\$36,428	33%
Trade and Other Payables	\$8,533	\$4,091	109%
Bank Loans	22,928	12,535	83%
Total Current Liabilities	33,403	16,638	101%
Total Liabilities	34,194	19,676	74%
Total Stockholders' Equity	14,126	16,752	(16%)
Total Liabilities & SE	\$48,320	\$36,428	33%

Derecognition of deferred tax assets pertaining to the Net Operating Income Carry-Over.

	December 31, 2023	December 31, 2022
Current Ratio	0.99	1.11
Debt-to-equity Ratio	2.42	1.17

The Group's ending cash balance decreased by 50% due to increasing working capital requirements for the purchases of raw materials to fulfill the sales order for the next two quarters of 2024.

Higher revenue towards the end of the year raised the balance of trade receivables.

The elevated balance of inventories pertains to finished goods of canned and pouched products for shipment in first quarter of 2024.

Trade and other payables increased, supporting the higher requirements of production and operating activities.

Loan balances escalated due to the increase in fund requirements for the purchase of raw materials

Current Ratio as at December 31, 2023 of 0.99:1.0 is lower than previous year due to derecognition of deferred tax assets pertaining to Net Loss Carry Over. The increase of debt to equity resulted from additional short-term loans for the purchase of fish requirements for the succeeding months.

## December 31, 2022 compared to December 31, 2021

Balance Sheet Highlights	Years En Decembe		
Amount in US\$'000	2022	2021	% Change
Cools () cools a suitant land	#2.0F0	<b>#4.449</b>	(21.0/.)
Cash & cash equivalent	\$3,050	\$4,442	(31%)
Receivables	6,450	4,408	46%
Inventories	5,545	5,335	4%
Other current assets	3,358	2,940	14%
<b>Total Current Assets</b>	\$18,403	<b>\$17,126</b>	7%
Property & Equipment	14,689	14,619	0%
Total Assets	\$36,428	\$38,080	(4%)
Trade and Other Payables	\$4,091	\$3,434	19%
Bank Loans	12,535	11,297	11%
<b>Total Current Liabilities</b>	16,638	16,853	(1%)
Total Liabilities	19,676	18,244	8%
Total Stockholders' Equity	16,752	19,836	(16%)
Total Liabilities & SE	\$36,428	\$38,080	(4%)

Derecognition of deferred tax assets pertaining to the allowance for impairment of accounts receivable and idle assets.

	December 31, 2022	December 31, 2021
Current Ratio	1.11	1.02
Debt-to-equity Ratio	1.17	0.92

The Group's 31% decrease in cash resulted from repayments of maturing loans and acquisition of raw materials for fish inventories.

Trade and other receivables increased by 46% attributed to deliveries towards the end of the year which are due for collection the following month.

Despite the decrease in finished goods, raw materials and packaging supplies were purchased to ensure enough supply for production until year end.

The increase in other current assets pertains to advances to vendors for raw materials and packaging supplies.

Increase in trade and other payables is attributed to the extended payment terms granted by vendors of packaging and supplies.

Payment of outstanding loans resulted in the decrease of loans payable.

## Plan of Operation

The Group does not foresee any cash flow or liquidity problem over the next twelve (12) months. It is in compliance with its loan covenant pertaining to debt-to-equity ratio. It is not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationship of the Group with entities or other persons created during the reporting period that would have significant impact on the Group's operations and/or financial condition.

As of December 31, 2024, events or uncertainties known to management that could have a material impact on the future operations, in respect of the following:

- The installation of additional pouch line will address the increasing demand for pouch products;
- Upward trend in fish cost is unfavorable to Parent Company;
- The fluctuation of US dollar against Peso.

## **Key Performance Indicators**

The company uses the following key performance indicators to assess the Company's financial performance from period to period:

	For the period ended December 31			For the 3- month ended March 31	
Liquidity and Solvency	2021	2022	2023	2024	2025
Current ratio	1.02	1.11	0.99	1.04	1.05
Debt to equity ratio	0.92	1.17	2.42	2.71	3.33
Profitability					
Revenue growth rate	(35%)	(15%)	63%	28%	-8%
Net profit margin	(3%)	(11%)	(5%)	(4%)	1%
Return on average stockholders' equity	(6%)	(18%)	(17%)	0%	1%

There is minimal movement in the current ratio, from slow turn-out of collection.

Towards the year end of 2024 until Q1 of 2025, Parent Company purchased frozen fish taking advantage of lower prices resulting to additional loan availments and impacting debt to equity ratio.

In 2024, Company's overall sales increased by 28% YoY coming from volume and from regained old customers and better fish prices in H1. Gross profit improved due to better plant utilization despite the higher freight rates and interest cost.

In 2025, the Company posted positive net profit of 1% in Q1 attributed to better plant utilization and favorable product mix, despite an 8% decrease in net revenue due to the lower volume of key products.

The following defines each ratio:

- The current assets to current liabilities ratio are used to measure liquidity. This is computed by dividing total current assets by total current liabilities. The result is expressed in proportion.
- The total liabilities to equity ratio are used to measure debt exposure. It shows the relative proportions of all creditors' claims versus ownership claims. This is computed by dividing total liabilities by total stockholders' equity. The result is expressed in proportion.

- The revenue growth rate is the Group's increase in revenue for a given period. This growth rate is computed from the current revenue less revenue of the previous year, divided by the revenue of the previous year. The result is expressed in percentage.
- The net profit margin is the ratio of the Group's net income attributable to equity holders of the parent versus its net revenue for a given period. This is computed by dividing net income after tax by net revenue. The result is expressed in percentage.
- The return on average stockholders' equity ratio is the ratio of the Group's net income attributable to equity holders of the parent to the average stockholders' equity. This measures the management's ability to generate returns on investments. This is computed by dividing net income attributable to equity holders of the parent by the average stockholders' equity. The result is expressed in percentage.

The Interim Unaudited Statement of Financial Position most recent quarter (31 March 2025) with comparative figures as of the end of the preceding fiscal year (31 December 2024), and the Statement of Comprehensive Income, Statement of Cash Flow and Statements of Changes in Equity for the most recent quarter with comparative figures for period ending of the same quarter of the preceding year, are attached herewith as Annex "A".

## V. Number of Holders of Each Class of Common Security

As of March 31, 2025, there are 2,499,712,463 outstanding and issued common shares of the Company, exclusive of 287,537 treasury shares. The Company does not have any class of shares other than common shares.

## VI. Names of the Top Twenty (20) Shareholders of Each Class

The top twenty (20) stockholders of the Company as of March 31, 2025 are the following:

	Name	No. of shares	% ownership
1.	Strongoak, Inc.	1,382,765,864	55.31%
2.	PCD Nominee Corporation (Filipino)	617,450,172	24.58%
3.	PCD Nominee Corporation (Foreign)	439,721,879	17.54%
4.	Albert Hin Kay Hong	39,071,537	1.56%

5.	Peter Kawsek Jr.	4,538,646	0.18%
6.	Michael W. Cordova	3,805,000	0.15%
7.	S. Chandra Das	2,604,760	0.10%
8.	Oriental Tin Can & Metal Sheet Mfg	2,210,385	0.09%
9.	FDCP, INC.	1,894,045	0.08%
10.	Tri-Marine International (PTE) Ltd.	1,170,472	0.05%
11.	Damalerio Fishing Corp.	920,656	0.04%
12.	DFC Tuna Venture Corporation	617,248	0.02%
13.	Phil. Fisheries Development Authority	346,207	0.01%
14.	Amadeo Fishing Corp.	294,874	0.01%
15.	Alliance Tuna International, Inc.	257,464	0.01%
16.	GENPACCO, Inc.	172,973	0.01%
17.	MGTR Fishing	135,399	0.01%
18.	MKSS FOOD INDUSTRY	122,144	0.00%
19.	CENTURY CONTAINER CORP.	110,617	0.00%
20.	Joseph Peter Yang Roxas	100,000	0.00%

As of March 31, 2025, foreign ownership of the company's common stock equity stands at 19.26% or 481,407,323 common shares. Locally owned common stock stands at 80.74% or 2,018,305,140 common shares. Foreign ownership limitation for FOOD is at 40%.

There is no action to be taken at the 2025 Annual General Shareholders' Meeting with respect to an acquisition, business combination or other reorganization that will affect the amount and percentage of present holdings of the Company's common equity owned beneficially by (i) any person or group who is known to the Company to be the beneficial owner of more than five percent (5%) of any class of the registrant's common equity; (ii) each director and nominee; and (iii) all directors and officers as a group, and the Company's present commitments to such persons with respect to the issuance of shares of any class of its common equity, if any.

### VII. <u>Directors</u>

Board of Directors

Director	Nationality	Position	Age	Year Position was Assumed
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Lorenzo Sixto T. Lichauco	Filipino	Chairman of the Board	68	2022
Gabriel A. Dee	Filipino	Vice Chairman	60	2018
Jeoffrey P. Yulo	Filipino	Director, President & CEO	54	2022
Joseph Peter Y. Roxas	Filipino	Director	63	2016
Domingo C. Go	Filipino	Independent Director	64	2020
Dobbin A. Tan	Filipino	Independent Director	61	2016
Fernando L. Gaspar	Filipino	Independent Director	73	2023

### LORENZO SIXTO T. LICHAUCO - 68, Filipino citizen; Chairman of the Board

Mr. Lichauco has been Officer in Charge of Seawood Resources, Inc., an investment holding company, since September 2020. He headed the Philippine stockbroking operations of Peregrine Securities Philippines, Inc., Crosby Securities, CLSA Securities, HSBC Securities, and Maybank-ATR-Kim Eng Securities. He briefly headed the Asset Management Group at the GSIS, the state pension fund, and ran the equity portfolio investments for Security Bank Corporation.

Mr. Lichauco is Chairman of Mizu Resources and a director of Resins, Inc. He is also an independent director and Vice Chairman of SB Equities, Inc.

He obtained an MBA degree from George Washington University in Washington D.C. and a BA Economics degree from Westminster College, Pennsylvania.

### **GABRIEL A. DEE** - 60, Filipino citizen; Vice-Chairman

Mr. Dee obtained his law degree from the University of the Philippines College of Law and his Master of Laws degree from the University of California Berkeley School of Law.

He is currently the Managing Partner of Picazo Buyco Tan Fider & Santos Law Offices. He is a Director and Corporate Secretary of various listed and unlisted corporations, including several financial institutions. He is also a resource person for various

seminars on Initial Public Offering, Listings and Estate Planning.

Mr. Dee has been practicing law since 1989. He teaches Corporation and Securities Law at the UP College of Law and the Tanada-Diokno College of Law (DLSU).

### JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

### JOSEPH PETER Y. ROXAS - 63, Filipino citizen; Director

Mr. Roxas graduated from the Ateneo de Manila University in 1983 with a Bachelor's degree in Economics. He also has MBA units from the Ateneo de Manila University Graduate School.

Mr. Roxas has been a member of the Board of Directors of Alliance Select Foods International, Inc. since 2016. He is the President of Eagle Equities, Inc., a position he assumed since 1996. He is also presently a Director of Kimquan Trading Corporation, a privately held company. Mr. Roxas was also a member of the Board of Governors of the Philippine Stock Exchange. Mr. Roxas was with R. Coyuito Securities as Assistant Vice President for Research from 1993 to 1995, and Investment Officer from 1987 to 1992. Mr. Roxas is a certified acupuncturist.

### DOBBIN A. TAN - 61, Filipino citizen; Independent Director

Mr. Tan graduated from the Ateneo de Manila University in 1985 with a Bachelor of Science degree in Management Engineering. He obtained his Master's degree in Business Administration from the University of Chicago, Booth School of Business in

2013. Mr. Tan also attended a Management Development Program of the Asian Institute of Management in 1990, and a Strategic Business Economics Program of the University of Asia and the Pacific in 2001.

Mr. Tan is presently the Chief Executive Officer of Red Rock IT Security. He is also School Treasurer of Xavier School, Inc. and an independent director of Philequity Funds.

He was Managing Director and Chief Operating Officer of Information Gateway from 2002 to 2012. Mr. Tan also served as Vice President for Marketing of Dutch Boy Philippines from 2000 to 2002, President of Informatics Computer College from 1997 to 2000, Assistant Vice President for Marketing of Basic Holdings from 1994 to 1997, Operations Manager of DC Restaurant Management Systems from 1990 to 1994, and Senior Financial Analyst/ Corporate Planning Manager for San Miguel Corporation from 1985 to 1990.

### **DOMINGO C. GO** - 64, Filipino Citizen, Lead Independent Director

Mr. Go is an alumnus of the Ateneo de Manila University where he graduated with the degree of Bachelor of Science in Management (Honors Program), and undertook special studies as the recipient of a one-year exchange scholarship program at the International Christian University in Tokyo, Japan. He obtained his Master of Business Administration from the University of the Philippines-Diliman.

Mr. Go is an Independent Director and Chairman of the Audit Committee of Mitsubishi Motors Finance Philippines, Inc. He served as a Director of the Financial Executives Institute of the Philippines (FINEX) from 2020-2023, and was also a Director of the FINEX Academy from 2020-2021. He is currently the Chairman of the Partnerships Committee of FINEX and a Trustee of the FINEX Research & Development Foundation, Inc. He is presently a Trustee of the Philippine Federation of Japan Alumni, Inc. (since July 2015) and has served as its President from 2022-2024.

Previously, he served as the Head of the Equity Investments Department at the Metropolitan Bank & Trust Company (Metrobank), where he also previously held positions at its Merchant Banking Division and the Account Management Group. He concurrently held positions in various investee companies of the Metrobank Group, and was a Director of Northpine Land, Inc. (where he was Vice Chairman and Chairman of the Excom), Toyota Manila Bay Corporation, Sumisho Motor Finance Corporation, SMBC Metro Investment Corporation, and Sagara Metro Plastics Industrial Corporation, among others.

Mr. Go is a Fellow of the Institute of Corporate Directors (ICD).

### FERNANDO L. GASPAR - 73, Filipino citizen, Independent Director

Mr. Gaspar is concurrently the President and CEO of Falconer Aircraft Management, Inc. and Aviation Concepts Technical Services, Inc. He is the Chairman of the Board of the Ortoll Group of Companies, and a Board Advisor and Board Member of Radiowealth Finance Corporation.

From 2016 till 2020, Mr. Gaspar was President and CEO of Roxas and Company, Inc., a listed company engaged in real estate development, hospitality and coconut processing. From 2008 till 2016, he was Senior Vice President and Chief Administration Officer of International Container Terminal Services, Inc. (ICTSI), where he inspected container terminals worldwide and led expansion and operations improvement projects.

Before that, Mr. Gaspar worked for Alvarez & Marshall, a New York-based turnaround firm. He was the CEO of the Kuok Group of Companies (Philippines). Mr. Gaspar also worked with San Miguel Corporation, taking senior management positions in the Philippines, Hong Kong, China and Vietnam.

From 2020 to 2022, Mr. Gaspar organized and was the President and CEO of Kerry Group Philippines Foundation, Inc., a charitable institution of the Kuok Group.

Mr. Gaspar earned his Bachelor of Science degree in Chemical Engineering from De La Salle University in Manila, Philippines.

### Board Attendance, Compensation, Appraisal and Training

The Company's Board has a pre-determined schedule of meetings at the beginning of each calendar year. As necessary, attendance at the Board meetings may be through electronic medium or telecommunications. Details on the Directors' attendance at Board meetings and Committee meetings are as follows:

### 2024 Board meetings:

The attendance of the Board members during Board of Directors meetings held in CY 2024\* is as follows:

	April 12	May 14	June 19 (Org)	Aug 13	Nov 14	Dec 12	Attenda nce
Lorenzo Sixto T. Lichauco	P	Р	Р	P	Р	Р	100%
Gabriel A. Dee	Р	Р	Р	Р	Р	Р	100%

	April 12	May 14	June 19 (Org)	Aug 13	Nov 14	Dec 12	Attenda nce
Jeoffrey P. Yulo	Р	Р	Р	Р	Р	Р	100%
Joseph Peter Y. Roxas	Р	Р	Р	Р	Р	Р	100%
Dobbin A. Tan	Р	Р	Р	P	Р	Р	100%
Domingo C. Go	Р	Р	Р	Р	Р	Р	100%
Fernando L. Gaspar	Р	Р	Р	Р	Р	Р	100%

<sup>\*</sup> There were six (6) meetings held during the year 2024

### **Audit Committee:**

Name	04/11	05/09	08/08	11/12	12/10
Dobbin A. Tan					
Independent Director	ü	ü	ü	ü	ü
Domingo C. Go					
Independent Director					
,	ü	ü	ü	ü	ü
Fernando L. Gaspar					
Independent Director	ü	ü	ü	ü	ü

### **Corporate Governance Committee:**

Name	01/11	05/09	08/08
Domingo C. Go Chairman	ü	ü	ü
Dobbin A. Tan Independent Director	ü	ü	ü
Fernando L. Gaspar Independent Director	ü	ü	ü

### **Related Party Transactions Committee:**

Name	04/02	10/15
Domingo C. Go Chairman	ü	ü
Dobbin A. Tan Independent Director	ü	ü

Joseph Peter Y. Roxas		
Director	ü	ü

### **Executive Committee:**

Name	11/12
Lorenzo Sixto T. Lichauco Chairman	ü
Jeoffrey P. Yulo Director, President and CEO	ü
Domingo C. Go Independent Director	ü

### **Board Risk Oversight Committee:**

Name	04/16	10/10
Fernando L. Gaspar Chairman	ü	ü
Dobbin A. Tan Independent Director	ü	ü

Total compensation received by each of the Directors on a per diem basis for 2024, is as follows:

Name	Total Compensation (per diem) for 2024 (PhP)
Lorenzo Sixto T. Lichauco	
Chairman	₱ 100,000
Gabriel A. Dee	
Vice Chairman	₱ 125,000
Jeoffrey P. Yulo,	
Director, President and CEO	₱ 125,000
Joseph Peter Y. Roxas	
Director	<b>₱</b> 175,000
Domingo C. Go	
Independent Director	₱ 250,000
Dobbin A. Tan	
Independent Director	₱ 262,500
Fernando L. Gaspar	₱ 237,500

The Company has adopted a policy on Board self-assessment as a body and as individual committees, to assess if it possesses the right mix of experience and backgrounds. It also conducts a performance assessment of the CEO to evaluate performance and overall compliance with laws, regulations and best practices.

The Charter of the Board of Directors likewise includes a policy on the training of Directors, including an orientation program for first-time Directors and relevant annual continuing training for all Directors.

### VIII. Executive Officers

Office	Nationality	Position	Age	Year Position was Assumed
Jeoffrey P. Yulo	Filipino	President & CEO	54	2022
Eldwin S. Umusig	Filipino	VP-Operations	51	2022
Barbara Anne C. Migallos	Filipino	Corporate Secretary	70	2015
Josephine S. Ramos	Filipino	Treasurer	51	2024
Jackson Emil G. Lumaban	Filipino	VP - Sales	41	2023
Maria Resa S. Celiz	Filipino	Assistant Corporate Secretary and Chief Compliance Officer	59	2023

### **EXECUTIVE OFFICERS**

JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April

2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

### ELDWIN S. UMUSIG - 51, Filipino citizen; Vice President for Operations

Engr. Umusig graduated cum laude from the Ateneo de Davao University with a degree in Bachelor of Science in Chemical Engineering in 1994 and secured his Professional Chemical Engineering License the following year.

Engr. Umusig is a licensed Chemical Engineer with expertise in operating food processing facilities, with 30 years of supervisory and managerial experience in food manufacturing operations. He has extensive knowledge in logistics operations in the tuna industry covering forecasting, purchasing, inventory, production planning, warehouse management, export and import shipping and distribution, and in technical services covering legal and regulatory compliance and adherence to quality requirements. He held leadership roles both locally and internationally, such as in Mega Global Corporation and Starkist Co., USA.

### **BARBARA ANNE C. MIGALLOS –** 70, Filipino citizen; Corporate Secretary.

Ms. Migallos graduated cum laude from the University of the Philippines with a Bachelor of Arts degree, and finished her Bachelor of Laws degree as cum laude (salutatorian) also at the University of the Philippines. She placed third in the 1979 Philippine Bar Examinations.

Ms. Migallos was elected as Corporate Secretary of the Company on July 6, 2015. She is Director and Corporate Secretary of Philex Mining Corporation and Philex Petroleum Corporation, and Corporate Secretary of Nickel Asia Corporation and Silangan Mindanao Mining Co., Inc. She is the Managing Partner of the Migallos & Luna Law Offices. Ms. Migallos is also a Director of Mabuhay Vinyl Corporation and Philippine Resins Industries, and Corporate Secretary of Eastern Telecommunications Philippines, Inc. She is a professional\_lecturer in Corporations Law, Securities Regulation, and Commercial Laws at the De La Salle University College of Law, where she is the Chairperson for Commercial Law. She was a Senior Partner of Roco Kapunan Migallos and Luna Law Offices from 1988 to 2006.

### **JOSEPHINE S. RAMOS –** 51, Filipino citizen, Treasurer

Ms. Ramos is a dedicated Certified Public Accountant with over twenty years of experience. She was formerly the Finance and Procurement Director of SGS Philippines entities and SGS Guam. Prior to that, she was the Deputy Finance Director of Dole Philippines, Inc., the Financial Controller of Amcor Flexibles Philippines, Inc., the Financial Controller (Ad Interim) of Franke Japan, Inc. and the Deputy Finance Director of Franke Foodservice Systems Philippines, Inc.

Ms. Ramos was previously connected with James Hardie Philippines, Inc., Tann Philippines, Inc., TBG Development Philippines, Inc. and KPMG Manila.

She obtained her BS Accountancy degree from the University of the East, graduating with academic distinction.

### JACKSON EMIL G. LUMABAN - 41, Filipino citizen; Vice President for Sales.

Mr. Lumaban is a results-driven sales executive with over 18 years of experience in business and customer development, and sales management. Throughout his career, Mr. Lumaban has demonstrated a proven track record of driving revenue growth, building high performance sales teams, and cultivating strong relationships with clients and partners.

Mr. Lumaban began his career at Century Pacific Food, Inc., where he quickly rose through the ranks due to his exceptional sales and business development acumen and strategic vision. During his time at Century Pacific, Mr. Lumaban led numerous successful sales initiatives that significantly increased market presence and revenue for the company.

After his tenure at Century Pacific, Mr. Lumaban joined San Miguel Foods, Inc, a subsidiary of San Miguel Corporation. As Assistant Vice President for Export and International Sales, Mr. Lumaban was instrumental in developing and implementing sales strategies that expanded their food products' presence in various international markets.

He holds a Bachelor of Science degree in Business Economics from the University of the Philippines Diliman.

**MARIA RESA S. CELIZ** – 59, Filipino citizen, Assistant Corporate Secretary and Chief Compliance Officer

Ms. Celiz obtained her Juris Doctor degree from the Ateneo de Manila University, her MA in International Relations from Boston University and BA Political Science degree from the University of the Philippines in Diliman.

For 23 years, Ms. Celiz was a legal counsel of Goldilocks Bakeshop, Inc. and its related companies. From 2010 to 2012, Ms. Celiz was Legal Counsel and Chief of Staff of the Metropolitan Manila Development Authority. For 15 years, she was an associate lawyer of Pacis & Reyes, Attorneys. She is a professor at the Lyceum of the Philippines University College of Law.

### IX. Market Price of the Issuer's Common Shares

The Company's common stock equity, its only class of shareholders, is traded on the Philippine Stock Exchange under the stock symbol FOOD. Quarterly High and Low prices for the four (4) fiscal years, without stock adjustments, are as follows:

The table below sets out the high and low sales prices for the Company's common shares as reported on the PSE for the periods indicated.

	2025		2025 2024		2023		2022		2021	
	High	Low	High	Low	High	Low	High	Low	High	Low
Q1	0.56	0.445	0.44	0.44	0.56	0.55	0.60	0.58	0.69	0.61
Q2			0.48	0.44	0.55	0.53	0.58	0.55	0.67	0.61
Q3			0.395	0.395	0.52	0.51	0.55	0.52	0.68	0.62
Q4			0.37	0.37	0.51	0.48	0.56	0.52	0.63	0.52

The number of shareholders of record as of March 31, 2025 owning at least one board lot is 233 and the total number of shares outstanding on that date were 2,499,712,463 net of 287,537 treasury shares.

Public float as of March 31, 2025 is 31.96%.

### X. Dividends

The Company is authorized to declare and distribute dividends to the extent it has unrestricted retained earnings. Unrestricted retained earnings represent the undistributed profits of a corporation that have not been earmarked for any corporate purposes. A corporation may pay dividends in cash, by distribution of property, or by issuance of shares. Dividends declared in the form of cash or additional shares are subject to approval by the Company's Board of Directors.

In addition to Board approval, dividends declared in the form of additional shares are also subject to the approval of the Company's shareholders representing at least two-thirds (2/3) of the outstanding capital stock. Holders of outstanding common shares as of a dividend record date will be entitled to full dividends declared without regard to any subsequent transfer of such shares. SEC approval is required before any property or stock dividends can be distributed. While there is no need for SEC approval for distribution of cash dividends, the declaration of cash dividends must be immediately disclosed to the SEC and the PSE in accordance with the SRC Rule 17.

The Company has not adopted a specific dividend policy. Nevertheless, the Company has declared dividends for the years 2007, 2008, 2009, and 2011.

The Company has not declared dividends for the past three (3) most recent fiscal years.

In the future, the Company intends to continue to pay dividends out of its unrestricted retained earnings. The ability to pay dividends, and the amount of such, however, shall depend on the Company's retained earnings, cash flow requirements, financial condition, capital expenditures, and investment requirements during the relevant period.

## XI. Recent Sales of Unregistered or Exempt Securities including Recent Issuance of Securities Constituting an Exempt Transaction

There are no recent sales of unregistered or exempt securities, including recent issuances of securities constituting an exempt transaction.

### XII. Corporate Governance

The Company believes that corporate governance is a necessary component of what constitutes sound strategic business management, and therefore undertakes all efforts necessary to create awareness within the organization.

The Company's corporate governance principles and practices are principally embodied in the Company's Articles of Incorporation, By-Laws and its amendments, and Manual on Corporate Governance. The Company complies with the Revised Code of Corporate Governance set by the Securities & Exchange Commission (SEC) and the Corporate Governance Guidelines and Listing Rules of the Philippines Stock Exchange (PSE), and endeavors to elevate its corporate governance practices in line with best practices.

The Company's Articles of Incorporation, By-Laws and Manual on Corporate Governance may be viewed on the Company's website (http://corporate.allianceselectfoods.com//).

To ensure adherence to corporate governance principles and best practices, the Company has a Compliance Officer that reports directly to the Chairman of the Board. The Compliance Officer constantly monitors and evaluates compliance of the Directors and officers to its Manual on Corporate Governance.

### Corporate Governance Updates

On June 1, 2017, in compliance with SEC Memorandum Circular No. 8 Series of 2017, Alliance Select Foods International, Inc. (FOOD) submitted with the SEC its 2017 Corporate Governance Manual. The same was adopted by the Board of Directors of FOOD in a special meeting held on May 30, 2017.

In compliance with SEC Regulations, the Company has consistently filed its Integrated Annual Corporate Governance Report (I-ACGR) with the SEC since 2018 on or before its regulatory deadline. The Company likewise posts these reports on its website on even date.

SEC Registration Number

### COVER SHEET

### for **INTERIM FINANCIAL STATEMENTS**

 $\mathbf{C}$ S 2 0 0 3 9 1 3 8 1 COMPANY NAME I |A|N| $\mathbf{E}$  $|\mathbf{E}|\mathbf{L}|\mathbf{E}|\mathbf{C}|\mathbf{T}$  $\mathbf{F} | \mathbf{O} | \mathbf{O} | \mathbf{D} |$ S A | L | L $\mathbf{C}$ S I N  $T \mid E \mid R \mid N$ T I  $\mathbf{0}$ |S|I D  $\mathbf{E} \mid \mathbf{S}$ I N  $\mathbf{C}$  $N \mid D$  $\mathbf{S}$  $|\mathbf{U}|\mathbf{B}|$ Ι A  $\mathbf{R} \mid \mathbf{I}$ ( A S b i d i u  $\mathbf{S}$ a r y f  $\mathbf{S}$ 0 t r 0 a k Ι n  $\mathbf{c}$ 0 n g PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province) 3 1 0 4 W T P  $\mathbf{e}$  $\mathbf{S}$ t 0  $\mathbf{w}$  $\mathbf{e}$ r h i i  $\mathbf{e}$ p p  $\mathbf{a} \mid \mathbf{d}$ S  $\mathbf{E}$  ${f E}$ h  $\mathbf{R}$ t 0  $\mathbf{c}$  $\mathbf{c}$ h n g  $\mathbf{e}$ e n t r  $\mathbf{e}$ X  $\mathbf{c}$ a n  $\mathbf{e}$ 0  $\mathbf{X}$ a g 0 P  $\mathbf{C}$ i t i A a i t r g a S V e n u  $\mathbf{e}$ S g y Department requiring the report Form Type Secondary License Type, If Applicable 7 / COMPANY INFORMATION Company's Email Addre

ress	Company's Telephone Number/s	Mobile Number
1033	Company 3 rerephone rumbens	Woone (valuee)

+63917-620-5726 PSECompliance@allianceselectfoods.com (02) 8673-8800

No. of Stockholders Annual Meeting (Month / Day) Fiscal Year (Month / Day) 236 June 15 **December 31** 

### CONTACT PERSON INFORMATION

The designated contact person <u>MUST</u> be an Officer of the Corporation

Name of Contact Person Email Address

Atty. Ma. Resa S. Celiz

PSECompliance@allianceselectfo ods.com

Telephone Number/s

Mobile Number

(02) 8637-8800

+63917-620-5726

### CONTACT PERSON'S ADDRESS

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

# ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND ITS SUBSIDIARIES

Suite 3104A West Tower PSEC Exchang Ortigas Center Pasig City	e Rd.
(Company's Address)	
632-8637-8800	
(Telephone Number)	
December 31	
(Calendar Year Ending)	
(month & day)	
SEC FORM 17-Q	
(Form Type)	
(Amendment Designation if applicable	·)
For the Quarter Ended March 31, 20	25
(Period Ended Date)	

(Secondary License Type and File Number)

### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended March 31, 2025
2.	Commission identification number <u>CS200319138</u>
3.	BIR Tax Identification No. <u>227-409-243-000</u>
4.	Exact name of issuer as specified in its charter Alliance Select Foods International, Inc.
5.	Pasig City, Philippines Province, country or other jurisdiction of incorporation or organization
6.	Industry Classification Code: (SEC Use Only)
7.	Suite 3104A West Tower PSEC Exchange Rd. Ortigas Center Pasig City Address of issuer's principal office  1605 Postal Code
8.	632 – 8637 - 8800 Issuer's telephone number, including area code
9.	Not Applicable Former name, former address and former fiscal year, if changed since last report
10	. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each Class  Number of shares of common stock outstanding and amount of debt outstanding
	Common shares. 2,499,712,463 shares
11	. Are any or all of the securities listed on a Stock Exchange?
	Yes [ <b>√</b> ] No []
	If yes, state the name of such Stock Exchange and the class/es of securities listed therein:
	The Phil. Stock Exchange - Common shares
12	. Indicate by check mark whether the registrant:
	(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)
	Yes [ ✓ ] No [ ]
	(b) has been subject to such filing requirements for the past ninety (90) days.
	Yes [ ✓ ] No [ ]

### PART II - FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

The unaudited interim condensed financial statements of Alliance Select Foods International, Inc. (the "Company" or "Parent Company") and its Subsidiaries (collectively referred to as the "Group") as at and for the three months ended March 31, 2025 (with comparative figures as at December 31, 2024 and for the period ended March 31, 2024) and Selected Notes to the Interim Consolidated Financial Statements are hereto attached as Annex "A".

The unaudited interim condensed financial statements of the Group are presented in US\$, the currency of the primary economic environment in which the Group operates.

### Item 2. Management's discussion and analysis of financial condition and results

The following discussion should be read in conjunction with the attached unaudited condensed financial statements of the Group as at and for the three months ended March 31, 2025, with comparative figures as at December 31, 2024 and for the period ended March 31, 2024, as appropriate.

The table below shows the comparisons of key operating results for the three-month period ended March 31, 2025 versus the same period in 2024.

	For the Three Months  Ended March 31				
Amount in US\$ '000					
	2025	2024	% Change		
Revenue	\$19,613	\$21,283	-8%		
Gross profit	1,963	1,741	13%		
Gross Profit %	10%	8%	22%		
Selling & Administrative Expenses	1,173	1,167	1%		
Finance Cost	457	428	7%		
Income Before Tax	281	89	217%		
Income Tax Expense	71	34	111%		
Income for the Period	210	55	283%		
Attributable to:					
Equity holders of the parent	\$210	\$55			
Non-controlling interest	(0)	(0)			
	\$210	\$55			

<sup>\*</sup>Numbers may not add up due to rounding

### **Results of operations**

### Three months ended March 31, 2025 versus March 31, 2024

The Group's consolidated net revenues for the first quarter of 2025 is 8% lower than the revenues in the same reporting period last year due to decrease in volume for loins and local categories.

The Group's gross profit rate (GPR) for the first quarter of 2025 increased to 10% from 8% GPR of the same period last year due to better product mix and continuing improvement in plant utilization.

General and administrative expenses increased by 1% only while finance cost is higher by 7%.

Income improved due to the better gross profit margin.

### Financial Position

### As at March 31, 2025 versus December 31, 2024

The Group's cash increased by 115% is due to better control of cashflow.

The increase in other current assets comes from increase in cash, slow down on collections of trade receivables and an increase in raw materials for working capital requirement.

Trade and other payables increased by 22% due to an increase in purchases of frozen fish and other raw materials.

### **KEY PERFORMANCE INDICATORS**

The Group uses the following key performance indicators to assess the Group's financial performance from period to period. Analyses are employed by comparisons and measurements based on the financial data on the periods indicated below:

Liquidity and Solvency	March 31, 2025	December 31, 2024
Current ratio	1.05	1.04
Debt to equity ratio	3.33	2.71

Profitability	For the Three Months Ended March 31		
	2025	2024	
Revenue growth rate	-8%	55%	
Net profit margin	1%	0%	
Return on average stockholders' equity	1%	0%	

The following defines each ratio:

- Liquidity ratio (expressed in proportion) = current assets / current liabilities
- Debt to equity ratio (expressed in proportion) = total liabilities / total stockholders' equity
- Revenue growth rate (expressed in percentage) = (current year's revenue previous year's revenue) / previous year's revenue
- Net profit margin (expressed in percentage) = net income attributable to equity holders of parent / net revenues

### PART II - OTHER INFORMATION

All current disclosures were already reported under SEC Form 17-C.

### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issued has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### ALLIANCE SELECT FOODS INTERNATIONAL, INC.

JOSEPHINE S. RAMOS

Chief Financial Officer and Treasurer

MARIA RESA S. CELIZ

Ma. Rusa S. Celiz

Chief Compliance Officer and Assistant Corporate Secretary

PASIG CITY

SUBSCRIBED AND SWORN to before me this 14 MAY affiants exhibiting to me their government-issued identification cards, as follows:

**NAMES** 

GOVERNMENT ISSUED ID NO.

DATE

**PLACE** 

**JOSEPHINE S. RAMOS** 

Passport No. P1271428B

03-29-2019

DFA Manila

MARIA RESA S. CELIZ

Passport No. P0649417C

06-27-2022

DFA Manila

Doc. No 37; Page No.

Book No.

Series of 2025.

FERDINAND D. AYAHAO

Notor Public

For and in Paris City and the Municipality of Pateros

Appointment No. 96 (7024-2025) valid until 12/31/2025

MCLE Exemption No. VIII-BEP003234, until 04/14/28

Roll No. 46377; IBP LRN 02459; OR 535886; 06/21/2001 TIN 123-011-785; PTR 2831461AA; 01/03/25; Pasig City

U-5, G/F West Tower PSE, Exchange Road Ortigas Center, Pasig City Tel.+632-86314090

### INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Notes   Curaudited   Caudited		<b>3.</b> 7 /	March 31, 2025	December 31, 2024
Current Assets         4         \$1,721,689         \$800,590           Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,664,67           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LABILITIES AND EQUITY           Current Labilities         \$59,670,372         \$50,558,407           LABILITIES AND EQUITY           Current Labilities         \$14,045,856         \$2,251,637         20,256,921           Current Labilities         \$9         25,211,637         20,256,921           Current portion of lease liabilities         \$6,487         20,674           Income tax payable         \$9         25,211,637         20,256,921           Current Labilities         \$6,883,33         1,808,799           Noncurrent Liabilities         \$6,893,33         1,808,799		Notes	(Unaudited)	(Audited)
Cash and cash equivalents         4         \$1,721,689         \$800,590           Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         11,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9         25,211,637         20,256,921           Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         66,877         0           Noncurrent Liabilities         666,877         0           Note retirement benefits obligation	ASSETS			
Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,589,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           Experiment Assets         15,027,964         14,941,312           Experiment Assets         15,027,964         14,941,312           Experiment Assets         15,027,964         14,941,312           Experiment Assets         115,027,964         14,941,312           Experiment Assets         \$59,670,372         \$50,558,407           Experiment Assets         \$14,045,856         20,256,921           Current Liabilities         8         \$17,180,141         \$14,045,856         20,256,921           Current Liabilities         9         25,211,637         20,256,921         20,256,921           Current Liabilities         42,443,110         34,323,451	Current Assets			
Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         14,310,571         14,223,191           PPE and ROU         14,310,571         14,223,191           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9         25,211,637         20,256,921           Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42,443,110         34,323,451           Noncurrent portion of lease liabilities         (66,877)         0           Noncurrent portion of lease liabilities         6(66,877)         0           Noncurrent Liabilities         66,877         0	Cash and cash equivalents	4	\$1,721,689	\$800,590
Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         44,642,408         35,617,095           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,675           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42,483,110         34,323,451           Noncurrent portion of lease liabilities         666,877)         0           Noncurrent portion of lease liabilities         67,780         67,780           Obter noncurrent liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Liabilities	Trade and other receivables	5	18,792,109	11,808,060
Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           Experiment Assets         \$59,670,372         \$50,558,407           Chall District Assets         \$59,670,372         \$50,558,407           LiABILITIES AND EQUITY           Current Liabilities         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Note retirement benefits obligation         324,923         305,661	Inventories	6	18,529,625	17,641,978
Noncurrent Assets           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           ***Sp,670,372         \$50,558,407           ***LABILITIES AND EQUITY           **Current Liabilities           **Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9         25,211,637         20,256,921           Current Liabilities         60,487         20,674           Income tax payable         9         25,211,637         20,256,921           Total Current Liabilities         42,443,110         34,323,451           **Noncurrent Liabilities         66,877         0           Noncurrent portion of lease liabilities         66,877         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent Liabilities         45,87	Other current assets	7	5,598,985	5,366,467
PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           *** \$59,670,372         \$50,558,407           *** \$1,000         \$59,670,372         \$50,558,407           *** \$1,000         \$59,670,372         \$50,558,407           *** \$1,000         \$59,670,372         \$50,558,407           *** \$1,000         \$59,670,372         \$50,558,407           *** \$1,000         \$1,000	Total Current Assets		44,642,408	35,617,095
Deferred tax assets   717,393   717,393   Total Noncurrent Assets   15,027,964   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,312   14,941,315	Noncurrent Assets			
Total Noncurrent Assets	PPE and ROU		14,310,571	14,223,919
\$59,670,372   \$50,558,407	Deferred tax assets		717,393	717,393
LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         13,734,645	Total Noncurrent Assets		15,027,964	14,941,312
Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         1         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,			\$59,670,372	\$50,558,407
Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         1         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,	LIABILITIES AND EQUITY			
Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liabilities         3,435,400         2,624,308           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)     <				
Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         26,823,389         26,823,389           Equity         1         26,823,389         26,823,389           Capital stock         26,823,389         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equi		8	\$17,180,141	\$14.045.856
Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287 <tr< td=""><td></td><td></td><td></td><td></td></tr<>				
Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648		-	· ·	
Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	•		·	
Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				34,323,451
Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,610,648	Noncurrent Liabilities		, ,	, ,
Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,610,648			2,686,333	1.808.799
Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)         Other comprehensive income         1,631,939         1,659,725           Other comprehensive income         13,734,645         13,553,135         Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				
Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	_			305.661
Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				
Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389	Other noncurrent liability		<i>'</i>	*
Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Total Noncurrent Liabilities		3,435,400	2,624,308
Equity         10           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Total Liabilities		45,878,510	36,947,759
Capital stock       26,823,389       26,823,389         Additional paid-in capital (APIC)       1,486,546       1,486,546         Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Equity	10		
Additional paid-in capital (APIC)       1,486,546       1,486,546         Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648			26,823,389	26,823,389
Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       13,734,645       13,553,135         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	-			
Treasury shares       13,734,645       13,553,135         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	• • • • • • • • • • • • • • • • • • • •		(16,207,229)	(16,416,525)
Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Other comprehensive income		1,631,939	1,659,725
Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648			13,734,645	13,553,135
Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Treasury shares		(5,774)	(5,774)
Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Equity attributable to equity holders of the Par	ent Co.	13,728,871	13,547,361
Total Equity 13,791,861 13,610,648				63,287
	Total Equity		13,791,861	13,610,648
			\$59,670,372	\$50,558,407

### INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Quarter Ended March 31 (Unaudited)

			(Unaudited)
	Note	2025	2024
NET SALES		\$19,613,072	\$21,282,691
COST OF GOODS SOLD		(17,650,569)	(19,541,634)
GROSS PROFIT		1,962,503	1,741,057
SELLING AND ADMINISTRATIVE EXPENSES		(1,172,624)	(1,166,788)
INTEREST EXPENSE		(456,965)	(428,461)
OTHER INCOME (CHARGES) – Net		(51,655)	(57,077)
INCOME BEFORE INCOME TAX		281,259	88,731
INCOME TAX EXPENSE		(71,963)	(33,831)
NET INCOME		209,296	54,900
OTHER COMPREHENSIVE INCOME (LOSS)  Items that will be reclassified subsequently to profit or loss			
Exchange differences on translation of			
foreign operations		(26,754)	31,640
TOTAL COMPREHENSIVE INCOME		\$182,543	\$86,540
NET INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company		209,358	54,992
Noncontrolling interests		(62)	(91)
		\$209,296	\$54,900
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company		\$182,901	\$86,280
Noncontrolling interests		(359)	260
		\$182,543	\$86,540
EARNINGS PER SHARE			
Basic and diluted earnings per share		\$0.00008	\$0.00002

See accompanying Notes to Interim Condensed Consolidated Financial Statements.

### INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Three Months E	anded March 31, 2024
	Note	(Unaudited)	(Unaudited)
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY		(Chadaicea)	(Chauditea)
Capital Stock	11	\$26,823,389	\$26,823,389
Additional Paid-in Capital		1,486,546	1,486,546
Other Comprehensive Income			
Cumulative Remeasurement on Retirement Obligation			
Balance at beginning and end of period		262,410	303,613
Cumulative Translation Adjustment			
Balance at beginning of year		1,396,283	1,318,396
Exchange differences on foreign currency translation		(26,754)	23,594
Balance at end of period		1,369,529	1,341,990
Total balance at end of year of other comprehensive			
income		1,631,939	1,645,603
Retained Earnings (Deficit)			
Balance at beginning of year		(16,416,525)	(13,415,511)
Net income		209,296	54,992
Balance at end of period		(16,207,229)	(13,360,519)
Treasury Shares	11	(5,774)	(5,774)
NON-CONTROLLING INTERESTS			
Balance at beginning of year		63,287	(2,385,042)
Total comprehensive income attributable to		03,207	(2,363,042)
non-controlling interests		(297)	260
Balance at end of period		62,9990	(2,384,782)
Balance at end of period		\$13,791,861	\$14,204,462
		φ13,/31,0U1	\$14,204,402

See accompanying Notes to Interim Condensed Consolidated Financial Statements.

## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information

### **General Information**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company"), a publicly-listed corporation under Section 17.2 of the Securities Regulation Code (SRC), was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Parent Company is primarily engaged in the business of manufacturing, canning, importing and exporting of food products such as marine, aquaculture and other processed seafoods. Its shares are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

Strongoak Inc. (Strongoak), the immediate parent of ASFII, owns 55.31% of ASFII. Strongoak is a domestic company engaged in investment activities.

### **Subsidiaries**

The condensed consolidated financial statements as at March 31, 2025 include the accounts of ASFII and the following subsidiaries (collectively referred herein as the "Group"):

Name of Subsidiary	% of Ownership	Nature of Business	Principal Place of Business
Big Glory Bay Salmon and Seafood Company, Inc. (BGB)	100	Salmon and other seafoods processing	Philippines
PT International Alliance Food Indonesia (PT IAFI)	99.98	Export trading	Indonesia
Alliance MHI Properties, Inc. (AMHI)	98.89	Leasing	Philippines

BGB. BGB has plant facilities that are located in Barrio Tambler, General Santos City.

PT IAFI and PT VDZ. PT IAFI was established under the Indonesian Foreign Capital Investment Law. On October 18, 2019, PT IAFI changed its core business operations to export trading, and sold its fixed assets in North Sulawesi, Bitung, Indonesia. PT IAFI is currently not in operation.

In May 2012, PT IAFI set up PT Van de Zee (PT VDZ), a fishing company in Indonesia with an initial stake of 80%. In 2014, a new law in Indonesia required that domestic ownership in local entities be increased to at least 51%. Due to subsequent changes in Indonesian fishing regulations restricting foreign commercial fishing, PT VDZ went through a liquidation process. On August 12, 2024, the voluntary dissolution of PT VDZ was completed, and its registration was removed from the Indonesian Corporate Register based on the certification issued by the Indonesian Ministry of Law and Human Rights of the Republic of Indonesia.

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### 2. Basis of Preparation and Statement of Compliance

### **Basis of Preparation**

The interim condensed consolidated financial statements have been prepared on a going concern basis and in accordance with Philippine Financial Reporting Standards (PFRS). This financial reporting framework includes all applicable PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from the International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements.

The interim condensed consolidated financial statements comprise the interim consolidated statements of financial position, interim consolidated statements of comprehensive income, interim consolidated statements of cash flows, and notes thereto. Income and expenses, excluding the components of other comprehensive income, are recognized in the interim statements of comprehensive income. Transactions with the owners of the Group in their capacity as owners are recognized in the interim consolidated statements of changes in equity.

### **Basis of Consolidation**

The interim consolidated financial statements comprise the financial statements of the Parent Company and all of its subsidiaries. As at March 31, 2025, there were no changes in the Parent Company's ownership interests in its subsidiaries.

Subsidiaries. Subsidiaries are entities in which the Group has control. The Group controls a subsidiary if it is exposed or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. Control is generally accompanied by a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are substantive are considered when assessing whether the Group controls an entity. The Group reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control and continue to be consolidated until the date when such control ceases. The results of operations of the subsidiaries acquired or disposed are included in the consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared using the same reporting period of the Parent Company. Interim condensed consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change in control, is accounted for as an equity transaction. Upon the loss of control, the Group derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Gain or loss arising from the loss of control is recognized in profit or loss. If the Group retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of interest retained.

*Non-controlling Interests*. Non-controlling interests represent the portion of profit or loss and net assets not held by the Group, presented within equity in the interim condensed consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests of minority shareholders of PT IAFI, PT VDZ, and AMHI.

### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in an outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period when the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

### 4. Cash and Cash Equivalents

This account consists of cash on hand, cash in banks, and cash equivalents, if there are any.

Cash in banks earn interest at prevailing bank deposit rates. Cash equivalents pertain to cash placement with a bank for varying periods of up to three months depending on the immediate cash requirements of the Group.

### 5. Trade and Other Receivables

This account consists of:

	March 31,	December 31,
	2025	2024
Trade receivables	\$20,155,614	\$11,782,706
Others	2,823,708	2,894,283
	22,979,322	14,676,989
Less allowance for impairment losses	(4,187,213)	(2,868,929)
	\$18,792,109	\$11,808,060

Trade receivables are generated from the sale of inventories and are generally collectible within 30 to 90 days.

Other receivables include the amount of the sale of idle assets and advances to employees subject for liquidation and salary deductions.

### 6. **Inventories**

This account consists of:

	March 31,	December 31,
	2025	2024
Finished goods	\$7,340,012	\$7,659,152
Raw materials	10,161,543	9,743,779
Packaging supplies	1,028,070	239,047
	\$18,529,625	\$17,641,978

### 7. Other Current Assets

This account consists of:

	March 31,	December 31,
	2025	2024
Advances to suppliers	\$3,673,331	\$3,702,163
Input VAT	1,741,878	1,541,592
Other Prepayments	414,387	516,794
	5,829,596	4,735,751
Allowance for impairment losses	(230,611)	(394,082)
	\$5,598,985	\$5,366,467

### 8. Trade and Other Payables

This account consists of trade payables, accrued expenses, customers' deposit and statutory payables.

Trade payables are noninterest-bearing and are generally settled within 30 days. Trade payables includes the current portion of the liability related to the acquisition of solar power equipment.

Accrued expenses include accruals for salaries and wages, professional fees, interest, freight, security services, commission and customers' claims. Accrued expenses are usually settled in the following month.

Statutory payable includes amounts payable to government agencies such as SSS, Philhealth and Pag-IBIG and are normally settled in the following month.

Customers' deposit pertains to advances from customers for the purchase of goods. These are recognized as revenue upon delivery of goods to customers.

### 9. Loans Payable

Loans payable include borrowings from local banks and investment banks.

Loans from local banks pertain to working capital and availments of revolving facilities in the form of export packing credit, export bills purchase and import letter with term ranging from 3 to 6 months with interest rates ranging from 5.75% to 6.25% per annum.

### 10. Equity

### **Capital Stock**

Details of the Company's capital stock as at March 31, 2025 and December 31, 2024 are as follows:

_	2025		2024	
_	Shares	Amount	Shares	Amount
Authorized				
Ordinary shares at \$\mathbb{P}0.50\$				
Balance at beginning and end of period	3,000,000,000	P1,500,000,000	3,000,000,000	₽1,500,000,000
Issued and Outstanding				
Total issued and fully paid	2,500,000,000	26,823,389	2,500,000,000	26,823,389
Treasury Stock	(287,537)	(5,774)	(287,537)	(5,774)
Balance at beginning and end of period	2,499,712,463	\$26,817,615	2,499,712,463	\$26,817,615

### 11. Income Per Share

The calculation of the basic and diluted income per share is based on the following data:

	Three Months Ended March 31	
	2025	2024
Net income attributable to Parent Company	\$209,358	\$54,992
Weighted average number of ordinary shares outstanding	2,499,712,463	2,499,712,463
	\$ 0.00008	\$ 0.00002

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury shares.

### 12. Significant Agreements

### **Short-term Leases**

The Group entered into operating leases with third parties for its forklifts, container van and warehouse. The contracts have a term ranging from six months to one year with varying monthly rent. The leases are renewable upon mutual agreement between parties.

### **Long-term Leases**

ASFII entered into a lease agreement for its head office space with a third-party lessor on August 1, 2023, effective until July 31, 2025 and renewable upon mutual agreement of the parties.

### 13. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise mainly of cash and cash equivalents, trade and other receivables, trade and other payables (excluding statutory payable and customers' deposit), loans payable, due to related parties and refundable lease deposits. The main purpose of these financial instruments is to finance the Group's operations.

The Group's is exposed to credit risk, market risk and liquidity risk. The Group's BOD and management review and approve the policies for managing each of the risks summarized below.

### **Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The gross maximum exposure of the Group to credit risk before taking into consideration collateral and other credit enhancements amounted to \$25.6 million and \$17.7 million as of March 31, 2025 and December 31, 2024, respectively.

*Risk Management.* Credit risk is managed on a group basis. The Group deals only with reputable banks and customers to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Group assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. Compliance with credit limits by customers is regularly monitored by management.

As at March 31, 2025 and December 31, 2024, the amount of cash and cash equivalents is neither past due nor impaired and has classified as "High Grade", while trade and other receivables were classified as "Standard Grade". The credit quality of the financial assets is managed by the Group using the internal credit quality ratings as follows:

High Grade. Pertains to counterparty who is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies. Credit quality was determined based on the credit standing of the counterparty.

*Standard Grade.* Other financial assets not belonging to high grade financial assets are included in this category.

*Substandard Grade.* Substandard grade financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

As at March 31, 2025 and December 31, 2024, the aging analysis of the Group's financial assets is as follows:

		March 31, 2025				
		Past Due Ac	counts but n	ot Impaired		
	Neither Past				Impaired	
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial	Total
	Impaired	Past Due	Past Due	60 Days	Assets	
Cash in banks	\$1,711,643	\$-	\$-	\$-	\$-	\$1,711,643
Trade and other receivables	10,628,158	4,367,124	833,996	2,962,830	2,868,929	21,661,038
Receivable from WCFI	0	0	0	0	2,183,281	2,183,281
	\$12,339,801	\$4,367,124	\$833,996	\$2,962,830	\$5,052,210	\$25,555,962

		December 31, 2024				
		Past Due A	ccounts but n	ot Impaired		
	Neither Past	1 - 30 Days	31 - 60 Days	Over	Impaired	
	Due nor	Past Due	Past Due	60 Days	Financial	Total
	Impaired				Assets	
Cash in banks	\$790,245	\$-	\$-	\$-	\$-	\$790,245
Trade and other receivables	3,540,475	2,876,013	2,267,926	3,124,273	2,868,929	14,677,616
Receivable from WCFI	0	0	0	0	2,183,281	2,183,281
	\$4,327,531	\$2,876,013	\$,267,926	\$3,124,273	\$5,052,210	\$17,647,953

### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, foreign currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits and debt and equity investments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and the Group's net investments in foreign subsidiaries.

The Group has transactional currency exposures arising from purchase and sale transactions denominated in currencies other than the reporting currency. The Group does not enter into forward contracts to hedge currency exposures.

As part of the Group's risk management policy, the Group maintains monitoring of the fluctuations in the foreign exchange rates, thus managing its foreign currency risk.

### Liquidity Risk.

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments. It may result from either the inability to sell assets quickly at fair values or failure to collect from counterparty.

The Group's objective is to maintain a balance between continuity of funding and flexibility through related party advances and aims to manage liquidity as follows:

- a. To ensure that adequate funding is available at all times;
- b. To meet commitments as they arise without recurring unnecessary costs; and
- c. To be able to assess funding when needed at the least possible cost.

### **Capital Management**

The primary objective of the Group's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Group maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Group considers the equity presented in the interim condensed consolidated statements of financial position as its core capital.

The Group monitors capital using debt to equity ratio, which is total debt divided by total equity. The debt-to-equity ratio as at March 31, 2025 and December 31, 2024, follows:

	2025	2024
Debt	45,878,510	36,647,759
_Equity	13,791,861	13,610,648
	\$3.33:1	\$2.71:1

The Group is not subject to any externally imposed capital requirements.

Debt is composed of trade and other payables, loans payable, due to related parties and income tax payable, while equity includes share capital, reserves of the Group and non-controlling interests, less treasury shares. The computed ratios above are acceptable.

The Group reviews its capital structure on an annual basis. As part of this review, the Group considers the cost of capital and the risks associated with it.



Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

SEC Form 17-A and Audited Financial Statements for the year ended 31 December 2023

### File Number

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND ITS SUBSIDIARIES

(Company's Full Name) Suite 3104 A West Tower PSEC Exchange Rd. **Ortigas Business District, Pasig City** (Company's Address) 632 8637 8800 (Telephone Number) December 31 (Calendar Year Ending) (month & day) **SEC FORM 17 A** (Form Type) (Amendment Designation if applicable) **December 31, 2024** (Period Ended Date) (Secondary License Type and File Number)

### SECURITIES AND EXCHANGE COMMISSION

### **SEC FORM 17-A**

### ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended <b>Decemb</b>	er 31, 2024
2. Commission identification number <b>©</b>	CS200319138
3. BIR Tax Identification No. 227-409	<u>-243-000</u>
4. Exact name of issuer as specified in i	ts charter Alliance Select Foods International, Inc.
5. <u>Pasig City, Philippines</u> Province, country or other jurisdiction	n of incorporation or organization
6. Industry Classification Code:	(SEC Use Only)
7. Suite 3104 A West Tower PSEC Ex Address of issuer's principal office	schange Rd. Ortigas Business District, Pasig City
1605 Postal Code	
8. <u>632 - 8637 - 8800</u> Issuer's telephone number, including	area code
9. <b>NOT APPLICABLE</b> Former name, former address and for	rmer fiscal year, if changed since last report
10. Securities registered pursuant to SecuRSA.	tions 8 and 12 of the Code, or Sections 4 and 8 of the
Title of each Class	Number of shares of common stock outstanding and
Common shares	amount of debt outstanding 2,499,712,463 shares
11. Are any or all of the securities listed	I on a Stock Exchange?
Yes [/] No []	
If yes, state the name of such Stock I	Exchange and the class/es of securities listed therein:

### The Philippine Stock Exchange - Common shares

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [/]	No [ ]
(b) has bee	n subject to such filing requirements for the past ninety (90) days.
Yes [/] ]	No []

#### Part I – BUSINESS AND GENERAL INFORMATION

#### Item 1 – BUSINESS

#### **BACKGROUND**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company" or the "Company") is a publicly-listed corporation under Section 17.2 of the Securities Regulation Code (SRC). ASFII was registered with the Philippine Securities and Exchange Commission (SEC) on September 1, 2003 as Alliance Tuna International, Inc. It started commercial operations in 2004 to engage in tuna processing, canning, and the export of canned tuna products from General Santos City, Mindanao, Philippines. On November 8, 2006, the Company's shares were listed on the Philippine Stock Exchange through an initial public offering. In July 2010, the Company was renamed as "Alliance Select Foods International, Inc."

The Parent Company's key business activity is the processing, canning, and exporting of tuna. It exports its products to Europe, North and South America, Asia, Africa, and the Middle East.

In May 2004, the Company set up a marketing representative office in Bangkok, Thailand, to tap the network of buyers and brokers who use Thailand as a base.

In September 2005, the Company acquired a 25% stake in FDCP, Inc., a can manufacturing company.

In May 2008, PT IAFI was established to acquire the assets of an Indonesian tuna cannery located in Bitung in the island of North Sulawesi. The Parent Company owns 99.98% of PT IAFI. A complete renovation of the factory and upgrade of capacity to 90 metric tons per day was undertaken. On October 18, 2019, PT IAFI changed its core business operations to export trading, and sold its fixed assets in North Sulawesi. PT IAFI is currently not in operation.

In May 2012, PT IAFI set up PT Van de Zee (PT VDZ), a fishing company in Indonesia with an initial stake of 80%. In 2014, a new law in Indonesia required that domestic ownership in local entities be increased to at least 51%. Due to subsequent changes in Indonesian fishing regulations restricting foreign commercial fishing, PT VDZ went through a liquidation process. On August 12, 2024, the voluntary dissolution of PT VDZ was completed, and its registration was removed from the Indonesian Corporate Register based on the certification issued by the Indonesian Ministry of Law and Human Rights of the Republic of Indonesia.

As part of the Parent Company's product diversification strategy, it invested in a New Zealand based processor of smoked salmon in January 2009. The initial investment of a 39% stake in Prime Foods New Zealand (PFNZ) was later increased to 50% plus 1 share. PFNZ was engaged in the business of processing, manufacturing, and distributing smoked salmon and other seafood under the Prime Smoke and Studholme brand. On October 2015, the Parent Company divested its interest in PFNZ. In October 2009, the Parent Company and PFNZ established a joint-venture company called Big Glory Bay Salmon and Seafood Company Inc. ("BGB") that imports salmon from New Zealand, Chile and Norway, among others, and processes it in General Santos City, Mindanao, Philippines. The smoked salmon products from BGB are sold locally and abroad. In October 2015, the Parent Company accepted PFNZ's BGB shares as partial payment for PFNZ's payment obligations to the Parent Company. This resulted in BGB becoming a 100% subsidiary of the Company.

On June 18, 2010, Alliance MHI Properties, Inc. (AMHI), a property holding company, was established. The Parent Company owned a 40% stake in the affiliate, while Mingjing Holdings Inc., (MHI), a Filipino company, owned the remaining 60% stake. On November 11, 2015, the AMHI Board approved ASFII's application for subscription of preferred shares arising from the increase in authorized capital stock of AMHI. AMHI's application for increase in capital stock was approved by the Securities and Exchange Commission on December 23, 2015. ASFII now owns 98.89% of AMHI. AMHI's registered address is at Purok Saydala, Barangay Tambler, General Santos City.

In March 2018, the SEC approved the Amendment of Article Seventh of the Company's Articles of Incorporation to reduce the par value of common shares of the Company from One Peso (P1.00) per share to Fifty Centavos (P0.50) per share, and to decrease the authorized capital stock of the Company from Three Billion Pesos (P3,000,000,000.00) divided into Three Billion (3,000,000,000) common shares with par value of One Peso (P1.00) each to One Billion Five Hundred Million Pesos (P1,500,000,000.00) divided into Three Billion (3,000,000,000,000) common shares with par value of Fifty Centavos (P0.50) each.

#### **PRODUCTS**

#### **Tuna**

ASFII procures tuna from multiple sources and offers a diverse range of processed tuna products, including canned tuna, tuna in pouches, frozen tuna loins, and a premium line marketed under the Bay of Gold brand. The company serves institutional and retail sectors. Institutional cans and pouches are typically used in restaurants, hotels and commissaries. ASFII tollpacks for wholesalers, distributors and other food companies under their own brands.

#### Salmon

ASFII subsidiary BGB specializes in processing various salmon species into smoked or premium cut products for both retail and institutional customers. These products are chilled or frozen and vacuum packed in different cuts and weights. They are sold in retail stores under the Prime New Zealand, Gold Standard and Superfish brands.

#### **Fishmeal**

Fishmeal is a by-product of tuna and salmon processing operations. It is commonly used as an additive or primary ingredient in animal feeds. By manufacturing fishmeal, ASFII maximizes the use of fish processing waste, creating value and driving sustainability.

### <u>Fish Oil</u>

As part of the tuna recovery process, ASFII extracts precious fish oil from all parts of the pre-cooked tuna especially the head. Fish oil is highly packed with key nutrients needed for animal feed, but can be further refined for human consumption. ASFII currently produces approximately 24,500 kg of crude oil per month, supplying local agricultural businesses and food processors.

### REVENUE BREAKDOWN

The percentage contribution of the major product lines to the Group's revenues for the periods ended December 31, 2024, 2023 and 2022, are as follows:

Product	December 31, 2024	December 31, 2023	December 31, 2022
Tuna	94%	94%	93%
Fishmeal (Local)	6%	6%	6%
Salmon	0%	0%	1%
Total	100%	100%	100%

## DISTRIBUTION METHODS, SALES AND MARKETING

### **TUNA**

ASFII's Tuna division has established itself as a leading supplier of canned tuna to a diverse range of buyers and agents. Majority of its products are finished, labeled, and are ready for shipment to their respective destinations. To expand its offerings, the company diversified its product line by adding tuna in pouches and frozen tuna loins for the export market and introducing premium canned tuna and salmon lines under the Bay of Gold brand for the local market. Bay of Gold is sold at select supermarkets in the Philippines.

At present, canned tuna is sold in both domestic and export markets while frozen tuna loins and pouched tuna products are sold in the export market. Fishmeal, is sold mainly to the domestic market. Overseas market includes Vietnam and Chile.

#### **SALMON**

Since 2023, inventory of salmon products had been limited due to inadequate supply of raw materials. In view of this, the company temporarily suspended the distribution of imported king salmon products.

## **COMPETITION**

There are eight (8) major companies engaged in tuna canning in the Philippines. Six are located in General Santos City and one in Zamboanga. These are General Tuna Corporation, Philbest Canning Corporation, Ocean Canning Corporation, Celebes Canning Corporation, Seatrade Canning Corporation, and Permex Producer & Exporter Corporation.

Most Philippine canned tuna processors produce two (2) can sizes: the retail pack and the institutional pack can size.

The United States and European Union (EU) markets account for approximately 75% of world tuna consumption and are the primary markets of Philippine canned tuna companies. Emerging markets such as Middle East and Asia provide opportunities for the Group to diversify its client base.

Tuna processing is a competitive industry in which price, product quality, and service, play an important role in the customer's purchasing decision.

#### Salmon

In the Philippines, most competitors import smoked salmon to sell in retail outlets. BGB follows a unique business model where it imports premium-grade salmon and delicately processes it in its own smokehouse to sell a premium product from the Philippines. BGB also competes with other larger traders and small-time players to cater to institutional accounts

# FISH SOURCING

# **Tuna and Salmon**

ASFII purchases its tuna from fish suppliers and large traders. Skipjack and Yellowfin tuna are the main raw fish inputs for processed tuna products.

BGB sources its salmon primarily from New Zealand, Chile and Norway. This is then processed into hot or cold smoked salmon.

## **Key Fishing Areas – Tuna**

A key resource or catching area for tuna is the Pacific Ocean. According to the Western and Central Pacific Fisheries Commission's WCPFC 19<sup>th</sup> Regular Session in Da Nang City, Vietnam last November 2022, the Western and Central Pacific Ocean tuna catch for the year 2021 represented 54% of the global tuna catch while the Eastern Pacific Ocean accounted for another 13% of the global tuna catch. The Pacific Ocean is followed by the Indian Ocean and accounts for 23% of the catch with the Atlantic Pacific accounting for the balance 11%.

# **Key Sourcing Area – Salmon**

Almost all of the salmon sold by BGB and Akaroa are sourced from fish farms in New Zealand, Chile and Norway. This ensures a consistent supply of raw materials for the Company's salmon subsidiaries. However, in 2023, the Company is challenged of a very limited supply of salmon.

#### **CUSTOMERS**

The Tuna Division has a client base spread over 60 countries. Although our business is based on long-term relationships built with our customers, ASFII do not have any major existing multi-year sales contracts.

The salmon products of BGB are sold in the local market to supermarkets and food service clients.

## TRANSACTIONS WITH AND/OR DEPENDENCE ON RELATED PARTIES

# **Alliance MHI Properties, Inc. (AMHI)**

AMHI owns the land in General Santos, Philippines, where the Group's processed tuna and smoked salmon operating facilities are located, and leases it to ASFII and BGB. The existing lease is until December 31, 2027 for ASFII and December 31, 2025 for BGB.

# ACCREDITATIONS, PATENTS & TRADEMARKS

The Group is accredited by a number of international rating and accrediting agencies, as well as domestic rating and inspection bodies.

The Group's tuna operations in General Santos, Philippines have passed various tests and standards for the quality of its products.

In addition to the required government permits and licenses such as the local government business and sanitary permits, and regulatory licenses like the Food and Drug Administration licenses (FDA) and Hazard Analysis Critical Control Point System (HACCP's), the Group also adopts globally-acknowledged best practices in its canned tuna and smoked salmon operations. For its tuna operations, the Group has received, among others, certifications of conformity with the United States Food and Drug Administration (USFDA), International Food Standard (IFS), British Retail Consortium (BRC), Kosher (OU), Islamic Da'wah Council of the Philippines (IDCP Halal), Marine Stewardship Council (MSC), Business Social Compliance Initiative (BSCI), Initiative Clause Sociale (ICS) and Earth Island Institute-Dolphin Safe (EII).

For its smoked salmon and other smoked seafood operations, the Group has the requisite government permits and licenses such as FDA License to Operate as Manufacturer, Exporter, Distributor, and Importer, and Halal certifications from Mindanao Halal Authority (MINHA) recognized by the Bureau of Fisheries and Aquatic Resources ("BFAR").

In addition, as of December 31, 2024, the Group also has registered trademarks: "Bay of Gold", "Quicklift", "Sea Harvest", "Big Glory Bay", "Gold Standard Salmon", "Prime New Zealand", "Wagyu of Salmon", "Superfish", and "Instant Chef" before the Intellectual Property Office of the Philippines; and "PRIME SMOKE" and "PRIME NEW ZELAND" before the Intellectual Property Office of New Zealand.

Bay of Gold Logo	Registration No. 42024524798	Bay Göld
Bay of Gold	4204522805	BAY OF GOLD
Quicklift	Registration No. 42018011698	O CKINE
Sea Harvest	Registration No. 42023523181	SEA HARVEST
Big Glory Bay	Registration No. 42011004121	BIG GLORY BAY
Gold Standard Salmon	Registration No. 42014502559	Gold Standard Salmon

Prime New Zealand	Registration No. 42017011482	PRIME NEW ZEALAND
Wagyu of Salmon	Registration No. 42023523300	WAGYU OF SALMON
Super Fish	Registration No. 42019504525	Super Fish
Instant Chef	Registration No. 42021518161	Gold Standard Instant CHEF

Prime Smoke	Registration No. 964127 Registered in New Zealand Intellectual Property Office	PRIME SMOKE
PRIME NEW ZEALAND	Registration No. 234660 Registered in New Zealand Intellectual Property Office	NEW ZEALAND

Most of ASFII's clients have their own brand names. As industry practice, tuna processing can include labeling services for clients carrying their own brands.

#### REGULATORY FRAMEWORK/ GOVERNMENT APPROVAL

## **Industry-particular Governmental Laws and Approvals**

The Bureau of Fisheries and Aquatic Resources (BFAR) is a line bureau reconstituted under the Department of Agriculture, by virtue of Republic Act No. 8550 (Philippine Fisheries Code of 1998). The Philippine Fisheries Code provides for the development, improvement, management, and conservation of the country's fisheries and aquatic resources.

ASFII received a certification from BFAR authorizing the implementation of the Hazard Analysis Critical Control Point (HACCP) System, a method for food safety standards recognized internationally. In addition, ASFII and BGB are both BFAR-accredited importers of fish raw materials using accredited cold storage warehouse.

BGB has received a certificate of recognition for the implementation of HACCP System from the BFAR.

ASFII and BGB are registered with the Food and Drug Administration (FDA). ASFII is registered as a Food Manufacturer and exporter until June 3, 2026; while BGB is registered as a food manufacturer and exporter of processed seafood products until May 25, 2026, and as a food distributor, importer, and wholesaler until September 12, 2026.

# Environment-particular Governmental Laws and Approvals – Environmental & Safety Issues

The Philippine Environmental Impact Statement System (Presidential Decree No. 1586, as amended) covers projects and undertakings that are classified as environmentally critical as well as projects situated in environmentally critical areas. These projects or undertakings are required to be covered by an Environmental Compliance Certificate (ECC). ASFII's operation of its processing and production facilities is classified as an environmentally critical project.

ASFII has current ECC, Wastewater Discharge permit, and a permit to Operate (Boiler).

In 2020, Greenpeace Southeast Asia's Tuna Cannery Report ranked the Group's Philippine tuna facilities as No.1 rank (Green) with green score of 71.57 in the 2020 Cannery Ranking, leading among the six canneries located in

General Santos City, Philippines, and is also among the top five (5) canneries in the region compared with Indonesia and Thailand. In 2018, the Group's Philippine and Indonesian tuna facilities were also ranked as no. 1 in the respective localities, following Sustainability, Sourcing, Traceability, Legality, Driving Change, Equity, and Transparency criteria. In 2019, ASFII received a green rating from Greenpeace.

BGB has valid permit and certification for ECC and Wastewater Discharge permit. BGB was also registered with the United States Food and Drug Administration (USFDA) on March 26, 2015.

## Business-particular Governmental Laws and Approvals: Labor and Employment

The Department of Labor and Employment (DOLE) through the Labor Standard Enforcement Division of DOLE Region XII Office, conducts regular inspections of the General Santos plant to ensure compliance with labor laws, particularly those relating to occupational health and safety. ASFII has a periodic annual third party audit for social compliance, environment, and sustainability through Amfori Business Social Compliance Initiative (BSCI). ASFII's compliance with social and ethical business practices is audited by a third-party certifying body under the SMETA 4-Pillar framework. This audit, recognized internationally by Sedex Members Ethical Trade Audit (SMETA), is a widely accepted standard for assessing and monitoring ethical and responsible business practices, focusing on labor standards, health and safety, environmental impact, and business ethics.

#### NUMBER OF EMPLOYEES AND CONTRACTORS

As of December 31, 2024, the Group has a total of 1,472 workers (105 regular employees and 1,367 contractors) from its head office in Pasig City to its tuna and smoked salmon facilities in General Santos City, Philippines.

## MAJOR RISK FACTORS

Alliance Select Foods International, Inc. ("ASFII" or the "Company") presents the following material risk factors that may have a significant impact on its financial position, operations, and results of operations. These risks are continually monitored and addressed through the Company's enterprise risk management and governance frameworks.

# **Disruption in Raw Material Supply**

The Company sources raw materials, particularly tuna, from both local and foreign suppliers. Disruptions arising from weather-related events, fishing bans, geopolitical issues, and global supply chain challenges may affect the timely and cost-effective procurement of raw materials. Prolonged disruptions can lead to production delays, inventory shortfalls, and increased raw material costs, which could negatively impact the Company's revenue and profitability.

# **Profitability Risks from Foreign Exchange Fluctuations**

ASFII derives a significant portion of its revenues from export sales while a substantial part of its expenses is incurred in Philippine Pesos. Volatility in foreign exchange rates, particularly the US Dollar and Euro against the Peso, can materially affect profitability. Strengthening of the Peso may result in reduced export revenues when converted to local currency, while a depreciating Peso can increase the cost of imported materials and services.

# **Production Downtime**

Operational interruptions due to equipment failure, supply delays, scheduled maintenance, or utility outages may lead to temporary production downtime. Such disruptions may impair the Company's ability to meet customer demand on time, resulting in lost sales opportunities, penalties for delayed deliveries, and higher manufacturing overhead per unit.

#### **Workplace Safety and Labor-Related Issues**

The health and safety of the workforce is critical to the Company's productivity and compliance obligations. Labor-related risks, including work stoppages, disputes, or occupational health and safety incidents, may affect operations and reputation. Additionally, non-compliance with labor regulations or international labor standards may expose ASFII to fines, legal liability, or loss of key market access.

# **Compliance with International Food Safety Standards**

As an exporter to major markets such as the Europe, Japan, United Kingdom, and Spain, ASFII is subject to stringent food safety and quality regulations, including HACCP, FDA, EU standards, and various customer audits. Non-compliance may result in export bans, order cancellations, product recalls, or reputational damage. The Company maintains strict quality controls, certifications, and internal audits to minimize this risk.

# **Reliance on Third-Party Service Providers for Production Operations**

To support certain production requirements, ASFII engages third-party service providers for toll processing, logistics, maintenance, and technical support. This reliance introduces operational risks, including service level inconsistencies, quality control issues, delays in output, and dependency on external compliance. Any underperformance or breach by third-party providers may disrupt ASFII's production continuity, compromise product standards, or result in reputational damage. The Company has implemented supplier qualification, performance monitoring, and contingency arrangements to mitigate this risk.

## **Delays in Cash Conversion Cycle**

Extended periods in receivables collection, prolonged inventory turnover, or delayed payments from customers can negatively affect ASFII's cash flow and liquidity. These issues can impair the Company's ability to fund operations, service obligations, or invest in growth initiatives. Management continues to strengthen working capital controls, customer credit evaluations, and inventory management practices.

#### **Risk of Regulatory Non-Compliance**

ASFII is subject to laws and regulations governing public companies, food safety, labor practices, environmental protection, taxation, and export compliance. Regulatory changes or non-compliance may result in penalties, legal costs, reputational harm, and limitations on business activities. The Company maintains a legal and compliance team, supported by internal audit and board oversight, to proactively manage regulatory obligations.

# **IT System Downtime and Cybersecurity Threats**

ASFII's operations rely on SAP Business One and other IT platforms for core business functions. IT system failures, unauthorized data access, or cybersecurity breaches could result in operational disruption, financial losses, and data integrity risks. The Company has implemented security protocols, system backups, and continuous monitoring to address these threats.

# Climate-Related and Environmental Risks

ASFII is increasingly exposed to environmental and climate-related risks, such as ocean warming, fish migration changes, rising sea levels, and extreme weather conditions. These risks can affect fish catch volumes and supply chain reliability. In response, the Company has adopted sustainability practices, energy-efficient operations, and is evaluating climate risk disclosures in line with emerging global standards.

#### Item 2 – PROPERTIES and LEASE AGREEMENTS

#### **ASFII**

The Parent Company leases the land where its tuna processing plant in the General Santos City is located from AMHI. It pays monthly fees of ₱0.5 million for the first year of lease agreement. Lease period is for five (5) years starting from January 1, 2023.

The Parent Company leases its office spaces located at Suite 3104 in the Philippine Stock Exchange Centre West Tower, Pasig City from Greenhills Properties, Inc. for a gross monthly rate of ₱0.2 million for the first year. The term of the lease is a period of two (2) years, commencing on August 2023, renewable upon mutual agreement of the parties.

#### **BGB**

BGB's facilities are also located in the same compound where ASFII's tuna processing plants are located in General Santos City, Mindanao, Philippines. BGB is leasing the land with an area of 985.88 sqm from AMHI. The rental cost is P0.02 million per month for the first year of lease agreement. Lease period is for five (5) years starting from January 1, 2024.

#### **AMHI**

AMHI owns land with an area of 68,751 sqm. situated at Purok Saydala, Barangay Tambler, General Santos City, South Cotabato. AMHI leases this land to ASFII under long-term lease contract and BGB under short-term lease contract.

#### Item 3 – LEGAL PROCEEDINGS

The pending and material legal proceedings involving the Company as of December 31, 2024 are as follows:

1. Hedy S.C. Yap-Chua and Albert Hong Hin Kay v. George E. Sycip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, and Avelino M. Sebastian, Jr." Commercial Case No. 14-219, Regional Trial Court, Pasig City, Branch 161

On May 9, 2014, Petitioners Albert Hong Hin Kay ("Hong"), and Ms. Hedy S.C. Yap Chua ("Chua") filed a Petition for Declaration of Nullity of Board Resolutions and Inspection of Corporate Books and Records of even date ("Petition") with the Regional Trial Court of Pasig ("RTC"), praying, among others, for the annulment of the sale of 430,286,226 of the Company's shares to Strongoak, Inc., which was approved by the Board of Directors on May 5, 2014, and to allow the inspection of the Company's corporate books and records.

Since Alliance Select Foods International, Inc., (the "Company") was not impleaded in the said Petition, the Company sought to intervene in the RTC. The RTC denied the Company's Motion for Leave to Intervene and to Admit Attached Answer in Intervention with Counterclaims (With Opposition to the Application for a Writ of Preliminary Injunction) dated June 13, 2014 ("Motion for Intervention"). On appeal, the Court of Appeals ("CA") found for the Company's intervention. The CA Decision dated 14 March 2016 was thus appealed to the Supreme Court ("SC"), which is pending.

In view of the pending appeal with the SC, upon motion of the Parties, the RTC issued an Order dated February 12, 2018, suspending the proceedings.

On January 17, 2025, the Company entered into a Compromise Agreement with, among others, Hong and Chua. Pursuant thereto, Hong and Chua filed their Manifestation and Motion to Partially Dismiss dated January 17, 2025, seeking to dismiss the case to the extent that certain reliefs that affect the Company. For its part, the Company filed its Manifestation and Motion for Leave to Withdraw dated January 17, 2025, seeking to withdraw its Motion for Intervention.

Thereafter, Hong, Chua and the Company jointly moved for the dismissal of the pending appeal with the SC in their Joint Motion to Dismiss dated January 20, 2025, which remains pending.

Meanwhile, the proceedings as to the other parties (Hong, Chua, and the other respondents) are held in abeyance following their indication that they are willing to explore the possibility of entering into a separate settlement agreement among them.

2. Alliance Select Foods International, Inc., represented in this derivative suit by Harvest All Investment Limited, Victory Fund Limited, Bond East Private Limited, and Hedy S.C. Chua v. George E. SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo, Commercial Case No. 14-220, Regional Trial Court of Pasig City, Branch 159

On May 27, 2014, shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua filed a derivative suit on behalf of the Company against former Directors Messrs. George E. SyCip, Jonathan Dee, Alvin Y. Dee and Ibarra Malonzo, and certain senior executives of the Company at that time. The derivative suit prayed, among others, for the appointment of an interim management committee, and to compel an accounting and return of Company funds allegedly diverted to corporations controlled by the family of respondents Jonathan and Alvin Dee. On February 3, 2015, the respondents filed a motion praying to declare the application of an interim management committee moot and academic in view of the change in the composition of the Board of Directors and management. The Complainants filed a Motion to Inhibit on February 28, 2015, which was granted by the Pasig RTC Branch 159 on January 5, 2016. The case was eventually re-raffled to RTC Pasig, Branch 154 on February 1, 2016.

George SyCip filed a Petition for Certiorari before the CA, alleging that the inhibition was improper. The CA granted said petition. Upon appeal to the SC, the SC affirmed the ruling of the CA in its Resolution, dated September 19, 2018 (S.C. G.R. No. 239426), which ruling became final and executory.

The case was remanded back to the RTC Pasig, Branch 159 for trial, pursuant to the Order of the Supreme Court directing the trial court to proceed with the hearing of the case.

In January 2025, the Company entered into a Compromise Agreement with shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua. As part of the agreement, the Company and Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua agreed to continue this derivative suit but subject to the extinguishment/withdrawal of certian claims and dismissal as against some specific individuals. Pursuant thereto, the Company, through the Complainants Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Chua, filed a Manifestation and Motion for Partial Dismissal seeking the dismissal/withdrawal of the prayed relief for the immediate appointment of an interim management committee to take over and control the Company, among others, but maintaining the case against the origial Respondents George SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo.

Respondents Jonathan Y. Dee, Alvin Y. Dee, Joanna Y. Dee-Laurel, Teresita Ladanga and Grace Dogillo filed an Omnibus Motion to be Furnished a Copy of the Settlement Agreement and for Time to File Comment/Opposition to the Complainants' Manifestation and Motion for Partial Dismissal. In response, Complainants filed their Opposition to the Omnibus Motion of the mentioned Respondents.

The Manifestation and Motion for Partial Dismissal, Omnibus Motion, and other preliminary motions remain pending with the RTC Pasig.

3. Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua v. Alliance Select Foods International, Inc., George E. SyCip, Jonathan Y. Dee, Raymond K.H, See, Marie Grace T. Vera-Cruz, Antonio C. Pacis, Erwin M. Elechicon and Barbara Anne C. Migallos, GR No. 270392 (CA-G.R. SP No. 165391), Supreme Court

On August 5, 2015, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Hong and Chua ("Harvest et al.") filed a Complaint with application for the issuance of Writ of Preliminary Mandatory Injunction and Temporary Restraining Order/Writ of Preliminary Injunction ("Complaint"), with the RTC Pasig,

against the Company, its then-Directors Messrs. George E. SyCip, Jonathan Y. Dee, Marie Grace T. Vera-Cruz, Erwin M. Elechicon, Raymond K.H, See and Antonio C. Pacis, and Corporate Secretary Barbara Anne C. Migallos, praying, among others, that the Company be restrained from carrying out its planned Stock Rights Offering ("SRO"), and that the Company be compelled to hold its Annual Stockholders' Meeting prior to the SRO. The SRO would raise gross proceeds of P1,000,000,000.00 to be used for needed capital expenditures, repayment of loans, installation of a new management information system and working capital requirements of the Company.

On August 14, 2015, the RTC denied the prayer for a Temporary Restraining Order.

On August 24, 2015, the RTC also dismissed the Complaint for lack of jurisdiction over the subject matter, due to Harvest et al.'s failure to pay the correct filing fee, However, upon further appeal to the CA and later the SC, the SC remanded the case back to the RTC to assess the correct filing fees, and upon payment, to proceed with the regular proceedings of the case. The SC also denied motions for reconsideration of said Decision.

Upon remand to the RTC, since the SRO was completed on 28 October 2015, and the Annual Stockholders' Meetings for the years 2015-2017 were conducted, the Company prayed for the dismissal of the case on the ground of mootness. In an Omnibus Order dated February 20, 2020, the RTC dismissed the case due to forum shopping and also for being moot and academic.

On appeal by Harvest et al., the CA affirmed the dismissal of the case. Harvest et al. appealed further to the SC and its Petition for Review on Certiorari dated December 21, 2023 is pending.

Pursuant to the Compromise Agreement between Harvest, et al. and the Company, Harvest et al. filed their Manifestation and Motion dated January 17, 2025, which prayed for the dismissal of their Petition. On the same day, the Company filed its Manifestation, which interposed no objection to such dismissal. The Manifestation and Motion and Manifestation remain pending before the SC.

4. Hedy S.C. Yap-Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited vs. Alliance Select Foods International, Inc., CA-G.R. SP No. 176939 (SEC En Banc Case No. 07-22-501), Court of Appeals

Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited ("Chua, et al.") filed a Complaint dated November 2, 2020 ("Complaint") with the Markets and Securities Regulation Department of the Securities and Exchange Commission ("SEC-MSRD"), questioning the lack of mandatory tender offer for the Company's sale of 430,286,226 shares to Strongoak, Inc. through a private placement on May 5, 2014 ("2014 Private Placement"); and also when Strongoak, Inc. subscribed to additional shares in the Company during the SRO in 2015 ("2015 SRO").

The Company filed its Answer dated June 10, 2021 raising the defenses of prescription; non-applicability of Mandatory Tender Offer Rule as the questioned transactions are covered by express exemptions under the Securities Regulation Code; that Chua, et al. were given the privilege to subscribe to additional shares; and that the said complaint is a deliberate act of forum shopping by Chua, et al. due to the filing of previous cases against the Company in judicial courts praying for the invalidation of the same share purchases and subscriptions of Strongoak, Inc.

The SEC-MSRD dismissed the Complaint in a Decision dated May 19, 2022 finding forum shopping and prescription of action. Complainants filed an Appeal Memorandum dated June 3, 2022 to assail the Decision of the SEC-MSRD with the SEC En Banc.

On December 15, 2022, the SEC En Banc reversed the decision of the SEC-MSRD and declared as void subscriptions, the Company shares acquired by Strongoak, Inc. under the 2014 Private Placement and 2015 SRO. These shares were ordered to be cancelled from the Stock and Transfer Book of the Company whereupon the shares would be considered unsubscribed and allocated for subscription by any person who intends to buy the same provided that he/she complies with all the legal requirements. Once the subscription is fully paid, the Company shall pay Strongoak the price it paid for the subscriptions that were nullified.

On January 20, 2023, the Company filed its Petition for Review with urgent application for a writ of preliminary injunction and/or temporary restraining order) ("CA Petition") with the CA.

On January 17, 2025, the Company entered into a Compromise Agreement with, among others, Chua, et al. In view of the Compromise Agreement, Chua, et al. filed an Omnibus Motion dated January 17, 2025 ("Omnibus Motion") with the SEC En Banc to withdraw their Complaint and recall the Writ of Execution, while the Company filed with the SEC En Banc its Manifestation, which interposed no objection to the Omnibus Motion. Thereafter, the Company and Chua, et al. jointly filed their Joint Manifestation with Motion to Suspend the Proceedings dated January 20, 2025 ("Motion to Suspend") with the CA.

Notwithstanding the Motion to Suspend, the CA rendered its Decision dated February 20, 2025 ("CA Decision") ruling in favor of the Company's CA Petition, finding, among others, that under the Amended Implementing Rules and Regulations of the Securities Regulation Code, the 2014 Private Placement and the 2015 SRO are exempt from the rule on mandatory tender offer. Furthermore, the issue of prescription was found to be rendered moot and academic, as there was no cause of action to speak of. As of date, no appeal has been taken against the CA Decision, despite the SEC En Banc and Chua, et al. receiving the CA Decision on March 3 and 4, 2025, respectively.

#### Item 4 – SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

# I. 2024 Annual Stockholders Meeting

a. Date: 19 June 2024 Time: 2:00 PM

via remote communication via Zoom webinar platform

#### b. Election of Officers:

# **Regular Directors:**

Lorenzo Sixto T. Lichauco
 Gabriel A. Dee
 Jeoffrey P. Yulo
 Joseph Peter Y. Roxas
 Lorenzo Sixto T. Lichauco
 1,708,725,570 cumulative votes
 1,708,725,570 cumulative votes
 1,708,725,570 cumulative votes

# **Independent Directors:**

Dobbin A. Tan
 Domingo C. Go.
 Fernando L. Gaspar
 1,708,725,570 cumulative votes
 1,708,725,570 cumulative votes
 1,708,725,570 cumulative votes

# c. Matters Voted Upon:

	Item	Yes	No	Abstain	Objection
1.	Approval of Minutes of the 2023 Annual General Meeting Of Stockholders Held On June 15, 2023.	1,708,725,570 68.36%	0	331,364,351 (13.26%)	0
2.	Approval of Annual Reports And Audited Financial Statements For 2023.	1,708,725,570 68.36%	331,364,351 (13.26%)	0	0
3.	Ratification and Approval of the acts of The Board of Directors and Executive Officers for the Corporate Year 2023.	1,708,725,570 68.36%	331,364,351 (13.26%)	0	0

4. Appointment of Reyes Tacandong		331,364,351 (13.26%)	0	0
& Co. as the Company's Independent External Auditor.	08.30%	(13.20%)		

<sup>\*</sup>All matters reported under Item 4 have also been published in the Company's website at www.allianceselectfoods.com.

# Part II - OPERATIONAL AND FINANCIAL INFORMATION

# Item 5 – MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's common stock equity, its only class of shareholders, is traded on the Philippine Stock Exchange under the stock symbol FOOD. Quarterly High and Low prices for the four (4) fiscal years, without stock adjustments, are as follows:

	20	)24	20	23	202	2	2	021
	High	Low	High	Low	High	Low	High	Low
Q1	0.44	0.44	0.56	0.55	0.60	0.58	0.69	0.61
Q2	0.48	0.44	0.55	0.53	0.58	0.55	0.67	0.61
Q3	0.395	0.395	0.52	0.51	0.55	0.52	0.68	0.62
Q4	0.37	0.37	0.51	0.48	0.56	0.52	0.63	0.52

On December 27, 2024, the last trading day for the year, the closing price for FOOD was ₽0.38 per share.

The number of shareholders of record as of December 31, 2024 owning at least one board lot is 235 and the total number of shares outstanding on that date were 2,499,712,463 net of 287,537 treasury shares.

Public float as of December 31, 2024 is 30.63%.

Top 20 shareholders as of December 31, 2024 were:

	Name	No. of shares	% ownership
1.	Strongoak, Inc.	1,382,765,864	55.31%
2.	PCD Nominee Corporation (Filipino)	614,602,834	24.58%
3.	PCD Nominee Corporation (Foreign)	438,580,879	17.54%
4.	Albert Hin Kay Hong	39,071,537	1.56%
5.	Peter Kawsek Jr.	4,538,646	0.18%
6.	Zamora, Martin Antonio G.	3,975,370	0.16%
7.	Michael W. Cordova	3,805,000	0.15%
8.	S. Chandra Das	2,604,760	0.10%

9.	Oriental Tin Can & Metal Sheet Mfg	2,210,385	0.09%
10.	FDCP Inc.	1,894,045	0.08%
11.	Tri-Marine International (PTE) Ltd.	1,170,472	0.05%
12.	Damalerio Fishing Corp.	920,656	0.04%
13.	DFC Tuna Venture Corporation	617,248	0.02%
14.	Phil. Fisheries Development Authority	346,207	0.01%
15.	Amadeo Fishing Corp.	294,874	0.01%
16.	Alliance Tuna International, Inc.	257,464	0.01%
17.	GENPACCO, Inc.	172,973	0.01%
18.	MGTR Fishing	135,399	0.01%
19.	MKSS FOOD INDUSTRY	122,144	0.00%
20.	CENTURY CONTAINER CORP.	110,617	0.00%

As of December 31, 2024, foreign ownership of the company's common stock equity stands at 19.21% or 480,266,323 common shares. Locally owned common stock stands at 80.79% or 2,019,446,140 common shares. Foreign ownership limitation for FOOD is at 40%.

#### Item 6 – MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATION

The following discussion should be read in conjunction with the accompanying consolidated financial statements of Alliance Select Foods International, Inc., and its Subsidiaries (the "Group") which comprise the consolidated statements of financial position as of December 31, 2024, 2023 and 2022 and the related consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended. The financial statements of the Group have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS), which includes all applicable PFRS, Philippine Accounting Standards (PAS) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) as approved by the Philippine Financial and Sustainability Reporting Standards (formerly Financial Reporting Standards Council (FRSC)) and adopted by the SEC including SEC pronouncements. PFRS is an International Financial Reporting Standards equivalent.

The consolidated financial statements are presented in United States Dollar, the currency of the primary economic environment in which the Group operates.

#### CY 2024 COMPARED TO CY 2023

# I. FINANCIAL HIGHLIGHTS

# **Years Ended December 31**

Amount in US \$'000	2024	2023	% Change
Revenue	\$72,466	\$56,467	28%
Gross profit	8,042	4,823	67%
Gross margin	11%	9%	

Selling & Administrative Expenses	6,208	4,473	39%
Finance Cost	1,639	1,044	57%
Loss for the year	(3,017)	(2,620)	-15%
Non-controlling interest	(16)	(0)	30777%
Loss attributable to equity holders of the parent	(3,001)	(2,620)	-15%
Net Profit – Margin	-4%	-5%	
EBITDA	284	1,572	
EBITDA margin	0%	3%	
Return on equity (ROE)	-22%	-17%	
Earnings - per share	-0.0012	0.0010	
Book value per share	0.0054	0.0065	

#### II. OPERATING PERFORMANCE

The Group's consolidated revenues of \$72.5 million in 2024 were 28% higher than the revenues of \$56.5 million in 2023. During the year, tuna-related products contributed the majority of total revenues, while the salmon business is less than 1%. The increase in revenues primarily due to ASFII parent increase in volume of its canned and loins products for export and better fish prices.

The Group's gross profit rate in 2024 is 11.1% coming from 8.5% in 2023. Gross Profit improved from higher sales volume, better fish cost, improved plant utilization, and installation of new equipment that enhanced output and efficiency.

The Group incurred net loss before tax of \$2.5 million in 2024 as compared to last year's loss of \$339.5 thousand mainly due to loss on dissolution of PT Van De Zee of \$2.4 million, provisions for impairment of excess input VAT amounting to \$633 thousand, inventory write-down of \$102.2 thousand and other current assets amounting to \$39.1 thousand. Without these one-offs, the group has an income of \$727.9 thousand driven by the following:

- Higher revenue and gross margin
- General and administrative rate vs revenue remains lower compared to last year due to continued cost control and management

#### III. FINANCIAL CONDITION

Vears	Ended	Decemb	er 31

Amount in US\$'000	2024	2023	% Change
Cash & cash equivalent	\$801	\$1,511	-47%
Receivables	11,808	13,138	-10%
Inventories	17,642	15,153	16%
Other current assets	5,366	3,121	72%
<b>Total Current Assets</b>	\$35,617	\$32,923	8%

Property & equipment	14,203	14,238	0%
<b>Total Assets</b>	\$50,558	\$48,320	5%
Trade and other payables	\$14,046	\$8,533	65%
Bank loans	20,257	22,928	-12%
<b>Total Current Liabilities</b>	34,323	33,403	3%
<b>Total Liabilities</b>	36,948	34,194	8%
<b>Total Stockholders' Equity</b>	13,611	14,126	-4%
Total Liabilities & SE	\$50,558	\$48,320	5%

Amounts as of December 31	2024	2023
Current Ratio	1.04	0.99
Debt-to-equity Ratio	2.71	2.42

# IV. SOURCES AND USES OF CASH

A brief summary of cash flow movements is shown below:

	Year Ended	December 31
Amount in US\$'000	2024	2023
Operating cash flows before working capital changes	3,336	1,092
Net cash flows from operating activities	4,697	-10,468
Net cash flows from investing activities	-1,055	-76
Net cash flows from financing activities	-4,358	8,961

Net cash used in investing activities included the following:

	Year Ended Decen	nber 31
Amount in US\$'000	2024	2023
Additions to property, plant and equipment	-1,055	-460
Proceeds from sale of property, plant and equipment	0	384
Proceeds from sale of investment in a subsidiary	0	0

Major components of cash flow provided by financing activities are as follows:

	Year Ended December 31		
Amount in US\$'000	2024	2023	
Net payment of bank loans	-2,671	9,977	
Payment of interest	1.649	-987	

The Group does not foresee any cash flow or liquidity problem over the next twelve (12) months.

As of December 31, 2024, there were no material events or uncertainties known to management that had a material impact on past performance or that could have a material impact on the future operations, in respect of the following:

- Known trends, demands, commitments, events or uncertainties that would have a material impact on the Group;
- Known trends, events, uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/ income from continuing operations;
- Significant elements of income or loss that did not arise from the Group's continuing operations; and Seasonal aspects that had a material effect on the financial condition or results of operations.

# V. KEY PERFORMANCE INDICATORS

The Group uses the following key performance indicators to assess the Group's financial performance from period to period.

	Years ended	December 31
Key performance indicator	2024	2023
Revenue growth rate	28%	63%
Net profit margin	-4%	-5%
Current ratio	1.04	0.99
Debt to equity ratio	2.71	2.42
Return on average stockholders' equity	-22%	-17%

The following defines each ratio:

- The revenue growth rate is the Group's increase in revenue for a given period. This growth rate is computed from the current revenue less revenue of the previous year, divided by the revenue of the previous year. The result is expressed in percentage.
- The net profit margin is the ratio of the Group's net income attributable to equity holders of the parent versus its net revenue for a given period. This is computed by dividing net income after tax by net revenue. The result is expressed in percentage.

- The total liabilities to equity ratio are used to measure debt exposure. It shows the relative proportions of all creditors' claims versus ownership claims. This is computed by dividing total liabilities by total stockholders' equity. The result is expressed in proportion.
- The return on average stockholders' equity ratio is the ratio of the Group's net income attributable to equity holders of the parent to the stockholders' equity. This measures the management's ability to generate returns on investments. This is computed by dividing net income attributable to equity holders of the parent by the average stockholders' equity. The result is expressed in percentage.

## Item 7 – FINANCIAL STATEMENTS

The Audited Financial Statements and schedules listed in the accompanying Index to Financial Statements and Supplementary Schedules are filed as part of this form 17-A.

# Item 8 – CHANGES AND DISAGREEMENTS WITH ACCOUNTANT AND FINANCIAL DISCLOSURE

None.

#### Item 9 – INDEPENDENT PUBLIC ACCOUNTANTS AND AUDIT RELATED FEES

# Independent Public Accountants

As endorsed by the Audit Committee in line with Audit Committee's approval policies and procedures for external audit services, the Board of Directors of the Company in its meeting on April 11, 2025 approved the appointment of Reyes Tacandong & Co. as the Company's independent external auditors for the year 2025. On June 17, 2025, the stockholders of the Company will ratify the appointment of said auditing firm as independent auditor of the Company for 2025.

#### Audit Related Fees

The following table sets out the aggregate fee billed for professional services rendered by Reyes Tacandong & Co. for CY 2024, 2023 and 2022.

Audit and Audit-Related Fees	2024	2023	2022
Regular Audit	₽1,550,000	₽1,500,000	₽1,500,000
Other Fees	155,000	150,000	274,400
Total Audit and Audit-Related Fees	₽1,705,000	₽1,650,000	₽1,774,400

# Part III - CONTROL AND COMPENSATION INFORMATION

# Item 10 - DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

# Board of Directors

Director	Nationality	Position	Age	Year Position was Assumed
Lorenzo Sixto T. Lichauco	Filipino	Chairman of the Board	68	2022

Gabriel A. Dee	Filipino	Vice Chairman	60	2018
Jeoffrey P. Yulo	Filipino	Director, President & CEO	54	2022
Joseph Peter Y. Roxas	Filipino	Director	63	2016
Domingo C. Go	Filipino	Independent Director	64	2020
Dobbin A. Tan	Filipino	Independent Director	61	2016
Fernando L. Gaspar	Filipino	Independent Director	73	2023

# LORENZO SIXTO T. LICHAUCO - 68, Filipino citizen; Chairman of the Board

Mr. Lichauco has been Officer in Charge of Seawood Resources, Inc., an investment holding company, since September 2020. He headed the Philippine stockbroking operations of Peregrine Securities Philippines, Inc., Crosby Securities, CLSA Securities, HSBC Securities, and Maybank-ATR-Kim Eng Securities. He briefly headed the Asset Management Group at the GSIS, the state pension fund, and ran the equity portfolio investments for Security Bank Corporation.

Mr. Lichauco is Chairman of Mizu Resources and a director of Resins, Inc. He is also an independent director and Vice Chairman of SB Equities, Inc.

He obtained an MBA degree from George Washington University in Washington D.C. and a BA Economics degree from Westminster College, Pennsylvania.

## **GABRIEL A. DEE** - 60, Filipino citizen; Vice-Chairman

Mr. Dee obtained his law degree from the University of the Philippines College of Law and his Master of Laws degree from the University of California Berkeley School of Law.

He is currently the Managing Partner of Picazo Buyco Tan Fider & Santos Law Offices. He is a Director and Corporate Secretary of various listed and unlisted corporations, including several financial institutions. He is also a resource person for various seminars on Initial Public Offering, Listings and Estate Planning.

Mr. Dee has been practicing law since 1989. He teaches Corporation and Securities Law at the UP College of Law and the Tanada-Diokno College of Law (DLSU).

# JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

#### JOSEPH PETER Y. ROXAS - 63, Filipino citizen; Director

Mr. Roxas graduated from the Ateneo de Manila University in 1983 with a Bachelor's degree in Economics. He also has MBA units from the Ateneo de Manila University Graduate School.

Mr. Roxas has been a member of the Board of Directors of Alliance Select Foods International, Inc. since 2016. He is the President of Eagle Equities, Inc., a position he assumed since 1996. He is also presently a Director of Kimquan Trading Corporation, a privately held company. Mr. Roxas was also a member of the Board of Governors of the Philippine Stock Exchange. Mr. Roxas was with R. Coyuito Securities as Assistant Vice President for Research from 1993 to 1995, and Investment Officer from 1987 to 1992. Mr. Roxas is a certified acupuncturist.

## **DOBBIN A. TAN -** 61, Filipino citizen; Independent Director

Mr. Tan graduated from the Ateneo de Manila University in 1985 with a Bachelor of Science degree in Management Engineering. He obtained his Master's degree in Business Administration from the University of Chicago, Booth School of Business in 2013. Mr. Tan also attended a Management Development Program of the Asian Institute of Management in 1990, and a Strategic Business Economics Program of the University of Asia and the Pacific in 2001.

Mr. Tan is presently the Chief Executive Officer of Red Rock IT Security. He is also School Treasurer of Xavier School, Inc. and an independent director of Philequity Funds.

He was Managing Director and Chief Operating Officer of Information Gateway from 2002 to 2012. Mr. Tan also served as Vice President for Marketing of Dutch Boy Philippines from 2000 to 2002, President of Informatics Computer College from 1997 to 2000, Assistant Vice President for Marketing of Basic Holdings from 1994 to 1997, Operations Manager of DC Restaurant Management Systems from 1990 to 1994, and Senior Financial Analyst/ Corporate Planning Manager for San Miguel Corporation from 1985 to 1990.

# DOMINGO C. GO - 64, Filipino Citizen, Lead Independent Director

Mr. Go is an alumnus of the Ateneo de Manila University where he graduated with the degree of Bachelor of Science in Management (Honors Program), and undertook special studies as the recipient of a one-year exchange scholarship program at the International Christian University in Tokyo, Japan. He obtained his Master of Business Administration from the University of the Philippines-Diliman.

Mr. Go is an Independent Director and Chairman of the Audit Committee of Mitsubishi Motors Finance Philippines, Inc. He served as a Director of the Financial Executives Institute of the Philippines (FINEX) from 2020-2023, and was also a Director of the FINEX Academy from 2020-2021. He is currently the Chairman of the Partnerships Committee of FINEX and a Trustee of the FINEX Research & Development Foundation, Inc. He is presently a Trustee of the Philippine Federation of Japan Alumni, Inc. (since July 2015) and has served as its President from 2022-2024.

Previously, he served as the Head of the Equity Investments Department at the Metropolitan Bank & Trust Company (Metrobank), where he also previously held positions at its Merchant Banking Division and the Account Management Group. He concurrently held positions in various investee companies of the Metrobank Group, and was a Director of Northpine Land, Inc. (where he was Vice Chairman and Chairman of the Excom), Toyota Manila Bay Corporatíon, Sumisho Motor Finance Corporatíon, SMBC Metro Investment Corporation, and Sagara Metro Plastics Industrial Corporatíon, among others.

Mr. Go is a Fellow of the Institute of Corporate Directors (ICD).

## FERNANDO L. GASPAR - 73, Filipino citizen, Independent Director

Mr. Gaspar is concurrently the President and CEO of Falconer Aircraft Management, Inc. and Aviation Concepts Technical Services, Inc. He is the Chairman of the Board of the Ortoll Group of Companies, and a Board Advisor and Board Member of Radiowealth Finance Corporation.

From 2016 till 2020, Mr. Gaspar was President and CEO of Roxas and Company, Inc., a listed company engaged in real estate development, hospitality and coconut processing. From 2008 till 2016, he was Senior Vice President and Chief Administration Officer of International Container Terminal Services, Inc. (ICTSI), where he inspected container terminals worldwide and led expansion and operations improvement projects.

Before that, Mr. Gaspar worked for Alvarez & Marshall, a New York-based turnaround firm. He was the CEO of the Kuok Group of Companies (Philippines). Mr. Gaspar also worked with San Miguel Corporation, taking senior management positions in the Philippines, Hong Kong, China and Vietnam.

From 2020 to 2022, Mr. Gaspar organized and was the President and CEO of Kerry Group Philippines Foundation, Inc., a charitable institution of the Kuok Group.

Mr. Gaspar earned his Bachelor of Science degree in Chemical Engineering from De La Salle University in Manila, Philippines.

# Executive/Principal Officers

Officer	Nationality	Position	Age	Year Position was Assumed
Jeoffrey P. Yulo	Filipino	President & CEO	54	2022
Eldwin S. Umusig	Filipino	VP-Operations	51	2022
Barbara Anne C. Migallos	Filipino	Corporate Secretary	70	2015
Josephine S. Ramos	Filipino	Treasurer	51	2024
Jackson Emil G. Lumaban	Filipino	VP - Sales	41	2023
Maria Resa S. Celiz	Filipino	Assistant Corporate Secretary and Chief Compliance Officer	59	2023

# **EXECUTIVE OFFICERS**

JEOFFREY P. YULO - 54, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop, Inc. from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer Healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Philippines, Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

## **ELDWIN S. UMUSIG** – 51, Filipino citizen; Vice President for Operations

Engr. Umusig graduated cum laude from the Ateneo de Davao University with a degree in Bachelor of Science in Chemical Engineering in 1994 and secured his Professional Chemical Engineering License the following year.

Engr. Umusig is a licensed Chemical Engineer with expertise in operating food processing facilities, with 30 years of supervisory and managerial experience in food manufacturing operations. He has extensive knowledge in logistics operations in the tuna industry covering forecasting, purchasing, inventory, production planning, warehouse management, export and import shipping and distribution, and in technical services covering legal and regulatory compliance and adherence to quality requirements. He held leadership roles both locally and internationally, such as in Mega Global Corporation and Starkist Co., USA.

# **BARBARA ANNE C. MIGALLOS** – 70, Filipino citizen; Corporate Secretary.

Ms. Migallos graduated cum laude from the University of the Philippines with a Bachelor of Arts degree, and finished her Bachelor of Laws degree as cum laude (salutatorian) also at the University of the Philippines. She placed third in the 1979 Philippine Bar Examinations.

Ms. Migallos was elected as Corporate Secretary of the Company on July 6, 2015. She is Director and Corporate Secretary of Philex Mining Corporation and Philex Petroleum Corporation, and Corporate Secretary of Nickel Asia Corporation and Silangan Mindanao Mining Co., Inc. She is the Managing Partner of the Migallos & Luna Law Offices. Ms. Migallos is also a Director of Mabuhay Vinyl Corporation and Philippine Resins Industries, and Corporate Secretary of Eastern Telecommunications Philippines, Inc. She is a professional\_lecturer in Corporations Law, Securities Regulation, and Commercial Laws at the De La Salle University College of Law, where she is the Chairperson for Commercial Law. She was a Senior Partner of Roco Kapunan Migallos and Luna Law Offices from 1988 to 2006.

#### **JOSEPHINE S. RAMOS** – 51, Filipino citizen, Treasurer

Ms. Ramos is a dedicated Certified Public Accountant with over twenty years of experience. She was formerly the Finance and Procurement Director of SGS Philippines entities and SGS Guam. Prior to that, she was the Deputy Finance Director of Dole Philippines, Inc., the Financial Controller of Amcor Flexibles Philippines, Inc., the Financial Controller (Ad Interim) of Franke Japan, Inc. and the Deputy Finance Director of Franke Foodservice Systems Philippines, Inc.

Ms. Ramos was previously connected with James Hardie Philippines, Inc., Tann Philippines, Inc., TBG Development Philippines, Inc. and KPMG Manila.

She obtained her BS Accountancy degree from the University of the East, graduating with academic distinction.

# JACKSON EMIL G. LUMABAN - 41, Filipino citizen; Vice President for Sales.

Mr. Lumaban is a results-driven sales executive with over 18 years of experience in business and customer development, and sales management. Throughout his career, Mr. Lumaban has demonstrated a proven track record of driving revenue growth, building high performance sales teams, and cultivating strong relationships with clients and partners.

Mr. Lumaban began his career at Century Pacific Food, Inc., where he quickly rose through the ranks due to his exceptional sales and business development acumen and strategic vision. During his time at Century Pacific, Mr. Lumaban led numerous successful sales initiatives that significantly increased market presence and revenue for the company.

After his tenure at Century Pacific, Mr. Lumaban joined San Miguel Foods, Inc, a subsidiary of San Miguel Corporation. As Assistant Vice President for Export and International Sales, Mr. Lumaban was instrumental in

developing and implementing sales strategies that expanded their food products' presence in various international markets.

He holds a Bachelor of Science degree in Business Economics from the University of the Philippines Diliman.

MARIA RESA S. CELIZ - 59, Filipino citizen, Assistant Corporate Secretary and Chief Compliance Officer

Ms. Celiz obtained her Juris Doctor degree from the Ateneo de Manila University, her MA in International Relations from Boston University and BA Political Science degree from the University of the Philippines in Diliman.

For 23 years, Ms. Celiz was a legal counsel of Goldilocks Bakeshop, Inc. and its related companies. From 2010 to 2012, Ms. Celiz was Legal Counsel and Chief of Staff of the Metropolitan Manila Development Authority. For 15 years, she was an associate lawyer of Pacis & Reyes, Attorneys. She is a professor at the Lyceum of the Philippines University College of Law.

Significant Employees

No single person is expected to make a significant contribution to the business since the Group considers the collective efforts of all its employees as instrumental to the overall success of its performance.

Involvement in Certain Legal Proceedings

Except as otherwise discussed below and to the best of the Company's knowledge, there has been no occurrence during the past five (5) years to date of any of the following events that are material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter, or controlling person of the Company:

- o any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer, either at the time of the bankruptcy or within two (2) years prior to that time;
- o any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- o being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or selfregulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.

The pending and material legal proceedings involving the Company's Directors and Officers as of December 31, 2024 are as follows:

Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua v. Alliance Select Foods International, Inc., George E. SyCip, Jonathan Y. Dee, Raymond K.H, See, Marie Grace T. Vera-Cruz, Antonio C. Pacis, Erwin M. Elechicon and Barbara Anne C. Migallos, GR No. 270392 (CA-G.R. SP No. 165391), Supreme Court

On August 5, 2015, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Hong and Chua ("Harvest, et. al.") filed a Complaint with application for the issuance of Writ of Preliminary Mandatory Injunction and Temporary Restraining Order/Writ of Preliminary Injunction ("Complaint"), with the RTC Pasig against the Company, its then-Directors Messrs. George E. SyCip, Jonathan Y. Dee, Marie Grace T. Vera-Cruz, Erwin M. Elechicon, Raymond K.H, See and Antonio C. Pacis, and Corporate Secretary Barbara Anne C.

Migallos, praying, among others, that the Company be restrained from carrying out its planned Stock Rights Offering ("SRO"), and that the Company be compelled to hold its Annual Stockholders' Meeting prior to the SRO. The SRO would raise gross proceeds of P1,000,000,000.00 to be used for needed capital expenditures, repayment of loans, installation of a new management information system and working capital requirements of the Company.

On August 14, 2015, the RTC denied the prayer for a Temporary Restraining Order.

On August 24, 2015, the RTC also dismissed the Complaint for lack of jurisdiction over the subject matter, due to Harvest, et. al.'s failure to pay the correct filing fee. However, upon further appeal to the CA and later the SC, the SC remanded the case back to the RTC to assess the correct filing fees, and upon payment, to proceed with the regular proceedings of the case. The SC also denied motions for reconsideration of said Decision. Upon remand to the RTC, since the SRO was completed on 28 October 2015, and the Annual Stockholders' Meetings for the years 2015-2017 were conducted, the Company prayed for the dismissal of the case on the ground of mootness. In an Omnibus Order dated February 20, 2020, the RTC dismissed the case due to forum shopping and also for being moot and academic.

On appeal by Harvest, et. al., the CA affirmed the dismissal of the case. Harvest, et. al. appealed further to the SC and its Petition for Review on Certiorari dated December 21, 2023 is pending.

Pursuant to the Compromise Agreement between Harvest, et. al. and the Company, Harvest et. al. filed their Manifestation and Motion dated January 17, 2025, which prayed for the dismissal of their Petition. On the same day, the Company filed its Manifestation, which interposed no objection to such dismissal. The Manifestation and Motion and Manifestation remain pending before the SC.

## Item 11 - EXECUTIVE COMPENSATION

Information on the aggregate compensation paid or accrued during the last five fiscal years and to be paid in the ensuing fiscal year to the Parent Company's Chief Executive Officer and four other most highly compensated executive officers follows:

		Year	Salaries Amounts in P'000	Bonuses/Other Income Amounts in P'000
1)	CEO and the four most	2019	₱16,482	₱1,699
	highly compensated officers named above	2020	17,266	313
		2021	16,803	311
		2022	26,373	351
		2023	27,115	600
		2024	29,810	2,512
2)	, 66 6	2019	23,181	2,476
	paid to all officers and directors as a group	2020	22,639	1,034
	unnamed	2021	22,639	1,324
		2022	30,563	1,290
		2023	33,129	1,399
		2024 (est)	29,810	3,512

The following are the Parent Company's top five (5) compensated executive officers:

Jeoffrey P. Yulo	President and CEO
Eldwin S. Umusig	Vice President for Operations
Maria Resa S. Celiz	Assistant Corporate Secretary and Chief Compliance Officer
Jackson Emil G. Lumaban	Vice President for Sales
Josephine S. Ramos	Chief Financial Officer

# **Compensation of Directors**

# **Standard Arrangements**

Under the amended By-Laws, as compensation, the Board shall receive and allocate an amount of not more than 10% of the Parent company's net income before income tax during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of the stockholders representing at least majority of the outstanding capital stock at a regular or special meeting of the stockholders.

At present, there are no arrangements for compensation for Directors. Directors, however, receive reasonable per diem allowances.

# **Warrants and Options Outstanding**

There are no outstanding warrants or options held by directors and officers nor are there any adjustments in the exercise price of said warrants or options.

# Item 12 – SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following are the number of shares representing more than 5% of the Parent Company's issued and outstanding capital stock as of December 31, 2024:

Title of Class	Name, Address of Record Owner, and Relationship With Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	% of Class	
Common	Strongoak, Inc. 3rd Floor HRC Center 104 Rada Street Legaspi Village Makati City 1229	Strongoak, Inc.	Filipino	1,382,765,864	55.31%	

Common	PCD Nominee Corporation (Filipino) 37 <sup>th</sup> Fl., Tower One, Enterprise Center, Paseo de Roxas corner Ayala Avenue, Makati City	PCD Nominee Corporation (Filipino)	Filipino	614,602,834	24.58%	
Common	PCD Nominee Corporation (Foreign) 37 <sup>th</sup> Fl., Tower One, Enterprise Center, Paseo de Roxas corner Ayala Avenue, Makati City	PCD Nominee Corporation (Foreign)	Foreign	438,580,879	17.54%	
	Total			2,435,949,577	97.43%	

# Security ownership of Directors, Officers and Management as of December 31, 2024:

# **Security Ownership of Directors**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
Common	Lorenzo Sixto T. Lichauco	30,000	29,983,000 /through BDO Securities Corporation	Filipino	1.20%
Common	Gabriel A. Dee	1,000	0	Filipino	0.00%
Common	Jeoffrey P. Yulo	10,000	2,000,000/ through Asiasec Equities, Inc,	Filipino	0.10%
Common	Joseph Peter Y. Roxas	100,000	356,000/ through Eagle Equities, Inc.	Filipino	0.10%
			841,000/through Glory Y. Roxas (member of immediate family) – through Eagle Equities, Inc		
Common	Dobbin A. Tan	10,000	0	Filipino	0.00%
Common	Domingo C. Go	1,000	0	Filipino	0.00%
Common	Fernando L. Gaspar	10,000	0	Filipino	0.00%
	TOTAL	162,000	33,180,000		1.4%

# **Security Ownership of Management**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
-	Josephine S. Ramos	0	0	Filipino	0.00%
-	Eldwin S. Umusig	0	0	Filipino	0.00%
-	Barbara Anne C. Migallos	0	0	Filipino	0.00%
-	Jackson Emil G. Lumaban	0	0	Filipino	0.00%

	Maria Resa S. Celiz	0	0	Filipino	0.00%
1	TOTAL	0	0		0.00%

#### **Voting Trust or Similar Agreements**

There are no existing voting trust or similar agreements.

# **Changes in Control**

There are no existing provisions in the amended Articles of Incorporation and amended By-Laws of the Parent Company, which may cause delay, deferment, or in any manner prevent a change in control of the Parent Company.

#### Item 13 – CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Note 13 of the Notes to Consolidated Financial Statements as of 31 December 2023 on the Group's related party transactions are incorporated by reference. The Group's related party transactions, as reported therein, are under terms that are not less than favorable than those arranged with third parties, and are conducted on an arm's length basis.

# Part IV - CORPORATE GOVERNANCE

#### Item 14 – CORPORATE GOVERNANCE

In compliance with SEC Regulations, the Company filed its 2022 Integrated Annual Corporate Governance Report (IACGR) on May 30, 2023. The Company likewise posted the report on its website on even date.

The Company stays faithful to the recommended best practices as far as Corporate Governance standards are concerned. It participates and follows the standards prescribed by the Securities & Exchange Commission (SEC) and the Philippines Stock Exchange (PSE). The Company filed its revised Manual of Corporate Governance (containing revisions as of July 2014) with the SEC on July 31, 2014. It also filed its Consolidated Changes to the Annual Corporate Governance Report on January 14, 2016.

On June 1, 2017, in compliance with SEC Memorandum Circular No. 8 Series of 2017, Alliance Select Foods International, Inc. (FOOD) submitted to the SEC its 2017 Corporate Governance Manual. The same was adopted by the Board of Directors in a special meeting held on May 30, 2017.

The attendance of the Board members during Board of Directors meetings held in CY 2024\* is as follows:

	April 12	May 14	June 19 (Org Mtg)	Aug 13	Nov 14	Dec 12	Attendance
Lorenzo Sixto T. Lichauco	P	P	P	P	P	P	100%
Gabriel A. Dee	P	P	P	P	Р	P	100%
Jeoffrey P. Yulo	P	P	P	P	P	P	100%
Joseph Peter Y. Roxas	P	P	Р	P	Р	P	100%

	April 12	May 14	June 19 (Org Mtg)	Aug 13	Nov 14	Dec 12	Attendance
Dobbin A. Tan	P	P	P	P	P	P	100%
Domingo C. Go	P	P	P	Р	Р	P	100%
Fernando L. Gaspar	P	P	P	Р	Р	P	100%

<sup>\*</sup> There were six (6) meetings held during the year 2024

Per the Company's Manual on Corporate Governance, the Board has taken the lead in following recommended standards of Corporate Governance. To reflect its commitment to set, and maintain, high standards of governance, the Board has set up various Board Committees to guide the attainment of corporate goals. These Committees are:

#### **Audit Committee**

The purpose of the Committee is to assist the Board of Directors in fulfilling its oversight responsibilities for the Company's corporate governance processes relating to:

- (i) The quality and integrity of the company's financial statements and financial reporting process;
- (ii) The adequacy and effectiveness of the Company's internal control systems;
- (iii) Compliance with accounting standards, legal and regulatory requirements, including the Company's disclosure policies and procedures;
- (iv) Independence and performance of the Company's internal and external auditors;
- (v) Evaluation of risk management policies and process.

The Committee is accountable to the Board for its performance and shall prepare the report of the Committee required to be in the Company's annual report.

The Committee's duties and responsibilities include, among others, monitoring the integrity of the financial information provided by the Company, monitoring and assessing the role and effectiveness of the internal audit function, reviewing the external auditors scope of work, reviewing the effectiveness of the system for monitoring compliance with laws and regulations, overseeing interested party transactions, ensuring that the management establishes sound risk management policies and systems and performing any other activities consistent with the committees charter and Company By-Laws etc.

# **Executive Committee**

The primary responsibility of the committee is to act on behalf of the Board on matters that require urgent and prompt action. In cases where the full Board cannot convene, but urgent matters need to be acted upon, the Committee exercises the power of the Board though it is subordinated to and responsible to the full Board at all times.

The committee can act on all matters except change the Company's Articles of Incorporation and By-Laws, adopt an agreement on Mergers & Acquisitions, declare dividends or authorize issuance of stock, amend or rescind previous Board resolutions and recommend sale, lease or exchange of corporate property and assets.

The Committee has to report all the actions it takes to the Board.

## Corporate Governance Committee

The committee's primary responsibility is to pre-screen and short-list all candidates nominated to become a member of the Board of Directors. It should also define, or re-define, as the case may be, the role, duties and responsibilities of the Chief Executive Officer by integrating the dynamic requirements of the business as a going concern and future expansionary prospects within the realm of good corporate governance at all times.

Its responsibilities also include establishing a formal and transparent procedure for developing a policy on executive remuneration and for fixing the remuneration packages of corporate officers and directors, and provide oversight over remuneration of senior management and other key personnel ensuring that compensation is consistent with the Corporation's culture, strategy and control environment. Moreover, the committee is to designate amount of remuneration to attract and retain competent corporate officers. Also, the committee should establish a formal and transparent procedure for developing a policy on executive remuneration and fixing the remuneration packages of individual directors.

Other committees of the Company include the Board Risk Oversight Committee and Related Party Transactions Committee.

The Company's Compliance Officer constantly monitors and evaluates compliance of the Directors and Officers to its Manual on Corporate Governance. The Company has fully complied with the requirements of the Manual on Corporate Governance and the company will continue to take steps, as needed, to improve its corporate governance.

#### Item 15 – EXHIBITS AND REPORTS

# (a) Exhibits

The exhibits indicated in the Index to Exhibits, are either not applicable to the Company or have been previously submitted.

# (b) Reports on SEC Form 17-C

# LIST OF REPORTS ON SEC FORM 17- C (During the last 6-month period covered by the Annual Report)

Date Reported	Subject
June 19, 2024	Results of the 2024 Annual Stockholders' Meeting of FOOD.
June 19, 2024	Results of the 2024 Organizational Meeting of the Board of Directors of FOOD.
June 19, 2024	Press Release: FOOD grew 2023 revenue 63%, reduces loss
June 24, 2024	Resignation of Tyrone Villegas as Chief Financial Officer
August 13, 2024	Board discussed and approved FOOD's Q2 2024 Financial and Performance Report
August 13, 2024	Press Release: Alliance Select posts 55% consolidated net revenue growth in H1 2024; Net Income higher by 161% YoY.
August 13, 2024	Appointment of Josephine Ramos as Chief Financial Officer and Treasurer

Date Reported	Subject
November 14, 2024	Press Release: Alliance Select posts 46% rise in Net Revenue for 9M 2024
November 15, 2024	Approval of Third Quarter Performance and Financial Report

# **EXHIBIT TABLE**

# SECURITIES REGULATION CODE FORMS

	Description	17-A	2024 17-A Filing
3	Plan of Acquisition, Reorganization, Arrangement, Liquidation, or Succession	X	N/A
5	Instruments Defining the Rights of Security Holders, Including Indentures	X	N/A
8	Voting Trust Agreement	X	N/A
10	Annual Report to Security Holders, FORM 17-Q or Quarterly Report to Security Holders—n1	X	Please refer to First Quarter 17-Q
13	Letter re: Change in Certifying Accountantn2	X	N/A
15	Letter re: Change in Accounting Principles	X	N/A
16	Report Furnished to Security Holders	X	Please refer to First Quarter 17Q
18	Subsidiaries of the Registrant	Х	Please refer to latest Amended General Information Sheet, with corresponding jurisdiction of incorporation
19	Published Report Regarding Matters Submitted to Vote of Security Holders	X	N/A
20	Consents of Experts and Independent Counsel	x-n3	N/A
21	<ul><li>(a) Power of Attorney</li><li>(b) Power of Attorney—Foreign Registrant</li></ul>	X	N/A
29	Additional Exhibits	X	Consolidated 2024 ACGR, pursuant to SEC Advisory dated 12 March 2015

n1 In the case of SEC Form 17-A, where the annual report to security holders is incorporated by reference into the text of FORM 17-A. Note: SRC Rule 12.2 prohibits information from being incorporated by reference to the prospectus.

n2 If required pursuant to Part III, paragraph B(3) of this Annex C.

n3 Where the opinion of the expert or independent counsel has been incorporated by reference to a previously filed SEC Form 12-1 registration statement.

# **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 177 of the Revised Corporation Code, this Report is signed on behalf of the issuer by the undersigned thereunto duly authorized.

By:

JEOFFREY H. YULO

President and Chief Executive Officer

JOSEPHINE S. RAMOS

Chief Financial Officer

MARIA RESA S. CELIZ

Man. Rusa S. Celiz

Chief Compliance Officer and Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me this affiants exhibiting to me their government-issued identification cards, as follows:

APR 1 5 2025 at PASIG CITY

NAMES	GOVERNMENT ISSUED ID NO.	DATE ISSUED	PLACE ISSUED
JEOFFREY P. YULO	Passport No. P7151575B	07-08-2021	DFA San Pablo
JOSEPHINE S. RAMOS	Passport No. P1271428B	03-29-2019	DFA Manila
MARIA RESA S. CELIZ	Passport No. P0649417C	06-27-2022	DFA Manila

Doc. No <u>333</u> Page No. <u>48</u> Book No. 75; Series of 2025.

FERDINANY B. AYAHAO

Notory Public

For and in Pasig City and the Municipality of Pateros
Appointment No. 96 (2024-2025) valid until 12/31/2025

MCLE Exemption No. VIII-BEP003234, until 04/14/28
Roll No. 46377; IBP LRN 02459; OR \$35886; 06/21/2001

TIN 123-011-785; PTR 2831401AA; 01403/25; Pasig City

U-5, G/F West Tower PSE, Exchange Road
Ortigas Center, Pasig City Tel. +632-86314096



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of **ALLIANCE SELECT FOODS INTERNATIONAL, INC.** and **SUBSIDIARIES** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the year ended December 31, 2024, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

**Reyes Tacandong & Co.,** the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

**LORENZO SIXTO T. LICHAUCO** 

Chairman of the Board

JEOFFREY P. Y

President and thief Executive Officer

JOSEPHINE S. RAMOS

Chief Financial Officer

Signed this 11th day of April 2025

REPUBLIC OF THE PHILIPPINES	)
PASIG CITY	)

SUBSCRIBED AND SWORN TO BEFORE ME, A NOTARY PUBLIC THIS APR 1 5 2day of APRIL, 2025, the Affiants exhibiting to me their evidence of identity with details below:

# ID TYPE /NO./ DATE AND PLACE ISSUED

**LORENZO SIXTO T. LICHAUCO** 

**JEOFFREY P. YULO** 

**JOSEPHINE S. RAMOS** 

**DRIVER'S LICENSE NO. 1-74-028833** 

PASSPORT NO. P7151375B/07-08-2021/DFA SAN PABLO

PASSPORT NO. P1271428B/03-29-2019/ DFA MANILA

Doc No. 335 Page No. \_

Series of 2025

FERDINAND D. AYAHAO
Notary Public
For and in Pasig City and the Municipality of Pateros
Appointment No. 96 (2024-2025) valid until 12/31/2025
MCLE Exemption No. VIII-BEP003234, until 04/14/28
Roil No. 46377; IBP LRN 92459, OR 535886; 06/21/2001
TIN 123-011-785; PTR 283146 1AA; 01/03/25; Pasig City
U-5, G/F West Tower PSE, Exchange Road
Ortigas Center. Pasig City Tel.+632-86314090 Ortigas Center, Pasig City Tel.+632-86314090

# COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

**SEC Registration Number** S 2 0 0 3 1 9 1 3 COMPANY NAME Α L L ı Α Ν C Ε S Ε L Ε C T F 0 0 D S ı Ν T Ε R Ν Α Т I 0 Ν Α L Ν C S f S Α b i d i t k ı ı u S 0 0 n C а r r n g 0 а ) PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province) 4 W Ρ h i u i t е 3 1 0 Α е S t T 0 w е r i p p i n е C d S Ε h h R t 0 C X C а n g е е n t r е X C g 0 а Ρ i 0 r t i а S Α V е n u а S i g C t у g е Form Type Department requiring the report Secondary License Type, If Applicable S C F R M D Α Α **COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number PSECompliance@allianceselectfoods.com (02) 8673-8800 0917-620-5726 No. of Stockholders Annual Meeting (Month / Day) Calendar Year (Month / Day) 15th day of June 235 December 31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number PSECompliance@allianceselectfoo Mr. Jeoffrey P. Yulo (02) 8-637-8800 0917-620-5726 ds.com

## **CONTACT PERSON'S ADDRESS**

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.



BDO Towers Valero 8741 Paseo de Roxas Makati City 1226 Philippines

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## **INDEPENDENT AUDITORS' REPORT**

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

#### Opinion

We have audited the consolidated financial statements of Alliance Select Foods International, Inc., and Subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2024 and 2023, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2024, 2023 and 2022, and notes to consolidated financial statements, including a summary of material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2024 and 2023, and its consolidated financial performance and its consolidated cash flows for the years ended December 31, 2024, 2023 and 2022, in accordance with Philippine Financial Reporting Standards (PFRS) Accounting Standards.

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Recoverability of Deferred Tax Assets

As at December 31, 2024, the Group has recognized deferred tax assets of \$0.7 million and unrecognized deferred tax assets of \$3.8 million that are contingent upon future profitability. The recoverability of these assets is critical to our audit due to the significant judgment and assumptions required, including the estimation of future taxable income and the timing of the reversal of temporary differences. These judgement and assumptions are influenced by expected market conditions and the Group's financial performance. The related disclosures can be found in the Notes 2, 3 and 24 to the consolidated financial statements.





Our audit procedures involved reviewing the income tax calculations and validating the identified temporary differences. We reperformed the calculations of the deferred tax assets to confirm their accuracy. We assessed management's projections of future taxable income, taking into account historical data and industry trends, and evaluated the likelihood and timing of the reversal of temporary differences. We also checked the reasonableness of the assumptions used in the projects and assess their impact on the realizability of the deferred tax assets. We also reviewed the related disclosures in Notes 2, 3 and 24 to the consolidated financial statements.

# Accounting for the Dissolution of PT Van De Zee (PT VDZ)

As disclosed in Note 1 to the consolidated financial statements, the Board of Directors of the Group approved the liquidation of PT VDZ, a subsidiary of PT International Alliance Food Indonesia (PT IAFI), on August 11, 2022. On June 12, 2024, the stockholders of PT VDZ approved the final liquidation report prepared by the liquidator. The termination of PT VDZ's legal entity status was recorded and removed from the Indonesian Company Register, as confirmed by the Minister of Law and Human Rights of the Republic of Indonesia on August 12, 2024, based on a Copy of Deed dated June 12, 2024. Accordingly, the non-controlling interest (NCI) amounting to \$2.5 million was derecognized and recorded as 'Loss on Dissolution of a Subsidiary' in the consolidated statements of comprehensive income in 2024.

Our audit procedures included determining the conditions of the dissolution and assessing compliance with the conditions through examination of underlying documents. We reviewed the accounting treatment, verified management's calculation of the amount of derecognized non-controlling interest. We also checked the Group's consolidation process, assessed the reliability of the dissolution data, and reviewed the deconsolidated accounts and related balances of the dissolved subsidiary. We also reviewed the adequacy of the Group's disclosures in accordance with PFRS 10, Consolidated Financial Statements, as included in Notes 2, 3, 4 and 19 in the consolidated financial statements.

# Other Information

Management is responsible for the other information. The other information comprises the information included in SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2024, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2024 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements including disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- 4 -

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
 We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Cedric M. Caterio.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022;

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 11, 2025

Makati City, Metro Manila

# **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

Trade and other payables       11       \$14,045,856       \$8,532,560         Loans payable       12       20,256,921       22,927,993         Current portion of lease liabilities       22       20,674       36,132         Due to a related party       13       -       1,889,651         Income tax payable       -       16,289         Total Current Liabilities       34,323,451       33,402,625			De	ecember 31
Current Assets         5         \$800,590         \$1,510,627           Trade and other receivables         6         11,808,060         13,138,058           Inventories         7         17,641,978         15,153,490           Other current assets         8         5,366,467         3,120,527           Total Current Assets         35,617,095         32,922,702           Noncurrent Assets         2         21,278         57,757           Right-of-use (ROU) assets         22         21,278         57,757           Deferred tax assets         24         171,393         1,100,838           Total Noncurrent Assets         14,941,312         15,397,012           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         4         18,89,651           Income tax payable         12         20,256,921         29,27,993           Current Liabilities         34,323,451         33,402,625 <th></th> <th>Note</th> <th>2024</th> <th>2023</th>		Note	2024	2023
Cash         5         \$800,590         \$1,510,627           Trade and other receivables         6         11,808,060         13,830,58           Inventories         7         7,7641,978         15,153,490           Other current assets         8         5,366,467         3,120,527           Total Current Assets         35,617,095         32,922,702           Noncurrent Assets           Property, plant and equipment         9         14,202,641         14,238,417           Right-of-use (RCU) assets         22         21,278         57,757           Deferred tax assets         24         717,393         1,100,838           Total Noncurrent Assets         24         714,941,312         15,397,012           LABSILITIES AND EQUITY           Current Liabilities         24         71,494,312         15,397,012           LABSILITIES AND EQUITY           Current Liabilities         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651	ASSETS			
Trade and other receivables Inventories         6         11,808,060         13,138,058 Inventories         17,614,1978         15,153,4052         Total Current Assets         3,120,527         Total Current Assets         35,617,095         32,120,270         Total Current Assets         35,617,095         32,922,702         Noncurrent Assets         8,536,6467         3,120,237         Total Current Assets         20         14,208,417         7,757         Efferred tax assets         22         21,278         57,757         Deferred tax assets         24         717,393         1,100,838         Total Noncurrent Assets         14,941,312         15,397,012         \$50,558,407         \$48,319,714 <td>Current Assets</td> <td></td> <td></td> <td></td>	Current Assets			
Trade and other receivables Inventories         6         11,808,060         13,138,058 Inventories         17,614,1978         15,153,4052         Total Current Assets         3,120,527         Total Current Assets         35,617,095         32,120,270         Total Current Assets         35,617,095         32,922,702         Noncurrent Assets         8,536,6467         3,120,237         Total Current Assets         20         14,208,417         7,757         Efferred tax assets         22         21,278         57,757         Deferred tax assets         24         717,393         1,100,838         Total Noncurrent Assets         14,941,312         15,397,012         \$50,558,407         \$48,319,714 <td>Cash</td> <td>5</td> <td>\$800,590</td> <td>\$1,510,627</td>	Cash	5	\$800,590	\$1,510,627
Inventories         7         17,641,978         15,153,490           Other current assets         8         5,366,467         3,120,527           Total Current Assets         32,922,702           Property, plant and equipment         9         14,202,641         14,238,417           Right-of-use (ROU) assets         22         21,278         57,757           Deferred tax assets         24         717,393         1,100,838           Total Noncurrent Assets         14,941,312         15,397,012           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         18,89,651           Income tax payable         2         20,674         36,132           Due to a related party         3         -         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         2         67,780         94,804	Trade and other receivables			
Other current assets         8         5,366,467         3,120,527           Total Current Assets         35,617,095         32,922,702           Noncurrent Assets         9         14,202,641         14,238,417           Right-of-use (ROU) assets         22         21,278         57,757           Deferred tax assets         24         717,393         1,00,838           Total Noncurrent Assets         24         14,941,312         15,397,012           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Canas payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         2         20,674         36,132           Due to a related party         13         1,808,799         -           Total Current Liabilities         34,323,451         33,402,655           Noncurrent Liabilities         2         20,674         36,132           Due to a related party         13         1,808,799         -	Inventories	7		
Noncurrent Assets   Property, plant and equipment   9   14,202,641   14,238,417   Right-of-use (ROU) assets   22   21,278   57,757   7,575   24   717,393   1,100,838   7 total Noncurrent Assets   14,941,312   15,397,012   \$50,558,407   \$48,319,714   \$15,397,012   \$50,558,407   \$48,319,714   \$15,397,012   \$10,398   \$10,398,399   \$11   \$14,045,856   \$8,532,560   \$3,532,500   \$3,5	Other current assets	8	5,366,467	3,120,527
Property, plant and equipment         9         14,202,641         14,238,417           Right-of-use (ROU) assets         22         21,778         57,757           Deferred tax assets         24         717,333         1,100,838           Total Noncurrent Assets         14,941,312         15,397,012           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,2927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         2         20,674         36,132           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         2         67,780         94,804           Noncurrent Liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         2         67,780         94,804           Noncurrent portion of lease liabilities         2         6,264,308 </td <td>Total Current Assets</td> <td></td> <td>35,617,095</td> <td>32,922,702</td>	Total Current Assets		35,617,095	32,922,702
Right-of-use (ROU) assets         22         21,278         57,757           Deferred tax assets         24         717,393         1,100,838           Total Noncurrent Assets         14,941,312         15,397,012           Interest (Application of Lease Interest (Application of	Noncurrent Assets			
Deferred tax assets         24         717,393         1,100,838           Total Noncurrent Assets         14,941,312         15,397,012           \$50,558,407         \$48,319,714           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         22         20,674         36,132           Due to a related party         13         -         16,289           Total Current Liabilities         34,323,451         33,402,655           Noncurrent Liabilities         34,323,451         33,402,655           Noncurrent Liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         24         67,780         94,804           Noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilitie	Property, plant and equipment	9	14,202,641	14,238,417
Total Noncurrent Assets   14,941,312   15,397,012   \$50,558,407   \$48,319,714	Right-of-use (ROU) assets	22	21,278	57,757
SS0,558,407   \$48,319,714	Deferred tax assets	24	717,393	1,100,838
Current Liabilities	Total Noncurrent Assets		14,941,312	15,397,012
Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         -         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         2         -           Due to a related party         13         1,808,799         -           Noncurrent benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         -         21,598           Other noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity <td></td> <td></td> <td>\$50,558,407</td> <td>\$48,319,714</td>			\$50,558,407	\$48,319,714
Current Liabilities           Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         -         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         2         -           Due to a related party         13         1,808,799         -           Noncurrent benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         -         21,598           Other noncurrent Liabilities         36,947,759         34,194,097           Equity         5         26,823,389         26,823,389 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Trade and other payables         11         \$14,045,856         \$8,532,560           Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         -         1,889,651           Income tax payable         -         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         -         18,808,799         -           Due to a related party         13         1,808,799         -           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         -         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         5         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546         1,486,546	LIABILITIES AND EQUITY			
Loans payable         12         20,256,921         22,927,993           Current portion of lease liabilities         22         20,674         36,132           Due to a related party         13         —         1,889,651           Income tax payable         —         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         Support of the parent benefits obligation         13         1,808,799         —           Net retirement benefits obligation         14         305,661         216,778         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         —         21,598           Other noncurrent Liabilities         2,624,308         791,472           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (16,416,525)         (13,415,511)           Other comprehensive income         16,59	<b>Current Liabilities</b>			
Current portion of lease liabilities       22       20,674       36,132         Due to a related party       13       —       1,889,651         Income tax payable       —       16,289         Total Current Liabilities         Noncurrent Liabilities         Due to a related party       13       1,808,799       —         Net retirement benefits obligation       14       305,661       216,778         Deferred tax liabilities       24       67,780       94,804         Noncurrent portion of lease liabilities       22       —       21,598         Other noncurrent Liabilities       2       —       21,598         Other noncurrent Liabilities       2,624,308       791,472         Total Liabilities       36,947,759       34,194,097         Equity         Capital stock       15       26,823,389       26,823,389         Additional paid-in capital (APIC)       15       1,486,546       1,486,546         Treasury stock - at cost       15       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659 <td< td=""><td>Trade and other payables</td><td>11</td><td>\$14,045,856</td><td>\$8,532,560</td></td<>	Trade and other payables	11	\$14,045,856	\$8,532,560
Due to a related party Income tax payable         13         —         1,889,651           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         34,323,451         33,402,625           Nue to a related party         13         1,808,799         —           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         —         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287	Loans payable	12	20,256,921	22,927,993
Income tax payable         –         16,289           Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         Substitution of the party         13         1,808,799         –           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         –         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity           Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity<	Current portion of lease liabilities	22	20,674	36,132
Total Current Liabilities         34,323,451         33,402,625           Noncurrent Liabilities         Ue to a related party         13         1,808,799         -           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         -         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         2         -         1,472           Total Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         5         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders o	Due to a related party	13	_	1,889,651
Noncurrent Liabilities         Jue to a related party         13         1,808,799         -           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         -         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity           Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Income tax payable		-	16,289
Due to a related party         13         1,808,799         —           Net retirement benefits obligation         14         305,661         216,778           Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         —         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Total Current Liabilities		34,323,451	33,402,625
Net retirement benefits obligation       14       305,661       216,778         Deferred tax liabilities       24       67,780       94,804         Noncurrent portion of lease liabilities       22       —       21,598         Other noncurrent liability       9       442,068       458,292         Total Noncurrent Liabilities       2,624,308       791,472         Total Liabilities       36,947,759       34,194,097         Equity         Capital stock       15       26,823,389       26,823,389         Additional paid-in capital (APIC)       15       1,486,546       1,486,546         Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Noncurrent Liabilities			
Deferred tax liabilities         24         67,780         94,804           Noncurrent portion of lease liabilities         22         —         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity           Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Due to a related party	13	1,808,799	_
Noncurrent portion of lease liabilities         22         —         21,598           Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         26,823,389         26,823,389           Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Net retirement benefits obligation	14	305,661	216,778
Other noncurrent liability         9         442,068         458,292           Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         26,823,389         26,823,389           Capital stock         15         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Deferred tax liabilities	24	67,780	94,804
Total Noncurrent Liabilities         2,624,308         791,472           Total Liabilities         36,947,759         34,194,097           Equity         26,823,389         26,823,389         26,823,389           Additional paid-in capital (APIC)         15         1,486,546         1,486,546           Treasury stock - at cost         15         (5,774)         (5,774)           Deficit         (16,416,525)         (13,415,511)           Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Noncurrent portion of lease liabilities	22	_	21,598
Total Liabilities       36,947,759       34,194,097         Equity       26,823,389	Other noncurrent liability	9	442,068	458,292
Equity         Capital stock       15       26,823,389       26,823,389         Additional paid-in capital (APIC)       15       1,486,546       1,486,546         Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Total Noncurrent Liabilities		2,624,308	791,472
Capital stock       15       26,823,389       26,823,389         Additional paid-in capital (APIC)       15       1,486,546       1,486,546         Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Total Liabilities		36,947,759	34,194,097
Additional paid-in capital (APIC)       15       1,486,546       1,486,546         Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders       31,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Equity			
Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Capital stock	15	26,823,389	26,823,389
Treasury stock - at cost       15       (5,774)       (5,774)         Deficit       (16,416,525)       (13,415,511)         Other comprehensive income       1,659,725       1,622,009         Equity attributable to equity holders of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617				1,486,546
Other comprehensive income         1,659,725         1,622,009           Equity attributable to equity holders of the Parent Company         13,547,361         16,510,659           Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617		15	(5,774)	(5,774)
Equity attributable to equity holders       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Deficit		(16,416,525)	(13,415,511)
of the Parent Company       13,547,361       16,510,659         Non-controlling interests       15       63,287       (2,385,042)         Total Equity       13,610,648       14,125,617	Other comprehensive income		1,659,725	1,622,009
Non-controlling interests         15         63,287         (2,385,042)           Total Equity         13,610,648         14,125,617	Equity attributable to equity holders			
Total Equity 13,610,648 14,125,617	of the Parent Company		13,547,361	16,510,659
	Non-controlling interests	15	63,287	(2,385,042)
<b>\$50,558,407</b> \$48,319,714	Total Equity		13,610,648	14,125,617
			\$50,558,407	\$48,319,714

 ${\it See accompanying Notes to Consolidated Financial Statements}.$ 

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Y	ears Ended Decen	nber 31
	Note	2024	2023	2022
NET SALES	16	\$72,465,891	\$56,467,297	\$34,579,904
COST OF GOODS SOLD	17	(64,423,760)	(51,644,479)	(31,401,404)
GROSS PROFIT		8,042,131	4,822,818	3,178,500
SELLING AND ADMINISTRATIVE EXPENSES	18	(6,208,253)	(4,473,488)	(3,372,183)
INTEREST EXPENSE	12	(1,639,401)	(1,044,253)	(451,305)
OTHER INCOME (CHARGES)	19	(2,676,623)	355,327	130,939
LOSS BEFORE INCOME TAX		(2,482,146)	(339,596)	(514,049)
PROVISION FOR INCOME TAX	24			
Current		\$165,112	\$78,394	\$22,739
Deferred		369,812	2,202,094	2,956,064
		\$534,924	\$2,280,488	\$2,978,803
NET LOSS		(3,017,070)	(2,620,084)	(3,492,852)
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will be reclassified subsequently to profit or loss  Exchange differences on translation of foreign operations  Item that will not be reclassified subsequently to profit or loss  Remeasurement gain (loss) on retirement	14	78,761	(7,206) 791	213,567
benefits obligation, net of tax	14	(40,171) 38,590	(6,415)	195,698 409,265
TOTAL COMPREHENSIVE LOSS		(\$2,978,480)	(\$2,626,499)	(\$3,083,587)
NET LOSS ATTRIBUTABLE TO: Equity holders of the Parent Company Non-controlling interests		(\$3,001,014) (16,056) (\$3,017,070)	(\$2,620,032) (52) (\$2,620,084)	(\$3,491,530) (1,322) (\$3,492,852)
TOTAL COMPREHENSIVE LOSS ATTRIBUTABLE TO: Equity holders of the Parent Company Non-controlling interests		(\$2,963,298) (15,182) (\$2,978,480)	(\$2,626,367) (132) (\$2,626,499)	(\$3,084,636) 1,049 (\$3,083,587)
LOSS PER SHARE Basic and Diluted	21	(\$0.0012)	(\$0.0010)	(\$0.0014)

# **CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

	Υ	'ears	Fnd	ed D	ecem	her	31
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	Years Ended December 31			
	Note	2024	2023	2022
CAPITAL STOCK	15	\$26,823,389	\$26,823,389	\$26,823,389
ADDITIONAL PAID-IN CAPITAL	15	1,486,546	1,486,546	1,486,546
TREASURY STOCK - at cost	15	(5,774)	(5,774)	(5,774)
DEFICIT				
Balance at beginning of year		(13,415,511)	(10,795,479)	(7,303,949)
Net loss		(3,001,014)	(2,620,032)	(3,491,530)
Balance at end of year		(16,416,525)	(13,415,511)	(10,795,479)
OTHER COMPREHENSIVE INCOME				
Cumulative Translation Adjustment				
Balance at beginning of year		1,318,396	1,325,522	1,114,326
Exchange differences on foreign currency				
translation		77,887	(7,126)	211,196
Balance at end of year		1,396,283	1,318,396	1,325,522
Cumulative Remeasurement Gains on				
Retirement Benefits Obligation	14			
Balance at beginning of year		303,613	302,822	107,124
Remeasurement gain (loss) - net of tax		(40,171)	791	195,698
Balance at end of year		263,442	303,613	302,822
		1,659,725	1,622,009	1,628,344
<b>EQUITY ATTRIBUTABLE TO EQUITY HOLDERS</b>				
OF THE PARENT COMPANY		13,547,361	16,510,659	19,137,026
NON-CONTROLLING INTERESTS				
Balance at beginning of year		(2,385,042)	(2,384,910)	(2,385,959)
Share in comprehensive income		(15,182)	(132)	1,049
Dissolution of a subsidiary	15	2,463,511	· –	_
Balance at end of year		63,287	(2,385,042)	(2,384,910)
		\$13,610,648	\$14,125,617	\$16,752,116

 ${\it See accompanying Notes to Consolidated Financial Statements}.$ 

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years Ended December
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		Years Ended December 31		
	Note	2024	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES				
Loss before income tax		(\$2,482,146)	(\$339,596)	(\$514,049)
Adjustments for:		(72,402,140)	(7555,550)	(\$314,043)
Loss on dissolution of a subsidiary	4	2,463,511	_	_
Interest expense	12	1,665,072	1,071,332	472,932
Depreciation and amortization	9	1,127,164	946,073	867,065
Provision for:	•	_,,	3 .0,073	007,003
Allowance for expected credit losses	6	341,559	_	_
Inventory write-down	7	223,987	7,614	7,028
Net unrealized foreign exchange gain		(33,291)	(77,611)	(61,850)
Retirement benefits costs	14	61,163	49,785	53,946
Reversal of Inventory write-down	7	(30,489)	(180,701)	(1,189,400)
Interest income	5	(178)	(697)	(243)
Gain on sale of idle assets	10	` _	(383,782)	· _
Gain on sale of property, plant and				
equipment	9	_	_	(7,867)
Operating income (loss) before working				
capital changes		3,336,352	1,092,417	(372,438)
Decrease (increase) in:				
Trade and other receivables		990,657	(6,688,410)	(2,041,428)
Inventories		(2,651,497)	(9,435,186)	972,436
Other current assets		(2,278,647)	216,538	(411,240)
Increase in trade and other payables		5,497,072	4,387,025	577,971
Net cash generated from (used for) operations		4,893,937	(10,427,616)	(1,274,699)
Income tax paid		(181,401)	(41,257)	(29,473)
Interest received		178	697	243
Retirement contributions paid	14	(16,049)	_	(5,381)
Net cash flows provided by (used in)				
operating activities		4,696,665	(10,468,176)	(1,309,310)
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of property, plant and equipment	9	(1,054,909)	(459,798)	(364,311)
Proceeds from sale of:		, , , ,	, -,	, , ,
Idle assets		_	383,782	_
Property, plant and equipment	9	_	, _	26,647
Net cash flows used in investing activities		(\$1,054,909)	(\$76,016)	(\$337,664)

(Forward)

Vaara	Endad	Decem	h ~ ~ 3	1
Tears	rnaea	Decem	061.2	

\$42,902,324 (45,573,396) (37,707) (1,649,372) (4,358,151) 6,358 (710,037)	2023 \$40,905,860 (30,929,058) (29,219) (986,591) 8,960,992 43,606 (1,539,594)	\$22,655,596 (21,918,112) (53,656) (469,399) 214,429 40,667
(45,573,396) (37,707) (1,649,372) (4,358,151) 6,358 (710,037)	(30,929,058) (29,219) (986,591) 8,960,992 43,606	(21,918,112) (53,656) (469,399) 214,429 40,667
(45,573,396) (37,707) (1,649,372) (4,358,151) 6,358 (710,037)	(30,929,058) (29,219) (986,591) 8,960,992 43,606	(21,918,112) (53,656) (469,399) 214,429 40,667
(45,573,396) (37,707) (1,649,372) (4,358,151) 6,358 (710,037)	(30,929,058) (29,219) (986,591) 8,960,992 43,606	(21,918,112) (53,656) (469,399) 214,429 40,667
(37,707) (1,649,372) (4,358,151) 6,358 (710,037)	(29,219) (986,591) 8,960,992 43,606	(53,656) (469,399) 214,429 40,667
(37,707) (1,649,372) (4,358,151) 6,358 (710,037)	(29,219) (986,591) 8,960,992 43,606	(53,656) (469,399) 214,429 40,667
(1,649,372) (4,358,151) 6,358 (710,037)	(986,591) 8,960,992 43,606	(469,399) 214,429 40,667
(4,358,151) 6,358 (710,037)	8,960,992 43,606	214,429 40,667
6,358 (710,037)	43,606	40,667
6,358 (710,037)	43,606	40,667
(710,037)	•	•
(710,037)	•	•
(710,037)	•	•
	(1,539,594)	(4 204 070)
4 540 505		(1,391,878)
1,510,627	3,050,221	4,442,099
\$800,590	\$1,510,627	\$3,050,221
<del>, , , , , , , , , , , , , , , , , , , </del>	<del>γ1,310,021</del>	<del>γ3,030,221</del>
<b>\$</b> _	\$72,957	<b>\$</b> _
_	· ·	_
	, 2,33,	
_	_	549,318
		3+3,310
\$10 345	\$10.880	\$10,872
• •	· ·	3,039,349
1 30,243		\$3,050,221
_	\$- - - \$10,345 790,245 \$800,590	- 72,957 \$10,345 \$10,880 790,245 1,499,747

See accompanying Notes to Consolidated Financial Statements.

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT DECEMBER 31, 2024 AND 2023 AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

#### 1. General Information

#### **Corporate Information**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company"), a public corporation under Section 17.2 of the Securities Regulation Code (SRC), was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Parent Company is primarily engaged in the business of manufacturing, canning, importing and exporting of food products such as marine, aquaculture and other processed seafoods. The shares of stock of the Parent Company are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

Strongoak Inc. (Strongoak), the immediate parent of ASFII, owns 55.32% of ASFII. Strongoak is a domestic company engaged in investment activities. The ultimate parent company is Seawood Resources, Inc., a domestic company engaged in investment activities.

The Parent Company's registered office address is at Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City.

#### **Subsidiaries**

The following are the subsidiaries as at December 31, 2024, 2023 and 2022:

			<u></u> % (	of Owners	hip
Name of Subsidiary	Nature of Business	Business	2024	2023	2022
Big Glory Bay Salmon and Seafood Company, Inc. (BGB)	Salmon and other seafoods processing	Philippines	100.00	100.00	100.00
PT International Alliance Food Indonesia (PT IAFI)	Export trading	Indonesia	99.98	99.98	99.98
Alliance MHI Properties, Inc. (AMHI)	Leasing	Philippines	98.89	98.89	98.89
PT Van De Zee (PT VDZ)	Fishing	Indonesia	-	49.00	49.00

The Parent Company and the subsidiaries are collectively referred herein as the "Group".

BGB has plant facilities that are located in Barrio Tambler, General Santos City.

On August 11, 2022, the Board of Directors (BOD) of the Group approved the liquidation of PT VDZ.

On June 12, 2024, the stockholders of PT VDZ approved the final liquidation report prepared by the liquidator. The termination of PT VDZ's legal entity status, based on a Copy of Deed dated June 12, 2024, was recorded and removed from the Indonesian Company Register, as confirmed by the Minister of Law and Human Rights of the Republic of Indonesia on August 12, 2024 (see Note 4).

#### **Approval of the Consolidated Financial Statements**

The consolidated financial statements as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022 were reviewed and recommended for approval by the Audit Committee on April 8, 2025 and were approved and authorized for issuance by the BOD on April 11, 2025.

#### 2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of the consolidated financial statements have been consistently applied to all the years presented, unless otherwise stated.

#### **Basis of Preparation and Statement of Compliance**

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS) Accounting Standards. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards Council and adopted by the SEC, including SEC pronouncements.

#### **Bases of Measurement**

The consolidated financial statements are presented in United States (U.S.) Dollar, the functional currency of the primary economic environment in which the Parent Company operates. All values are rounded to the nearest U.S. Dollar, except when otherwise stated.

The consolidated financial statements have been prepared on a historical cost basis, except for net retirement benefits obligation which is measured at the present value of the defined benefits obligation less fair value of plan assets, and lease liabilities and other noncurrent liability which are measured at the present value of future lease payments. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and fair value of the consideration received in exchange for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Group uses observable market data to the extent possible when measuring the fair value of an asset or a liability.

Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 25 to the consolidated financial statements.

#### **Adoption of Amendments to PFRS Accounting Standards**

Several amendments to PFRS Accounting Standards became effective for annual periods beginning on or after January 1, 2024. However, management has assessed that none of the amendments have a significant impact on the financial statements of the Company.

#### New and Amendments to PFRS Accounting Standards in Issue But Not Yet Effective

Relevant new and amendments to PFRS Accounting Standards, which are not yet effective as at December 31, 2024 and have not been applied in preparing the financial statements, are summarized below:

Effective for annual periods beginning on or after January 1, 2025 -

Amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability - The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2026:

- Amendments to PFRS 9, Financial Instruments, and PFRS 7, Financial Instruments: Disclosures Classification and Measurement of Financial Assets The amendments clarify that a financial liability is derecognized when the related obligation is discharged, cancelled, expires or otherwise qualifies for derecognizion (e.g. settlement date), and introduces a policy option to derecognize financial liabilities settled through an electronic payment system before settlement date if the required conditions are met. The amendments also clarify the assessment of contractual cash flow characteristics of financial assets, the treatment of non-recourse loans and contractually linked instruments, as well as require additional disclosure requirements for financial assets and liabilities with contingent features and equity instruments classified at fair value through other comprehensive income (FVOCI). Earlier application is permitted.
- Annual Improvements to PFRS Accounting Standards Volume 11:
  - Amendments to PFRS 7, Financial Instruments: Disclosures The amendments update and remove some obsolete references related to the gain or loss on derecognition on financial assets of an entity that has a continuing involvement and to the disclosure requirements on deferred differences between fair value and transaction price. The amendments also clarify that the illustrative guidance does not necessarily illustrate all the requirements for credit risk disclosure. Earlier application is permitted.

- Amendments to PFRS 9, Financial Instruments Transaction Price and Lessee Derecognition of Lease Liabilities The amendments clarify that when a lessee has determined that a lease liability has been extinguished in accordance with PFRS 9, the lessee must apply the derecognition criteria for a financial liability which requires recognition of a gain or loss in profit or loss. The amendments also replace the reference to 'transaction price as defined by PFRS 15, Revenue from Contracts with Customers' to 'the amount determined by applying PFRS 15' to remove potential confusion. Earlier application is permitted.
- Amendments to PFRS 10, Consolidated Financial Statements Determination of a 'de facto agent' - The amendments remove inconsistencies by clarifying that an entity must use judgment to determine whether other parties are acting as de facto agents. Earlier application is permitted.
- Amendments to PAS 7, Statement of Cash Flows Cost Method The amendments replace the term 'cost method' with 'at cost' following the deletion of the definition of 'cost method'. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2027:

PFRS 18, Presentation and Disclosure in Financial Statements – This standard replaces PAS 1, Presentation of Financial Statements, and sets out the requirements for the presentation and disclosure of information to help ensure that the financial statements provide relevant information that faithfully represents the entity's assets, liabilities, equity, income and expenses. The standard introduces new categories and sub-totals in the statements of comprehensive income, disclosures on management-defined performance measures, and new principles for grouping of information, which the entity needs to apply retrospectively. Earlier application is permitted.

#### Deferred effectivity -

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Investment in Associates

 Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture — The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing new and amendments to PFRS Accounting Standards is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the financial statements, as applicable.

#### **Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and subsidiaries. Subsidiaries are entities in which the Parent Company has control. The Parent Company controls a subsidiary if it is exposed or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. Control is generally accompanied by a shareholding of more than one-half of the voting rights. The existence and effect

of potential voting rights that are substantive are considered when assessing whether the Parent Company controls an entity. The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Parent Company obtains control and continue to be consolidated until the date when such control ceases. The results of operations of the subsidiaries acquired or disposed are included in the consolidated statements of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared using the same reporting period of the Parent Company. Consolidated financial statements are prepared using uniformed accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change in control, is accounted for as an equity transaction. Upon the loss of control, the Parent Company derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Gain or loss arising from the loss of control is recognized in profit or loss. If the Parent Company retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as a financial asset at fair value through profit or loss depending on the level of interest retained.

Non-controlling Interests. Non-controlling interests represent the portion of profit or loss and net assets not held by the Parent Company, presented within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company. Non-controlling interests represent the interests of minority shareholders of PT IAFI, PT VDZ and AMHI.

#### **Business Combination**

Acquisitions of businesses are accounted for using the acquisition method. The acquisition cost is measured as the sum of the considerations transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Parent Company elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in general and administrative expenses.

When the Parent Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

When the business combination is achieved in stages, any previously held non-controlling interest is re-measured at the date of obtaining control and a gain or loss is recognized in profit or loss.

If the initial accounting for a business combination is incomplete as at the reporting date in which the combination occurs, the Parent Company reports in its consolidated financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the Parent Company retrospectively adjusts the provisional amounts and recognizes additional assets or liabilities to reflect new information obtained about facts and circumstances that existed as of the

acquisition date. The measurement period ends at the date the Parent Company receives the information about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable, but should not exceed one year from the acquisition date.

#### **Financial Assets and Liabilities**

#### **Recognition and Measurement**

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

*Initial Recognition and Measurement.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable market data on inception, the Group deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

#### Classification

The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost. The classification of a financial instrument largely depends on the Group's business model and its contractual cash flow characteristics.

As at December 31, 2024 and 2023, the Group does not have financial assets and liabilities at FVPL and financial assets at FVOCI.

Classification of Financial Instruments between Liability and Equity. A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or,
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

*Financial Assets at Amortized Cost.* Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2024 and 2023, the Group's cash, trade and other receivables are classified under this category.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process. Financial liabilities at amortized cost are included under current liabilities if maturity is within 12 months from reporting date. Otherwise, these are classified as noncurrent liabilities.

As at December 31, 2024 and 2023, the Group's trade and other payables (excluding statutory payable and customers' deposits), loans payable, lease liabilities, due to a related party and other noncurrent liability are classified under this category.

#### Reclassification

The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

#### **Impairment of Financial Assets at Amortized Cost**

The Group records an allowance for expected credit losses (ECL). ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables, the Group has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other financial assets at amortized costs, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions. In assessing whether a borrower is in default, the Group considers qualitative and quantitative factors.

#### Derecognition

Financial Assets. A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or,
- the Group has transferred its right to receive cash flows from the financial asset and either
   (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither
   transferred nor retained substantially all the risks and rewards of the asset, but has transferred
   control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### **Inventories**

Inventories are initially measured at cost. Subsequently, inventories are stated at the lower of cost and net realizable value (NRV). Cost incurred in bringing each product to its present location and condition is accounted for as follows:

Finished Goods. Costs of inventories are calculated using the weighted average method. Costs comprise direct materials and when applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. NRV represents the estimated selling price less estimated costs of completion and costs necessary to make the sale.

Raw Materials and Packaging Supplies. Cost is determined using the weighted average method. NRV is the current replacement cost.

When the NRV of the inventories is lower than the cost, the Group recognizes the write-down as an expense in profit or loss. The amount of any reversal of any write-down of inventories, arising from an increase in NRV, is recognized as part of other income or charges in profit or loss.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period when the related revenue is recognized and the related inventory write-down is reversed.

### **Other Assets**

Other assets that are expected to be realized over no more than 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets.

Advances to Suppliers. Advances to suppliers are recognized whenever the Group pays in advance for its purchase of goods. These are applied for the purchase of raw materials upon delivery. These advances are measured at transaction price less any impairment in value.

Value-added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT except receivables and payables that are stated with the amount of VAT included. The net amount of VAT recoverable from the taxation authority is included as part of "Other current assets" account in the consolidated statements of financial position.

*Prepayments.* Prepayments are expenses paid in advance and recorded as assets before these are utilized. These are measured at face amount less any impairment in value. These are apportioned over the period covered by the payment and recognized in profit or loss when incurred.

*Investments in Joint Ventures.* A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining joint control are similar to those necessary to determine control over subsidiaries.

The Group's investments in joint ventures are initially carried in the consolidated statements of financial position at cost. Subsequent to initial recognition, investments in joint ventures are measured in the consolidated financial statements using the equity method.

Under the equity method, the investments in joint ventures are initially recognized at cost. The carrying amount of the investments is adjusted to recognize changes in the Group's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investments and is neither amortized nor individually tested for impairment.

Upon loss of joint control over the joint venture, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the investment upon loss of significant influence or joint control and the fair value of the retained interest and proceeds from disposal is recognized in profit or loss.

#### **Property, Plant and Equipment**

Property, plant and equipment, except land, are stated at cost less accumulated depreciation, amortization and any accumulated impairment in value. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials and direct labor, any other directly attributable costs, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When significant parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives of the property, plant and equipment:

Asset Type	Number of Years
Building	15 - 25
Leasehold improvements	5 (or lease term, whichever is
	shorter)
Machinery and equipment	15
Transportation equipment	5
Office and plant furniture, fixtures and equipment	5

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

#### **Impairment of Nonfinancial Assets**

The carrying amounts of the Group's nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost to sell or value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges are adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

#### **Equity**

Capital Stock and APIC. Capital stock is measured at par value for all shares issued and outstanding. Incremental costs, net of tax, incurred that are directly attributable to the issuance of new shares are recognized in equity as a reduction from related APIC or retained earnings. Excess of proceeds or fair value of consideration received over par value is recognized as APIC.

*Deficit.* Deficit represents the cumulative balance of the Group's results of operations as at reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provision.

Other Comprehensive Income. Other comprehensive income comprises of items of income and expenses that are not recognized in profit or loss for the year in accordance with PFRS Accounting Standards. Other comprehensive income pertains to cumulative remeasurement gains on retirement benefits obligation, revaluation reserves and cumulative translation adjustments.

*Treasury Stock.* Own equity instruments which are reacquired are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statements of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in APIC. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them.

#### **Loss per Share**

The Group presents basic and diluted loss per share data for its common shares.

Basic loss per share is calculated by dividing the net income (loss) attributable to common shareholders of the Parent Company by the weighted average number of common shares issued and outstanding during the year. There are no potential dilutive shares.

#### Revenue Recognition

The Group generates revenue primarily from the sale of goods. Other revenue sources include rental, interest and other income.

Revenue from Contracts with Customers. Revenue from contracts with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Group perform its obligations; (b) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Group also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Group has assessed that it acts as a principal in all of its revenue sources.

The following specific recognition criteria must also be met before revenue is recognized.

Sale of Goods. Revenue is recognized, net of sales returns and discounts, when the significant risks and rewards of ownership of the goods have passed to the customers, which is normally upon delivery to and acceptance of the goods by the buyer.

Revenue from other sources is recognized as follows:

*Interest Income. Interest* is recognized as it accrues on a time proportion basis using the effective interest method.

Other Income. Income from other sources is recognized when earned during the year.

#### **Contract Balances**

*Receivables.* A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays a consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

As at December 31, 2024 and 2023, the Group does not have outstanding contract assets.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays a consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made by the customer or when the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The Group considers its customers' deposits as contract liabilities (see Note 11).

Cost to Obtain a Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. Otherwise, these are treated as expense.

Contract Fulfillment Asset. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group first considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15. If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

As at December 31, 2024 and 2023, the Group does not have contract fulfillment assets.

#### **Cost and Expense Recognition**

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are sold.

Selling and Administrative Expenses. Selling expenses constitute costs incurred to sell and market the goods and services. Administrative expenses constitute costs of administering the business. These are charged to profit or loss in the period when these are incurred.

*Interest Expense.* Interest is recognized as it accrues on a time proportion basis using the effective interest method.

Other Charges. Expenses from other sources are expensed as incurred.

#### Leases

The Group assesses whether the contract is, or contains, a lease. To assess whether a contract conveys the right to control the use of an identified assets for a period of time, the Group assesses whether, throughout the period of use, it has both of the following:

- i. the right to obtain substantially all of the economic benefits from the use of the identified asset; and.
- ii. the right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term. The Group also assesses whether a contract contains a lease for each potential separate lease component.

At the commencement date, the Group recognizes right-of-use (ROU) assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

ROU Assets. At commencement date, the Group measures ROU assets at cost. The cost comprises:

- i. the amount of the initial measurement of lease liabilities;
- ii. any lease payments made at or before the commencement date less any lease incentives received;
- iii. any initial direct costs; and,
- iv. an estimation of costs to be incurred by the Group in dismantling and removing the underlying asset, when applicable.

After the commencement date, the ROU assets are carried at cost less any accumulated amortization and accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets ranging from four to 28 years.

Lease Liabilities. At commencement date, the Group measures lease liabilities at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of lease liabilities comprise the following:

- i. fixed payments, including in-substance fixed payments;
- ii. variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- iii. amounts expected to be payable by the lessee under residual value guarantees; and,
- iv. the exercise price under a purchase option that the Group is reasonably certain to exercise; lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

Lease liabilities are subsequently measured at amortized cost. Interest on the lease liabilities and any variable lease payments not included in the measurement of lease liabilities are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liabilities are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, the lease liability is remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. The lease liability is also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments.

For income tax reporting purposes, payments and receipts under lease agreements are treated as deductible expense and taxable income in accordance with the terms of the lease agreements.

#### **Retirement Benefits**

Retirement benefits costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs comprising of current service costs and net interest expense on the retirement benefits liability in profit or loss.

The Group determines the net interest expense on defined benefit obligation by applying the discount rate to the net retirement benefits obligation at the beginning of the year, taking into account any changes in the liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefits liability, which consist of actuarial gains and losses and the return on plan asset (excluding amount charged in net interest) are recognized immediately in other comprehensive income and are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trusted bank. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The net retirement benefits obligation recognized by the Group is the present value of the defined benefit obligation reduced by the fair value of plan asset. The present value of defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related defined benefits obligation.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Income Taxes**

*Current Tax.* Current tax liabilities for the current and prior years are measured at the amounts expected to be paid to the taxation authority. The tax rates and laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

*Deferred Tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and the carryforward benefits of net operating loss carryover (NOLCO) and excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and the carryforward benefits of unused NOLCO and excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates and tax laws that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws in effect at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in relation to the underlying transaction either in other comprehensive income or directly in equity.

Offsetting. Current tax assets and current tax liabilities are offset, or deferred tax assets and deferred tax liabilities are offset if, and only if, an enforceable right exists to set off the amounts and it can be demonstrated without undue cost or effort that the Group plans either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### Foreign Currency-denominated Transactions and Translation

Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded using the exchange rate at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate prevailing at the reporting date. Exchange gains or losses arising from foreign exchange transactions are credited to or charged against operations for the year.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation on non-monetary items in respect of which gains and losses are recognized in other comprehensive income.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in U.S. Dollars using exchange rates prevailing at the end of the reporting period. Income and expense items (including comparatives) are translated at the average exchange rates at the dates of the transactions are used. Exchange differences, if any, are recognized as cumulative translation adjustment in other comprehensive income.

On the disposal of a foreign operation (i.e., a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation), all of the accumulated exchange differences in respect of that operation attributable to the Group are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognized, but they are not reclassified to profit or loss.

For income tax reporting purposes, foreign exchange gains or losses are treated as taxable income or deductible expenses in the year such are realized.

#### **Related Party Relationships and Transactions**

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Such relationships also exist between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprises and their key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are considered material and/or significant if (i) these transactions amount to 10% or higher of the Group's total assets or, (ii) there are several transactions or a series of transactions over a 12-month period with the same related party amounting to 10% or higher of the Group's total assets. Details of transactions entered into by the Group with related parties are reviewed by the BOD in accordance with the Group's related party transactions policies.

Related party transactions consist of transfers of resources, services or obligations between the Group and its related parties, regardless of whether a price is charged.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at the end of reporting period and adjusted to reflect the current best estimate.

#### **Contingencies**

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

### **Events after the Reporting Period**

The Group identifies subsequent events as events that occurred after the reporting date but before the date when the consolidated financial statements were authorized for issue. Any subsequent event that provides additional information about the Group's financial position at the reporting date is reflected in the consolidated financial statements. Non-adjusting subsequent events are disclosed in the notes to the consolidated financial statements when material.

#### **Operating Segments**

For management purposes, the Group is divided into operating segments per product/service (tuna, salmon, and rental) according to the nature of the products and services provided. The Group's identified operating segments are consistent with the segments reported to the BOD, which is the Group's Chief Operating Decision Maker. Financial information on operating segments is presented in Note 27 to the consolidated financial statements.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's consolidated financial statements requires management to make judgments, accounting estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in an outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period when the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The Group believes that the following represent a summary of these significant judgments, estimates and assumptions and the related impact and associated risks in the consolidated financial statements:

Determining the Functional Currency. Based on management's assessment, the functional currency of the entities in the Group has been determined to be the U.S. Dollar. The functional currency of certain subsidiaries is Philippine Peso. The U.S. Dollar is the currency that mainly influences the operations of most of the entities within the Group, as majority of its revenue are from export sales and its raw materials are imported from other countries.

Determining Control Over Subsidiaries. Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. Management has determined that by virtue of its majority ownership of voting rights or by the power to cast the majority of votes through its representatives in the BOD of its subsidiaries as at December 31, 2024 and 2023, the Parent Company has the ability to exercise control over these investees.

Determining the Reportable Operating Segments. The Group has determined that it has reportable segments based on the following thresholds:

- a. Its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments.
- the absolute amount of its reported profit or loss is 10% or more, in absolute amount, of
   the combined reported profit of all operating segments that did not report a loss and
   the combined reported loss of all operating segments that reported a loss.
- c. Its assets are 10% or more of the combined assets of all operating segments.

Operating segments that do not meet any of the quantitative thresholds may be considered reportable and separately disclosed if management believes that information about the segment would be useful to users of the consolidated financial statements. The Group is organized into three major operating business segments (tuna, salmon and rental) in 2024, 2023 and 2022 which is consistent with how the Group's management internally monitors and analyzes financial information.

Classifying the Financial Assets and Liabilities. The Group has determined that it shall classify its financial assets at amortized cost on the basis of the following conditions met:

- The asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Moreover, the Group has determined that it shall classify its financial liabilities at amortized cost using the effective interest method.

Assessing the ECL. The Group's trade receivables are subject to the ECL model. While cash are also subject to the impairment requirements of PFRS 9, the assessed impairment loss is not material.

The Group applies the simplified approach in measuring ECL on trade receivables, which use a lifetime expected loss allowance for all trade receivables. To measure the ECL, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Group's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified macroeconomic factors (i.e., gross domestic product growth rates, foreign exchange rates, inflation rate, etc.) that are relevant and accordingly adjust the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The Group also applies the general approach in measuring ECL, which uses a 12-month or lifetime ECL. An impairment issue arises when there is an objective evidence of impairment, which involves significant judgment. In making this judgment, the Group evaluates financial health of the counterparty and the capacity and willingness to pay, among others.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- actual or expected external and internal credit rating downgrade;
- existing or forecasted adverse changes in business, financial or economic conditions; and,
- actual or expected significant adverse changes in the operating results of the counterparty.

The carrying amounts of the Group's cash, trade and other receivables, and other noncurrent receivables are disclosed in Notes 5, 6 and 10 to the consolidated financial statements.

Classifying the Lease Commitments - Group as a Lessee. The Group has entered into lease agreements for its office space and manufacturing area. For the Group's non-cancellable lease, the Group recognizes ROU assets and lease liabilities measured at the present value of lease payments to be made over the lease term using the Group's incremental borrowing rate. The Group availed exemption for the short-term leases with terms of 12 months or less. Accordingly, lease payments on short-term leases are recognized as expense on a straight-line basis over the lease term.

The carrying amounts of ROU assets and lease liabilities are disclosed in Note 22 to the consolidated financial statements.

Assessing the Extension Options of Lease Commitments. The Group's property leases on office and plant contain extension options exercisable by the Group prior to the end of the contract period to maximize operational flexibility in terms of managing contracts. Extension options are not reflected in measuring lease liabilities in cases when these options are not reasonably certain to be exercised or when the terms and conditions of the renewed contract are uncertain and subject to change considering the economic circumstances under which the Group operates. A reassessment will be made when there is a significant

event or significant change in circumstances within its control. There were no reassessments made in 2024, 2023 and 2022.

Estimating the ROU Assets and Lease Liabilities. The Group's ROU assets and lease liabilities are initially measured at the present value of lease payments. In determining the appropriate discount rate, the Group considered readily available interest rate implicit in the lease agreements, interest rate on its borrowings, and the term of each lease commitment. The Group determined that the implicit rate in the lease agreement is not readily available and that the interest rate on its borrowings presents the appropriate financing cost in leasing the underlying assets. The incremental borrowing rate used in the lease is the rate that would cause the present value of the lease payments and unguaranteed residual to equal the sum of the fair value of the underlying assets and initial direct costs incurred.

The carrying amounts of ROU assets and lease liabilities are disclosed in Note 22 to the consolidated financial statements.

Estimating the NRV of Inventories. The NRV of inventories represents the estimated selling price for inventories less all estimated costs of completion and cost necessary to make the sale. The Group determines the estimated selling price based on the recent sale transaction of similar goods with adjustments to reflect any changes in economic conditions since the date when the transactions occurred. The Group records provisions for the excess of cost over the net realizable value of inventories. While the Group believes that the estimates are reasonable and appropriate, significant differences in the actual experience or significant changes in estimates may materially affect the profit or loss and equity.

The carrying amount of inventories carried at lower of cost and NRV is disclosed in Note 7 to the consolidated financial statements.

Estimating the Useful Lives of Property, Plant and Equipment. The Group estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimates are based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful lives of these assets are reviewed at each reporting date and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned above. The amount and timing of recording of depreciation expense for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful lives of the Group's property, plant and equipment in 2024, 2023 and 2022.

The carrying amounts of depreciable property, plant and equipment are disclosed in Note 9 to the consolidated financial statements.

Assessing the Impairment of Nonfinancial Assets. The Group assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Group considers in deciding whether to perform an asset impairment review include the following:

- significant underperformance of a business in relation to expectations;
- significant negative industry or economic trends; and,

significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Recoverable amount represents the greater of the fair value less cost to sell and the value in use. Value in use is determined as the present value of estimated future cash flows expected to be generated from the continued use of the assets. The estimated cash flows are projected using growth rates based on historical experience and business plans and are discounted using pretax discount rates that reflect the current assessment of the time value of money and the risks specific to the assets. The discount rates were derived from the weighted average cost of capital, which takes into account both debt and equity.

Management has assessed that the amount of allowance for impairment losses of the Group's nonfinancial assets as at December 31, 2024 and 2023 is sufficient. The carrying amounts of these nonfinancial assets are disclosed in Notes 8, 9 and 10 to the consolidated financial statements.

Estimating the Retirement Benefits Cost. The determination of the obligation and costs of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 14 to the consolidated financial statements and include, among others, discount rates and salary increase rates.

Information in retirement benefits obligation are disclosed in Note 14 to the consolidated financial statements.

Recognizing the Deferred Tax Assets. The carrying amount of deferred tax assets at each reporting date is reviewed and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the subsequent reporting periods. This forecast is based on the Group's past results and future expectations on revenue and expenses.

The Group did not recognize deferred tax assets amounting to \$3.8 million and \$4.2 million as at December 31, 2024 and 2023, respectively. Management believes that there may be no sufficient future taxable income against which the benefits of these deferred tax assets can be utilized.

The information on deferred tax assets is disclosed in Note 24 to the consolidated financial statements.

Evaluating the Provisions and Contingencies. The Group provides for present obligations (legal or constructive) where it is probable that there will be an outflow of resources embodying economic benefits that will be required to settle said obligations. An estimate of the provision is based on known information at the end of reporting period, net of any estimated amount that may be reimbursed to the Group. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. The amount of provision is being reassessed at least on an annual basis to consider new relevant information.

Pursuant to PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, certain information expected to seriously prejudice the position of an entity, subject of the provision need not be disclosed.

Contingent liabilities are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote.

#### 4. Liquidation of a Subsidiary

#### **PT VDZ**

The Group's non-controlling interests include the non-controlling interest in PT VDZ representing 51.00% ownership in PT VDZ and amounting to \$2.4 million as at December 31, 2023.

On August 11, 2022, the BOD of the Group approved the liquidation of PT VDZ.

On June 12, 2024, the stockholders of PT VDZ approved the final liquidation report prepared by the liquidator. The termination of the legal entity status PT VDZ, based on a Copy of Deed dated June 12, 2024, has been recorded and removed from the Indonesian Company Register, as confirmed by the Minister of Law and Human Rights of the Republic of Indonesia on August 12, 2024.

In line with the dissolution of PT VDZ, the balance of non-controlling interest amounting to \$2.5 million in 2024 was derecognized. Consequently, this amount was recognized as "Loss on dissolution of a subsidiary" under the "Other Income (Charges)" account in the consolidated statements of comprehensive income (see Note 19).

Upon the dissolution of PT Van De Zee (PT VDZ) on August 12, 2024, the carrying amounts of its assets and liabilities of \$5,131 and \$4.8 million, respectively, were excluded from the consolidated financial statements.

#### 5. **Cash**

This account consists of cash on hand and in banks. Cash in banks earn interest at the prevailing bank deposit rates.

Interest income from cash in banks amounted to \$178, \$697 and \$243 in 2024, 2023 and 2022, respectively (see Note 19).

#### 6. Trade and Other Receivables

This account consists of:

	Note	2024	2023
Trade receivable:			_
Third parties		\$11,782,706	\$12,293,787
Related parties	13	234,185	234,185
Receivable from Prime Foods NZ Limited (PFNZ)		1,063,665	1,063,665
Claims receivables		960,732	960,732
Advances to officers and employees		5,672	14,192
Others		630,029	1,412,757
		14,676,989	15,979,318
Allowance for ECL		(2,868,929)	(2,841,260)
		\$11,808,060	\$13,138,058

Trade receivables from third parties are noninterest-bearing and are generally collectible within 30 to 90 days.

Trade receivables amounting to \$1.6 million and \$3.0 million are used to secure short-term loans from local banks as at December 31, 2024 and 2023, respectively (see Note 12).

Receivable from PFNZ pertains to a restructured debt, secured by PFNZ's tangible and intellectual properties, which was fully provided with allowance for ECL.

Claims receivable pertains to receivable from third party in foreign operations. This was fully provided with allowance for ECL.

Other receivables include the amount of the sale of idle assets and advances to employees that are subject to salary deduction.

Movements in the allowance for ECL are as follows:

	Note	2024	2023
Balance at beginning of year		\$2,841,260	\$2,869,361
Provision	18	341,559	_
Write-off		(313,890)	(28,101)
Balance at end of year		\$2,868,929	\$2,841,260

#### 7. Inventories

This account consists of:

	2024	2023
At cost -		_
Packaging supplies	\$239,047	\$253,660
At NRV:		
Raw materials and packaging supplies	9,743,779	7,569,428
Finished goods	7,659,152	7,330,402
	17,402,931	14,899,830
At lower of cost and NRV	\$17,641,978	\$15,153,490

The costs of inventories measured at NRV are as follows:

	Note	2024	2023
Raw materials and packaging supplies		\$9,857,528	\$7,713,666
Finished goods	17	7,910,254	7,357,517
		\$17,767,782	\$15,071,183

Movements in the inventory write-down are as follows:

	Note	2024	2023
Balance at beginning of year		\$171,353	\$344,440
Provision	18	223,987	7,614
Reversal		(30,489)	(180,701)
Balance at end of year		\$364,851	\$171,353

Reversal of inventory write-down mainly pertains to inventories that were already condemned and were subsequently disposed. These were recognized as part of cost of goods sold.

Raw materials charged to cost of goods sold amounted to \$55.7 million, \$48.0 million and \$24.2 million in 2024, 2023 and 2022, respectively (see Note 17).

#### 8. Other Current Assets

This account consists of:

	2024	2023
Advances to suppliers	\$3,702,163	\$1,302,998
Input VAT	1,541,592	1,518,701
Prepayments:		
Taxes	190,537	217,294
Insurance	78,527	34,254
Rent	11,045	33,476
Others	236,685	318,772
	5,760,549	3,425,495
Allowance for impairment losses	(394,082)	(304,968)
	\$5,366,467	\$3,120,527

Movements in the allowance for impairment losses are as follows:

	Note	2024	2023
Balance at beginning of year		\$304,968	\$304,968
Provision	18	89,114	_
Balance at end of year		\$394,082	\$304,968

Advances to suppliers pertain to advance payments for the purchase of raw materials.

Other prepayments pertain to payment for subscription and other fees.

# 9. Property, Plant and Equipment

Movements in this account are as follows:

				December 31, 202	24		
		<b>Building and</b>	Machinery		Office Furniture, F	Plant Furniture,	
		Leasehold	and	Transportation	Fixtures and	Fixtures and	
	Land	Improvements	Equipment	Equipment	Equipment	Equipment	Total
Cost							
Balance at beginning of year	\$8,824,358	\$5,169,289	\$7,178,645	\$311,555	\$147,616	\$59,577	\$21,691,040
Additions	_	466,809	512,057	14,939	8,122	52,982	1,054,909
Derecognition	_	(5,387)	_	_	(1,837)	_	(7,224)
Balance at end of year	8,824,358	5,630,711	7,690,702	326,494	153,901	112,559	22,738,725
Accumulated Depreciation and							
Amortization							
Balance at beginning of year	_	2,497,659	4,603,643	110,495	99,547	33,654	7,344,998
Depreciation and amortization	_	308,664	710,935	48,791	15,106	7,189	1,090,685
Derecognition	_	(151)	_	_	(855)	_	(1,006)
Balance at end of year	-	2,806,172	5,314,578	159,286	113,798	40,843	8,434,677
Allowance for Impairment Losses							
Balance at beginning of year	-	_	107,625	_	_	_	107,625
Derecognition	_	_	(6,218)	_	_	_	(6,218)
Balance at end of year	-	-	101,407	-	-	-	101,407
Carrying Amount	\$8,824,358	\$2,824,539	\$2,274,717	\$167,208	\$40,103	\$71,716	\$14,202,641

December 31, 2023

<u>.</u>				December 31, 202	3		
		<b>Building and</b>	Machinery	1	Office Furniture,	Plant Furniture,	
		Leasehold	and	Transportation	Fixtures and	Fixtures and	
	Land	Improvements	Equipment	Equipment	Equipment	Equipment	Total
Cost							_
Balance at beginning of year	\$8,824,358	\$5,003,530	\$6,954,670	\$271,218	\$119,387	\$58,079	\$21,231,242
Additions	_	165,759	223,975	40,337	28,229	1,498	459,798
Balance at end of year	8,824,358	5,169,289	7,178,645	311,555	147,616	59,577	21,691,040
Accumulated Depreciation and							_
Amortization							
Balance at beginning of year	_	2,289,773	3,963,684	64,956	89,399	27,129	6,434,941
Depreciation and amortization	_	207,886	639,959	45,539	10,148	6,525	910,057
Balance at end of year	_	2,497,659	4,603,643	110,495	99,547	33,654	7,344,998
Allowance for Impairment Losses							
Balance at beginning and end of year		_	107,625				107,625
Carrying Amount	\$8,824,358	\$2,671,630	\$2,467,377	\$201,060	\$48,069	\$25,923	\$14,238,417

In March 2022, the Group entered into a 20-year agreement with a third party for the purchase of solar power equipment on installment basis. The agreement requires the Group to pay fixed monthly fee with agreed interest.

The cost of the solar power equipment amounted to \$549,318 which is presented as part of "Machinery and equipment" account. As at December 31, 2024 and 2023, the current and noncurrent portions of the related liability amounted to \$15,442 and \$15,245 and \$442,068 and \$458,292, respectively.

The depreciation and amortization charged to operations are as follows:

	Note	2024	2023	2022
Property, plant and equipment		\$1,090,685	\$910,057	\$825,428
ROU assets	22	36,479	36,016	41,637
		\$1,127,164	\$946,073	\$867,065
Charged to:				
Cost of goods sold	17	\$1,039,095	\$713,809	\$669,295
Selling and administrative expenses	18	88,069	232,264	197,770
	•	\$1,127,164	\$946,073	\$867,065

The Group recognized a gain on sale of property, plant and equipment amounting to \$7,867 in 2022. (see Note 19).

The cost of fully depreciated property, plant and equipment still use in the Group's operations amounted to \$2.0 million as at December 31, 2024 and 2023.

The Group assesses impairment on its property, plant and equipment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The relevant factors that the Group considers in their impairment assessment when there is significant underperformance of a business in relation to expectations, decline in economic trends or changes in the use of the assets.

Management has assessed that the amount of allowance for impairment losses of the Group's property, plant and equipment as at December 31, 2024 and 2023 is adequate.

#### 10. Other Noncurrent Assets

This account consists of:

	Note	2024	2023
Receivable from Wild Catch Fisheries, Inc. (WCFI)	13	\$2,183,281	\$2,183,281
Investments in joint ventures		553,480	553,480
		2,736,761	2,736,761
Allowance for impairment losses		(2,736,761)	(2,736,761)
		\$-	\$-

Receivable from WCFI pertains to the proceeds from the sale of a fishing vessel and advances for fish deposit. WCFI ceased its commercial fishing operations since 2014. This was fully provided with allowance for impairment loss.

Investments in joint ventures pertain to 39% ownership interest in FDCP, Inc. (FDCP) and 40% ownership interest in WCFI. FDCP has ceased the operations of its manufacturing and wholesale of tin cans in 2015. The Group's investments in joint ventures are fully provided with allowance for impairment losses.

Idle assets pertain to fishing vessels that were no longer used in the Group's operations and are fully depreciated with an allowance for impairment loss as at December 31, 2023 and 2022. In 2023, the idle assets were sold, resulting to a gain of \$383,782 (see Note 19).

#### 11. Trade and Other Payables

This account consists of:

	Note	2024	2023
Trade payables:			
Third parties		\$13,054,666	\$7,230,226
Related parties	13	260,957	260,957
Accruals for:			
Salaries, wages and other benefits		206,450	28,230
Professional fees		97,074	360,012
Interest		66,601	78,962
Others		193,319	158,966
Statutory payable		124,683	216,717
Customers' deposits		42,106	198,490
		\$14,045,856	\$8,532,560

Trade payables from third parties are noninterest-bearing and are generally settled within 30 days. Trade payables include the current portion of a liability related to the acquisition of solar power equipment (see Note 9).

Accrued expenses are generally settled in the following month. Other accrued expenses include accruals for business development expenses, security services, commission, and customers' claims.

Statutory payable includes amounts payable to government agencies and are normally settled in the following month.

Customers' deposits pertain to advances from customers for the purchase of goods. These are recognized as revenue upon delivery of goods to customers.

### 12. Loans Payable

The loans from local banks, with terms ranging from four to eleven months, pertain to working capital loans and availments of revolving facilities in the form of export packing credit, export bills purchase, import letters of credit and trust receipts. The Loans from bear interest rates ranging from 5.75% to 6.25% per annum in 2024 and 2023.

The loans are secured by the Company's trade receivables amounting to \$1.6 million and \$3.0 million as at December 31, 2024 and 2023, respectively (see Note 6).

Interest expense is recognized from the following:

	Note	2024	2023	2022
Loans		\$1,531,466	\$960,622	\$383,598
Due to a related party	13	105,545	81,896	64,174
Lease liabilities	22	2,390	1,735	3,533
		1,639,401	1,044,253	451,305
Other liability*	9	25,671	27,079	21,627
		\$1,665,072	\$1,071,332	\$472,932

<sup>\*</sup>presented under "Cost of goods sold" account

### 13. Related Party Transactions

The Group, in the normal course of business, has regular transactions with its related parties as summarized below:

		Amount of Tr	ansactions	Outstanding Balances	
Related Party	Note	2024	2023	2024	2023
Trade and other receivables	6				
Joint Venture		\$ –	\$-	\$234,185	\$234,185
Other noncurrent assets	10				
Receivable from WCFI		<b>\$</b> -	\$-	\$2,183,281	\$2,183,281
Allowance for impairment		_	_	(2,183,281)	(2,183,281)
				\$-	\$-
Trade and other payables	11				
Joint Venture		\$-	\$-	\$260,957	\$260,957
Due to a related party					
Immediate Parent		(\$80,852)	\$13,047	\$1,808,799	\$1,889,651

*Trade and Other Receivables.* Receivable from joint venture pertains to working capital advances that are due on demand. These are settled in cash.

*Trade and Other Payables.* Payable to Joint Venture (FDCP) pertains to unpaid tin can requirements. The outstanding balances are unsecured, noninterest-bearing and have no repayment terms. These are settled in cash.

Due to a Related Party. It pertains to borrowed funds amounting to \$2.0 million, which bears 4.5% to 5.0% annual interest and payable in lump sum. In 2024, the Immediate Parent extended the payment term for another three years from 2024 to 2027 at 5% annual interest. Movements in 2024 and 2023 pertain to the foreign currency adjustment.

Related party transactions eliminated in the consolidation pertain to due to/from related parties and rental receivable/payable. Total due to/from related parties eliminated as at December 31, 2024 and 2023 amounted to \$5.6 million. Total rental receivable and payable eliminated as at December 31, 2024 and 2023 amounted to \$108,626.

Related interest expense aggregated \$105,545, \$81,896 and \$64,174 in 2024, 2023 and 2022, respectively.

The remuneration of the key management personnel of the Group is composed of short-term and retirement benefits. Short-term employee benefits amounted to \$0.8 million, \$0.7 million and \$0.6 million in 2024, 2023 and 2022, respectively. Retirement benefits amounted to \$52,303, \$41,929 and \$45,176 in 2024, 2023 and 2022, respectively.

### 14. Retirement Benefits Obligation

The Group values its defined benefit obligation using the projected unit credit method. The benefit shall be payable to retirees who are at least 60 years old and with at least five years of credited service to the Group. The most recent actuarial valuation was made as at December 31, 2024 by an independent actuary.

Retirement benefits costs are as follows (see Note 20):

	2024	2023	2022
Current service cost	\$49,429	\$39,239	\$39,456
Net interest expense	11,734	10,546	14,490
	\$61,163	\$49,785	\$53,946

The amounts included in the consolidated statements of financial position arising from the Group's obligations in respect of its retirement benefits obligation are as follows:

	2024	2023
Present value of defined benefit obligation	\$318,391	\$226,439
Fair value of plan assets	(12,730)	(9,661)
	\$305,661	\$216,778

Movements in the present value of defined benefit obligation are as follows:

	2024	2023
Balance at beginning of year	\$226,439	\$182,179
Current service cost	49,929	39,239
Interest cost	12,305	11,626
Retirement benefits paid	(13,284)	(6,805)
Unrealized foreign exchange gain (loss)	(9,934)	1,183
Remeasurement gains:	(5,55.)	_,
Experience adjustments	62,471	(19,289)
Changes in financial assumptions	(9,035)	18,306
	\$318,891	\$226,439
Movements in the fair value of plan assets are as follows:		
	2024	2023
Balance at beginning of year	\$9,661	\$15,207
Contribution to the fund	16,049	_
Retirement benefits paid	(13,284)	(6,805)
Interest income	571	1,080
Translation adjustment	(141)	107
Remeasurement loss	(126)	72
	\$12,730	\$9,661
The details of the fair value of plan assets are as follows:		
	2024	2023
Cash	\$6,888	\$10,378
Benefits payable	5,879	(6,805)
Debt instruments	(25)	6,262

The cumulative remeasurement gains on retirement benefit obligation recognized in other comprehensive income are as follows:

(12)

\$12,730

(123)

\$9,661

(51)

Fees payables

Withholding taxes payable

	Cumulative		
	<b>Remeasurement Gains</b>	<b>Deferred Tax</b>	Net
Balance as at January 1, 2024	\$393,835	(\$90,222)	\$303,613
Remeasurement gain	(53,562)	13,391	(40,171)
Balance as at December 31, 2024	\$340,273	(\$76,831)	\$263,442
Balance as at January 1, 2023	\$392,780	(\$89,958)	\$302,822
Remeasurement gain	1,055	(264)	791
Balance as at December 31, 2023	\$393,835	(\$90,222)	\$303,613
Balance as at January 1, 2022	\$131,849	(\$24,725)	\$107,124
Effect of change in tax rate	260,931	(65,233)	195,698
Balance as at December 31, 2022	\$392,780	(\$89,958)	\$302,822

The principal assumptions used for the purposes of the actuarial valuations were as follows:

	2024	2023	2022
Discount rate	6.11%	6.05%	7.06%
Salary increase rate	5.50%	3.00%	3.00%

The sensitivity analyses on the retirement benefits obligation as at December 31, 2024 and 2023 below have been determined based on possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

	Basis Points	2024	2023
Discount rate	+1.00%	(\$27,499)	(\$18,137)
	-1.00%	31,908	20,617
Salary increase rate	+1.00%	31,700	21,304
	-1.00%	(28,204)	(19,260)

The Group does not have expected contributions to the plan for the next annual reporting period.

The table below shows the maturity profile of the undiscounted benefit payments as at December 31, 2024:

	Amount
Less than one year	\$21,105
One year to less than five years	76,498
Five years to less than ten years	528,389
Ten years to less than fifteen years	345,615
Fifteen years to less than twenty years	668,919
Twenty years and above	1,094,381

The average duration of the benefit obligation is 16 years as at December 31, 2024.

The plan exposes the Group to the following risks:

- Salary risk any increase in the retirement plan participants' salary will increase the retirement plan's liability
- Longevity risk any increase in the plan participants' life expectancy will increase the retirement plan's liability
- Investment risk if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise. However, the compositions of plan assets are balanced enough not to expose the Company to significant concentrations of investment risk
- Interest rate risk a decrease in bond interest rate will increase the present value of retirement liability. However, this is partially counterbalanced by an increase in the return on the plan assets

### 15. Equity

### **Capital Stock**

Details of the Parent Company's capital stock as at December 31, 2024 and 2023 are as follows:

		Shares	Amount in Peso
Authorized			
Ordinary shares at ₽0.50 par value a share		3,000,000,000	₽1,500,000,000
			Equivalent
	Shares	Amount in Peso	Amount in USD
Issued	2,500,000,000	₽1,385,698,647	\$26,823,389
Treasury shares at cost	(287,537)	(143,769)	(5,774)
Outstanding	2,499,712,463	₽1,385,554,878	\$26,817,615

The Parent Company's track record of registration of securities is as follows:

			Number of
	Issue/Offer Price	Registration/Issue Date	Shares Issued
Initial public offering	₽1.35	November 8, 2006	535,099,610
Stock dividends	_	December 17, 2007	64,177,449
Stock rights offer (SRO)	1.00	July 25, 2011	272,267,965
Stock dividends	_	January 25, 2012	137,500,000
Private placement	1.60	December 14, 2012	60,668,750
Private placement	1.31	May 5, 2014	430,286,226
SRO	1.00	October 28, 2015	1,000,000,000
			2,500,000,000

As at December 31, 2024 and 2023, APIC amounted to \$1.5 million.

The total number of shareholders of the Parent Company as at December 31, 2024 and 2023 is 237.

### **Non-controlling Interest**

The Group's non-controlling interests represent the minority shareholders with 1.11% and 51.00% ownership in AMHI as at December 31, 2024 and AMHI and PT VDZ as at December 31, 2023, respectively. Non-controlling interest in PT VDZ amounted to \$2.4 million as at December 31, 2023.

On August 11, 2022, the Board of Directors (BOD) of the Group approved the liquidation of PT VDZ.

On June 12, 2024, the stockholders of PT VDZ approved the final liquidation report prepared by the liquidator. The termination of the legal entity status PT VDZ, based on a Copy of Deed dated June 12, 2024, has been recorded and removed from the Indonesian Company Register, as confirmed by the Minister of Law and Human Rights of the Republic of Indonesia on August 12, 2024 (see Note 4).

In line with the dissolution of PT VDZ, the balance of non-controlling interest amounting to \$2.5 million in 2024 was derecognized.

#### **Capital Management**

The primary objective of the Group's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Group maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Group considers the equity presented in the consolidated statements of financial position as its core capital.

The Group monitors capital using debt to equity ratio, which is total debt divided by total equity. The debt-to-equity ratio as follows:

	2024	2023
Debt	\$36,947,759	\$34,194,097
Equity	13,610,648	14,125,617
Debt-to-Equity Ratio	\$2.71:1	\$2.42:1

Pursuant to the PSE's rules on minimum public ownership, at least 20% of the issued and outstanding shares of a listed company must be owned and held by the public. The public ownership is about 30.6% as at December 31, 2024 and 2023.

The Group reviews its capital structure on an annual basis. As part of this review, the Group considers the cost of capital and the risks associated with it.

### 16. Net Sales

Net sales are disaggregated to the following major product lines:

	2024	2023	2022
Canned tuna	\$67,361,771	\$51,677,722	\$32,053,117
Fishmeal	4,582,638	3,492,148	2,216,269
Salmon	24,907	28,718	214,774
Others	496,575	1,268,709	95,744
	\$72,465,891	\$56,467,297	\$34,579,904

Others pertain mainly to sale of whole fish and by-products.

No sales were generated by the foreign subsidiaries in 2024, 2023 and 2022.

### 17. Cost of Goods Sold

This account consists of:

	Note	2024	2023	2022
Raw materials used	7	\$55,747,608	\$48,416,625	\$24,218,246
Direct labor		4,269,958	3,572,375	2,063,940
Manufacturing overhead:				
Labor		1,307,099	1,056,855	632,631
Fuel, light and water		1,269,886	1,122,319	954,120
Depreciation and amortization	9	1,039,095	713,809	669,295
Rent	22	126,694	87,013	64,270
Others		1,216,157	1,250,838	1,007,126
Total manufacturing costs		64,976,497	56,219,834	29,609,628
Finished goods at beginning of year		7,357,517	2,782,162	4,573,938
Total cost of goods manufactured		72,334,014	59,001,996	34,183,566
Finished goods at end of year	7	(7,910,254)	(7,357,517)	(2,782,162)
		\$64,423,760	\$51,644,479	\$31,401,404

### 18. Selling and Administrative Expenses

This account consists of:

	Note	2024	2023	2022
Salaries, wages and other benefits		\$1,599,356	\$1,282,366	\$1,195,815
Outside services		1,123,335	904,465	771,569
Write-off of input VAT		633,456	_	_
Taxes and licenses		416,123	825,155	196,801
Communication and utilities		369,983	254,404	271,973
Provisions for ECL	6	341,559	_	_
Advertising, marketing and commissions		244,266	132,230	65,639
Rent	22	225,824	185,302	97,167
Inventory write-down	7	223,987	7,614	7,028
Freight and transportation		156,063	209,631	85,030
Insurance		110,703	119,715	149,611
Customs, brokerage and demurrage		103,135	84,300	111,704
Provision for allowance for impairment loss	8	89,114	_	_
Depreciation and amortization	9	88,069	232,264	197,770
Repairs and maintenance		47,848	16,250	22,918
Materials and supplies		32,054	25,503	29,498
Others		403,378	194,289	169,660
		\$6,208,253	\$4,473,488	\$3,372,183

### 19. Other Income (Charges)

This account consists of:

	Note	2024	2023	2022
Gain (loss) on:				_
Dissolution of a subsidiary	13	(\$2,463,511)	\$-	\$-
Sale of idle assets	10	_	383,782	-
Sale of property, plant and equipment	9	_	_	7,867
Bank charges		(181,062)	(139,628)	(64,814)
Foreign exchange gain (loss)		(61,686)	(56,402)	59,782
Interest income	5	178	697	243
Others - net		29,458	166,878	127,861
		(\$2,676,623)	\$355,327	\$130,939

Others pertain to sale of scrap materials and duty rebates.

### 20. Salaries, Wages and Other Benefits

This account consists of:

	Note	2024	2023	2022
Short-term employee benefits		\$1,767,322	\$1,428,526	\$1,274,037
Retirement benefits	14	61,163	49,785	53,946
		\$1,828,485	\$1,478,311	\$1,327,983
				_
Charged to:				
Cost of goods sold		\$256,020	\$225,422	\$207,126
Selling and administrative expenses		1,572,465	1,252,889	1,120,857
		\$1,828,485	\$1,478,311	\$1,327,983

### 21. Loss Per Share

The calculation of the basic loss per share is based on the following data:

	2024	2023	2022
Net loss attributable to Parent Company Weighted average number of ordinary shares	(\$3,001,014)	(\$2,620,032)	(\$3,491,530)
outstanding	2,499,712,463	2,499,712,463	2,499,712,463
	(\$0.0012)	(\$0.0010)	(\$0.0014)

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury shares (see Note 15).

As at December 31, 2024, 2023 and 2022, the Parent Company has no dilutive potential shares.

### 22. Significant Agreements

### **Short-term Leases**

The Group entered into operating leases with third parties for its forklifts, container van, warehouse and vehicles. The contracts have a term ranging from six months to one year with varying monthly rent. The leases are renewable upon mutual agreement between parties.

Rent expense is allocated as follows:

	Note	2024	2023	2022
Cost of goods sold	17	\$126,694	\$87,013	\$64,270
Selling and administrative expenses	18	225,824	185,302	97,167
		\$352,518	\$272,315	\$161,437

### Long-term Leases

ASFII entered into a lease agreement for its head office space with a third party lessor on August 1, 2023, effective until July 31, 2025 and renewable upon mutual agreement of the parties with the monthly rental of \$3,209.

Movements in ROU assets are as follows:

_	Note	2024	2023
Cost			
Balance at beginning of year		\$260,316	\$187,359
Additions		_	72,957
Balance at end of year		260,316	260,316
Accumulated Amortization			_
Balance at beginning of year		202,559	166,543
Amortization	9	36,479	36,016
Balance at end of year		239,038	202,559
Carrying Amount		\$21,278	\$57,757

The balance of and movements in lease liabilities are as follows:

	Note	2024	2023
Balance at beginning of year		\$57,730	\$13,053
Additions		_	72,957
Rental payments		(37,707)	(29,219)
Interest expense	12	2,390	1,735
Effect of foreign exchange loss		(1,739)	(796)
Balance at end of year		20,674	57,730
Less current portion		20,674	36,132
Noncurrent portion		\$-	\$21,598

The incremental borrowing rate applied to the lease liabilities ranges from 5.91% to 6.56% per annum. ROU assets were measured at the amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments.

The amounts recognized in profit or loss are as follows:

	Note	2024	2023
Interest	12	\$2,390	\$1,735
Amortization	9	36,479	36,016
Rental		352,518	272,315
		\$391,387	\$310,066

### 23. Corporate Social Responsibility (CSR)

The Alliance Select Foods International Inc. has implemented a corporate social responsibility program to focus on the local workers' community welfare, as well as to promote a clean and healthy environment together with supporting students' experience in the internship program. In 2024, the Group strengthened partnerships through key initiatives executed within General Santos City:

- Internship Program: Partnered with Bawing National High School to provide hands-on experience to students.
- *Brigada Eskwela*: Provided Changco Elementary School with construction supplies, repairs, and tree planting.
- Environmental Efforts: Continued coastal clean-ups with Sarangani Bay Protected Seascape, and collected 76 kg of waste.
- Feeding & Medical Mission: as active member of Family Welfare Committee, assisted and provided fisherfolk families at General Santos Fishport through food distribution and medical aid.

### **Employee Impact**

Employees shared that these activities strengthened their sense of purpose, teamwork, and connection to company values, reinforcing the importance of community involvement.

### 24. Income Taxes

Components of provision for income tax charged to profit or loss are as follows:

	2024	2023	2022
Current	\$165,112	\$78,394	\$22,739
Deferred	369,812	2,202,094	2,956,064
	\$534,924	\$2,280,488	\$2,978,803

The components of the Group's deferred tax assets are as follows:

	2024	2023
Allowance for impairment losses on:		
Trade and other receivables, other current assets and		
other noncurrent assets	\$207,710	\$806,510
Property, plant and equipment	25,352	25,352
Advances to supplier	22,279	
MCIT	238,770	114,262
Retirement benefits obligation	130,484	115,193
Inventory write-down	73,998	18,002
Others	18,800	21,519
	\$717,393	\$1,100,838

The components of the Group's deferred tax liabilities are as follows:

	2024	2023
Cumulative remeasurement gain on retirement benefits		
obligation	\$67,358	\$90,222
Unrealized foreign exchange gain	422	4,582
	\$67,780	\$94,804

Details of unrecognized deferred tax assets are as follows:

	2024	2023
NOLCO	\$1,996,094	\$2,378,248
Trade and other receivables and other noncurrent assets	1,791,779	1,791,528
Excess MCIT over RCIT	27,301	21,099
Inventory write-down	13,772	13,772
Retirement benefits obligations	3,700	3,700
Others	74	324
	\$3,832,720	\$4,208,671

Management has assessed that there will be no sufficient future taxable income against which the benefits of the above deferred tax assets can be utilized.

The details of the Group's NOLCO, which can be claimed as deduction from taxable income, are as follows:

Inception Year	Amount	Incurred	Applied	Balance	Expiry Year
2024	\$-	\$48,997	\$-	\$48,997	2027
2023	55,201	_	_	55,201	2026
2022	1,681,201	_	_	1,681,201	2025
2021	1,729,397	_	_	1,729,397	2026
2020	6,166,022	_	1,575,199	4,590,823	2025
	\$9,631,821	\$48,997	\$1,575,199	\$8,105,619	

Under the Republic Act No. 11494 or the "Bayanihan to Recover as One Act" and Revenue Regulations No. 25-2020, the net operating loss of a business enterprise incurred for the taxable years 2020 and 2021 can be carried over as a deduction from taxable income for the next five consecutive taxable years following the year of such loss.

The details of the Group's MCIT, which can be claimed as deduction from income tax payable, are as follows:

Inception Year	Amount	Incurred	Expired	Balance	Expiry Year
2024	\$-	\$165,087	\$-	\$165,087	2027
2023	78,394	_	_	78,394	2026
2022	22,670	_	_	22,670	2025
2021	34,297	_	34,297	_	2024
	\$135,361	\$165,087	\$34,297	\$266,151	-

On March 26, 2021, RA No. 11534 or the Corporate Recovery and Tax Incentives for Enterprises Act (the "Act") was signed into law by the President of the Philippines. Under the Act, domestic corporations will be subject to 25% or 20% RCIT depending on the amount of total assets and total amount of taxable income. In addition, MCIT shall be computed at 1% of gross income for a period of three years. However, MCIT will be computed at 2% of gross income effective July 1, 2023 under Revenue Memorandum Circular No. 60-2023.

The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate and at effective income tax rates follows:

	2024	2023	2022
Benefit from income tax computed at			_
statutory tax rate	\$3 <i>,</i> 787	(\$92,789)	(\$121,115)
Changes in unrecognized deferred tax assets	(375,951)	(1,159,108)	2,894,479
Tax effects of:			
Nondeductible expenses	872,835	3,506,986	2,249
Expired MCIT	34,297	25,573	145,043
Income exempt from taxation	(44)	(174)	(60)
Expired NOLCO	_	_	58,207
Provision for income tax computed at			
effective tax rate	\$534,924	\$2,280,488	\$2,978,803

The provision for income tax of Parent Company, BGB and AMHI represents MCIT aggregated \$165,087, \$78,394 and \$22,715 in 2024, 2023 and 2022, respectively.

#### 25. Fair Value of Financial Assets and Liabilities

The table below presents the carrying amounts and fair value of the Group's financial assets and financial liabilities as at December 31, 2024 and 2023.

	2024		202	3
	Carrying		Carrying	
	Amount	Fair Value	Amount	Fair Value
Financial Assets at Amortized Cost				
Cash in banks	\$790,245	\$790,245	\$1,499,747	\$1,499,747
Trade and other receivables	11,808,687	11,808,687	13,138,058	13,138,058
	\$12,598,932	\$12,598,932	\$14,637,805	\$14,637,805
Financial Liabilities at Amortized				
Cost				
Trade and other payables*	\$13,879,067	\$13,879,067	\$8,117,353	\$8,117,353
Loans payable	20,256,921	20,256,921	22,927,993	22,927,993
Lease liabilities	20,674	20,674	57,730	57,730
Due to a related party	1,808,799	1,808,799	1,889,651	1,889,651
Other noncurrent liability	442,068	442,068	458,292	458,292
	\$36,407,529	\$36,407,529	\$33,451,019	\$33,451,019

<sup>\*</sup>Excluding statutory payable and customers' deposits

The following methods and assumptions are used to estimate the fair value of the Group's financial assets and liabilities:

Cash in Banks, Trade and Other Receivables, Trade and Other Payables (excluding Statutory Payable and Customers' Deposits) and Due to a Related Party. The carrying amounts of these financial instruments approximate their fair values due to the relatively short-term maturity of these financial instruments.

Lease Liabilities, Loans Payable and Other Noncurrent Liability. The fair values of these financial instruments are determined based on the discounted cash flow analysis using effective interest rates for similar types of instruments. The fair values of these financial instruments are estimated using significant and unobservable inputs (Level 3 hierarchy). The effect of the discounting in determining the fair value is not material.

Generally, an increase or decrease in the incremental after-tax cash flows will result in an increase or decrease in the fair value of these financial asset and liabilities. An increase or decrease in discount rate will result in a decrease or increase in the fair value of these financial asset and liabilities.

The fair value hierarchy groups the financial instruments into Levels 1 to 3 based on the degree to which the fair value is observable. There were no transfers to other levels in 2024 and 2023.

### 26. Financial Risk Management Objectives and Policies

The Group's financial instruments consist of cash, trade and other receivables, receivable from WCFI, trade and other payables (excluding statutory payable and customers' deposit), loans payable, lease liabilities and due to a related party. The main purpose of these financial instruments is to finance the Group's operations.

The Group is exposed to credit risk, market risk and liquidity risk. Group's BOD and management review and approve the policies for managing each of the risks summarized below.

### **Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The table below shows the gross maximum exposure of the Group to credit risk before taking into consideration collateral and other credit enhancements:

	2024	2023
Cash in banks	\$790,245	\$1,499,747
Trade and other receivables	14,677,616	15,979,318
Receivable from WCFI	2,183,281	2,183,281
	\$17,651,142	\$19,662,346

Risk Management. Credit risk is managed on a group basis. The Group deals only with reputable banks and customers to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Group assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. The compliance with credit limits by customers is regularly monitored by management.

As at December 31, 2024 and 2023, the amount of cash in bank is neither past due nor impaired and has classified as "High Grade", while trade and other receivables were classified as "Standard Grade". The credit quality of the financial assets is managed by the Group using the internal credit quality ratings as follows:

High Grade. Pertains to counterparty who is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies. Credit quality was determined based on the credit standing of the counterparty.

Standard Grade. Other financial assets not belonging to high grade financial assets are included in this category.

*Substandard Grade.* Substandard grade financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

Impairment. For trade and other receivables (excluding receivable from PFNZ), an impairment analysis is performed at each reporting date using a lifetime expected loss allowance to measure ECL. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

For other financial assets at amortized cost, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

As at December 31, 2024 and 2023, the aging analysis of the Group's financial assets is as follows:

		2024						
		Past Due /	Accounts but not	Impaired				
	Neither Past				Impaired			
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial			
	Impaired	Past Due	Past Due	60 Days	Assets	Total		
Cash in banks	\$790,245	\$-	\$-	\$-	\$-	\$790,245		
Trade and other receivables	3,540,475	2,876,013	2,267,926	3,124,273	2,868,929	14,677,616		
Receivable from WCFI	_	_	_	_	2,183,281	2,183,281		
	\$4,327,531	\$2,876,013	\$2,267,926	\$3,124,273	\$5,052,210	\$17,647,953		

	2023					
		Past Due A	Accounts but not Ir	npaired		
	Neither Past				Impaired	
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial	
	Impaired	Past Due	Past Due	60 Days	Assets	Total
Cash in banks	\$1,499,747	\$-	\$-	\$-	\$-	\$1,499,747
Trade and other receivables	10,534,769	1,416,463	315,968	870,858	2,841,260	15,979,318
Receivable from WCFI	_	_	_	_	2,183,281	2,183,281
	\$12,034,516	\$1,416,463	\$315,968	\$870,858	\$5,024,541	\$19,662,346

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, foreign currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits and debt and equity investments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency).

The Group has transactional currency exposures arising from purchase and sale transactions denominated in currencies other than the reporting currency. The Group does not enter into forward contracts to hedge currency exposures.

As part of the Group's risk management policy, the Group maintains monitoring of the fluctuations in the foreign exchange rates, thus managing its foreign currency risk.

The carrying amounts of the Group's Philippine Peso and New Zealand Dollar denominated monetary assets and monetary liabilities at the reporting dates are as follows:

	2024		2023	
	Philippine	U.S. Dollar	Philippine	U.S. Dollar
	Peso	Equivalent	Peso	Equivalent
Cash	₽11,843,070	\$204,738	₽19,470,861	\$351,650
Trade and other receivables	27,103,506	468,554	26,308,834	475,146
Trade and other payables	79,114,664	1,367,701	150,710,551	2,721,881
Lease liabilities	23,043,828	398,372	3,196,510	57,730
	202	4	202	3
	New Zealand	U.S. Dollar	New Zealand	U.S. Dollar
	Dollar	Equivalent	Dollar	Equivalent
Trade and other payables	_	_	<b>\$</b> 50,986	<b>\$</b> 32,274

Foreign Currency Sensitivity Analysis. The sensitivity analysis includes all of the Group's foreign currency denominated monetary assets and liabilities. A positive number below indicates an increase in loss before income tax when the U.S. Dollar strengthens against the relevant currency. For the weakening of the U.S. Dollar against the relevant currency, there would be an equal and opposite impact on the loss before income tax.

The following table demonstrates the sensitivity to a 3.38% and 9% change in USD exchange rates, with all other variables held constant, in 2024 and 2023, respectively:

	Effect on Loss Before Income	
	Tax for the Year	
	2024	2023
Cash	(\$6,694)	(\$32,278)
Trade and other receivables	(15,319)	(42,763)
Trade and other payables	44,717	247,874
Lease liabilities	13,025	5,196

*Interest Rate Risk.* Interest rate risk refers to the possibility that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The primary source of the Group's interest rate risk relates to debt instruments such as bank and mortgage loans. The interest rates on these liabilities are disclosed in Note 12.

Management believes that any variation in the interest will not have a material impact on the net loss of the Group. Bank loans amounting to \$20.2 million and \$22.92 million as at December 31, 2024 and 2023, respectively, agreed at interest rates ranging from approximately 3.50% to 8.00% per annum for bank loans and 6.50% to 9.59% per annum for long-term loans; expose the Group to fair value interest rate risk.

The Group has no floating interest rate. The Group is not exposed to cash flow interest rate risk.

### **Liquidity Risk**

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments. It may result from either the inability to sell assets quickly at fair values or failure to collect from counterparty.

The Group's objective is to maintain a balance between continuity of funding and flexibility through related party advances and aims to manage liquidity as follows:

To ensure that adequate funding is available at all times;

- a. To meet commitments as they arise without recurring unnecessary costs; and
- b. To be able to assess funding when needed at the least possible cost.

The following tables detail the Group's remaining contractual maturities for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The tables include both interest and principal.

	2024				
	Weighted				
	Average Effective	Within	More than		
	Interest Rate	One Year	One Year	Total	
Trade and other payables*	_	\$13,981,360	\$-	\$13,981,360	
Loans payable	3.00% - 9.59%	20,256,921	_	20,256,921	
Lease liabilities	5.91% 9.54%	137,685	278,494	20,674	
Due to a related party	4.57% - 6.31%	_	1,808,799	1,808,799	
Other noncurrent liability	5.70%	15,442	423,241	438,683	
Future interest	3.00% - 9.59%	152,941	376,195	529,136	
		\$34,544,349	\$2,886,729	\$37,443,858	

<sup>\*</sup>Excluding statutory payable and customers' deposits

	2023						
	Weighted			_			
	Average Effective	Within	More than				
	Interest Rate	One Year	One Year	Total			
Trade and other payables*	=	\$8,117,353	\$-	\$8,119,050			
Loans payable	3.00% - 9.59%	22,927,993	_	22,927,993			
Lease liabilities	5.91% 9.54%	57,730	_	57,730			
Due to a related party	4.57% - 6.31%	1,889,651	_	1,887,954			
Other noncurrent liability	5.70%	_	458,292	458,292			
Future interest	3.00% - 9.59%	953,069	137,114	1,090,183			
		\$33,945,796	\$595,406	\$34,541,202			

<sup>\*</sup>Excluding statutory payable and customers' deposits

### 27. Operating Segment Information

The primary segment reporting format is presented based on the business segments in which the Group's risks and rates of return are affected predominantly by differences in the products and services provided. The Group is organized into three major operating business segments (tuna, salmon and rental) in 2024, 2023 and 2022 which is consistent with how the Group's management internally monitors and analyzes financial information.

Revenue from by-products and other products is attributable to tuna and salmon operating segments.

Financial information about reportable segments are as follows:

	December 31, 2024					
	Tuna	Salmon	Rental	Total		
Segment revenue	\$72,440,984	\$24,907	\$132,447	\$72,598,338		
Inter-segment revenue	_	_	(132,447)	(132,447)		
Net revenue	\$72,440,984	\$24,907	\$-	\$72,465,891		
Segment results						
Gain (loss) before income tax	(\$1,773,249)	(\$528,850)	(\$180,047)	(\$2,482,146)		
Provision for income tax	521,759	10,694	2,471	534,924		
Net loss	(\$2,295,008)	(\$539,544)	(\$182,518)	(\$3,017,070)		
Total assets	\$40,946,649	\$870,553	\$8,741,205	\$50,558,407		
Total liabilities	\$36,785,229	\$79,142	\$83,408	\$36,947,779		
Net cash flows from:						
Operating activities	\$5,152,360	(\$283,115)	(\$172,580)	\$4,696,665		
Investing activities	(1,053,827)	(1,082)	_	(1,054,909)		
Financing activities	(4,853,228)	322,411	172,666	(4,358,151)		
Other information:						
Depreciation and amortization	\$1,001,655	\$125,509	<b>\$</b> -	\$1,127,164		
		December 3	1, 2023			
	Tuna	Salmon	Rental	Total		
Segment revenue	\$56,438,579	\$28,718	\$129,849	\$56,597,146		
Inter-segment revenue	-	_	(129,849)	(129,849)		
Net revenue	\$56,438,579	\$28,718	\$-	\$56,467,297		
Segment results						
Gain (loss) before income tax	\$222,471	(\$429,337)	(\$132,730)	(\$339,596)		
Provision for income tax	2,272,205	6,470	1,813	2,280,488		
Net loss	(\$2,049,734)	(\$435,807)	(\$134,543)	(\$2,620,084)		
Total assets	\$38,623,673	\$946,262	\$8,749,779	\$48,319,714		
Total liabilities	\$34,040,206	\$74,827	\$79,064	\$34,194,097		
Net cash flows from:						
Operating activities	(\$9,994,155)	(\$324,027)	(\$149,994)	(\$10,468,176)		
Investing activities	(67,842)	(8,174)	_	(76,016)		
Financing activities	8,638,581	322,411		8,960,992		
Other information:						
Other information:  Depreciation and amortization	\$817,554	\$128,519	\$-	\$946,073		
שביי בנומנוטוו מווע מוווטו נוצמנוטוו	3017,334	3170,312	<del>-</del> -ر	7740,073		

December 31, 2022 Salmon Rental Total Tuna \$34,365,130 \$214,774 \$128,122 \$34,708,026 Segment revenue (128, 122)Inter-segment revenue (128,122) Net revenue \$34,365,130 \$214,774 \$-\$34,579,904 Segment results Gain (loss) before income tax \$54,409 (\$449,534) (\$118,924) (\$514,049) Provision for income tax 2,973,883 4,702 218 2,978,803 Net income (loss) (\$2,919,474) (\$454,236) (\$118,706) (\$3,492,852) \$26,672,255 \$1,022,108 \$8,733,349 **Total assets** \$36,427,712 **Total liabilities** \$19,527,289 \$65,983 \$82,324 \$19,675,596 Net cash flows from: Operating activities (\$1,056,777) (\$278,704) (\$1,309,310) \$26,171 Investing activities (288,007)(49,657)(337,664)Financing activities (47,254) 288,182 (26,499)214,429 Other information: Depreciation and amortization \$748,594 \$118,471 \$-\$867,065

Geographical information about reportable segments is as follows:

		Decer	mber 31, 2024	4	
	Philippines	Indonesia	USA	<b>New Zealand</b>	Total
Segment sales	\$72,598,338	\$-	\$-	\$-	\$72,598,338
Inter-segment revenue	(132,447)	_	_	_	(132,447)
Total net sales	\$72,465,891	\$-	\$-	\$-	\$72,465,891
Segment noncurrent assets* Inter-segment noncurrent	\$8,663,817	\$-	\$-	\$-	\$8,663,817
assets	5,538,824		_		5,538,824
Total noncurrent assets	\$14,202,641	<b>\$</b> -	\$-	\$-	\$14,202,641

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

		Decer	mber 31, 2023	3	
	Philippines	Indonesia	USA	New Zealand	Total
Segment sales	\$56,597,146	\$-	\$-	\$-	\$56,597,146
Inter-segment revenue	(129,849)	_	_	_	(129,849)
Total net sales	\$56,467,297	\$-	\$-	\$-	\$56,467,297
Segment noncurrent assets* Inter-segment noncurrent	\$13,021,059	\$-	\$-	\$-	\$13,021,059
assets	1,217,358	_	_	_	1,217,358
Total noncurrent assets	\$14,238,417	\$-	\$-	\$-	\$14,238,417

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

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	Philippines	Indonesia	USA	New Zealand	Total
Segment sales	\$34,708,026	\$-	\$-	\$-	\$34,708,026
Inter-segment revenue	(128,122)	_	_	_	(128,122)
Total net sales	\$34,579,904	\$-	\$-	\$-	\$34,579,904
Segment noncurrent assets* Inter-segment noncurrent	\$12,623,473	\$-	\$-	\$-	\$12,623,473
assets	2,065,203	_	_	_	2,065,203
Total noncurrent assets	\$14,688,676	\$-	\$-	\$-	\$14,688,676

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

The Group has no revenue from transactions with a single external customer accounting for 10% or more of its revenues from external customers.

### 28. Reconciliation of Liabilities Arising From Financing Activities

The table below details changes in the Group's liabilities arising from financing activities, including cash and noncash changes:

				Financing	Cash Flows		Non-cash	
						Foreign		-
	Note	2023	Availments	Expense	Payments	Exchange Gain	Recognition	2024
Loans payable	12	\$22,927,993	\$42,902,324	\$-	(\$45,573,396)	\$-	\$-	\$20,256,921
Due to a related party	13	1,889,651	-	_	-	(80,852)	_	1,808,799
Lease liabilities	22	57,730	-	2,390	(37,707)	(1,739)	_	20,674
Interest payable		78,962	-	1,637,011	(1,649,372)	-	_	66,601
Other liability	9	473,537	_	25,671	(40,572)	(19,953)	_	438,683
		\$25,427,873	\$42,902,324	\$1,667,462	(\$47,303,437)	(\$102,544)	\$-	\$22,591,678

		_		Financing	Cash Flows		Non-cash	
						Foreign		
	Note	2022	Availments	Expense	Payments	Exchange Gain	Recognition	2023
Loans payable	12	\$12,951,191	\$40,905,860	\$-	(\$30,929,058)	\$-	\$-	\$22,927,993
Due to a related party	13	1,876,604	_	_	_	13,047	_	1,889,651
Lease liabilities	22	13,053	_	1,735	(29,219)	(796)	72,957	57,730
Interest payable		23,035	_	1,042,518	(986,591)	_	_	78,962
Other liability	9	484,574	_	27,079	(41,473)	3,357	_	473,537
	•	\$15,348,457	\$40,905,860	\$1,071,332	(\$31,986,341)	\$15,608	\$72,957	\$25,427,873



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### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Alliance Select Foods International, Inc., and Subsidiaries, (a subsidiary of Strongoak Inc.) (the "Group") as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022, and have issued our report thereon dated April 12, 2024. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022 and no material exceptions were noted.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022;

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 12, 2024 Makati City, Metro Manila



### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

## FINANCIAL SOUNDNESS INDICATORS DECEMBER 31, 2024 AND 2023

Below is a schedule showing financial soundness indicators of the Group as at and for the years ended December 31, 2024 and 2023.

Current assets         \$35,617,095         \$32,922,702           Divide by: Current liabilities         34,323,451         33,402,625           Current Ratio         1.04         0.99           Acid test ratio         Current assets         \$35,617,095         \$32,922,702           Less: Inventories         17,641,978         \$15,153,402           Other current assets         5,366,467         3,120,527           Quick assets         12,608,650         14,648,685           Divide by: Current liabilities         34,323,451         33,402,625           Acid Test Ratio         0.37         0.44           Solvency ratio         Loss before tax         (\$2,482,146)         (\$339,596)           Add: Depreciation and amortization         1,127,164         946,073           Net income before depreciation and amortization         1,127,164         946,073           Net income before depreciation and amortization         1,127,164         946,073           Divide by: Total liabilities         36,947,759         34,194,097           Solvency Ratio         0.04         0.02           Debt-to-equity ratio         704         2.71         2.42           Asset-to-equity ratio         704         35,561,407         \$48,319,714	Ratio	Formula	2024	2023
Divide by: Current liabilities   34,323,451   33,402,625     Current Ratio   1.04   0.99     Acid test ratio   2.07   2.07     Current assets   235,617,095   532,922,702     Less: Inventories   17,641,978   15,153,490     Other current assets   5,366,467   3,120,527     Quick assets   12,608,650   14,648,685     Divide by: Current liabilities   34,323,451   33,402,625     Acid Test Ratio   0.37   0.44     Solvency ratio   2.08 before tax   (\$2,482,146)   (\$339,596)     Add: Depreciation and amortization   1,127,164   946,073     Add: Depreciation and amortization   1,127,164   946,073     Net income before depreciation and amortization   1,127,164   946,073     Divide by: Total liabilities   36,947,759   34,194,097     Divide by: Total liabilities   \$36,947,759   34,194,097     Debt-to-equity ratio   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   3,71   3,42     Interest rate coverage   1,639,401   1,071,332     Interest rate coverage   1,639,401   1,071,332     Pretax income (loss) before interest   1,639,401   1,071,332	Current ratio			
Acid test ratio         1.04         0.99           Acid test ratio         Current assets         \$35,617,095         \$32,922,702           Less: Inventories         17,641,978         15,153,490           Other current assets         5,366,647         3,120,527           Quick assets         12,608,650         14,648,685           Divide by: Current liabilities         34,323,451         33,402,625           Acid Test Ratio         0.37         0.44           Solvency ratio         Loss before tax         (\$2,482,146)         (\$339,596)           Add: Depreciation and amortization         1,127,164         946,073           Net income before depreciation and amortization         (1,354,982)         606,477           Divide by: Total liabilities         36,947,759         34,194,097           Solvency Ratio         (0.04)         0.02           Debt-to-equity ratio         70 (1.354,982)         606,477           Divide by: Total equity         13,610,648         14,125,617           Asset-to-equity ratio         2.71         2.42           Asset-to-equity ratio         50,558,407         \$48,319,714           Divide by: Total equity         13,610,648         14,125,617           Asset-to-equity ratio         3.71		Current assets	\$35,617,095	\$32,922,702
Acid test ratio    Current assets   \$35,617,095   \$32,922,702   Less: Inventories   17,641,978   15,153,490   Other current assets   5,366,467   3,120,527   Quick assets   12,608,650   14,648,685   Acid Test Ratio   0.37   0.44   O.44   O.37   O.44   O.47   O.4		Divide by: Current liabilities	34,323,451	33,402,625
Current assets   \$35,617,095   \$32,922,702     Less: Inventories   17,641,978   15,153,490     Other current assets   5,366,467   3,120,527     Quick assets   12,608,650   14,648,685     Divide by: Current liabilities   34,323,451   33,402,625     Acid Test Ratio   0.37   0.44     Solvency ratio   Loss before tax   (\$2,482,146)   (\$339,596     Add: Depreciation and amortization   1,127,164   946,073     Net income before depreciation and amortization   1,127,164   946,073     Obvide by: Total liabilities   36,947,759   34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2,71   2,42     Asset-to-equity ratio   3,71   3,42     Interest rate coverage ratio   Loss before tax   (\$2,482,146   (\$339,596     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745   731,736     Divide by: Interest expense   1,639,401   1,071,332     Other Comment   1,071,332   1,071,332		Current Ratio	1.04	0.99
Less: Inventories	Acid test ratio			
Other current assets         5,366,467         3,120,527           Quick assets         12,608,650         14,648,685           Divide by: Current liabilities         34,323,451         33,402,625           Acid Test Ratio         0.37         0.44           Solvency ratio         Loss before tax         (\$2,482,146)         (\$339,596)           Add: Depreciation and amortization         1,127,164         946,073           Net income before depreciation and amortization         (1,354,982)         606,477           Divide by: Total liabilities         36,947,759         34,194,097           Solvency Ratio         (0.04)         0.02           Debt-to-equity ratio         Total liabilities         \$36,947,759         \$34,194,097           Divide by: Total equity         13,610,648         14,125,617           Debt-to-Equity Ratio         2.71         2.42           Asset-to-equity ratio         Total assets         \$50,558,407         \$48,319,714           Divide by: Total equity         13,610,648         14,125,617           Asset-to-Equity Ratio         3.71         3.42           Interest rate coverage ratio         \$6,2482,146         (\$339,596)           Add: interest expense         1,639,401         1,071,332           Pr		Current assets	\$35,617,095	\$32,922,702
Quick assets         12,608,650         14,648,685           Divide by: Current liabilities         34,323,451         33,402,625           Acid Test Ratio         0.37         0.44           Solvency ratio           Loss before tax         (\$2,482,146)         (\$339,596)           Add: Depreciation and amortization         1,127,164         946,073           Net income before depreciation and amortization         (1,354,982)         606,477           Divide by: Total liabilities         36,947,759         34,194,097           Solvency Ratio         (0.04)         0.02           Debt-to-equity ratio         13,610,648         14,125,617           Debt-to-Equity Ratio         2.71         2.42           Asset-to-equity ratio         \$50,558,407         \$48,319,714           Divide by: Total equity         13,610,648         14,125,617           Asset-to-Equity Ratio         3.71         3.42           Interest rate coverage ratio         \$50,558,407         \$48,319,714           Loss before tax         (\$2,482,146)         (\$339,596)           Add: interest expense         1,639,401         1,071,332           Pretax income (loss) before interest         (842,745)         731,736           Divide by: Interest expense </td <td></td> <td>Less: Inventories</td> <td>17,641,978</td> <td>15,153,490</td>		Less: Inventories	17,641,978	15,153,490
Divide by: Current liabilities   34,323,451   33,402,625   Acid Test Ratio   0.37   0.44		Other current assets	5,366,467	3,120,527
Acid Test Ratio   0.37   0.44		Quick assets	12,608,650	14,648,685
Solvency ratio   Loss before tax   (\$2,482,146)   (\$339,596)   Add: Depreciation and amortization   1,127,164   946,073   Net income before depreciation and amortization   (1,354,982)   606,477   Divide by: Total liabilities   36,947,759   34,194,097   Solvency Ratio   (0.04)   0.02   Debt-to-equity ratio   Total liabilities   \$36,947,759   \$34,194,097   Divide by: Total equity   13,610,648   14,125,617   Debt-to-Equity Ratio   2.71   2.42   Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714   Divide by: Total equity   13,610,648   14,125,617   Asset-to-Equity Ratio   3.71   3.42   Interest rate coverage   ratio   Loss before tax   (\$2,482,146)   (\$339,596)   Add: interest expense   1,639,401   1,071,332   Pretax income (loss) before interest   (842,745)   731,736   Divide by: Interest expense   1,639,401   1,071,332		Divide by: Current liabilities	34,323,451	33,402,625
Loss before tax   (\$2,482,146)   (\$339,596)   Add: Depreciation and amortization   1,127,164   946,073   Net income before depreciation and amortization   (1,354,982)   606,477   Divide by: Total liabilities   36,947,759   34,194,097   Solvency Ratio   (0.04)   0.02   Debt-to-equity ratio   Total liabilities   \$36,947,759   \$34,194,097   Divide by: Total equity   13,610,648   14,125,617   Debt-to-Equity Ratio   2.71   2.42   Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714   Divide by: Total equity   13,610,648   14,125,617   Asset-to-Equity Ratio   3.71   3.42   Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)   Add: interest expense   1,639,401   1,071,332   Pretax income (loss) before interest   (842,745)   731,736   Divide by: Interest expense   1,639,401   1,071,332   Constant of the co		Acid Test Ratio	0.37	0.44
Loss before tax   (\$2,482,146)   (\$339,596)   Add: Depreciation and amortization   1,127,164   946,073   Net income before depreciation and amortization   (1,354,982)   606,477   Divide by: Total liabilities   36,947,759   34,194,097   Solvency Ratio   (0.04)   0.02   Debt-to-equity ratio   Total liabilities   \$36,947,759   \$34,194,097   Divide by: Total equity   13,610,648   14,125,617   Debt-to-Equity Ratio   2.71   2.42   Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714   Divide by: Total equity   13,610,648   14,125,617   Asset-to-Equity Ratio   3.71   3.42   Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)   Add: interest expense   1,639,401   1,071,332   Pretax income (loss) before interest   (842,745)   731,736   Divide by: Interest expense   1,639,401   1,071,332   Constant of the co	Solvency ratio			
Net income before depreciation and amortization	·	Loss before tax	(\$2,482,146)	(\$339,596)
Amortization   1,354,982   606,477   Divide by: Total liabilities   36,947,759   34,194,097   Solvency Ratio   (0.04)   0.02		Add: Depreciation and amortization	1,127,164	946,073
Divide by: Total liabilities   36,947,759   34,194,097     Solvency Ratio   (0.04)   0.02     Debt-to-equity ratio   Total liabilities   \$36,947,759   \$34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714     Divide by: Total equity   13,610,648   14,125,617     Asset-to-Equity Ratio   3.71   3.42     Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745)   731,736     Divide by: Interest expense   1,639,401   1,071,332		Net income before depreciation and		
Debt-to-equity ratio   Total liabilities   \$36,947,759   \$34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714     Divide by: Total equity   13,610,648   14,125,617     Asset-to-Equity Ratio   3.71   3.42     Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745)   731,736     Divide by: Interest expense   1,639,401   1,071,332		amortization	(1,354,982)	606,477
Total liabilities   \$36,947,759   \$34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714     Divide by: Total equity   13,610,648   14,125,617     Asset-to-Equity Ratio   3.71   3.42     Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745)   731,736     Divide by: Interest expense   1,639,401   1,071,332		Divide by: Total liabilities	36,947,759	34,194,097
Total liabilities   \$36,947,759   \$34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714     Divide by: Total equity   13,610,648   14,125,617     Asset-to-Equity Ratio   3.71   3.42     Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745)   731,736     Divide by: Interest expense   1,639,401   1,071,332		Solvency Ratio	(0.04)	0.02
Total liabilities   \$36,947,759   \$34,194,097     Divide by: Total equity   13,610,648   14,125,617     Debt-to-Equity Ratio   2.71   2.42     Asset-to-equity ratio   Total assets   \$50,558,407   \$48,319,714     Divide by: Total equity   13,610,648   14,125,617     Asset-to-Equity Ratio   3.71   3.42     Interest rate coverage ratio   Loss before tax   (\$2,482,146)   (\$339,596)     Add: interest expense   1,639,401   1,071,332     Pretax income (loss) before interest   (842,745)   731,736     Divide by: Interest expense   1,639,401   1,071,332	Debt-to-equity ratio			
Asset-to-equity ratio  Total assets Divide by: Total equity Asset-to-Equity Ratio  Total assets Divide by: Total equity Asset-to-Equity Ratio  Interest rate coverage ratio  Loss before tax Add: interest expense Pretax income (loss) before interest Divide by: Interest expense  Debt-to-Equity Ratio  \$2.71 2.42  2.42  2.48 48,319,714 13,610,648 14,125,617 3.42  (\$2,482,146) (\$339,596) 1,071,332  (\$42,745) 731,736 1,071,332	. ,	Total liabilities	\$36,947,759	\$34,194,097
Asset-to-equity ratio  Total assets Divide by: Total equity Asset-to-Equity Ratio  Interest rate coverage ratio  Loss before tax Add: interest expense Pretax income (loss) before interest Divide by: Interest expense  Divide by: Interest expense  1,639,401 1,071,332 1,071,332		Divide by: Total equity	13,610,648	14,125,617
Total assets \$50,558,407 \$48,319,714  Divide by: Total equity 13,610,648 14,125,617  Asset-to-Equity Ratio 3.71 3.42  Interest rate coverage ratio  Loss before tax (\$2,482,146) (\$339,596)  Add: interest expense 1,639,401 1,071,332  Pretax income (loss) before interest (842,745) 731,736  Divide by: Interest expense 1,639,401 1,071,332		Debt-to-Equity Ratio	2.71	2.42
Total assets \$50,558,407 \$48,319,714  Divide by: Total equity 13,610,648 14,125,617  Asset-to-Equity Ratio 3.71 3.42  Interest rate coverage ratio  Loss before tax (\$2,482,146) (\$339,596)  Add: interest expense 1,639,401 1,071,332  Pretax income (loss) before interest (842,745) 731,736  Divide by: Interest expense 1,639,401 1,071,332	Asset-to-equity ratio			
Divide by: Total equity         13,610,648         14,125,617           Asset-to-Equity Ratio         3.71         3.42           Interest rate coverage ratio           Loss before tax         (\$2,482,146)         (\$339,596)           Add: interest expense         1,639,401         1,071,332           Pretax income (loss) before interest         (842,745)         731,736           Divide by: Interest expense         1,639,401         1,071,332	' '		\$50,558,407	\$48,319,714
Asset-to-Equity Ratio   3.71   3.42		Divide by: Total equity		
Interest rate coverage ratio  Loss before tax (\$2,482,146) (\$339,596)  Add: interest expense 1,639,401 1,071,332  Pretax income (loss) before interest (842,745) 731,736  Divide by: Interest expense 1,639,401 1,071,332				
ratio  Loss before tax (\$2,482,146) Add: interest expense 1,639,401 Pretax income (loss) before interest Divide by: Interest expense 1,639,401 1,071,332 1,071,332	Interest rate coverag	re		
Loss before tax(\$2,482,146)(\$339,596)Add: interest expense1,639,4011,071,332Pretax income (loss) before interest(842,745)731,736Divide by: Interest expense1,639,4011,071,332	_	,-		
Add: interest expense       1,639,401       1,071,332         Pretax income (loss) before interest       (842,745)       731,736         Divide by: Interest expense       1,639,401       1,071,332		Loss before tax	(\$2,482,146)	(\$339,596)
Pretax income (loss) before interest         (842,745)         731,736           Divide by: Interest expense         1,639,401         1,071,332			• • • •	
Divide by: Interest expense <b>1,639,401</b> 1,071,332		•	•	
			• •	
		•		

Ratio	Formula	2024	2023
Return on equity			
	Net loss attributable to equity holders		
	of the Parent Company	(\$3,001,014)	(\$2,620,032)
	Equity:		
	Beginning of year	14,125,617	16,752,116
	End of year	13,610,648	14,125,617
	Divide by: Average equity	13,868,133	15,438,867
	Return on Equity	(0.22)	(0.17)
Return on assets			
	Net loss	(\$3,017,070)	(\$2,620,084)
	Total assets:		
	Beginning of year	48,319,714	36,427,712
	End of year	50,558,407	48,319,714
	Divide by: Average assets	49,439,061	42,373,713
	Return on Assets	(0.06)	(0.06)
Net profit margin			
, 0	Net loss	(\$3,017,070)	(\$2,620,084)
	Sales	72,465,891	56,467,297
	Net Profit Margin	(0.04)	(0.05)



BDO Towers Valero 8741 Paseo de Roxas Makati City 1226 Philippines

Phone : +632 8 982 9100 Fax : +632 8 982 9111 Website : www.reyestacandong.com

### REPORT OF INDEPENDENT AUDITORS' ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Alliance Select Foods International, Inc., a subsidiary of Strongoak Inc., and Subsidiaries (the "Group") as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022, and have issued our report thereon dated April 11, 2025.

Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying Supplementary Schedules are the responsibility of the Group's management. These supplementary schedules include the following:

- Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration for the year ended December 31, 2024
- Supplementary Schedules as Required by Part II of the Revised Securities Regulation Code Rule 68 as at December 31, 2024
- Conglomerate Map as at December 31, 2024

These schedules are presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 and are not part of the basic consolidated financial statements. The supplementary schedules have been subjected to the auditing procedures applied in our audits of the consolidated basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022;

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 11, 2025 Makati City, Metro Manila



### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

Suite 3104A, West Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

## SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF PARENT COMPANY'S RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

**DECEMBER 31, 2024** 

			Amount
Retained e	arnings, beginning of reporting period available for		
divider	nd declaration		(\$12,616,073)
Add/less:	Net income (loss) for the current year		(458,352)
Add/less:	Category F: Other items that should be excluded from		
the de	termination of the amount of available for dividends		
distrib	ution		
Net movem	nent of deferred tax asset not considered in the reconciling		
items ι	under the previous categories	407,291	
Net movem	nent in net retirement liability,		
excludi	ng remeasurement losses	(15,291)	369,812
Total retain	ned earnings, end of the reporting period available for		
divider	nd		(\$12,704,613)

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

## SUPPLEMENTARY SCHEDULES AS REQUIRED BY PART II OF THE REVISED SRC RULE 68 DECEMBER 31, 2024

### **Table of Contents**

Schedule	Description	Page
Α	Financial Assets	N/A
В	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	1
С	Amounts Receivable from Related Parties which are Eliminated During the Consolidation of the Financial Statements	2
D	Long-Term Debt	3
E	Indebtedness to Related Party (Long-Term Loans from Related Companies)	4
F	Guarantees of Securities of Other Issuers	N/A
G	Capital Stock	5

A - The Group does not have financial assets measured at fair value through other comprehensive income and financial assets measured at fair value through profit or loss.

F - No guarantees of securities of other issuer.

N/A - Not applicable

- 1 - SCHEDULE B

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) DECEMBER 31, 2024

	Balance at Beginnning of		Amounts	Amounts	_		Balance at
Name and Designation of Debtor	Year	Additions	Collected	Written off	Current	Not Current	End of Year
Advances to officers	\$14,192	\$36,968	(\$45,488)	\$-	\$5,672	\$-	\$5,672

**SCHEDULE C** 

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

## AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF THE FINANCIAL STATEMENTS DECEMBER 31, 2024

					Other			
	Balance at			Amounts	changes			
Name and Designation of	Beginnning of		Amounts	Written	Additions			Balance at End
Debtor	Year	Additions	Collected	off	(Deductions)	Current	Not Current	of Year
Due from related parties:								
Parent	\$11,446,461	\$-	\$1,129,573	\$-	\$-	\$10,316,888	\$-	\$10,316,888
Subsidiaries	4,131,997	_	47,704	_	_	4,084,293	_	4,084,293
	\$15,578,458	\$-	\$1,177,277	\$-	\$-	\$14,401,181	\$-	\$14,401,181

- 3 - SCHEDULE D

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

## LONG-TERM DEBT DECEMBER 31, 2024

Title of Issue and Type of Obligation	Amount Shown as Current	Amount Shown as Long-Term	Total
Bank loans – secured	\$-	\$-	\$-

Note: The terms, interest rate, collaterals and other relevant information are shown in Note 12 to the Consolidated Financial Statements.

- 4 - SCHEDULE E

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

## INDEBTEDNESS TO RELATED PARTY (LONG-TERM LOANS FROM RELATED COMPANIES) DECEMBER 31, 2024

Name of Related Party	Balance at Beginning of Year	Balance at End of Year
Parent	\$1,889,651	\$1,808,799

Note: The terms, interest rate, and other relevant information are shown in Note 13 to the Consolidated Financial Statements.

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

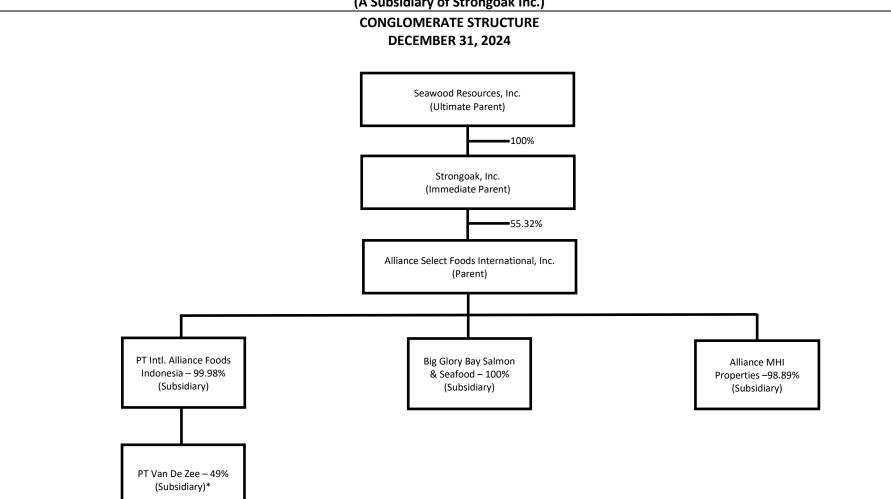
(A Subsidiary of Strongoak Inc.)

## CAPITAL STOCK DECEMBER 31, 2024

				Numbe	er of shares hel	d by
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding as Shown Under the Related Statement of Financial Position Caption	Number of Shares Reserved for Options,warrants, Conversion and Other Rights	Related Parties	Directors, Officers and employees	Others
Common stock – ₽0.50 par value	3,000,000,000	2,499,712,463	_	1,700,395,089	34,357,561	764,959,813

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)



<sup>\*</sup>On August 12, 2024, the voluntary dissolution of PT Van De Zee was completed, and its registration was removed from the Indonesian Corporate Register, as certified by the Indonesian Ministry of Law and Human Rights.

## ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES (A Subsidiary of Strongoak Inc.)

## SUPPLEMENTARY SCHEDULE OF EXTERNAL AUDITOR FEE-RELATED INFORMATION DECEMBER 31, 2024 AND 2023

	2024	2023
Total Audit Fees	₽1,550,000	₽1,500,000
New audit comings force		
Non-audit services fees:		
Other assurance services	_	_
Tax services	-	_
All other services	-	_
Total Non-Audit Fees	_	_
Total Audit and Non-audit Fees	₽1,550,000	₽1,500,000
Audit and Non-audit Fees of Other Related Entities		
	2024	2023
Audit Fees	₽-	₽–
Non-audit services fees:		
Other assurance services	-	_
Tax services	_	_
All other services	_	_
Total Audit and Non-audit Fees of Other Related Entities	₽-	₽—





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# REPUBLIC OF THE PHILIPPINES DEPARTMENT OF FINANCE BUREAU OF INTERNAL REVENUE

### FILING REFERENCE NO.

TIN : 227-409-243-000

Name : ALLIANCE SELECT FOODS INTERNATIONAL, INC.

RDO : 127
Form Type : 1702

Reference No. : 462500065375804

Amount Payable (Over Remittance) : -1,212,020.00

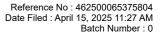
Accounting Type : C - Calendar

For Tax Period : 12/31/2024

Date Filed : 04/15/2025

Tax Type : IT

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### Republic of the Philippines Department of Finance Bureau of Internal Revenue

For BIR Use Only: BCS/

BIR Form No

**Annual Income Tax Return** 

For Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate



1702-RT January 2018(ENCS) Enter all required information in CAPITAL LETTERS. Mark applicable boxes with an "X"
Two Copies MUST be filed with the BIR and one held by the taxpayer. Page 1 5 Alphanumeric Tax Code (ATC) Calendar Fiscal 4 Short Period Return? 3 Amended Return? IC055 Minimum Corporate Income Tax (MCIT) ○ Yes ◎ No Yes No 2 Year Ended (MM/20YY) IC010 ➤ DOMESTIC CORPORATION IN GENERAL < 12/2024 Part I - Background Information 6 Taxpayer Identification Number (TIN) 227 - 243 7 RDO Code 127 8 Registered Name (Enter only 1 letter per box using CAPITAL LETTERS) ALLIANCE SELECT FOODS INTERNATIONAL, INC. 9A Registered Address (Indicate complete registered address) SUITE 3104A WEST TOWER PHIL. STOCK EXCHANGE CENTRE CITY OF PASIG. NCR. SECOND DIS 9B Zipcode 1605 10 Date of Incorporation/Organization (MM/DD/YYYY) 09/01/2003 11 Contact Number 12 Email Address NO VALUE FROM SOURCE ilnepomuceno@allianceselectfoods.com  $\bigcirc$  Optional Standard Deduction (OSD) - 40% of Gross Income [Section 34(L), NIRC as amended by RA No. 9504] Itemized Deductions [Section 34 13 Method of Deductions (A-J), NIRC] Part II - Total Tax Payable (Do NOT enter Centavos) 8,607,389 14 Total Income Tax Due (Overpayment) (From Part IV Item 43) 9,819,409 15 Less: Total Tax Credits/Payments (From Part IV Item 55) 16 Net Tax Payable (Overpayment) (Item 14 Less Item 15) (From Part IV Item 56) (1,212,020) Add Penalties 17 Surcharge 18 Interest 0 19 Compromise 0 20 Total Penalties (Sum of Items 17 to 19) 21 TOTAL AMOUNT PAYABLE (Overpayment) (Sum of Item 16 and 20) (1,212,020) If Overpayment, mark "X" one box only (Once the choice is made, the same is irrevocable) To be refunded \_\_\_ To be issued a Tax Credit Certificate (TCC) \_\_\_ To be carried over as tax credit next year/quarter We declare under the penalties of perjury, that this annual return has been made in good faith, verified by us, and to the best of our knowledge and belief, is true and correct pursuant to the provisions of the Nation Internal Revenue Code, as amended, and the regulations issued under authority thereof. (If Authorized Representative, attach authorization letter and indicate TIN) 22 Number of Signature over printed name of President/Principal Officer/Authorized Representative Signature over printed name of Treasurer/Assistant Treasure Attachments Title of Signatory Title of Signatory TIN TIN 4 Part III - Details of Payment Date (MM/DD/YYYY) Particulars Drawee Bank/Agency Amount 23 Cash/Bank Debit Memo 0 24 Check 0 25 Tax Debit Memo 0 26 Others (Specify Below)

Machine Validation/Revenue Official Receipts Details (if not filed with an Authorized Agent Bank)

Stamp of receiving Office/AAB and Date of Receipt (RO's Signature/Bank Teller's Initial)

### BIR Form No. 1702-RT January 2018(ENCS) Page 2

59 Total Tax Relief Availment (Sum of Items 57 and 58)

Annual Income Tax Return

Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate



0

Townson Identification Number (TIN)	Deviate and Name		1702-KT 01/18ENG3 F2		
Taxpayer Identification Number (TIN) Registered Name					
227 - 409 - 243 - 000	ALLIANCE SELECT FOODS INTERNA	HONAL, INC			
	Part IV - Computation of Tax		(Do NOT enter Centavos)		
27 Sales/Receipts/Revenues/Fees			4,103,600,641		
28 Less: Sales Returns, Allowances and Discounts			0		
29 Net Sales/Receipts/Revenues/Fees (Item 27 Less Item 2	(8)		4,103,600,641		
30 Less: Cost of Sales/Services			3,675,886,411		
31 Gross Income from Operation (Item 29 Less Item 30)			427,714,230		
32 Add: Other Taxable Income Not Subjected to Final Tax			2,655,238		
33 Total Taxable Income (Sum of Items 31 and 32)			430,369,468		
Less: Deductions Allowable under Existing Law					
<b>34</b> Ordinary Allowable Itemized Deductions ( <i>From Part VI Schedule I Item 18</i> )	341	,138,355			
35 Special Allowable Itemized Deductions (From Part VI Schedule II Item 5)		0			
36 NOLCO (only for those taxable under Sec. 27(A to C); Sec. 28(A)(1) & (A)(6)(b) of the tax Code) (From Part VI Schedule III Item 8)	88	,231,113			
37 Total Deductions (Sum of Items 34 to 36)	430	,369,468			
<b>OR</b> [in case taxable under S	ec 27(A) & 28(A)(1)]				
38 Optional Standard Deduction (40% of Item 33)		0			
39 Net Taxable Income/(Loss) (If Itemized: Item 33 Less It	em 37; If OSD: Item 33 Less Item 38)		0		
40 Applicable Income Tax Rate			25 %		
41 Income Tax Due other than Minimum Corporate Income		0			
<b>42</b> MCIT Due (2% of Item 33)			8,607,389		
<b>43 Tax Due</b> (Normal Income Tax Due in Item 41 OR the MC (To Part II Item 14)	IT Due in Item 42, whichever is higher)		8,607,389		
Less: Tax Credits/Payments (attach proof)					
44 Prior Year's Excess Credits Other Than MCIT			3,346,931		
45 Income Tax Payment under MCIT from Previous Quarter	/s		4,999,790		
46 Income Tax Payment under Regular/Normal Rate from P	revious Quarter/s		0		
47 Excess MCIT Applied this Current Taxable Year (From Page 1997)	art VI Schedule IV Item 4)		0		
48 Creditable Tax Withheld from Previous Quarter/s per BIR	Form No. 2307		1,027,198		
49 Creditable Tax Withheld per BIR Form No. 2307 for the 4	th Quarter		445,490		
50 Foreign Tax Credits, if applicable			0		
51 Tax Paid in Return Previously Filed, if this is an Amended		0			
52 Special Tax Credits (To Part V Item 58)			0		
Other Credits/Payments (Specify)					
53			0		
54			0		
⊗					
55 Total Tax Credits/Payments (Sum of Items 44 to 54) (	To Part II Item 15)		9,819,409		
56 Net Tax Payable / (Overpayment) (Item 43 Less Item 55) ) (To Part II Item 16) (1,212,					
	Part V - Tax Relief Availment				
57 Special Allowable Itemized Deductions (Item 35 of Part I	V x Applicable Income Tax Rate)		0		
58 Add: Special Tax Credits (From Part IV Item 52)	<u> </u>		0		

#### BIR Form No. 1702-RT January 2018(ENCS) Page 3

Annual Income Tax Return

Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate



Toyngyar Identification Number (TIN)	Bosistored N		1702-RT 01/18EN	100 F
	Registered N	ECT FOODS INTERNATIONAL	INC	
Schedule I - Ordinary Allowable I	temized Dedu	ictions (Attach additional	sheet/s, if necessary)	
1 Amortizations				0
2 Bad Debts				0
3 Charitable Contributions				0
4 Depletion				0
5 Depreciation			2,92	0,405
6 Entertainment, Amusement and Recreation			2,21	2,623
7 Fringe Benefits				0
8 Interest			92,73	0,428
9 Losses				0
10 Pension Trust				0
11 Rental			14,39	0,164
12 Research and Development				0
13 Salaries, Wages and Allowances			87,54	9,108
14 SSS, GSIS, Philhealth, HDMF and Other Contributions				0
15 Taxes and Licenses			22,29	8,552
16 Transportation and Travel			6,86	5,961
17 Others (Deductions Subject to Withholding Tax and Other E sheet(s), if necessary]	xpenses) [Specif	y below; Add additional		
a Janitorial and Messengerial Services				0
b Professional Fees				0
c Security Services				0
d OUTSIDE SERVICES			54,18	3,787
e ADVERTISING, MARKETING AND COMMISSION			13,83	6,548
fINSURANCE			6,27	1,048
g CUSTOMS, BROKERAGE AND DEMURRAGE			5,84	1,320
h REALIZED FOREX LOSS			2,36	2,031
OTHERS			29,67	6,380
⊗				
i.1 UTILITIES AND COMMUNICATION			2,204	4,098
i.2 MATERIALS AND SUPPLIES			1,812	2,607
i.3 OTHERS			25,659	9,675
18 Total Ordinary Allowable Itemized Deductions (Sum of	Items 1 to 17i) (1	To Part IV Item 34)	341,138	,355
Schedule II - Special Allowable I	temized Dedu	ctions (Attach additional	sheet/s, if necessary)	1
Description		Legal Basis	Amount	
1				0
2				0
3				0
4				0
<b>©</b>				
-	1			
5 Total Special Allowable Itemized Deductions (Sum of Item	ns 1 to 4) (To Pai	rt IV Item 35)		0

# BIR Form No. 1702-RT

#### **Annual Income Tax Return**



	January 2018(ENCS) Page 4	Corporation, Part	Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate	
Ta	axpayer Identification	Number (TIN)	Registered Name	
22	- 409 - 2	243 - 000	ALLIANCE SELECT FOODS INTERNATIONAL, INC.	
		Schedule III -	Computation of Net Operating Loss Carry Over (NOLCO)	
1 (	Gross Income (From Part I	V Item 33)		0
2 L	2 Less: Ordinary Allowable Itemized Deductions (From Part VI Schedule I Item 18)			0
1 2	3 Net Operating Loss/Item 1 Less Item 2) (To Schedule IIIA Item 7A)			0

Schedule IIIA - Computation of Available Net Operating Loss Carry Over (NOLCO)	
down: 50 or more round up)	

Net Opera	D) NOLCO Applied President Vees	
Year Incurred A) Amount		B) NOLCO Applied Previous Year
4 0		0
5 2023	2,578,313	0
6 2022	90,003,622	0
7 2021	361,788,120	0

Continuation of Schedule IIIA (Item numbers continue from table above)

C) NOLCO Expired	D) NOLCO Applied Current Year	E) Net Operating Loss (Unapplied) [ E = A Less (B + C + D) ]
4 0	0	0
5 0	0	2,578,313
6 0	0	90,003,622
7 0	89,231,113	272,557,007
8 Total NOLCO (Sum of Items 4D to 7D) (To Part IV, Item 36)	89,231,113	

#### Schedule IV - Computation of Minimum Corporate Income Tax (MCIT)

Year	A) Normal Income Tax as adjusted	nal Income Tax as adjusted B) MCIT	
1 2023	0	3,898,802	3,898,802
<b>2</b> 2022	0	910,432	910,432
3 2021	0	1,358,553	1,358,553

Continuation of Schedule IV (Item numbers continue from table above)

	Applied/Used in us Years	E) Expired Portion of Excess MCIT	F) Excess MCIT Applied this Current Taxable Year	G) Balance of Excess MCIT Allowable as Tax Credit for Succeeding Year/s [ G = C Less (D + E + F)]
1	0	0	0	3,898,802
2	0	0	0	910,432
3	0	1,358,553	0	0
Total Excess MCIT Applied (Sum of Items 1F to 3F) (To Part IV Item 47)			0	

Schedule V - Reconciliation of Net Income per Books Against Taxable Income (attach ad	ditional sheet/s, if necessary)
1 Net Income/(Loss) per books	3,591,848
Add: Non-deductible Expenses/Taxable Other Income	
2 WRITE-DOWN OF INPUT VAT	35,883,699
3 OTHERS	49,764,063
◎	
4 Total (Sum of Items 1 to 3)	89,239,610
Less: A) Non-Taxable Income and Income Subjected to Final Tax	
5 INTEREST INCOME SUBJECT TO FINAL TAX	8,497
6	0
B) Special Deductions	
7 APPLIED NOLCO	89,231,113
8	0
⊗	
9 Total (Sum of Items 5 to 8)	89,239,610
10 Net Taxable Income/(Loss) (Item 4 Less Item 9)	0



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of **ALLIANCE SELECT FOODS INTERNATIONAL, INC.** ("The Company") is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the year ended December 31, 2024, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

**Reyes Tacandong & Co.**, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

**LORENZO SIXTO T. LICHAUCO** 

Chairman of the Board

JEOFFREY P. YULO

President and Chief Executive Officer

JOSEPHINE S. RAMOS

Chief Financial Officer

Signed this 11th day of April 2025

SUBSCRIBED AND SWORN TO BEFORE ME, A NOTARY PUBLIC TARE 1 5 2025 day of APRIL, 2025, the Affiants exhibiting to me their evidence of identity with details below:

## ID TYPE /NO./ DATE AND PLACE ISSUED

**LORENZO SIXTO T. LICHAUCO** 

**JEOFFREY P. YULO** 

**JOSEPHINE S. RAMOS** 

**DRIVER'S LICENSE NO. 1-74-028833** 

PASSPORT NO. P7151375B/07-08-2021/DFA SAN PABLO

PASSPORT NO. P1271428B/03-29-2019/ DFA MANILA

Notary Public

Por and in Pasig City and the Municipality of Pateros Appointment No. 96 (2024-2025) valid until 12/31/2025 MCLE Exemption No. VIII-BEP003234, antil 04/14/28 Roll No. 46377; IBP LRN 02459, OR 535886; 06/21/2001 TIN 123-011-785; PTR 2231401AA; 01/03/25; Pasig City

U-5, G/F West Tower PSE, Exchange Road Ortigas Center, Pasig City Tel.+632-86314090

Doc No. Book No. \_\_ Page No.

Series of 2025

### COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

**SEC Registration Number** 

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COMPANY NAME Α C C 0 0 S L L ı Ν Ε S Ε L Ε T F D ı Ν Т Ε R Ν Α T 0 Ν Α ı C Ν C Α S b S i d i f S Т R 0 Ν G 0 Α K ı Ν ı u а r У 0 ) PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province) Ρ 3 1 0 4 Α W Т u i t е е S t 0 w е r h i р р n е S k Ε h C t Ε h R d t 0 С C n е n r е X C n 0 а X а g е а g е Ρ C i 0 i Α i t r t g а S V е n u е а S g У Form Type Department requiring the report Secondary License Type, If Applicable S S Α F  $C \mid R \mid M \mid D$ N Α COMPANY INFORMATION Company's Email Address Company's Telephone Number/s Mobile Number psbayona@allianceselectfoods.com (02) 8-637-8800 0917-620-5726 No. of Stockholders Annual Meeting (Month / Day) Calendar Year (Month / Day) 235 15th day of June December 31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation **Email Address** Telephone Number/s Name of Contact Person Mobile Number info@allianceselectfoods.com (02) 8-637-8800 0917-620-5726 Mr. Jeoffrey P. Yulo

#### **CONTACT PERSON'S ADDRESS**

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.



BDO Towers Valero 8741 Paseo de Roxas Makati City 1209 Philippines **Phone** : +632 8 98

Fax : +632 8 982 9111

Website : www.reyestacandong.com

#### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
ALLIANCE SELECT FOODS INTERNATIONAL, INC.
Suite 3104A, West Tower
Philippine Stock Exchange Centre
Exchange Road, Ortigas Avenue, Pasig City

#### Opinion

We have audited the separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC. (A Subsidiary of STRONGOAK INC.) (the "Company"), which comprise the separate statements of financial position as at December 31, 2024 and 2023, and the separate statements of comprehensive income, separate statements of changes in equity and separate statements of cash flows for the years ended December 31, 2024, 2023 and 2022 and notes to separate financial statements, including a summary of material accounting policy information.

In our opinion, the accompanying separate financial statements present fairly, in all material respects, the separate financial position of the Company as at December 31, 2024 and 2023, and its financial performance and its cash flows for the years ended December 31, 2024, 2023 and 2022 in accordance with Philippine Financial Reporting Standards (PFRS) Accounting Standards.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Separate Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the separate financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with PFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements including disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322 Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022;

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 11, 2025 Makati City, Metro Manila

# ALLIANCE SELECT FOODS INTERNATIONAL, INC.

(A Subsidiary of STRONGOAK INC.)

# **SEPARATE STATEMENTS OF FINANCIAL POSITION**

ח	ece	m	h	۵r	3
-	CLC		v	CI.	J.

		De	cemper 31
	Note	2024	2023
ASSETS			
<b>Current Assets</b>			
Cash	4	\$721,600	\$1,464,749
Trade and other receivables	5	11,806,206	13,134,872
Inventories	6	17,631,579	15,180,995
Due from related parties	13	4,066,099	4,080,448
Other current assets	7	5,013,429	2,759,852
Total Current Assets		39,238,913	36,620,916
Noncurrent Assets			
Investments in subsidiaries	8	6,471,798	6,471,798
Property, plant and equipment	9	5,241,726	5,306,028
Deferred tax assets	24	649,613	1,006,034
Other noncurrent assets	10	1,578,553	1,619,810
Total Noncurrent Assets		13,941,690	14,403,670
		\$53,180,603	\$51,024,586
LIABILITIES AND EQUITY			
Current Liabilities			
Trade and other payables	11	\$14,055,402	\$8,530,171
Short-term loans payable	12	20,256,921	22,511,326
Current portion of:	12	20,230,321	22,311,320
Loans payable	12	_	416,667
Lease liabilities	22	131,794	138,503
Due to a related party	13	131,794	1,889,651
Income tax payable	13	_	16,289
Total Current Liabilities		34,444,117	33,502,607
Noncurrent Liabilities		34,444,117	33,302,007
	13	1 000 700	
Due to a related party	22	1,808,799	416 170
Noncurrent portion of lease liabilities		266,578	416,179
Net retirement benefits obligation	14	287,162	198,279
Other noncurrent liability	9	423,241	458,292
Total Noncurrent Liabilities  Total Liabilities		2,785,780	1,072,750
		37,229,897	34,575,357
Equity Control stock	15	20 022 200	20 022 200
Capital stock	15 15	26,823,389	26,823,389
Additional paid-in capital (APIC)	15 15	1,486,546	1,486,546
Treasury stock - at cost	15	(5,774)	(5,774)
Deficit Other comprehensive income	4.4	(12,633,328)	(12,174,976)
Other comprehensive income	14	279,873	320,044
Total Equity		15,950,706	16,449,229
		\$53,180,603	\$51,024,586

See accompanying Notes to Separate Financial Statements.

# ALLIANCE SELECT FOODS INTERNATIONAL, INC.

(A Subsidiary of STRONGOAK INC.)

# **SEPARATE STATEMENTS OF COMPREHENSIVE INCOME**

**Years Ended December 31** 

Years Ended December 31			
Note	2024	2023	2022
16	\$72,440,984	\$56,438,579	\$34,365,130
17	(64,919,507)	(52,221,383)	(31,746,248)
	7,521,477	4,217,196	2,618,882
18	(5,626,296)	(3,882,582)	(2,787,924)
12	(1,639,401)	(1,042,518)	(451,305)
19	(192,373)	337,781	128,529
	63,407	(370,123)	(491,818)
24			
	151,947	70,111	16,712
	369,812	2,202,094	2,957,171
	521,759	2,272,205	2,973,883
	(458,352)	(2,642,328)	(3,465,701)
14	(40,171)	791	195,698
	(\$498,523)	(\$2,641,537)	(\$3,270,003)
21	(\$0.0002)	(\$0.0011)	(\$0.00014)
	16 17 18 12 19 24	Note 2024  16 \$72,440,984  17 (64,919,507)  7,521,477  18 (5,626,296)  12 (1,639,401)  19 (192,373)  63,407  24  151,947 369,812 521,759  (458,352)  14 (40,171)  (\$498,523)	Note       2024       2023         16       \$72,440,984       \$56,438,579         17       (64,919,507)       (52,221,383)         7,521,477       4,217,196         18       (5,626,296)       (3,882,582)         12       (1,639,401)       (1,042,518)         19       (192,373)       337,781         24       151,947       70,111         369,812       2,202,094         521,759       2,272,205         (458,352)       (2,642,328)         14       (40,171)       791         (\$498,523)       (\$2,641,537)

See accompanying Notes to Separate Financial Statements.

# ${\bf ALLIANCE\ SELECT\ FOODS\ INTERNATIONAL,\ INC.}$

(A Subsidiary of STRONGOAK INC.)

# **SEPARATE STATEMENTS OF CHANGES IN EQUITY**

**Years Ended December 31** 

	Tears Linded December 31				
	Note	2024	2023	2022	
CAPITAL STOCK	15	\$26,823,389	\$26,823,389	\$26,823,389	
APIC	15	1,486,546	1,486,546	1,486,546	
TREASURY STOCK - at cost	15	(5,774)	(5,774)	(5,774)	
DEFICIT					
Balance at beginning of year		(12,174,976)	(9,532,648)	(6,066,947)	
Net loss		(458,352)	(2,642,328)	(3,465,701)	
Balance at end of year		(12,633,328)	(12,174,976)	(9,532,648)	
OTHER COMPREHENSIVE INCOME	14				
Balance at beginning of year		320,044	319,253	123,555	
Remeasurement gain (loss) on retirement					
benefit obligation - net of tax		(40,171)	791	195,698	
Balance at end of year		279,873	320,044	319,253	
		\$15,950,706	\$16,449,229	\$19,090,766	

See accompanying Notes to Separate Financial Statements.

# ALLIANCE SELECT FOODS INTERNATIONAL, INC.

(A Subsidiary of STRONGOAK INC.)

# SEPARATE STATEMENTS OF CASH FLOWS

Year	rs Fn	ıdec	l Decem	her	31

		Y6	ears Ended Decei	inper 31
	Note	2024	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES				
Income (loss) before income tax		\$63,407	(\$370,123)	(\$491,818)
Adjustments for:		. ,	, ,	, , -,
Interest expense	12	1,693,954	1,105,273	479,308
Depreciation and amortization	9	1,118,127	934,026	860,055
Provision for:			·	•
Allowance for ECL for trade receivables		341,559	_	_
Inventory write-down		223,987	7,614	_
Allowance for ECL on advances to		•	·	
suppliers	7	89,114	_	_
Unrealized foreign exchange gain		(221,684)	(53,462)	(140,637)
Retirement benefits cost	14	61,163	49,785	53,946
Interest income	4	(150)	(683)	(222)
Gain on disposal of asset	10	_	(383,782)	(21,070)
Reversal of inventory write-down	6	_	(211,190)	(1,163,630)
Loss on retirement of property and				
equipment	19	_	_	13,203
Operating income (loss) before working				
capital changes		3,369,477	1,077,458	(410,865)
Decrease (increase) in:				
Trade and other receivables		985,312	(6,689,864)	(2,068,926)
Inventories		(2,674,571)	(9,438,014)	950,463
Other current assets		(2,363,845)	310,994	(349,511)
Increase in trade and other payables		5,335,565	4,263,522	425,065
Net cash generated from (used for) operations		4,651,938	(10,475,904)	(1,453,774)
Income taxes paid		(147,082)	(26,216)	(13,973)
Retirement contributions paid	14	(16,049)	_	(5,381)
Interest received		150	683	222
Net cash flows provided by (used in)				
operating activities		4,488,957	(10,501,437)	(1,472,906)
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of property, plant and equipment	9	(1,053,825)	(451,625)	(314,654)
Decrease (increase) in other noncurrent assets	5	41,257	(10,653)	90,106
Collections from related parties		14,349	63,567	41,282
Proceeds from sale of:		17,373	03,307	71,202
Idle assets	10	_	383,782	_
Property, plant and equipment	9	_	-	26,647
Net cash flows used in investing activities		(998,219)	(14,929)	(156,619)
iver easi nows used in investing activities		(330,213)	(14,323)	(130,013)

(Forward)

**Years Ended December 31** 2024 2023 Note 2022 **CASH FLOWS FROM FINANCING ACTIVITIES** \$40,905,860 Proceeds from availment of loans 27 \$42,902,324 \$22,655,596 Payments of: 27 Loans payable (45,573,396) (30,929,058)(21,918,112)Interest 27 (1,531,466) (1,005,144)(449,111)Lease liabilities 22 (37,707)(29,219)(53,656)Net cash flows provided by (used in) financing activities (4,240,245) 8,942,439 234,717 **EFFECT OF FOREIGN EXCHANGE RATES IN CASH** 6,358 43,958 43,594 (743,149)**NET DECREASE IN CASH** (1,529,969)(1,351,214)**CASH AT BEGINNING OF YEAR** 1,464,749 2,994,718 4,345,932 **CASH AT END OF YEAR** \$721,600 \$1,464,749 \$2,994,718 SUPPLEMENTARY INFORMATION ON **NONCASH ACTIVITIES** Rental payable offset against due from related parties 22 \$128,944 \$125,162 \$150,869 Recognition of: Lease liabilities 655,317 **ROU** assets 655,317 Asset through deferred payment and

9

549,318

See accompanying Notes to Separate Financial Statements.

other liability

#### ALLIANCE SELECT FOODS INTERNATIONAL, INC.

(A Subsidiary of STRONGOAK INC.)

# NOTES TO SEPARATE FINANCIAL STATEMENTS AS AT DECEMBER 31, 2024 AND 2023 AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

#### 1. General Information

#### **Corporate Information**

ALLIANCE SELECT FOODS INTERNATIONAL, INC. (ASFII or the "Company"), a public corporation under Section 17.2 of the Securities Regulation Code, was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Company is primarily engaged in the business of manufacturing, canning, processing, importing and exporting of food products such as marine, aquaculture and other processed seafood. Its shares of stock are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

The Company is 55.32% owned by STRONGOAK INC. (Strongoak or the "Parent Company"), a domestic company engaged in investment activities. The ultimate parent company is Seawood Resources, Inc., a domestic company engaged in investing activities.

The Company's registered office address is at Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City.

#### **Investments in Subsidiaries**

The Company has investments in the following subsidiaries as at December 31, 2024, 2023 and 2022:

			% (	of Owners	hip
Name of Subsidiary	Nature of Business	Business	2024	2023	2022
Big Glory Bay Salmon and Seafood Company, Inc. (BGB)	Salmon and other seafoods processing	Philippines	100.00	100.00	100.00
PT International Alliance Food Indonesia (PT IAFI)	Export trading	Indonesia	99.98	99.98	99.98
Alliance MHI Properties, Inc. (AMHI) PT Van De Zee (PT VDZ)	Leasing Fishing	Philippines Indonesia	98.89 –	98.89 49.00	98.89 49.00

BGB has plant facilities that are located in Barrio Tambler, General Santos City.

PT IAFI was established under the Indonesian Foreign Capital Investment Law. In October 2019, the plant and machinery of PT IAFI was sold to an Indonesian entity. PT IAFI owns 49% of PT VDZ, a fishing company. PT IAFI and PT VDZ ceased operations in 2020 and 2016, respectively.

On August 11, 2022, the Board of Directors (BOD) of the Group approved the liquidation of PT VDZ.

On June 12, 2024, the stockholders of PT VDZ approved the final liquidation report prepared by the liquidator. The termination of PT VDZ's legal entity status, based on a Copy of Deed dated June 12, 2024, was recorded and removed from the Indonesian Company Register, as confirmed by the Minister of Law and Human Rights of the Republic of Indonesia on August 12, 2024.

#### **Approval of Separate Financial Statements**

The separate financial statements as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022 were reviewed and recommended for approval by the Audit Committee on April 11, 2025. and were approved and authorized for issuance by the Board of Directors (BOD) on April 11, 2025.

#### 2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of separate financial statements have been consistently applied to all the years presented, unless otherwise stated.

#### **Basis of Preparation and Statement of Compliance**

The separate financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS) Accounting Standards. This financial reporting framework includes PFRS Accounting Standards, Philippine Accounting Standards (PAS) and Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards Council and adopted by the SEC, including SEC pronouncements.

The Company also prepares and issues consolidated financial statements in accordance with PFRS Accounting Standards for the same period as the separate financial statements. These may be obtained at the registered office address of the Company or at the SEC.

#### **Bases of Measurement**

The separate financial statements are presented in United States (U.S.) Dollar, the functional and presentation currency of the Company. All values are rounded to the nearest U.S. Dollar, except when otherwise indicated.

The separate financial statements have been prepared on a historical cost basis, except for net retirement benefit obligation which is measured at the present value of the defined benefits obligation less fair value of plan assets, and lease liabilities which are measured at the present value of future lease payments. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and the fair value of the consideration received in exchange for incurring a liability.

Fair value is the amount for which an asset could be exchanged, a liability settled or an equity instrument granted could be exchanged, between knowledgeable, willing parties in an arm's length transaction. The Company uses observable market data to the extent possible when measuring the fair value of an asset or a liability.

Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and,
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting year during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 25 to the separate financial statements.

#### **Adoption of Amendments to PFRS Accounting Standards**

Several amendments to PFRS Accounting Standards became effective for annual periods beginning on or after January 1, 2024. However, management has assessed that none of the amendments have a significant impact on the financial statements of the Company.

#### New and Amendments to PFRS Accounting Standards in Issue But Not Yet Effective

Relevant new and amendments to PFRS Accounting Standards, which are not yet effective as at December 31, 2024 and have not been applied in preparing the separate financial statements, are summarized below:

Effective for annual periods beginning on or after January 1, 2025 -

• Amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability - The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2026:

- Amendments to PFRS 9, Financial Instruments, and PFRS 7, Financial Instruments: Disclosures Classification and Measurement of Financial Assets The amendments clarify that a financial liability is derecognized when the related obligation is discharged, cancelled, expires or otherwise qualifies for derecognizion (e.g. settlement date), and introduces a policy option to derecognize financial liabilities settled through an electronic payment system before settlement date if the required conditions are met. The amendments also clarify the assessment of contractual cash flow characteristics of financial assets, the treatment of non-recourse loans and contractually linked instruments, as well as require additional disclosure requirements for financial assets and liabilities with contingent features and equity instruments classified at fair value through other comprehensive income (FVOCI). Earlier application is permitted.
- Annual Improvements to PFRS Accounting Standards Volume 11:
  - Amendments to PFRS 7, Financial Instruments: Disclosures The amendments update and remove some obsolete references related to the gain or loss on derecognition on financial assets of an entity that has a continuing involvement and to the disclosure requirements on deferred differences between fair value and transaction price. The amendments also clarify that the illustrative guidance does not necessarily illustrate all the requirements for credit risk disclosure. Earlier application is permitted.

- Amendments to PFRS 9, Financial Instruments Transaction Price and Lessee Derecognition of Lease Liabilities The amendments clarify that when a lessee has determined that a lease liability has been extinguished in accordance with PFRS 9, the lessee must apply the derecognition criteria for a financial liability which requires recognition of a gain or loss in profit or loss. The amendments also replace the reference to 'transaction price as defined by PFRS 15, Revenue from Contracts with Customers' to 'the amount determined by applying PFRS 15' to remove potential confusion. Earlier application is permitted.
- Amendments to PFRS 10, Consolidated Financial Statements Determination of a 'de facto agent' - The amendments remove inconsistencies by clarifying that an entity must use judgment to determine whether other parties are acting as de facto agents. Earlier application is permitted.
- Amendments to PAS 7, Statement of Cash Flows Cost Method The amendments replace
  the term 'cost method' with 'at cost' following the deletion of the definition of 'cost method'.
  Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2027:

PFRS 18, Presentation and Disclosure in Financial Statements – This standard replaces PAS 1, Presentation of Financial Statements, and sets out the requirements for the presentation and disclosure of information to help ensure that the financial statements provide relevant information that faithfully represents the entity's assets, liabilities, equity, income and expenses. The standard introduces new categories and sub-totals in the statements of comprehensive income, disclosures on management-defined performance measures, and new principles for grouping of information, which the entity needs to apply retrospectively. Earlier application is permitted.

#### Deferred effectivity -

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Investment in Associates

 Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture — The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing new and amendments to PFRS Accounting Standards is not expected to have any material effect on the separate financial statements of the Company. Additional disclosures will be included in the financial statements, as applicable.

#### **Financial Assets and Liabilities**

#### **Recognition and Measurement**

Date of Recognition. The Company recognizes a financial asset or a financial liability in the separate statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

*Initial Recognition and Measurement.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable market data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

#### Classification

The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost. The classification of a financial instrument largely depends on the Company's business model and its contractual cash flow characteristics.

As at December 31, 2024 and 2023, the Company does not have financial assets and liabilities at FVPL and financial assets at FVOCI.

Classification of Financial Instruments between Liability and Equity. A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or,
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

*Financial Assets at Amortized Cost.* Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2024 and 2023, the Company's cash, trade and other receivables, due from related parties and refundable lease deposits (presented under "Other noncurrent assets") are classified under this category.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process. Financial liabilities at amortized cost are included under current liabilities if maturity is within 12 months from reporting date. Otherwise, these are classified as noncurrent liabilities.

As at December 31, 2024 and 2023, the Company's trade and other payables (excluding customers' deposits and statutory payable), loans payable, lease liabilities, other liability and due to a related party are classified under this category.

#### Reclassification

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

#### **Impairment of Financial Assets at Amortized Cost**

The Company records an allowance for expected credit loss (ECL). ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables, the Company has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other financial assets at amortized cost, the Company has applied the general approach and ECL computation is based on the 12-month ECL, which pertains to the portion of lifetime ECL that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

The Company considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions. In assessing whether a borrower is in default, the Company considers qualitative and quantitative factors.

#### Derecognition

Financial Assets. A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or,
- the Company has transferred its right to receive cash flows from the financial asset and either (a)
  has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred
  nor retained substantially all the risks and rewards of the asset, but has transferred control of the
  asset.

When the Company has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Company's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the separate statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the separate statements of financial position.

#### **Inventories**

Inventories are initially measured at cost. Subsequently, inventories are stated at the lower of cost and net realizable value (NRV). Cost incurred in bringing each product to its present location and condition is accounted for as follows:

Finished Goods. Costs of finished goods include direct materials and when applicable, direct labor and manufacturing overhead that have been incurred in bringing the inventories to their present location and condition. NRV represents the estimated selling price less estimated costs of completion and costs necessary to make the sale.

Raw and Packaging Materials and Parts and Supplies. Cost is determined using the weighted average method. Costs include all costs directly attributable to the acquisition. NRV is the current replacement cost.

At each reporting date, inventories are assessed for impairment. When the NRV of the inventories is lower than the cost, the Company recognizes the inventory write-down as an expense in profit or loss. The amount of any reversal of any write-down of inventories, arising from an increase in NRV, is recognized as part of other income in profit or loss.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the year when the related revenue is recognized and the related inventory write-down is reversed.

#### **Other Assets**

Other assets that are expected to be realized over no more than 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets.

Advances to Suppliers. Advances to suppliers are recognized whenever the Company pays in advance for its purchase of goods. These advances are measured at transaction price less any impairment in value. These are charged to the appropriate asset account upon receipt of goods.

Value-Added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT, except for receivables and payables that are stated with the amount of VAT included. The net amount of VAT recoverable from the taxation authority is presented as "Input VAT".

*Prepayments.* Prepayments (excluding prepaid taxes) are expenses paid in advance and recorded as assets before these are utilized. These are apportioned over the period covered by the payment and recognized in profit or loss when incurred. These are measured at face amount less any impairment in value.

Prepaid taxes are amounts withheld from collections of revenue or receivable and are deductible from income tax payable in the same year the revenue was recognized. These also include excess cash payment on income tax payable. Prepaid taxes in excess of income tax payable are carried forward to the succeeding year. These are measured at face amount, less any impairment in value. These can be utilized as payment for future income tax payable.

*Idle Assets.* Idle assets are those which are no longer used in the Company's operations. These are measured at cost less accumulated depreciation and impairment loss. The Company's idle assets are already fully provided with allowance for impairment loss.

#### **Investments in Subsidiaries and Joint Ventures**

The Company's investments in subsidiaries and joint ventures are carried in the separate statements of financial position at cost, less any impairment in value. A subsidiary is an entity in which the Company has control. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity which is subject to joint control.

An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Control is generally accompanied by a shareholding of more than one-half of voting rights. The existence and effect of potential voting rights that are substantive are considered when assessing whether the Company controls an entity. The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The investment is derecognized when it is sold or disposed of. Gains or losses arising from derecognition of an investment in a subsidiary are measured as the difference between the net proceeds and the carrying amount of the asset and are recognized in profit or loss when the asset is derecognized.

#### **Property, Plant and Equipment**

Property, plant and equipment, except construction-in-progress (CIP), are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. CIP represents structures under construction and is stated at cost. CIP is not depreciated until such time that the relevant assets are ready for use.

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials and direct labor, any other directly attributable costs, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Company,

and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When significant parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives of the property, plant and equipment:

Asset Type	Number of Years
Building	15 to 25
Machinery and equipment	15
Leasehold improvements	5 or lease term, whichever is shorter
Transportation equipment	5
Office and plant furniture, fixtures and equipment	5
Fishmeal facility	20

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

#### **Impairment of Nonfinancial Assets**

The carrying amounts of nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or cashgenerating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost to sell or value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization for property, plant and equipment, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges for

property, plant and equipment are adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

#### **Equity**

Capital Stock and APIC. Capital stock is measured at par value for all shares issued. Incremental costs, net of tax, incurred that are directly attributable to the issuance of new shares are recognized in equity as a reduction from related APIC or retained earnings. Proceeds or fair value of the consideration received in excess of par value are recognized as APIC.

*Deficit.* Deficit represent the cumulative balance of the Company's results of operations as at reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provision.

Other Comprehensive Income. Other comprehensive income comprises of items of income and expenses that are not recognized in profit or loss for the year in accordance with PFRS Accounting Standards. Other comprehensive income pertains to remeasurement gain on retirement benefit obligation.

Treasury Stock. Treasury stock represents Company's own equity instruments which are reacquired are recognized at cost and deducted from equity. Upon reissuance of treasury stock, the "Treasury stock" account is credited at cost. The excess of proceeds from reissuance over the cost of treasury stock is credited to APIC. The excess of cost of treasury stock over the proceeds from reissuance is debited to APIC but only to the extent of previously set-up APIC for the same class of shares of stock. Otherwise, the excess is debited against retained earnings or charged to deficit.

#### **Income Recognition**

#### Revenue

The Company generates revenue primarily from sale of goods.

Revenue from Contracts with Customers. Revenue from contracts with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Company performs its obligations; (b) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Company's performance does not create an asset with an alternative use to the Company and the Company has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Company also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Company has assessed that it acts as a principal in all of its revenue sources.

Revenue from sale of goods is recognized, net of returns and discounts, when the significant risks and rewards of ownership of the goods have passed to the customers, which is normally upon delivery to and acceptance of the goods by the customers.

#### Other Income

The Company's other sources of income are recognized as income when earned. Interest income is recognized, net of final tax, on a time proportion basis using the effective interest method.

#### **Contract Balances**

*Receivables.* A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays a consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

As at December 31, 2024 and 2023, the Company does not have outstanding contract assets.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays a consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made by the customer or when the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

The Company considers its customers' deposits as contract liabilities.

Cost to Obtain a Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. Otherwise, these are treated as expense.

Contract Fulfillment Asset. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Company first considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS Accounting Standards 15. If other standards are not applicable to contract fulfillment costs, the Company applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

As at December 31, 2024 and 2023, the Company does not have contract fulfillment assets.

#### **Cost and Expense Recognition**

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen which can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are sold.

Selling and Administrative Expenses. Selling expenses constitute costs incurred to sell and market the goods and services. Administrative expenses constitute costs of administering the business. These are recognized in profit or loss in the period when these are incurred.

*Interest Expense.* Interest expense is recognized in a time proportion basis using the effective interest method.

Other Charges. Expenses from other sources are expensed as incurred.

#### **Leases**

The Company assesses whether the contract is, or contains, a lease. To assess whether a contract conveys the right to control the use of an identified assets for a period of time, the Company assesses whether, throughout the period of use, it has both of the following:

- i. the right to obtain substantially all of the economic benefits from the use of the identified asset; and,
- ii. the right to direct the use of the identified asset.

If the Company has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term. The Company also assesses whether a contract contains a lease for each potential separate lease component.

At the commencement date, the Company recognizes right-of-use (ROU) assets and lease liabilities for all leases, except for short-term leases and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

*ROU Assets.* At the commencement date, the Company measures ROU assets at the assets' carrying value as if PFRS Accounting Standards 16 had been applied since the commencement date of the lease. The cost comprises:

- i. any lease payments made at or before the commencement date less any lease incentives received;
- ii. any initial direct costs; and,
- iii. an estimation of costs to be incurred by the Company in dismantling and removing the underlying asset, when applicable.

After the commencement date, ROU assets are carried at cost less any accumulated amortization and accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets, which is five years.

Lease Liabilities. At commencement date, the Company measures lease liabilities at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Company uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability comprise the following:

- i. fixed payments, including in-substance fixed payments;
- ii. variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- iii. amounts expected to be payable by the lessee under residual value guarantees; and,

iv. the exercise price under a purchase option that the Company is reasonably certain to exercise; lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option; and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

Lease liabilities are subsequently measured at amortized cost. Interest on the lease liabilities and any variable lease payments not included in the measurement of lease liabilities are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liabilities are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, lease liabilities are remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. Lease liabilities are also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments or changes in lease payments resulting from a change in an index or a rate used to determine those payments.

For income tax reporting purposes, payments under lease agreements are treated as deductible expense in accordance with the terms of the lease agreements.

#### **Employee Benefits**

Short-term Benefits. Short-term employee benefits are recognized as expense in the period when the economic benefits are given. Unpaid benefits at the end of the accounting period are recognized as accrued expense while benefits paid in advance are recognized as prepayment to the extent that it will lead to a reduction in future payments. Short-term benefits given by the Company to its employees include salaries and wages, social security contributions, short-term compensated absences and non-monetary benefits.

Retirement Benefits. Retirement benefit costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs comprising of current service costs and net interest expense on the retirement benefits liability in profit or loss.

The Company determines the net interest expense on defined benefit obligation by applying the discount rate to the net retirement benefit obligation at the beginning of the year, taking into account any changes in the liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefit obligation, which consist of actuarial gains and losses and the return on plan asset (excluding amount charged in net interest) are recognized immediately in other comprehensive income and are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal

date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The net retirement benefit obligation recognized by the Company is the present value of the defined benefit obligation reduced by the fair value of plan asset. The present value of defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related retirement benefit obligation.

The Company contributes to the retirement fund based on the actuarial valuation report. The contributions to the retirement plan consist of annual normal cost and amortization of any unfunded past service liability. The Company is not required to contribute when the fair value of plan assets exceeds the present value of retirement benefit obligation.

Actuarial valuation is made with sufficient regularity by a qualified actuary so that the amounts recognized in the separate financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Loss per Share**

The Company presents basic and diluted loss per share data for its common shares.

Basic income (loss) per share is calculated by dividing the net income (loss) attributable to common shareholders of the Company by the weighted average number of common shares issued and outstanding during the year. There are no potential dilutive shares.

#### **Income Taxes**

*Current tax*. Current tax liabilities for the current and prior years are measured at the amounts expected to be paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

*Deferred tax*. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, and the carry-forward benefits of unused net operating loss carryover (NOLCO) and excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of unused NOLCO and excess MCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates and tax laws that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws in effect at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in relation to the underlying transaction either in other comprehensive income or directly in equity.

Offsetting. Current tax assets and current tax liabilities are offset, or deferred tax assets and deferred tax liabilities are offset if, and only if, an enforceable right exists to offset the amounts and it can be demonstrated without undue cost or effort that the Company plans either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### **Foreign Currency-denominated Transactions and Translation**

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate at the reporting date. All differences are taken to the separate statement of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

For income tax reporting purposes, foreign exchange gains or losses are treated as taxable income or deductible expenses in the year such are realized.

#### **Related Party Relationships and Transactions**

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Such relationships also exist between and/or among entities that are under common control with the reporting enterprise, or between and/or among the reporting enterprises and their key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Related party transactions are considered material and/or significant if (i) these transactions amount to 10% or higher of the Company's total assets or, (ii) there are several transactions or a series of transactions over a 12-month period with the same related party amounting to 10% or higher of the Company's total assets. Details of transactions entered into by the Company with related parties are reviewed by the BOD in accordance with the Company's related party transactions policies.

Related party transactions consist of transfers of resources, services or obligations between the Company and its related parties, regardless of whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at the end of reporting period and adjusted to reflect the current best estimate.

#### **Contingencies**

Contingent liabilities are not recognized in the separate financial statements but are disclosed in the notes to separate financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the separate financial statements but are disclosed in the notes to separate financial statements when an inflow of economic benefits is probable.

#### **Events after the Reporting Period**

The Company identifies subsequent events as events that occurred after the reporting period but before the date when the separate financial statements were authorized for issue. Any subsequent event that provides additional information about the Company's financial position at the reporting period is reflected in the separate financial statements. Non-adjusting subsequent events are disclosed in the notes to separate financial statement, when material.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Company's separate financial statements requires management to make judgments, accounting estimates and use assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. The judgments and accounting estimates used in the separate financial statements are based on management's evaluation of relevant facts and circumstances as at the reporting date.

While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimate is revised if the change affects only that period or in the period of the change and future periods if the revision affects both current and future periods.

The Company believes that the following represent a summary of these significant judgments, estimates and assumptions and the related impact and associated risks in the separate financial statements.

Determining the Functional Currency. Management has determined that the functional currency of the Company is the U.S. Dollar, which is the currency of the primary economic environment in which the Company operates in and it is also the currency that mainly influences the operations of the Company, as majority of its revenue are from export sales and its raw materials are imported from other countries.

Determining Control Over Subsidiaries. Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. Management has determined that by virtue of its majority ownership of voting rights or by the power to cast the majority of votes through its representatives in the BOD of its subsidiaries as at December 31, 2024 and 2023, the Company has the ability to exercise control over these investees.

Classifying Financial Assets and Liabilities. The Company has determined that it shall classify its financial assets at amortized cost on the basis of the following conditions met:

- The asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Moreover, the Company has determined that it shall classify its financial liabilities at amortized cost using the effective interest method.

Classifying Lease Commitments. The Company has entered into leases for its forklifts, container vans, warehouse, plant and office. For short-term leases, lease payments are recognized as expense on a straight-line basis over the lease term (see Note 22). For long term leases, the Company recognizes ROU assets and lease liabilities measured at the present value of lease payments to be made over the lease term using the Company's incremental borrowing rate.

Information on the Company's ROU assets are presented under "Property, plant and equipment" and lease liabilities are disclosed in Notes 9 and 22, respectively.

Assessing the ECL on Trade Receivables. The Company applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance. To measure the ECL, these receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Company's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company has identified macroeconomic factors (i.e., gross domestic product growth rates, foreign exchange rates, inflation rate, etc.) that are relevant and accordingly adjust the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

Information about the ECL on the Company's trade receivables is disclosed in Note 26.

The carrying amount of trade and other receivables and provision for and allowance for credit losses on trade and other receivables are disclosed in Note 5.

Assessing the ECL on Other Financial Assets at Amortized Cost. The Company determines the allowance for ECL using general approach. The Company calculates ECL for its other financial assets at amortized cost at initial recognition by considering the occurrences and probabilities of possible defaults only for the next 12 months, rather than the life of the asset. It continues to apply this method until a significant increase in credit risk has occurred, at which point the loss allowance is measured based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Company considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

• actual or expected external and internal credit rating downgrade;

- existing or forecasted adverse changes in business, financial or economic conditions; and,
- actual or expected significant adverse changes in the operating results of the counterparty.

No provision for credit losses on other financial assets at amortized cost was recognized in 2024, 2023, and 2022.

The carrying amounts of the Company's cash in banks, due from related parties and refundable lease deposits (presented under "Other noncurrent assets") are disclosed in Notes 4, 10 and 13.

Estimating the NRV of Inventories. The NRV of inventories represents the estimated selling price for inventories less all estimated costs of completion and cost necessary to make the sale for finished goods, and current replacement costs for raw and packaging materials and parts and supplies. The Company determines the estimated selling price for inventories based on the recent sale transaction of similar goods with adjustments to reflect any changes in economic conditions since the date the transactions occurred. The Company records provisions for the excess of cost over NRV of inventories. While the Company believes that the estimates are reasonable and appropriate, significant differences in the actual experience or significant changes in estimates may materially affect the profit or loss and equity.

The carrying amounts of inventories carried at lower of cost and NRV are disclosed in Note 6.

Estimating the Useful Lives of Property, Plant and Equipment. The Company estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimates are based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful lives of property, plant and equipment are reviewed at each reporting date and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned above. The amount and timing of recording of depreciation and amortization expense for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful lives of the Company's property, plant and equipment 2024, 2023 and 2022.

The carrying amount of property, plant and equipment is disclosed in Note 9.

Estimating the ROU Assets and Lease Liabilities. The Company's ROU assets and lease liabilities are initially measured at the present value of lease payments. In determining the appropriate discount rate, the Company considered readily available interest rate implicit in the lease agreements, interest rate on its borrowings and the term of each lease commitment. The Company determined that the implicit rate in the lease agreement is not readily available and that the interest rate on its borrowings represents the appropriate financing cost in leasing the underlying assets. The incremental borrowing rate used in the lease is the rate that would cause the present value of the lease payments and unguaranteed residual to equal the sum of the fair value of the underlying assets and initial direct costs incurred.

The carrying amounts of ROU assets presented under "Property, plant and equipment" and lease liabilities are disclosed in Notes 9 and 22, respectively.

Assessing the Impairment of Nonfinancial Assets. The Company assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Company considers in deciding whether to perform an asset impairment review include the following:

- significant underperformance of a business in relation to expectations;
- significant negative industry or economic trends; and,
- significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Recoverable amount represents the greater of the fair value less cost to sell and the value in use.

The recoverable amount of property, plant and equipment represents the assets' value in use. Value in use is determined as the present value of estimated future cash flows expected to be generated from the continued use of the assets. The estimated cash flows are projected using growth rates based on historical experience and business plans and are discounted using pretax discount rates that reflect the current assessment of the time value of money and the risks specific to the assets.

No provision for impairment loss was recognized for other current assets and property, plant and equipment in 2024, 2023 and 2022. The carrying amounts of other current assets and property, plant and equipment are disclosed in Notes 7 and 9.

Provision for impairment loss recognized on investment in PT IAFI in 2017 and carrying amounts of investments in subsidiaries are disclosed in Note 8.

Estimating the Retirement Benefit Costs. The determination of the obligation and costs of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions, which include, among others, discount rates and salary increase rates may differ from actual developments in the future. Due to the complexities involved in the valuation and its long-term nature, the retirement benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. The discount rate assumption is based on the Bankers Association of the Philippines PHP Bloomberg Valuation Reference Rates benchmark reference curve for the government securities market considering average years of remaining working life of the employees as the estimated term of the defined benefit obligation.

The Company's retirement benefit obligation is disclosed in Note 14.

Recognizing the Deferred Tax Assets. The carrying amounts of deferred tax assets at each reporting date are reviewed and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Company's assessment on the recognition of deferred tax assets on deductible temporary differences and carryforward benefits from unused NOLCO and excess MCIT is based on the forecasted taxable income of the subsequent reporting periods. This forecast is based on the Company's past results and future expectations on revenue and expenses.

Information on the Company's recognized and unrecognized deferred tax assets are disclosed in Note 24.

Evaluating the Provisions and Contingencies. The Company provides for present obligations (legal or constructive) where it is probable that there will be an outflow of resources embodying economic benefits that will be required to settle said obligations. An estimate of the provision is based on known information at the end of reporting period, net of any estimated amount that may be reimbursed to the Company. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. The amount of provision is being reassessed at least on an annual basis to consider new relevant information.

Provisions recognized are disclosed in Note 18. Pursuant to PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, certain information expected to seriously prejudice the position of an entity, subject of the provision need not be disclosed.

Contingent liabilities are disclosed in the notes to separate financial statements unless the possibility of an outflow of resources embodying economic benefits is remote.

#### 4. Cash

This account consists of:

	2024	2023
Cash on hand	\$1,072	\$1,264
Cash in banks	720,528	1,463,485
	\$721,600	\$1,464,749

Cash in banks earn interest at the prevailing bank deposit rates.

Interest income was derived from cash in banks amounted to \$150, \$683 and \$222 in 2024, 2023 and 2022, respectively (see Note 19).

#### 5. Trade and Other Receivables

This account consists of:

	Note	2024	2023
Trade receivables:			_
Third parties		\$11,767,778	\$12,234,858
Related party	13	234,185	234,185
Others		635,081	1,155,108
		12,637,044	13,624,151
Allowance for ECL		(830,838)	(489,279)
		\$11,806,206	\$13,134,872

Trade receivables from third parties are noninterest-bearing and are generally collected within 90 days.

Trade receivables amounting to \$1.6 million and \$3.0 million are used to secure short-term loans from local banks as at December 31, 2024 and 2023, respectively (see Note 12).

Other receivables include the amount of the sale of idle assets and advances to employees that are subject to salary deduction.

Movements in the allowance for ECL are as follows:

	2024	2023
Balance at beginning of year	\$489,279	\$500,426
Provision	341,559	_
Write-off	_	(11,147)
Balance at end of year	\$830,838	\$489,279

#### 6. **Inventories**

This account consists of:

Note	2024	2023
17	\$7,908,876	\$7,353,967
	9,801,998	7,667,723
	216,698	231,311
	17,927,572	15,253,001
	7,659,099	7,328,177
	9,755,782	7,621,507
	216,698	231,311
	17,631,579	15,180,995
	\$17,631,579	\$15,180,995
		17 \$7,908,876 9,801,998 216,698 17,927,572 7,659,099 9,755,782 216,698

Movements in the inventory write-down are as follows:

	Note	2024	2023
Balance at beginning of year		\$72,006	\$275,582
Provision	18	223,987	7,614
Reversals		_	(211,190)
Balance at end of year		\$295,993	\$72,006
Balance at ena or year		Ψ233,333	7,2,000

Reversal of inventory write-down mainly pertains to inventories that were already condemned and subsequently disposed. These were recognized as part of cost of goods sold.

Raw materials charged to cost of goods sold amounted to \$55.8 million, \$48.5 million, and \$24.1 million in 2024, 2023 and 2022, respectively (see Note 17).

#### 7. Other Current Assets

This account consists of:

	2024	2023
Advances to suppliers	\$3,702,163	\$1,302,998
Input VAT	1,217,579	1,231,334
Prepayments:		
Insurance	78,527	34,254
Subscriptions	23,279	105,646
Taxes	21,396	42,550
Rent	11,045	33,476
Others	48,554	9,594
	5,102,543	2,759,852
Allowance for advances to suppliers	(89,114)	
	\$5,013,429	\$2,759,852

Movements in the allowance for advances to suppliers are as follows:

	Note	2024	2023
Balance at beginning of year		\$-	\$-
Provision	18	89,114	_
Balance at end of year		\$89,114	\$-

#### 8. Investments in Subsidiaries

Details of investments are as follows:

Name of Subsidiaries	2024	2023
BGB	\$6,177,761	\$6,177,761
PT IAFI	4,999,000	4,999,000
AMHI	294,037	294,037
	11,470,798	11,470,798
Allowance for impairment loss	(4,999,000)	(4,999,000)
	\$6,471,798	\$6,471,798

No impairment was recognized on the Company's investments in subsidiaries in 2024, 2023 and 2022.

# 9. **Property, Plant and Equipment**

The composition of and movements in this account are as follows:

						2024				
_					Office	Plant				
					Furniture,	Furniture,				
		Machinery	Leasehold	Transportation	Fixtures and	Fixtures and	Fishmeal			
	Building	and Equipment	Improvements	Equipment	Equipment	Equipment	Facility	CIP	ROU Assets	Total
Cost										
Balance at beginning of year	\$1,490,527	\$5,996,209	\$284,822	\$279,603	\$285,712	\$64,588	\$1,662,216	\$68,280	\$1,288,525	\$11,420,482
Additions	325,975	512,054	9,433	14,939	7,041	52,982	71,444	59,957	_	1,053,825
Balance at end of year	1,816,502	6,508,263	294,255	294,542	292,753	117,570	1,733,660	128,237	1,288,525	12,474,307
Accumulated Depreciation and Amortization										
Balance at beginning of year	1,052,632	3,430,965	148,488	99,851	152,472	55,768	307,992	_	764,880	6,013,048
Depreciation and amortization	165,702	596,363	17,487	48,791	15,070	7,189	114,574	_	152,951	1,118,127
Balance at end of year	1,218,334	4,027,328	165,975	148,642	167,542	62,957	422,566	-	917,831	7,131,175
Allowance for Impairment Losses										
Balance at beginning and end of year	_	101,406	_	_	-	_	_	_	_	101,406
Carrying Amount	\$598,168	\$2,379,529	\$128,280	\$145,900	\$125,211	\$54,613	\$1,311,094	\$128,237	\$370,694	\$5,241,726

						2023				
_					Office	Plant				
					Furniture,	Furniture,				
		Machinery	Leasehold	Transportation	Fixtures and	Fixtures and	Fishmeal			
	Building	and Equipment	Improvements	Equipment	Equipment	equipment	Facility	CIP	ROU Assets	Total
Cost										
Balance at beginning of year	\$1,435,048	\$5,780,408	\$251,743	\$239,266	\$257,483	\$63,090	\$1,628,533	\$24,761	\$633,208	\$10,313,540
Additions	31,100	215,801	33,079	40,337	28,229	1,498	33,683	67,898	655,317	1,106,942
Reclassification	24,379	-	-	-	-	-	-	(24,379)	-	-
Balance at end of year	1,490,527	5,996,209	284,822	279,603	285,712	64,588	1,662,216	\$68,280	1,288,525	11,420,482
Accumulated Depreciation and Amortization										
Balance at beginning of year	958,290	2,908,624	123,423	65,213	142,324	49,243	219,513	_	612,392	5,079,022
Depreciation and amortization	94,342	522,341	25,065	34,638	10,148	6,525	88,479	_	152,488	934,026
Balance at end of year	1,052,632	3,430,965	148,488	99,851	152,472	55,768	307,992	-	764,880	6,013,048
Allowance for Impairment Losses										
Balance at beginning and end of year	_	101,406	_	-	_	-	_	_	_	101,406
Carrying Amount	\$437,895	\$2,463,838	\$136,334	\$179,752	\$133,240	\$8,820	\$1,354,224	\$68,280	\$523,645	\$5,306,028

In March 2022, the Company entered into a 20-year agreement with a third party for the purchase of solar power equipment on installment basis. The agreement requires the Company to pay fixed monthly fee with agreed interest (see Note 12).

The cost of the solar power equipment amounted to \$549,318 which is presented as part of "Machinery and equipment" account. As at December 31, 2024 and 2023, the current and noncurrent portions of the related liability amounted to \$15,442 and \$15,245 and \$423,241 and \$458,292, respectively.

In 2022, the Company retired several property and equipment resulting in a loss of \$13,203, (see Note 19).

The cost of fully depreciated property, plant and equipment still used in the Company's operations amounted to \$2,261,646 and \$1,038,378 as at December 31, 2024 and 2023, respectively.

Depreciation and amortization charged to operations are as follows:

	Note	2024	2023	2022
Cost of goods sold	17	\$1,030,094	\$830,281	\$785,462
Selling and administrative expenses	18	88,033	103,745	74,593
		\$1,118,127	\$934,026	\$860,055

The Company assesses impairment on its property, plant and equipment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The relevant factors that the Company considers in their impairment assessment when there is significant underperformance of a business in relation to expectations, decline in economic trends or changes in the use of the assets.

Management has assessed that the amount of allowance for impairment losses of the Company's property, plant and equipment as at December 31, 2024 and 2023 is adequate.

# 10. Other Noncurrent Assets

This account consists of:

	Note	2024	2023
Receivable from Wild Catch Fisheries, Inc. (WCFI)	13	\$2,183,281	\$2,183,281
Refundable lease deposits	22	1,578,553	1,619,810
Investments in joint ventures	13	280,243	280,243
		4,042,077	4,083,334
Allowance for impairment losses		(2,463,524)	(2,463,524)
		\$1,578,553	\$1,619,810

Receivable from WCFI pertains to the proceeds from the sale of a fishing vessel and advances for fish deposit. WCFI ceased its commercial fishing operations since 2014. This was fully provided with allowance for impairment loss.

Refundable lease deposits pertain to lease deposits for plant and office (see Note 22).

Investments in joint ventures pertain to 39% ownership interest in FDCP, Inc. (FDCP) and 40% ownership interest in WCFI. FDCP has ceased its manufacturing and wholesale of tin cans operations in 2015. The Company's investments in joint ventures are fully provided with allowance for impairment losses.

In 2023, the Company sold its idle assets pertaining to fishing vessels that were no longer used in the Company's operations, resulting to a gain of \$383,782 (see Note 19).

# 11. Trade and Other Payables

This account consists of:

	Note	2024	2023
Trade payables to:			
Third parties		\$12,985,664	\$7,166,923
Related parties	13	260,957	260,957
Accruals for:			
Salaries, wages and other benefits		205,390	27,240
Interest	27	66,601	78,962
Professional fees		63,481	35,894
Outside services		31,103	321,732
Others		288,882	235,437
Statutory payable		111,271	205,531
Customers' deposits		42,053	197,495
		\$14,055,402	\$8,530,171

Trade payables from third parties are noninterest-bearing and are generally settled within 30 days. Trade payables include the current portion of a liability related to the acquisition of solar power equipment (see Note 9).

Accruals are generally settled within the year. Other accrued expenses mainly pertain to provision and insurance.

Statutory payable includes amounts payable to government agencies and are normally settled in the following month.

# 12. Loans Payable

Details of the Company's loans payable are as follows:

	2024	2023
Short-term loans from local banks	\$20,256,921	\$22,511,326
Current portion of long-term loans	_	416,667
	\$20,256,921	\$22,927,993

The loans from local banks, with terms ranging from four to eleven months, pertain to working capital loans and availments of revolving facilities in the form of export packing credit, export bills purchase, import letters of credit and trust receipts. Short-term loans from local banks bear interest rates ranging from 5.75% to 6.25% per annum in 2024 and 2023.

	2024	2023
Long-term loans from local banks	\$-	\$416,667
Current portion of long-term loans	_	(416,667)
Noncurrent portion	\$-	\$–

Long-term loans from local banks bear interest rate of 8.00% per annum in 2023.

Short-term and long-term loans are secured by the Company's trade receivables amounting to and \$1.6 million and \$3.0 million as at December 31, 2024 and 2023, respectively (see Note 5).

Interest expense is recognized as follows:

	Note	2024	2023	2022
Interest expense:				
Short-term loans		\$1,531,411	\$903,091	333,439
Due to a related party	13	105,545	81,896	64,174
Long-term loans		_	55,796	50,159
Lease liabilities	22	2,445	1,735	3,533
		1,639,401	1,042,518	451,305
Cost of goods sold:				
Lease liabilities	22	28,882	35,676	\$6,376
Other liability	9	25,671	27,079	21,627
		54,553	62,755	\$28,003
		\$1,693,954	\$1,105,273	\$479,308

# 13. Related Party Transactions

The Company, in the normal course of business, has transactions with its related parties as summarized below.

	Amount of	Transactions	Outstanding Balance		
Note	2024	2023	2024	2023	
5					
	\$-	\$-	\$234,185	\$234,185	
	(\$14,349)	(\$63,567)	\$10,298,806	\$10,313,155	
	_	_	(6,232,707)	(6,232,707)	
			\$4,066,099	\$4,080,448	
10	<b>\$</b> –	\$-	\$2,183,281	\$2,183,281	
	_	_	280,243	280,243	
	(64,033)	(37,394)	1,432,531	1,496,564	
10	_	_	(2,463,524)	(2,463,524)	
			\$1,432,531	\$1,496,564	
11					
	\$-	\$-	\$260,957	\$260,957	
	(\$80,852)	\$13,047	\$1,808,799	\$1,889,651	
	10	Note 2024 5 \$-  (\$14,349) -  10 \$ (64,033) 10 -	5	Note 2024 2023 2024  5  \$- \$- \$- \$234,185  (\$14,349) (\$63,567) \$10,298,806 (6,232,707) \$4,066,099  10 \$- \$- \$2,183,281 280,243 (64,033) (37,394) 1,432,531 10 - (2,463,524) \$1,432,531  11 \$- \$- \$260,957	

Trade Receivables. The receivable from FDCP pertains to return of purchased tin cans with damages.

Due from Related Parties. The Company has advances to its subsidiaries for working capital requirements. The outstanding balances are either interest-bearing or noninterest-bearing and are payable in cash upon demand.

Other Noncurrent Assets. Refundable lease deposit to AMHI resulted from a long-term lease contract (see Note 22).

Trade Payables. The Company purchased some of its tin can requirements from FDCP. Trade payable to AMHI pertains to unpaid rentals. These are settled in cash, except for rental payable amounting to \$0.1 million which was offset against due from AMHI in 2024 and 2023, respectively (see Note 22).

Due to a Related Party. It pertains to borrowed funds amounting to \$2.0 million, which bears 4.5% to 5.0% annual interest and payable in lump sum. In 2024, the Immediate Parent extended the payment term for another three years from 2024 to 2027 at 5% annual interest. Movements in 2024 and 2023 pertain to the foreign currency adjustment.

Interest expense amounted to \$105,545, \$81,896 and \$64,174 in 2024, 2023 and 2022, respectively (see Note 12).

The remuneration of the key management personnel of the Company is composed of short-term and retirement benefits. Short-term employee benefits amounted to \$0.6 million, \$0.7 million and \$0.6 million in 2024, 2023 and 2022, respectively. Retirement benefits amounted to \$22,061, \$41,929 and \$45,176 in 2024, 2023 and 2022, respectively.

# 14. Retirement Benefits Obligation

The Company values its defined benefit obligation using the projected unit credit method. The benefit shall be payable to employees who retire from service who are at least 60 years old and with at least five years of continuous service. The most recent actuarial valuation was made as at December 31, 2024 by an independent actuary.

Retirement benefit costs recognized in the separate statements of comprehensive income in respect of this defined benefit plan are as follows (see Note 18):

	2024	2023	2022
Service cost:			_
Current service cost	\$49,429	\$39,239	\$39,456
Net interest expense	11,734	10,546	14,490
	\$61,163	\$49,785	\$53,946

The amounts of net retirement benefits obligation presented in the separate statements of financial position are as follows:

	2024	2023
Present value of defined benefit obligation	\$299,892	\$207,940
Fair value of plan assets	(12,730)	(9,661)
	\$287,162	\$198,279

Movements in the present value of defined benefit obligation are as follows:

	2024	2023
Balance at beginning of year	\$207,940	\$163,680
Current service cost	48,371	39,239
Retirement benefits paid	(13,284)	(6,805)
Interest cost	12,042	11,626
Unrealized foreign exchange loss (gain)	(8,613)	1,183
Remeasurement gain:		
Arising from changes in financial assumptions	62,471	18,306
Arising from experience adjustments	(9,035)	(19,289)
Balance at end of year	\$299,892	\$207,940

Movements in the fair value of plan assets are as follows:

	2024	2023
Balance at beginning of year	\$9,661	\$15,207
Contribution to the fund	16,049	_
Retirement benefits paid	(13,284)	(6,805)
Interest income	572	1,080
Unrealized foreign exchange gain/(loss)	(142)	107
Gain (loss) on plan assets	(126)	72
Balance at end of year	\$12,730	\$9,661

The details of the fair value of plan assets are as follows:

	2024	2023
Cash	\$6,888	\$10,378
Debt instruments	5,879	6,262
Fees payables	(25)	(123)
Withholding taxes payable	(12)	(51)
Benefits payable	_	(6,805)
	\$12,730	\$9,661

The principal assumptions used for the purposes of the actuarial valuations are as follows:

	2024	2023	2022
Discount rate	6.11%	6.05%	7.06%
Expected rate of salary increases	5.50%	3.00%	3.00%

The sensitivity analysis on the defined benefits obligations is as follows:

	Basis Points	2024	2023
Discount rate	+1%	(\$27,499)	(\$18,137)
	-1%	31,908	20,617
Salary increase rate	+1%	31,700	21,304
	-1%	(28,204)	(19,260)

The cumulative remeasurement gains on retirement benefits obligation recognized in other comprehensive income are as follows:

	Cumulative		
	Remeasurement		
	Gains	Deferred Tax	Net
Balance as at January 1, 2024	\$426,726	(\$106,682)	\$320,044
Remeasurement gain	(53,562)	13,391	(40,171)
Balance as at December 31, 2024	\$373,164	(\$93,291)	\$279,873
Balance as at January 1, 2023	\$425,671	(\$106,418)	\$319,253
Remeasurement gain	1,055	(264)	791
Balance as at December 31, 2023	\$426,726	(\$106,682)	\$320,044
Balance as at January 1, 2022	\$164,740	(\$41,185)	\$123,555
Change in tax rate	260,931	(65,233)	195,698
Balance as at December 31, 2022	\$425,671	(\$106,418)	\$319,253

The table below shows the maturity profile of the undiscounted benefit payments as at December 31, 2024:

	Amount
Less than one year	\$21,105
One year to less than five years	76,498
Five years to less than ten years	528,389
Ten years to less than fifteen years	345,615
Fifteen years to less than twenty years	668,919
Twenty years and above	1,094,381

The average duration of the benefit obligation is 18 years as at December 31, 2024.

The plan exposes the Company to the following risks:

- Salary risk any increase in the retirement plan participants' salary will increase the retirement plan's liability.
- Longevity risk any increase in the plan participants' life expectancy will increase the retirement plan's liability.
- Investment risk if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise. However, the compositions of plan assets are balanced enough not to expose the Company to significant concentrations of investment risk.
- Interest rate risk a decrease in bond interest rate will increase the present value of retirement liability. However, this is partially counterbalanced by an increase in the return on the plan assets.

The Company does not expect to contribute to the plan assets in 2025.

# 15. Equity

Details of the Company's capital stock as at December 31, 2024 and 2023 are as follows:

		Shares	Amount in Peso
Authorized			
Ordinary shares at ₱0.50 par value a share		3,000,000,000	₽1,500,000,000
			Equivalent
	Shares	Amount in Peso	Amount in USD
ued	2,500,000,000	₽1,385,698,647	\$26,823,389
easury shares at cost	(287,537)	(143,769)	(5,774)
tstanding	2,499,712,463	₽1,385,554,878	\$26,817,615

The Company's track record of registration of securities is as follows:

	Issue/Offer Price	Registration/Issue Date	Number of Shares Issued
Initial public offering	₽1.35	November 8, 2006	535,099,610
Stock dividends	_	December 17, 2007	64,177,449
Stock rights offer (SRO)	1	July 25, 2011	272,267,965
Stock dividends	_	January 25, 2012	137,500,000
Private placement	1.60	December 14, 2012	60,668,750
Private placement	1.31	May 5, 2014	430,286,226
SRO	1	October 28, 2015	1,000,000,000
			2,500,000,000

As at December 31, 2024 and 2023, APIC amounted to \$1.5 million.

The Company has 235 and 237 stockholders as at December 31, 2024 and 2023.

### **Capital Management**

The primary objective of the Company's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Company maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Company considers the equity presented in the separate statements of financial position as its core capital.

For the purpose of the Company's capital management, capital includes issued capital, APIC and all other equity reserves. The primary objective of the Company's capital management is to maximize the shareholder value.

The Company manages its capital structure and makes adjustments when there are changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using debt-to-equity ratio, which is total debt divided by total equity.

The debt-to-equity ratio is as follows:

	2024	2023
Debt	\$37,229,897	\$34,575,357
Equity	15,950,706	16,449,229
Debt-to-Equity Ratio	2.33:1	2.10:1

Pursuant to the PSE's rules on minimum public ownership, at least 20% of the issued and outstanding shares of a listed company must be owned and held by the public. The public ownership is 30.6% as at December 31, 2024 and 2023.

The Company reviews its capital structure on an annual basis. As part of this review, the Company considers the cost of capital and the risks associated with it.

## 16. Net Sales

This account consists of:

	2024	2023	2022
Canned tuna	\$67,361,771	\$51,677,722	\$32,051,067
By-products	4,582,638	3,492,148	2,218,319
Whole fish	496,575	1,268,709	95,744
	\$72,440,984	\$56,438,579	\$34,365,130

Details of the Company's revenue based on geographical markets are as follows:

	2024	2023	2022
International	\$65,469,552	\$50,037,689	\$30,094,958
Local	6,971,432	6,400,890	4,270,172
	\$72,440,984	\$56,438,579	\$34,365,130

# 17. Cost of Goods Sold

This account consists of:

	Note	2024	2023	2022
Raw materials used	6	\$55,779,017	\$48,466,973	\$24,099,494
Direct labor		4,236,281	3,572,375	2,063,611
Manufacturing overhead:				
Indirect labor		1,307,099	1,056,855	810,087
Depreciation and amortization	9	1,030,094	830,281	785,462
Fuel		881,852	795,389	659,837
Rent	22	652,984	523,381	486,534
Light and water		388,034	324,598	294,283
Others		1,199,055	1,229,348	777,064
Total manufacturing costs		65,474,416	56,799,200	29,976,372
Finished goods at beginning of year	6	7,353,967	2,776,150	4,546,026
Total cost of goods manufactured		72,828,383	59,575,350	34,522,398
Finished goods at end of year	6	(7,908,876)	(7,353,967)	(2,776,150)
		\$64,919,507	\$52,221,383	\$31,746,248

Other manufacturing overhead consists of interest expense on lease liabilities, repairs and maintenance, outside services, and insurance, among others.

# 18. Selling and Administrative Expenses

This account consists of:

	Note	2024	2023	2022
Salaries, wages and other benefits		\$1,545,507	\$1,207,948	\$1,110,126
Outside services		956,508	736,022	649,373
Write-off of input VAT		633,456	_	_
Taxes and licenses		393,637	804,697	165,218
Provision for ECL on trade and other receivables	5	341,559	_	_
Provision for allowance on advances to suppliers	7	89,114	_	_
Advertising, marketing and commission		244,257	132,230	65,597
Inventory write-down	6	223,987	7,614	_
Rent		216,323	175,525	87,396
Freight and transportation		181,267	202,497	95,001
Insurance		110,703	119,715	149,611
Customs, brokerage and demurrage		103,117	84,050	111,702
Representation and entertainment		89,365	80,653	72,014
Depreciation and amortization	9	88,033	103,745	74,593
Retirement benefit costs	14	61,163	49,785	53,946
Repairs and maintenance		49,259	18,466	18,944
Communication and utilities		38,909	32,401	25,699
Materials and supplies		31,998	24,684	27,843
Donations		5,484	2,435	6,247
Others		222,650	100,115	74,614
		\$5,626,296	\$3,882,582	\$2,787,924

# 19. Other Income (Charges)

This account consists of:

	Note	2024	2023	2022
Bank charges		(\$181,062)	(\$139,585	(\$64,639)
Realized foreign exchange loss		(41,697)	(75,177)	(32,536)
Unrealized foreign exchange gain		1,689	\$18,326	\$97,043
Interest income	4	150	683	222
Gain (loss) on:				
Disposal of asset	9	_	383,782	21,070
Retirement of property and				
equipment	9	_	_	(13,203)
Others - net		28,547	149,752	120,572
		(\$192,373)	\$337,781	\$128,529

# 20. Salaries, Wages and Other Benefits

This account consists of:

	Note	2024	2023	2022
Short-term employee benefits		\$1,767,322	\$1,199,696	\$1,274,037
Post-employee benefits	14	61,163	49,785	53,946
		\$1,828,485	\$1,249,481	\$1,327,983

# 21. Loss Per Share

The calculation of the basic income loss per share is based on the following data:

	2024	2023	2022
Net loss	(\$458,352)	(\$2,642,328)	(\$3,465,701)
Weighted average number of ordinary			
shares outstanding	2,499,712,463	2,499,712,463	2,499,712,463
	(\$0.0002)	(\$0.0011)	(\$0.0014)

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury stock (see Note 15).

In 2024, 2023 and 2022, the Company has no potential dilutive share.

# 22. Lease Agreements

### Short-term Leases

The Company entered into operating leases with third parties for its forklifts, container van, and warehouse. The contracts have a term ranging from six months to one year with varying monthly rental. The leases are renewable upon mutual agreement between parties.

Rent expense is allocated as follows:

	Note	2024	2023	2022
Cost of goods sold	17	\$652,984	\$523,381	\$486,534
Selling and administrative expenses	18	216,323	175,525	87,396
		\$869,307	\$698,906	\$573,930

### **Long-term Leases**

*Plant.* On January 1, 2023, the lease contract was renewed by and between the Company and AMHI with the monthly rental of \$10,451, subject to annual escalation of 5%. The term shall be for a period of five years from January 1, 2023 until December 31, 2027, renewable every five years thereafter, upon terms and conditions mutually agreeable to the parties.

Office. The Company entered into a lease agreement for its head office space with a third party lessor on August 1, 2023, effective until July 31, 2025 and renewable upon mutual agreement of the parties with the monthly rental of \$3,209.

Refundable lease deposits for plant and office amounted to \$1.58 million and \$1.62 million as at December 31, 2024 and 2023, respectively (see Note 10). This is to be returned upon expiration of the lease term.

Details and movements of ROU assets are disclosed in Note 9.

The balance of and movements in lease liabilities, are as follows:

	Note	2024	2023
Balance at beginning of year		\$554,682	\$13,053
Offsetting with due from a related party		(128,944)	(125,162)
Rental payments		(37,707)	(29,219)
Interest	12	31,272	37,411
Additions		-	655,317
Effect of foreign exchange gain (loss)		(20,931)	3,282
Balance at end of year		398,372	554,682
Less current portion		131,794	138,503
Noncurrent portion		\$266,578	\$416,179

The incremental borrowing rate applied to the lease liabilities ranges of 5.91% and 9.54% per annum. ROU assets were measured at the amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments.

The amounts recognized in profit or loss is as follows:

	Note	2024	2023	2022
Rental		\$869,307	\$707,084	\$581,096
Amortization	9	152,951	152,488	153,098
Interest	12	31,272	37,411	9,909
		\$1,053,530	\$896,983	\$744,103

# 23. Corporate Social Responsibility (CSR)

The Alliance Select Foods International Inc. has implemented a corporate social responsibility program to focus on the local workers' community welfare, as well as to promote a clean and healthy environment together with supporting students' experience in the internship program. In 2024, The company strengthened partnerships through key initiatives executed within General Santos City:

- Internship Program: Partnered with Bawing National High School to provide hands-on experience to students.
- *Brigada Eskwela*: Provided Changco Elementary School with construction supplies, repairs, and tree planting.
- Environmental Efforts: Continued coastal clean-ups with Sarangani Bay Protected Seascape, and collected 76 kg of waste.
- Feeding & Medical Mission: as active member of Family Welfare Committee, assisted and provided fisherfolk families at General Santos Fishport through food distribution and medical aid.

# **Employee Impact**

Employees shared that these activities strengthened their sense of purpose, teamwork, and connection to company values, reinforcing the importance of community involvement.

### 24. Income Taxes

The current income tax expense in 2024, 2023 and 2022 represents MCIT amounting to \$151,900, \$70,111 and \$16,712, respectively.

The components of the Company's net deferred tax assets are as follows:

	2024	2023
Deferred tax assets		
Allowance for impairment losses on:		
Trade and other receivables and other noncurrent assets	\$207,710	\$806,510
Property, plant and equipment	25,352	25,352
Advances to suppliers	22,279	
MCIT	238,770	114,262
Retirement benefit obligation recognized in profit or loss	130,484	115,193
Inventory write-down	73,998	18,002
Excess of amortization and interest over rental payments	10,551	6,939
Other noncurrent liability	8,249	5,107
	717,393	1,091,365
Deferred tax liabilities		
Cumulative remeasurement gain on retirement benefits		
obligation	\$67,358	\$80,749
Unrealized foreign exchange gain	422	4,582
	67,780	85,331
Net deferred tax assets	\$649,613	\$1,006,034

The Company did not recognize the following deferred tax assets since the management believes that future taxable income will not be available to allow the deferred assets to be utilized:

	2024	2023
NOLCO	\$1,558,177	\$2,252,271
Allowance for impairment losses on trade and other		
receivables and other noncurrent assets	1,858,471	1,558,177
	\$3,416,648	\$3,810,448

# Details of NOLCO are as follows:

Year Incurred	Amount	Incurred (Applied)	Balance	Expiry Year
2023	\$46,365	\$-	\$46,365	2026
2022	1,652,116	_	1,652,116	2025
2021	1,556,187	_	1,556,187	2026
2020	5,754,417	(1,575,199)	4,179,218	2025
	\$9,009,085	(\$1,575,199)	\$7,433,886	

The details of the Company's MCIT, which can be utilized as a credit against future income tax payable, are as follows:

Year Incurred	Amount	Incurred	Expired	Balance	Expiry Year
2024	\$-	\$151,947	\$-	\$151,947	2027
2023	70,111	_	_	70,111	2026
2022	16,712	_	_	16,712	2025
2021	27,439	_	(27,439)	_	2024
	\$114,262	\$151,947	(\$27,439)	\$238,770	

The income tax rates used in preparing the separate financial statements as at and for the years ended December 31, 2024 and 2023 are 25% RCIT and 2% and 1% for MCIT.

The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate and at effective income tax rate follows:

	2024	2023	2022
Provision for (benefit from) income tax computed at			
statutory tax rate	\$15,852	(\$92,531)	(\$122,955)
Change in unrecognized deferred tax assets	(393,800)	(1,161,434)	2,959,374
Derecognition of deferred tax assets	684,190	_	_
Expired MCIT	27,439	21,474	135,944
Tax effects of:			
Nondeductible expenses	188,106	3,504,824	1,562
Interest income already subjected to final tax	(38)	(171)	(56)
Nondeductible interest expense	10	43	14
Provision for income tax computed at effective tax rate	\$521,759	\$2,272,205	\$2,973,883

### 25. Fair Value of Financial Assets and Liabilities

The table below presents the carrying amounts and fair value of the Company's financial assets and financial liabilities as at December 31, 2024 and 2023.

	2	024	2023		
	Carrying		Carrying		
	Amount	Fair Value	Amount	Fair Value	
Financial Assets					
At amortized cost:					
Cash in banks	\$720,528	\$720,528	\$1,463,485	\$1,463,485	
Trade and other receivables	11,806,206	11,806,206	13,134,872	13,134,872	
Due from related parties	4,066,099	4,066,099	4,080,448	4,080,448	
Refundable lease deposits	1,578,553	1,578,553	1,619,810	1,619,810	
	\$18,171,386	\$18,171,386	\$20,298,615	\$20,298,615	
Financial Liabilities					
At amortized cost:					
Trade and other payables*	\$13,886,636	\$13,965,918	\$8,111,899	\$8,111,899	
Loans payable	20,256,921	20,256,921	22,927,993	22,927,993	
Lease liabilities	398,372	398,372	554,682	554,682	
Due to a related party	1,808,799	1,808,799	1,889,651	1,889,651	
Other noncurrent liability	423,241	423,241	458,292	458,292	
	\$36,773,969	\$36,853,251	\$33,942,517	\$33,942,517	

<sup>\*</sup>Excluding customers' deposits, statutory payable and current portion of other liability

The following methods and assumptions are used to estimate the fair value of the Company's financial assets and liabilities:

Cash in Banks, Trade and Other Receivables, Due from Related Parties, Trade and Other Payables (excluding Customers' Deposits and Statutory Payable) and Due to a Related Party. The carrying amounts of these financial instruments approximate their fair values due to the relatively short-term maturity of these financial instruments. These financial assets and liabilities are classified under Level 3 of the fair value hierarchy groups of the separate financial statements.

Lease Liabilities, Loans Payable and Other Noncurrent Liability. The fair values of these financial instruments are determined based on the discounted cash flow analysis using effective interest rates for similar types of instruments. The fair values of these financial instruments are estimated using significant and unobservable inputs (Level 3 hierarchy). The effect of the discounting in determining the fair value is not material.

Generally, an increase or decrease in the incremental after-tax cash flows will result in an increase or decrease in the fair value of these financial asset and liabilities. An increase or decrease in discount rate will result in a decrease or increase in the fair value of these financial asset and liabilities.

The fair value hierarchy groups the financial instruments into Levels 1 to 3 based on the degree to which the fair value is observable. There were no transfers to other levels in 2024 and 2023.

# 26. Financial Risk Management Objectives and Policies

The Company's financial instruments comprise of cash, trade and other receivables, due from related parties, refundable lease deposits, trade and other payables (excluding customers' deposits and statutory payable), loans payable, lease liabilities, other liability and due to a Related Party. The main purpose of these financial instruments is to finance the Company's operations.

The Company is exposed to credit risk, market risk, and liquidity risk. The Company's management oversees the management of these risks. The Company's BOD and management review and approve the policies for managing each of the risks, which are summarized below.

# **Credit Risk**

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The table below shows the gross maximum exposure of the Company to credit risk before taking into consideration collateral and other credit enhancements:

	2024	2023
Cash in banks	\$720,528	\$1,463,485
Trade and other receivables	12,637,044	13,624,151
Due from related parties	10,298,806	10,313,155
Receivable from WCFI	2,183,281	2,183,281
Refundable lease deposits	1,578,553	1,619,810
	\$27,418,212	\$29,203,882

Risk Management. Credit risk is managed on a group basis. The Company deals only with reputable banks and customer to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Company assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. The compliance with credit limits by customers is regularly monitored by management.

Sales to customers are required to be settled in cash, mitigating credit risk. There are no significant concentrations of credit risk, whether through exposure to individual customers, specific industry sectors and/or regions.

	Neither Past D	ue nor Impaired		
		Standard Grade	Impaired	
	High Grade	(Lifetime ECL - not	(Lifetime ECL -	
	(12-month ECL)	credit-impaired)	credit impaired)	Total
Cash in banks	\$720,528	\$-	\$-	\$720,528
Trade and other receivables	_	11,806,206	830,838	12,637,044
Due from related parties	_	4,066,099	6,232,707	10,298,806
Receivable from WCFI	_	_	2,183,281	2,183,281
Refundable lease deposits	1,578,553	-	_	1,578,553
	\$2,299,081	\$15,872,305	\$9,246,826	\$27,414,073

Neither Past Due nor Impaired

	High Grade	Standard Grade (Lifetime ECL - not	Impaired (Lifetime ECL -	
	(12-month ECL)	credit-impaired)	credit impaired)	Total
Cash in banks	\$1,463,485	\$-	\$-	\$1,463,485
Trade and other receivables	_	13,134,872	489,279	13,624,151
Due from related parties	_	4,080,448	6,232,707	10,313,155
Receivable from WCFI	_	_	2,183,281	2,183,281
Refundable lease deposits	1,619,810	_	_	1,619,810
	\$3,083,295	\$17,215,320	\$8,905,267	\$29,203,882

As at December 31, 2024 and 2023, the amount of cash and refundable lease deposits are neither past due nor impaired and were classified as "High Grade", while trade and other receivables and due from related parties were classified as "Standard Grade". Impaired trade and other receivables, due from related parties and receivable from WCFI were classified as "Substandard Grade".

The credit quality of such loans and receivables is managed by the Company using the internal credit quality ratings as follows:

- High Grade. Pertains to counterparty who is not expected by the Company to default in settling
  its obligations, thus credit risk exposure is minimal. This normally includes large prime financial
  institutions and companies. Credit quality was determined based on the credit standing of the
  counterparty.
- Standard Grade. Other financial assets not belonging to high-grade financial assets are included in this category.
- *Impaired*. Impaired financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

*Impairment*. For trade receivables, the Company applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance. To measure the ECL, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Company's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company has identified the GDP of the locations in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than one year and are not subject to enforcement activity.

For other financial assets at amortized cost, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

The Company's provision for impairment loss is disclosed in Notes 5 and 13.

### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits, debt and equity investments and derivative financial instruments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency).

The Company has transactional currency exposures arising from purchase and construction contract transactions denominated in currencies other than the reporting currency. The Company does not enter into forward contracts to hedge currency exposures. To mitigate the Company's exposure to foreign currency risk, foreign currency cash flows and fluctuations in the foreign exchange rates are monitored.

The carrying amounts of the Company's foreign currency-denominated monetary assets and monetary liabilities at the reporting dates are as follows:

	20	)24	2023		
	U.S. Dollar	Philippine	U.S. Dollar	Philippine	
	Equivalent	Peso	Equivalent	Peso	
Cash	\$204,738	₽11,843,070	\$300,932	₽16,672,617	
Trade and other receivables	472,693	27,342,927	463,205	25,758,356	
Due from related parties	4,038,591	233,612,296	2,376,659	131,595,593	
Refundable lease deposits	1,501,595	86,859,737	1,542,852	85,427,737	
Trade and other payables*	1,367,701	79,114,664	2,424,884	134,265,827	
Deferred payment liability	438,683	25,375,618	473,537	26,219,744	
Lease liabilities	398,372	23,043,828	554,682	30,712,742	
Due to a related party	1,808,799	104,630,000	1,889,651	104,630,000	
* Fueluding sustamors' donosits statutorus	avable and current north	ion of athor liability			

<sup>\*</sup> Excluding customers' deposits, statutory payable and current portion of other liability

Management's Assessment of the Reasonableness of Possible Change in Foreign Exchange Rates. The sensitivity analysis includes outstanding foreign currency denominated monetary items adjusted and translated at period end for a 9% change in 2024 and 2023, in foreign currency rates.

Foreign Currency Sensitivity Analysis. The sensitivity analysis includes all of the Company's foreign currency denominated monetary assets and liabilities. A positive number below indicates an increase loss before income tax when the U.S. Dollar strengthens against the relevant currency. For the weakening of the U.S. Dollar against the relevant currency, there would be an equal and opposite impact on loss before income tax.

The following table demonstrates the sensitivity to a 3.38% to 9% in 2024 and 2023 change in USD exchange rates, with all other variables held constant:

Effect on Income (Loss) Before Ta
-----------------------------------

		0, 20.0.0.0.
	2024	2023
Cash	(\$16,905)	(\$25,278)
Trade and other receivables	(38,688)	(38,909)
Due from related parties	(333,462)	(207,290)
Refundable lease deposits	(123,985)	(136,064)
Trade and other payables*	112,929	203,690
Lease liabilities	36,222	39,777
Other liability	32,893	46,593
Due to a related party	149,350	158,731
w= 1 11		

<sup>\*</sup>Excluding customers' deposit, statutory payable and current portion of other liability

*Interest Rate Risk.* Interest rate risk is the possibility that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rate.

The Company does not have any variable interest financial instruments carried at amortized cost as at December 31, 2024 and 2023.

Management believes that any variation in the interest will not have a material impact on the net loss of the Company. Bank loans amounting to \$20.2 million and \$22.92 million as at December 31, 2024 and 2023, respectively, agreed at interest rates ranging from approximately 3.55% to 8.00% per annum for bank loans and 6.50% and 9.59% per annum for long-term loans; expose the Company to fair value interest rate risk.

# **Liquidity Risk**

Liquidity risk refers to the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's objective of managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following table details the Company's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

	December 31, 2024						
	-	Contractual	Cash Flows				
	Weighted Average						
	Effective	Less than					
	Interest Rate	One Year	One to Five Years	Total			
Trade and other payables*	-	\$13,902,078	\$-	\$13,902,078			
Loans payable	3.00% - 9.59%	20,256,921	<del>-</del>	20,256,921			
Lease liabilities	5.91% - 9.54%	131,794	266,578	398,372			
Other liability	5.7%	15,442	423,241	438,683			
Due to a related party	4.57%	_	1,808,799	1,808,799			
Future interest	3.00% - 9.59%	152,941	376,195	529,136			
		\$34,459,176	\$2,874,813	\$37,333,989			

<sup>\*</sup> Excluding customers' deposits, statutory payable and current portion of other liability.

	December 31, 2023						
		Contractual	Cash Flows				
	Weighted						
	Average Effective	Less than					
	Interest Rate	One Year	One to Five Years	Total			
Trade and other payables*	_	\$8,111,900	\$-	\$8,111,900			
Loans payable	3.00% - 9.59%	22,927,993	_	22,927,993			
Lease liabilities	5.91% - 9.54%	138,503	416,179	554,682			
Other liability	5.7%	15,245	458,292	473,537			
Due to a related party	4.57 %	_	1,889,651	1,889,651			
Future interest	3.00% - 9.59%	953,069	137,114	1,889,651			
		\$32,146,710	\$2,901,236	\$35,847,414			

<sup>\*</sup> Excluding customers' deposits, statutory payable and others

# 27. Reconciliation of Liabilities Arising from Financing Activities

The table below details changes in the Company's liabilities arising from financing activities, including cash and noncash changes:

		Financing (	Cash Flows		Non-cash	Changes		
	2023	Availments	Payments	Recognition	Interest Expense	Foreign Exchange Gain	Offsetting	2024
Loans payable	\$22,927,993	\$42,902,324	(\$45,573,396)	\$-	\$-	\$-	\$-	\$20,256,921
Due to a related party	1,889,650	-	_	_	_	(80,852)	_	1,808,798
Lease liabilities	554,682	_	(37,707)	_	31,272	(20,931)	(128,944)	398,372
Other liability	473,537	-	(40,572)	_	25,671	(19,953)	-	438,683
Interest payable	78,962	-	(1,651,762)	_	1,639,401	_	_	66,601
	\$25,924,824	\$42,902,324	(\$47,303,437)	\$-	\$1,696,344	(\$121,736)	(\$128,944)	\$22,969,375

		Financing (	Cash Flows		Non-cash	Changes		
					Interest	Foreign		
	2022	Availments	Payments	Recognition	Expense	Exchange Loss	Offsetting	2023
Loans payable	\$12,951,191	\$40,905,860	(\$30,929,058)	\$-	\$-	\$-	\$-	\$22,927,993
Due to a related party	1,876,604	_	_	_	_	13,046	_	1,889,650
Lease liabilities	13,053	_	(29,219)	655,317	37,411	3,282	(125,162)	554,682
Other liability	484,574	_	(41,473)	_	27,079	3,357	_	473,537
Interest payable	43,323	_	(1,005,144)	_	1,040,783	_	_	78,962
	\$15,368,745	\$40,905,860	(\$32,004,894)	\$655,317	\$1,105,273	\$19,685	(\$125,162)	\$25,924,824



BDO Towers Valero 8741 Paseo de Roxas Makati City 1209 Philippines

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 Website
 : www.reyestacandong.com

# REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY SEPARATE FINANCIAL STATEMENTS FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Stockholders and the Board of Directors ALLIANCE SELECT FOODS INTERNATIONAL, INC. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited the accompanying separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC. (A Subsidiary of STRONGOAK INC.) (the "Company"), as at December 31, 2024 and 2023 and for the years ended December 31, 2024, 2023 and 2022, on which we have rendered our report dated April 11, 2025.

In compliance with the Revised Securities Regulation Code Rule 68, we are stating that the Company has a total number of two hundred twenty-three (223) stockholders owning one hundred (100) or more shares each as at December 31, 2024 and 2023.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022;

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 11, 2025 Makati City, Metro Manila





BDO Towers Valero 8741 Paseo de Roxas Makati City 1226 Philippines Phone: +632 8 982 9100

Fax : +632 8 982 9111 Website : www.reyestacandong.com

# REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

The Stockholders and the Board of Directors
ALLIANCE SELECT FOODS INTERNATIONAL, INC.
Suite 3104A, West Tower
Philippine Stock Exchange
Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing the separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC., a subsidiary of STRONGOAK INC., (the "Company") as at December 31, 2024 and 2023, and for the years ended December 31, 2024, 2023 and 2022, and have issued our report thereon dated April 11, 2025. Our audits were made for the purpose of forming an opinion on the basic separate financial statements taken as a whole. The accompanying Supplementary Schedule of Reconciliation of Retained Earnings Available for Dividend Declaration as at December 31, 2024 is the responsibility of the Company's management. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 and is not part of the basic separate financial statements. The information in this schedule has been subjected to the auditing procedures applied in our audits of the basic separate financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic separate financial statements taken as a whole.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322 Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782/P-008; Valid until June 6, 2026

BIR Accreditation No. 19-005765-001-2022:

Valid until December 13, 2025

PTR No. 10467124;

Issued January 2, 2025, Makati City

April 11, 2025 Makati City, Metro Manila



# ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

Suite 3104A, West Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

# SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF PARENT COMPANY'S RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

**DECEMBER 31, 2024** 

		Amount
Retained earnings, beginning of reporting period available for		
dividend declaration		(\$12,616,073)
Add/less: Net income (loss) for the current year		(458,352)
Add/less: Category F: Other items that should be excluded from		
the determination of the amount of available for dividends		
distribution		
Net movement of deferred tax asset not considered in the reconciling		
items under the previous categories	385,103	
Net movement in net retirement liability,		
excluding remeasurement losses	(15,291)	369,812
Total retained earnings, end of the reporting period available for		
dividend		(\$13,096,704)



# Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

First Quarter Report on SEC Form 17-Q

# COVER SHEET

# for INTERIM FINANCIAL STATEMENTS

SEC Registration Number

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	Atty Ma Rosa S Coliz					nce@allianceselectfo								Mobile Number +63917-620- 5726																					

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

# ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND ITS SUBSIDIARIES

Suite 3104A West Tower PSEC Exchang Ortigas Center Pasig City	e Rd.
(Company's Address)	
632-8637-8800	
(Telephone Number)	
December 31	
(Calendar Year Ending)	
(month & day)	
SEC FORM 17-Q	
(Form Type)	
(Amendment Designation if applicable	·)
For the Quarter Ended March 31, 20	25
(Period Ended Date)	

(Secondary License Type and File Number)

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended March 31, 2025
2.	Commission identification number <u>CS200319138</u>
3.	BIR Tax Identification No. <u>227-409-243-000</u>
4.	Exact name of issuer as specified in its charter Alliance Select Foods International, Inc.
5.	Pasig City, Philippines Province, country or other jurisdiction of incorporation or organization
6.	Industry Classification Code: (SEC Use Only)
7.	Suite 3104A West Tower PSEC Exchange Rd. Ortigas Center Pasig City Address of issuer's principal office  1605 Postal Code
8.	632 – 8637 - 8800 Issuer's telephone number, including area code
9.	Not Applicable Former name, former address and former fiscal year, if changed since last report
10	. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each Class  Number of shares of common stock outstanding and amount of debt outstanding
	Common shares. 2,499,712,463 shares
11	. Are any or all of the securities listed on a Stock Exchange?
	Yes [ <b>√</b> ] No []
	If yes, state the name of such Stock Exchange and the class/es of securities listed therein:
	The Phil. Stock Exchange - Common shares
12	. Indicate by check mark whether the registrant:
	(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)
	Yes [ ✓ ] No [ ]
	(b) has been subject to such filing requirements for the past ninety (90) days.
	Yes [ ✓ ] No [ ]

### PART II - FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

The unaudited interim condensed financial statements of Alliance Select Foods International, Inc. (the "Company" or "Parent Company") and its Subsidiaries (collectively referred to as the "Group") as at and for the three months ended March 31, 2025 (with comparative figures as at December 31, 2024 and for the period ended March 31, 2024) and Selected Notes to the Interim Consolidated Financial Statements are hereto attached as Annex "A".

The unaudited interim condensed financial statements of the Group are presented in US\$, the currency of the primary economic environment in which the Group operates.

# Item 2. Management's discussion and analysis of financial condition and results

The following discussion should be read in conjunction with the attached unaudited condensed financial statements of the Group as at and for the three months ended March 31, 2025, with comparative figures as at December 31, 2024 and for the period ended March 31, 2024, as appropriate.

The table below shows the comparisons of key operating results for the three-month period ended March 31, 2025 versus the same period in 2024.

	For the Three Months							
Amount in US\$ '000	Ended March 31							
	2025	2024	% Change					
Revenue	\$19,613	\$21,283	-8%					
Gross profit	1,963	1,741	13%					
Gross Profit %	10%	8%	22%					
Selling & Administrative Expenses	1,173	1,167	1%					
Finance Cost	457	428	7%					
Income Before Tax	281	89	217%					
Income Tax Expense	71	34	111%					
Income for the Period	210	55	283%					
Attributable to:								
Equity holders of the parent	\$210	\$55						
Non-controlling interest	(0)	(0)						
	\$210	\$55						

<sup>\*</sup>Numbers may not add up due to rounding

## **Results of operations**

# Three months ended March 31, 2025 versus March 31, 2024

The Group's consolidated net revenues for the first quarter of 2025 is 8% lower than the revenues in the same reporting period last year due to decrease in volume for loins and local categories.

The Group's gross profit rate (GPR) for the first quarter of 2025 increased to 10% from 8% GPR of the same period last year due to better product mix and continuing improvement in plant utilization.

General and administrative expenses increased by 1% only while finance cost is higher by 7%.

Income improved due to the better gross profit margin.

# Financial Position

# **As at March 31, 2025 versus December 31, 2024**

The Group's cash increased by 115% is due to better control of cashflow.

The increase in other current assets comes from increase in cash, slow down on collections of trade receivables and an increase in raw materials for working capital requirement.

Trade and other payables increased by 22% due to an increase in purchases of frozen fish and other raw materials.

### **KEY PERFORMANCE INDICATORS**

The Group uses the following key performance indicators to assess the Group's financial performance from period to period. Analyses are employed by comparisons and measurements based on the financial data on the periods indicated below:

Liquidity and Solvency	March 31, 2025	December 31, 2024		
Current ratio	1.05	1.04		
Debt to equity ratio	3.33	2.71		

Profitability	For the Three Months Ended March 31					
	2025	2024				
Revenue growth rate	-8%	55%				
Net profit margin	1%	0%				
Return on average stockholders' equity	1%	0%				

The following defines each ratio:

- Liquidity ratio (expressed in proportion) = current assets / current liabilities
- Debt to equity ratio (expressed in proportion) = total liabilities / total stockholders' equity
- Revenue growth rate (expressed in percentage) = (current year's revenue previous year's revenue) / previous year's revenue
- Net profit margin (expressed in percentage) = net income attributable to equity holders of parent / net revenues

# PART II - OTHER INFORMATION

All current disclosures were already reported under SEC Form 17-C.

### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issued has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# ALLIANCE SELECT FOODS INTERNATIONAL, INC.

JOSEPHINE S. RAMOS

Chief Financial Officer and Treasurer

MARIA RESA S. CELIZ

Ma. Rusa S. Celiz

Chief Compliance Officer and Assistant Corporate Secretary

PASIG CITY

SUBSCRIBED AND SWORN to before me this 14 MAY affiants exhibiting to me their government-issued identification cards, as follows:

**NAMES** 

GOVERNMENT ISSUED ID NO.

DATE

**PLACE** 

**JOSEPHINE S. RAMOS** 

Passport No. P1271428B

03-29-2019

DFA Manila

MARIA RESA S. CELIZ

Passport No. P0649417C

06-27-2022

DFA Manila

Doc. No 37; Page No.

Book No.

Series of 2025.

FERDINAND D. AYAHAO

Notor Public

For and in Paris City and the Municipality of Pateros

Appointment No. 96 (7024-2025) valid until 12/31/2025

MCLE Exemption No. VIII-BEP003234, until 04/14/28

Roll No. 46377; IBP LRN 02459; OR 535886; 06/21/2001 TIN 123-011-785; PTR 2831461AA; 01/03/25; Pasig City

U-5, G/F West Tower PSE, Exchange Road Ortigas Center, Pasig City Tel.+632-86314090

# INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Notes   Chandited   Chandited   Chandited		Nistan	March 31, 2025	December 31, 2024
Current Assets           Cash and cash equivalents         4         \$1,721,689         \$800,590           Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9         25,211,637         20,256,921           Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         66,877         0 <td< th=""><th></th><th>Notes</th><th>(Unaudited)</th><th>(Audited)</th></td<>		Notes	(Unaudited)	(Audited)
Cash and cash equivalents         4         \$1,721,689         \$800,590           Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,319           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9,155         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         66,877         0           Noncurrent portion of lease liabilities         (66,877)         0           Noncurrent benefits obligation         324,9	ASSETS			
Trade and other receivables         5         18,792,109         11,808,060           Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,679         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42,443,110         34,323,451           Noncurrent portion of lease liabilities         (66,877)         0           Noncurrent Liabilities         (66,877)         0           Noncurrent Liabilities         67,780         67,780	Current Assets			
Inventories         6         18,529,625         17,641,978           Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         8         14,310,571         14,223,919           Deferred tax assets         717,393         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312         14,941,312           LIABILITIES AND EQUITY           Current Liabilities         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42,443,110         34,323,451           Noncurrent portion of lease liabilities         (66,877)         0           Noncurrent portion of lease liabilities         66,487         0           Noncurrent Liabilities         66,877         0           Noncurrent portion of lease liabilities         66,877         0           <	Cash and cash equivalents	4	\$1,721,689	\$800,590
Other current assets         7         5,598,985         5,366,467           Total Current Assets         44,642,408         35,617,095           Noncurrent Assets         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         9,155         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42,686,333         1,808,799           Noncurrent Liabilities         66,877         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Liabilities         45,878,510         36,947,759           Equity         10 <td>Trade and other receivables</td> <td>5</td> <td>18,792,109</td> <td>11,808,060</td>	Trade and other receivables	5	18,792,109	11,808,060
Total Current Assets	Inventories	6	18,529,625	17,641,978
Noncurrent Assets           PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           \$59,670,372         \$50,558,407           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         45,780         67,780           Other noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10	Other current assets	7	5,598,985	5,366,467
PPE and ROU         14,310,571         14,223,919           Deferred tax assets         717,393         717,393           Total Noncurrent Assets         15,027,964         14,941,312           \$59,670,372         \$50,558,407           LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         (66,877)         0           Nor et retirement benefits obligation         324,923         305,661           Net retirement benefits obligation         324,923         305,661           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)	Total Current Assets		44,642,408	35,617,095
Deferred tax assets   717,393   717,393   Total Noncurrent Assets   15,027,964   14,941,312   \$59,670,372   \$50,558,407   \$59,670,372   \$50,558,407   \$1,000   \$1,0	Noncurrent Assets			
Total Noncurrent Assets	PPE and ROU		14,310,571	14,223,919
\$59,670,372   \$50,558,407	Deferred tax assets		717,393	717,393
LIABILITIES AND EQUITY           Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent Liabilities         67,780         67,780           Total Noncurrent Liabilities         34,35,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1,486,546         1,486,546           Capital stock         26,823,389         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546           Defi	Total Noncurrent Assets		15,027,964	14,941,312
Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Teasury shares         (5,774)         (5,774)           Equity attributable to equity holders			\$59,670,372	\$50,558,407
Current Liabilities           Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Teasury shares         (5,774)         (5,774)           Equity attributable to equity holders	LIABILITIES AND EQUITY			
Trade and other payables         8         \$17,180,141         \$14,045,856           Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         42686,333         1,808,799           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent Liabilities         3,435,400         2,624,308           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725<	_			
Loans payable         9         25,211,637         20,256,921           Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         50,663,33         1,808,799           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1		8	\$17,180,141	\$14.045.856
Current portion of lease liabilities         60,487         20,674           Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287 <tr< td=""><td></td><td></td><td></td><td></td></tr<>				
Income tax payable         (9,155)         0           Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648		-	· · ·	
Total Current Liabilities         42,443,110         34,323,451           Noncurrent Liabilities         2,686,333         1,808,799           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	•		·	
Noncurrent Liabilities           Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         1           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				34,323,451
Due to a related party         2,686,333         1,808,799           Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Noncurrent Liabilities		, ,	, ,
Noncurrent portion of lease liabilities         (66,877)         0           Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         2           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,610,648			2,686,333	1.808.799
Net retirement benefits obligation         324,923         305,661           Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				
Deferred tax liabilities         67,780         67,780           Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)         (16,416,525)         (16,31,939)         1,659,725           Other comprehensive income         1,631,939         1,659,725         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361         Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	_			305,661
Other noncurrent liability         423,241         442,068           Total Noncurrent Liabilities         3,435,400         2,624,308           Total Liabilities         45,878,510         36,947,759           Equity         10           Capital stock         26,823,389         26,823,389           Additional paid-in capital (APIC)         1,486,546         1,486,546           Deficit         (16,207,229)         (16,416,525)           Other comprehensive income         1,631,939         1,659,725           Treasury shares         (5,774)         (5,774)           Equity attributable to equity holders of the Parent Co.         13,728,871         13,547,361           Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648				· · · · · · · · · · · · · · · · · · ·
Total Liabilities         45,878,510         36,947,759           Equity         10         26,823,389         26,823,389         26,823,389         Additional paid-in capital (APIC)         1,486,546         1,486,546         1,486,546         1,486,546         1,486,546         1,631,939         1,659,725         (16,416,525)         (16,207,229)         (16,31,939         1,659,725         13,734,645         13,553,135         Treasury shares         (5,774)         (5,774)         (5,774)         (5,774)         (5,774)         (5,774)         (5,774)         (5,287)         Total Equity         13,791,861         13,610,648	Other noncurrent liability		423,241	442,068
Equity         Capital stock       26,823,389       26,823,389         Additional paid-in capital (APIC)       1,486,546       1,486,546         Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Total Noncurrent Liabilities		3,435,400	2,624,308
Capital stock       26,823,389       26,823,389         Additional paid-in capital (APIC)       1,486,546       1,486,546         Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Total Liabilities		45,878,510	36,947,759
Capital stock       26,823,389       26,823,389         Additional paid-in capital (APIC)       1,486,546       1,486,546         Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Equity	10		
Deficit       (16,207,229)       (16,416,525)         Other comprehensive income       1,631,939       1,659,725         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648			26,823,389	26,823,389
Other comprehensive income       1,631,939       1,659,725         13,734,645       13,553,135         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Additional paid-in capital (APIC)		1,486,546	1,486,546
Treasury shares       13,734,645       13,553,135         Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Deficit		(16,207,229)	(16,416,525)
Treasury shares       (5,774)       (5,774)         Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648	Other comprehensive income		1,631,939	1,659,725
Equity attributable to equity holders of the Parent Co.       13,728,871       13,547,361         Non-controlling interests       62,990       63,287         Total Equity       13,791,861       13,610,648			13,734,645	13,553,135
Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Treasury shares		(5,774)	(5,774)
Non-controlling interests         62,990         63,287           Total Equity         13,791,861         13,610,648	Equity attributable to equity holders of the Par	rent Co.	13,728,871	13,547,361
	Non-controlling interests		62,990	63,287
<b>\$59,670,372</b> \$50,558,407	Total Equity		13,791,861	13,610,648
			\$59,670,372	\$50,558,407

# INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Quarter Ended March 31 (Unaudited)

			(Unaudited)
	Note	2025	2024
NET SALES		\$19,613,072	\$21,282,691
COST OF GOODS SOLD		(17,650,569)	(19,541,634)
GROSS PROFIT		1,962,503	1,741,057
SELLING AND ADMINISTRATIVE EXPENSES		(1,172,624)	(1,166,788)
INTEREST EXPENSE		(456,965)	(428,461)
OTHER INCOME (CHARGES) – Net		(51,655)	(57,077)
INCOME BEFORE INCOME TAX		281,259	88,731
INCOME TAX EXPENSE		(71,963)	(33,831)
NET INCOME		209,296	54,900
OTHER COMPREHENSIVE INCOME (LOSS)  Items that will be reclassified subsequently to profit or loss			
Exchange differences on translation of			
foreign operations		(26,754)	31,640
TOTAL COMPREHENSIVE INCOME		\$182,543	\$86,540
NET INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company		209,358	54,992
Noncontrolling interests		(62)	(91)
		\$209,296	\$54,900
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company		\$182,901	\$86,280
Noncontrolling interests		(359)	260
		\$182,543	\$86,540
EARNINGS PER SHARE			
Basic and diluted earnings per share		\$0.00008	\$0.00002

See accompanying Notes to Interim Condensed Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Three Months E	anded March 31, 2024
	Note	(Unaudited)	(Unaudited)
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY		(Chadaicea)	(Chauditea)
Capital Stock	11	\$26,823,389	\$26,823,389
Additional Paid-in Capital		1,486,546	1,486,546
Other Comprehensive Income			
Cumulative Remeasurement on Retirement Obligation			
Balance at beginning and end of period		262,410	303,613
Cumulative Translation Adjustment			
Balance at beginning of year		1,396,283	1,318,396
Exchange differences on foreign currency translation		(26,754)	23,594
Balance at end of period		1,369,529	1,341,990
Total balance at end of year of other comprehensive			
income		1,631,939	1,645,603
Retained Earnings (Deficit)			
Balance at beginning of year		(16,416,525)	(13,415,511)
Net income		209,296	54,992
Balance at end of period		(16,207,229)	(13,360,519)
Treasury Shares	11	(5,774)	(5,774)
NON-CONTROLLING INTERESTS			
Balance at beginning of year		63,287	(2,385,042)
Total comprehensive income attributable to		03,287	(2,363,042)
non-controlling interests		(297)	260
Balance at end of period		62,9990	(2,384,782)
Balance at end of period		\$13,791,861	\$14,204,462
		φ13,/31,0U1	\$14,204,402

See accompanying Notes to Interim Condensed Consolidated Financial Statements.

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information

# **General Information**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company"), a publicly-listed corporation under Section 17.2 of the Securities Regulation Code (SRC), was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Parent Company is primarily engaged in the business of manufacturing, canning, importing and exporting of food products such as marine, aquaculture and other processed seafoods. Its shares are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

Strongoak Inc. (Strongoak), the immediate parent of ASFII, owns 55.31% of ASFII. Strongoak is a domestic company engaged in investment activities.

# **Subsidiaries**

The condensed consolidated financial statements as at March 31, 2025 include the accounts of ASFII and the following subsidiaries (collectively referred herein as the "Group"):

Name of Subsidiary	% of Ownership	Nature of Business	Principal Place of Business
Big Glory Bay Salmon and Seafood Company, Inc. (BGB)	100	Salmon and other seafoods processing	Philippines
PT International Alliance Food Indonesia (PT IAFI)	99.98	Export trading	Indonesia
Alliance MHI Properties, Inc. (AMHI)	98.89	Leasing	Philippines

BGB. BGB has plant facilities that are located in Barrio Tambler, General Santos City.

PT IAFI and PT VDZ. PT IAFI was established under the Indonesian Foreign Capital Investment Law. On October 18, 2019, PT IAFI changed its core business operations to export trading, and sold its fixed assets in North Sulawesi, Bitung, Indonesia. PT IAFI is currently not in operation.

In May 2012, PT IAFI set up PT Van de Zee (PT VDZ), a fishing company in Indonesia with an initial stake of 80%. In 2014, a new law in Indonesia required that domestic ownership in local entities be increased to at least 51%. Due to subsequent changes in Indonesian fishing regulations restricting foreign commercial fishing, PT VDZ went through a liquidation process. On August 12, 2024, the voluntary dissolution of PT VDZ was completed, and its registration was removed from the Indonesian Corporate Register based on the certification issued by the Indonesian Ministry of Law and Human Rights of the Republic of Indonesia.

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# 2. Basis of Preparation and Statement of Compliance

# **Basis of Preparation**

The interim condensed consolidated financial statements have been prepared on a going concern basis and in accordance with Philippine Financial Reporting Standards (PFRS). This financial reporting framework includes all applicable PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from the International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements.

The interim condensed consolidated financial statements comprise the interim consolidated statements of financial position, interim consolidated statements of comprehensive income, interim consolidated statements of cash flows, and notes thereto. Income and expenses, excluding the components of other comprehensive income, are recognized in the interim statements of comprehensive income. Transactions with the owners of the Group in their capacity as owners are recognized in the interim consolidated statements of changes in equity.

# **Basis of Consolidation**

The interim consolidated financial statements comprise the financial statements of the Parent Company and all of its subsidiaries. As at March 31, 2025, there were no changes in the Parent Company's ownership interests in its subsidiaries.

Subsidiaries. Subsidiaries are entities in which the Group has control. The Group controls a subsidiary if it is exposed or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. Control is generally accompanied by a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are substantive are considered when assessing whether the Group controls an entity. The Group reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control and continue to be consolidated until the date when such control ceases. The results of operations of the subsidiaries acquired or disposed are included in the consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared using the same reporting period of the Parent Company. Interim condensed consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change in control, is accounted for as an equity transaction. Upon the loss of control, the Group derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Gain or loss arising from the loss of control is recognized in profit or loss. If the Group retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of interest retained.

*Non-controlling Interests*. Non-controlling interests represent the portion of profit or loss and net assets not held by the Group, presented within equity in the interim condensed consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests of minority shareholders of PT IAFI, PT VDZ, and AMHI.

# 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in an outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period when the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

# 4. Cash and Cash Equivalents

This account consists of cash on hand, cash in banks, and cash equivalents, if there are any.

Cash in banks earn interest at prevailing bank deposit rates. Cash equivalents pertain to cash placement with a bank for varying periods of up to three months depending on the immediate cash requirements of the Group.

### 5. Trade and Other Receivables

This account consists of:

	March 31,	December 31,
	2025	2024
Trade receivables	\$20,155,614	\$11,782,706
Others	2,823,708	2,894,283
	22,979,322	14,676,989
Less allowance for impairment losses	(4,187,213)	(2,868,929)
	\$18,792,109	\$11,808,060

Trade receivables are generated from the sale of inventories and are generally collectible within 30 to 90 days.

Other receivables include the amount of the sale of idle assets and advances to employees subject for liquidation and salary deductions.

#### 6. **Inventories**

This account consists of:

	March 31,	December 31,
	2025	2024
Finished goods	\$7,340,012	\$7,659,152
Raw materials	10,161,543	9,743,779
Packaging supplies	1,028,070	239,047
	\$18,529,625	\$17,641,978

# 7. Other Current Assets

This account consists of:

	March 31,	December 31,
	2025	2024
Advances to suppliers	\$3,673,331	\$3,702,163
Input VAT	1,741,878	1,541,592
Other Prepayments	414,387	516,794
	5,829,596	4,735,751
Allowance for impairment losses	(230,611)	(394,082)
	\$5,598,985	\$5,366,467

# 8. Trade and Other Payables

This account consists of trade payables, accrued expenses, customers' deposit and statutory payables.

Trade payables are noninterest-bearing and are generally settled within 30 days. Trade payables includes the current portion of the liability related to the acquisition of solar power equipment.

Accrued expenses include accruals for salaries and wages, professional fees, interest, freight, security services, commission and customers' claims. Accrued expenses are usually settled in the following month.

Statutory payable includes amounts payable to government agencies such as SSS, Philhealth and Pag-IBIG and are normally settled in the following month.

Customers' deposit pertains to advances from customers for the purchase of goods. These are recognized as revenue upon delivery of goods to customers.

# 9. Loans Payable

Loans payable include borrowings from local banks and investment banks.

Loans from local banks pertain to working capital and availments of revolving facilities in the form of export packing credit, export bills purchase and import letter with term ranging from 3 to 6 months with interest rates ranging from 5.75% to 6.25% per annum.

# 10. Equity

# **Capital Stock**

Details of the Company's capital stock as at March 31, 2025 and December 31, 2024 are as follows:

_	2025		2024	
_	Shares	Amount	Shares	Amount
Authorized				
Ordinary shares at \$\mathbb{P}0.50\$				
Balance at beginning and end of period	3,000,000,000	P1,500,000,000	3,000,000,000	₽1,500,000,000
Issued and Outstanding				
Total issued and fully paid	2,500,000,000	26,823,389	2,500,000,000	26,823,389
Treasury Stock	(287,537)	(5,774)	(287,537)	(5,774)
Balance at beginning and end of period	2,499,712,463	\$26,817,615	2,499,712,463	\$26,817,615

#### 11. Income Per Share

The calculation of the basic and diluted income per share is based on the following data:

	Three Months Ended March 31	
	2025	2024
Net income attributable to Parent Company	\$209,358	\$54,992
Weighted average number of ordinary shares outstanding	2,499,712,463	2,499,712,463
	\$ 0.00008	\$ 0.00002

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury shares.

# 12. Significant Agreements

# **Short-term Leases**

The Group entered into operating leases with third parties for its forklifts, container van and warehouse. The contracts have a term ranging from six months to one year with varying monthly rent. The leases are renewable upon mutual agreement between parties.

#### **Long-term Leases**

ASFII entered into a lease agreement for its head office space with a third-party lessor on August 1, 2023, effective until July 31, 2025 and renewable upon mutual agreement of the parties.

# 13. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise mainly of cash and cash equivalents, trade and other receivables, trade and other payables (excluding statutory payable and customers' deposit), loans payable, due to related parties and refundable lease deposits. The main purpose of these financial instruments is to finance the Group's operations.

The Group's is exposed to credit risk, market risk and liquidity risk. The Group's BOD and management review and approve the policies for managing each of the risks summarized below.

# **Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The gross maximum exposure of the Group to credit risk before taking into consideration collateral and other credit enhancements amounted to \$25.6 million and \$17.7 million as of March 31, 2025 and December 31, 2024, respectively.

*Risk Management.* Credit risk is managed on a group basis. The Group deals only with reputable banks and customers to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Group assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. Compliance with credit limits by customers is regularly monitored by management.

As at March 31, 2025 and December 31, 2024, the amount of cash and cash equivalents is neither past due nor impaired and has classified as "High Grade", while trade and other receivables were classified as "Standard Grade". The credit quality of the financial assets is managed by the Group using the internal credit quality ratings as follows:

High Grade. Pertains to counterparty who is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies. Credit quality was determined based on the credit standing of the counterparty.

*Standard Grade.* Other financial assets not belonging to high grade financial assets are included in this category.

*Substandard Grade.* Substandard grade financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

As at March 31, 2025 and December 31, 2024, the aging analysis of the Group's financial assets is as follows:

		March 31, 2025				
		Past Due Ac	counts but n	ot Impaired		
	Neither Past				Impaired	
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial	Total
	Impaired	Past Due	Past Due	60 Days	Assets	
Cash in banks	\$1,711,643	\$-	\$-	\$-	\$-	\$1,711,643
Trade and other receivables	10,628,158	4,367,124	833,996	2,962,830	2,868,929	21,661,038
Receivable from WCFI	0	0	0	0	2,183,281	2,183,281
	\$12,339,801	\$4,367,124	\$833,996	\$2,962,830	\$5,052,210	\$25,555,962

	December 31, 2024					
		Past Due A	ccounts but n	ot Impaired		
	Neither Past	1 - 30 Days	31 - 60 Days	Over	Impaired	
	Due nor	Past Due	Past Due	60 Days	Financial	Total
	Impaired				Assets	
Cash in banks	\$790,245	\$-	\$-	\$-	\$-	\$790,245
Trade and other receivables	3,540,475	2,876,013	2,267,926	3,124,273	2,868,929	14,677,616
Receivable from WCFI	0	0	0	0	2,183,281	2,183,281
	\$4,327,531	\$2,876,013	\$,267,926	\$3,124,273	\$5,052,210	\$17,647,953

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, foreign currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits and debt and equity investments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and the Group's net investments in foreign subsidiaries.

The Group has transactional currency exposures arising from purchase and sale transactions denominated in currencies other than the reporting currency. The Group does not enter into forward contracts to hedge currency exposures.

As part of the Group's risk management policy, the Group maintains monitoring of the fluctuations in the foreign exchange rates, thus managing its foreign currency risk.

#### Liquidity Risk.

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments. It may result from either the inability to sell assets quickly at fair values or failure to collect from counterparty.

The Group's objective is to maintain a balance between continuity of funding and flexibility through related party advances and aims to manage liquidity as follows:

- a. To ensure that adequate funding is available at all times;
- b. To meet commitments as they arise without recurring unnecessary costs; and
- c. To be able to assess funding when needed at the least possible cost.

#### **Capital Management**

The primary objective of the Group's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Group maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Group considers the equity presented in the interim condensed consolidated statements of financial position as its core capital.

The Group monitors capital using debt to equity ratio, which is total debt divided by total equity. The debt-to-equity ratio as at March 31, 2025 and December 31, 2024, follows:

	2025	2024
Debt	45,878,510	36,647,759
_Equity	13,791,861	13,610,648
	\$3.33:1	\$2.71:1

The Group is not subject to any externally imposed capital requirements.

Debt is composed of trade and other payables, loans payable, due to related parties and income tax payable, while equity includes share capital, reserves of the Group and non-controlling interests, less treasury shares. The computed ratios above are acceptable.

The Group reviews its capital structure on an annual basis. As part of this review, the Group considers the cost of capital and the risks associated with it.



# Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

**Independent Directors' Certification** 

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **DOMINGO CU GO**, Filipino, of legal age, with address at Makati City, Metro Manila, hereby declare under oath that:
- 1. I am nominated for re-election as Independent Director of ALLIANCE SELECT FOODS INTERNATIONAL, INC. (the "Company"), a corporation duly organized and existing under Philippine law, with principal office at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, at the Company's 2025 Annual General Meeting of Stockholders to be held on June 17. 2025. I have been Independent Director of the Company since September 11, 2020.
- 2. I am also currently affiliated with the following companies or organizations:

Company	Position	Period of Service
Mitsubishi Motors	Independent	January 2025 to present
Finance Philippines, Inc.	Director	
Philippine Federation of Japan	Trustee	July 2015 to present
Alumni, Inc.		

- 3. I possess all of the qualifications and none of the disqualifications to serve as Independent Director of the Company, as provided for in Section 38 of the Securities Regulation Code ("SRC"), the 2015 Implementing Rules and Regulations of the SRC (the "SRC Rules"), and other issuances of the Securities and Exchange Commission ("SEC").
- 4. I am not related to any director, officer, or substantial shareholder of the Company, any of its related companies, or any of its substantial shareholders under Rule 38.2.3 of the SRC Rules, or otherwise.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
  - 6. I am not connected with any government agency or instrumentality.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the SRC, SRC Rules, the Code of Corporate Governance for Publicly Listed Companies, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of any changes in the abovementioned information within five (5) days from its occurrence.

Done this 19th day of May 2025 at Makati City, Metro Manila.

**DOMINGO CU GO Affiant** 

SUBSCRIBED AND SWORN to before me this 19th day of May 2025, affiant exhibiting to me his Competent Evidence of Identity consisting of his Driver's License No. N01-90-112280 issued at Manila on 5 June 2022 and expiring on 5 June 2032, bearing his photograph and signature, in accordance with Rule II, Section 12 and Rule IV Section 2 (b) of the 2004 Rules on Notarial Practice.

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ASFII 2025 AGM - Domingo Cu Go Independent Director Cert rev2 /dfp123

PIO ANO ALFONSO

PIO ANOELO B. ALFONSO

NOTARY PUBLIZ FOR AND IN THE CITY OF MAKATI APPOINTINENT NO M-388 (2024-2025)

COMMISS ON EXPIRES ON DECEMBER 31, 2025

7th Floor The PHINMA Plaza, 39 Plaza Drive Cockwell Center, Makati City 1210

P.R. No. 10473371; Makati City; 17/2025

P.O.R. No. 512487; Quezon City; 1/10/2025

TIN 475-442-291

Attorney's Roll No. 90471

Admitted to the Philippine Bar: 22 December 2023

#### **CERTIFICATION OF INDEPENDENT DIRECTOR**

- I, **FERNANDO L. GASPAR**, Filipino, of legal age, with office address at Andrews Avenue 1300 Pasay City Metro Manila hereby declare under oath that:
- 1. I am nominated for re-election as Independent Director of **ALLIANCE SELECT FOODS INTERNATIONAL, INC.** (the "**Company**"), a corporation duly organized and existing under Philippine law, with principal office at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, at the Company's 2024 Annual General Meeting of Stockholders to be held on June 17, 2025. I have been Independent Director of the Company since April 13, 2023.
  - 2. I am also currently affiliated with the following companies or organizations:

Company	Position	Period of Service
Aviation Concepts Technical Services, Inc.	Director, President and Chairman	2019 to present
Falconer Aircraft Management, Inc.	Director, President and Chairman	2019 to present
IW Cargo Handlers, Inc.	Director	2019 to present
IWI Container Terminal Holdings, Inc.	Director	2019 to present
Carosal Development Corporation	Chairman and Director	2018 to present
Zarcon Development Corporation	Chairman and Director	2018 to present
Ground Level Ortigas Realty, Inc.	Chairman and Director	2018 to present
OGC Management, Inc.	Chairman and Director	2018 to present
San Fermin de Pamplona, Inc.	Chairman and Director	2018 to present

- 3. I possess all of the qualifications and none of the disqualifications to serve as Independent Director of the Company, as provided for in Section 38 of the Securities Regulation Code ("SRC"), the 2015 Implementing Rules and Regulations of the SRC (the "SRC Rules"), and other issuances of the Securities and Exchange Commission ("SEC").
- 4. I am not related to any director, officer, or substantial shareholder of the Company, any of its related companies, or any of its substantial shareholders under Rule 38.2.3 of the SRC Rules, or otherwise.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
  - 6. I am not connected with any government agency or instrumentality.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the SRC, SRC Rules, the Code of Corporate Governance for Publicly Listed Companies, and other SEC issuances.

8. I shall inform the Corporate Secretary of any changes in the abovementioned information within five (5) days from its occurrence.

Done this 15 day of May 2025 at Makati City, Metro Manila.

FERNANDO L. GASPAR
Affiant

SUBSCRIBED AND SWORN to before me this 15 day of May 2025, affiant exhibiting to me his Competent Evidence of Identity consisting of his Driver's License No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the No. NIS 640 2020 98 issued at Mumil of the

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PIO ANGELOB. ALFONSO

NOTARY PUBLIC FOR AND IN THE CITY OF MAKATI
APPOINTMENT NO. M-388 (2024-2025)

COMMISSION EXPIRES ON DECEMBER 31, 2025
7th Floor The PHINMA Plaza, 39 Plaza Drive
Reckwell Center, Makati City 1210
PTR No. 10473371; Makati City; 1/7/2025
IBP O.R. No. 512487; Quezon City; 1/10/2025
TIN 475-442-291
Attomey's Roll No. 90471
Admitted to the Philippine Bar: 22 December 2023

ASFII 2025 AGM - Fernando Gaspar Independent Director Cert /dfp123

# REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

# **CERTIFICATION OF INDEPENDENT DIRECTOR**

- I, RAYMUND A. SANCHEZ, Filipino, of legal age, with address at #61 Mezcal Loop, Verdana Homes, Daang Hari, Molino IV, Bacoor, Cavite, hereby declare under oath that:
- 1. I am nominated for election as Independent Director of ALLIANCE SELECT FOODS INTERNATIONAL, INC. (the "Company"), a corporation duly organized and existing under Philippine law, with principal office at Suite 3104 A West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, at the Company's 2025 Annual General Meeting of Stockholders to be held on June 17, 2025.
- 2. I am also currently affiliated with the following companies or organizations:

Company	Position	Period of Service
RAS Leadership Consultancy	Chairman	January 2021 - Present
CMG Retail Group (Privately Held)	Independent Director	January 2021 - Present

- 3. I possess all of the qualifications and none of the disqualifications to serve as Independent Director of the Company, as provided for in Section 38 of the Securities Regulation Code ("SRC"), the 2015 Implementing Rules and Regulations of the SRC (the "SRC Rules"), and other issuances of the Securities and Exchange Commission ("SEC").
- 4. I am not related to any director, officer, or substantial shareholder of the Company, any of its related companies, or any of its substantial shareholders under Rule 38.2.3 of the SRC Rules, or otherwise.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
  - 6. I am not connected with any government agency or instrumentality.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the SRC, SRC Rules, the Code of Corporate Governance for Publicly Listed Companies, and other SEC issuances.
- 8. I shall inform the Corporate Secretary of any changes in the abovementioned information within five (5) days from its occurrence.

1 a forfine

Done this 19 MAY 2025 at Makati City, Metro Manila.

SUBSCRIBED AND SWORN to before me this 19 MAY 2025 exhibiting to me his Competent Evidence of Identity consisting of his Driver's License No. N01-91-125688 issued on 13 January 2023 and expiring on 15 January 2033, bearing his photograph and signature, in accordance with Rule II, Section 12 and Rule IV Section 2 (b) of the 2004 Rules on Notarial Practice.

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ASFII 2025 AGM - Raymund Sanchez Independent Director Cert rev /dfp123

PIO ANGELO B ALFONSO
IOTARY PUBLIC FOR AND IN THE CITY OF MAKATI
APPOINTMENT NO. M-388 (2024-2025)
COMMISSION EXPIRES ON DECEMBER 31, 2025
7th Floor, The PHINMA Plaza, 39 Plaza Drive
flockwell Center, Makati City 1210
TR No. 10473371; Makati City; 17/2025
IBP O.R. No. 512487; Quezon City; 1/10/2025
TIN 475-442-291
Attorney's Roll No. 90471
Admitted to the Philippine Bar: 22 December 2023



Alliance Select Foods International, Inc. Annual General Meeting of Shareholders for 2025

Certification that the Directors are not connected with the Government

# REPUBLIC OF THE PHILIPPINES) MAKATI CITY ) SS.

# **CERTIFICATION**

I, BARBARA ANNE C. MIGALLOS, of legal age, Filipino, with office address at 7<sup>th</sup> Floor, The PHINMA Plaza, 39 Plaza Drive, Rockwell Center, Makati City, being the duly elected and incumbent Corporate Secretary of ALLIANCE SELECT FOODS INTERNATIONAL, INC., a corporation duly organized and existing under Philippine law, with office address at Suite 3104 A West Tower, Philippine Stock Exchange Center, Exchange Road, Ortigas Center, Pasig City, Metro Manila (the "Company"), do hereby certify that the following incumbent Directors of the Company are not connected with any government agency or instrumentality:

- 1. Lorenzo Sixto T. Lichauco
- 2. Gabriel A. Dee
- 3. Jeoffrey P. Yulo
- 4. Joseph Peter Y. Roxas
- 5. Dobbin A. Tan Independent Director
- 6. Domingo C. Go Independent Director
- 7. Fernando L. Gaspar Independent Director

BARBARA ANNE C. MIGALLOS Corporate Secretary

SUBSCRIBED AND SWORN to before me this 2<sup>nd</sup> day of May 2025, affiant exhibiting to me her Passport No. P7148981A issued on 11 May 2018 at DFA NCR South, expiring on 10 May 2028 bearing her photograph and signature, in accordance with Rule II, Section 12 and Rule IV Section 2 (b) of the 2004 Rules on Notarial Practice.

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PIO ANGELO B. ALFONSO

NOTARY PUBLIC FOR AND IN THE CITY OF MAKATI APPOINTMENT NO. M-388 (2024-2025) COMMISSION EXPIRES ON DECEMBER 31, 2025 71 Flor, The PHINMA Plaza, 39 Plaza Drive Rockwell Center, Makati City; 1/7/2025

PTR No. 10473371; Makati City; 1/7/2025 IBP O.R. No. 512487; Quezon City; 1/10/2025 TIN 475-442-291

Attomey's Roll No. 90471
Admitted to the Philippine Bar: 22 December 2023